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INBURSA REPORTS FIRST QUARTER 2004 RESULTS

Mexico City, April 29, 2004.- Grupo Financiero Inbursa reported today results for the first quarter ended March 31, 2004.

HIGHLIGHTS

GFI dividend payment

On April 14, 2004, Grupo Financiero Inbursa's Shareholders' Meeting approved a dividend payment of Ps\$0.30 per share, that represents \$900 MM Ps .The dividend will be paid on May 6, 2004.

Grupo Financiero Inbursa: \$77.4 MM USD profits under US GAAP as of March 2004.

Under US GAAP GFI posted profits of \$77.4 MM USD during 1Q04, a 42% decrease relative to the same period of 2003. This result is mainly explained by \$78.1 MM USD negative impact coming from the valuation of the swap fixed rate funding position hold during the quarter. This figure represented a 10.5% ROE.

Loan Portfolio increased 4.7% in 1Q04 when compared with 4Q03.

Banco Inbursa's Ioan portfolio stood at \$46,116 MM Ps at the end of March 2004, a 4.7% growth relative to 4Q03. Non Performing Ioans to total Ioans ratio stood at 0.4% and Ioan Ioss provisions to non performing Ioans reached 28.4 times at the end of March, 2004.

Seguros Inbursa's net income reached \$350.5 MM Ps during 1Q04, a 294% growth if compared with 1Q03.

Seguros Inbursa´s net income stood at \$350.5 MM Ps at the end of March 2004, a 294% increase relative to 1Q03 Ths was due to higher premiums while mantaining efficient combined ratios together with better market conditions. It is worth to mention that this result was achieved even tough the 110% increase in reserves creations during the same period.

Pensiones Inbursa posted profits of \$225.6 MM Ps in 1Q04.

Pensiones Inbursa's net income reached \$225.6 MM Ps during the first quarter of 2004, a 13% increased relative to the same period of the previous year. The main drivers behind this result are higher financial income, less reserves creations and a good result in its subsidiary Promotora Inbursa due to a favorable market condition.

Inversora Bursatil's net income reached \$111.7 MM Ps during 1Q04, 10.6 times higher than those registered during 1Q03 and 110% increased relative to 4Q03.

The Brokerage House posted profits of \$111.7 MM Ps during 1Q04, 10.6 times higher than 1Q03 and 110% increased relative to 4Q03. This result is mainly explained by higher commissions income coming from the participation of Inbursa in the largest corporate restructures in the country.

- All figures included in this report are expressed on March 2004constant pesos and are not audited.
- This press release is presented under regulation 1488 of the CNBV.
- As required by regulation 1488 of the CNBV, the financial margin includes only the commissions and fees involved in interest related earnings. Forex and inflationary effects on the loan portfolio are also reflected in the financial margin.
- There have been no material changes to the Group's accounting practices or policies during 1Q04. Therefore, the figures presented in this document are consistent with those presented in the Group's last annual report (2003).
- Consolidated figures for Banco Inbursa and for Grupo Financiero Inbursa does not include minority interest.

March '04
Employees 3,908
clients 8.2MM
Points of attention (Physical presence) 174
ATM's 584
Sales force 6,727

GRUPO FINANCIERO INBURSA (with subsidiaries and consolidated) Under US GAAP

Mkt Value/Book Value 1.35
Stock price USD (Mar'04) 1.33
EPS (USD) 0.03
Outstanding shares ('000) 3,002,153
Ticker GFINBURO
S & P Debt Rating BBB-

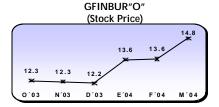
| Net Income | | | | | | | | |
|---------------|----------|----------|------------|-------------------|------------|-------------------|--|--|
| MM USD | 1C \$ | Ω04 % | 4Q03 \$ | % chg vs. 4Q03 | 1Q03 \$ | % chg vs. 1Q03 | | |
| Banco Inbursa | 25.5 | 33% | 74.0 | -66% | 71.4 | -64% | | |
| Operadora | 4.6 | 6% | (0.6) | N.A | 3.5 | 32% | | |
| Seguros | 13.1 | 17% | 15.5 | -16% | 54.1 | -76% | | |
| Pensiones | 20.5 | 27% | 47.2 | -57% | 0.8 | 2575% | | |
| Fianzas | 1.5 | 2% | 5.4 | -72% | 2.1 | -27% | | |
| Inversora | 11.5 | 15% | 6.0 | 91% | 1.2 | 900% | | |
| Others | 0.6 | 1% | 0.7 | -8% | 0.8 | -17% | | |
| Total | 77.4 | 100% | 148.2 | -48% | 133.8 | -42% | | |

Under US GAAP Grupo Financiero Inbursa posted profits of \$77.4 MM USD during 1Q04, a 42% decrease relative to the same period of 2003. This result is mainly explained by \$78.1 MM USD negative impact in derivative instruments coming from the valuation of the swap fixed rate funding position, hold during the quarter.

| Investment by Company | | | | | | | |
|-----------------------|--------------|------|---------------------------|-----|------------|-------------------|--|
| MM USD | 1Q04 \$ % | | 4Q03 % chg vs. \$ 4Q03 | | 1Q03 \$ | % chg vs. 1Q03 | |
| Banco Inbursa | 1,624.8 | 55% | 1,596.3 | 2% | 1,974.0 | -18% | |
| Operadora | 39.6 | 1% | 34.8 | 14% | 41.2 | -4% | |
| Seguros | 394.9 | 13% | 369.9 | 7% | 331.1 | 19% | |
| Pensiones | 695.2 | 24% | 600.8 | 16% | 222.1 | 213% | |
| Fianzas | 60.5 | 2% | 58.1 | 4% | 49.0 | 24% | |
| Inversora | 87.1 | 3% | 75.1 | 16% | 69.5 | 25% | |
| Others | 56.2 | 2% | 55.3 | 2% | 24.3 | 131% | |
| Total | 2,958.0 | 100% | 2,790.1 | 6% | 2,711.1 | 9% | |

• Stockholders' equity of Grupo Financiero Inbursa stood at \$2,958.0 MM USD under US GAAP vs \$2,926.7 reached under the CNBV rules. Accumulated deferred effects in the different subsidiaries together with monetary adjustments on the stockholders' equity are the main reasons of this difference.





GRUPO FINANCIERO INBURSA (with subsidiaries and consolidated) Under CNBV Rules

Mkt Value/Book Value Stock price (Mar ´04) Outstanding shares ('000) Ticker S & P Debt Rating 1.36 14.81 3,002,153 GFINBURO BBB-

Net Income

| MM Ps. | 1Q0 | 4 | 4Q03 | % chg vs. | 1Q03 | % chg vs. |
|---------------|---------|------|---------|-----------|-------|-----------|
| IVIIVI PS. | \$ | % | \$ | 4003 | \$ | 1003 |
| Banco Inbursa | (134.4) | -21% | 638.6 | N.A. | 461.9 | N.A. |
| Operadora | 44.8 | 7% | 32.3 | 39% | 35.0 | 28% |
| Seguros | 350.5 | 56% | (197.3) | N.A. | 89.0 | 294% |
| Pensiones | 225.6 | 36% | 515.0 | -56% | 199.7 | 13% |
| Fianzas | 31.8 | 5% | 31.0 | 2% | 18.4 | 73% |
| Inversora | 111.7 | 18% | 53.2 | 110% | 9.6 | 1061% |
| Others | (0.9) | 0% | (1.7) | -47% | 4.5 | N.A. |
| Total | 629.0 | 100% | 1,071.1 | -41% | 818.1 | -23% |

Total monetary position adjustment for Grupo Financiero Inbursa was \$707.8 MM Ps during 1Q04.

• Grupo Financiero Inbursa posted \$629.0 MM Ps profits during the first quarter of 2004 compared with \$818.1 MM Ps profits in the same period of the previous year, 23% decrease. It is worth to point out that with exception of Banco Inbursa which result was mainly affected by losses of \$873 MM Ps coming from Derivative Instruments due to the swap fixed interest rates position, all other other subsidiaries posted significant net income growths when comparing 1Q04 with 1Q03. This result was mainly explained by higher operational volumes of the different subsidiaries together with better market conditions.

| | | Free | Cash Flow | | | |
|---|---------|---------|-----------|----------|---------|---------|
| MM Constant Ps. as of March, 2004 | 2000 | 2001 | 2002 | 2003 | 1Q03 | 1Q04 |
| + Interest Income | 9,967.8 | 8,529.3 | 8,370.5 | 10,361.7 | 3,148.1 | 2,444.5 |
| - Interest Expense | 6,640.9 | 5,088.7 | 4,955.7 | 7,775.1 | 2,367.3 | 1,743.7 |
| = Financial Margin | 3,327.0 | 3,440.6 | 3,414.7 | 2,586.6 | 780.8 | 700.8 |
| Unrealized gains/losses (net of deferred taxes) | 544.0 | 462.2 | 32.4 | 258.6 | 143.6 | -88.5 |
| - General Expenses | 1,101.0 | 1,399.0 | 1,352.5 | 1,483.6 | 311.9 | 381.4 |
| + Commissions & Fees | 1,534.8 | 1,022.9 | 720.7 | 1,184.6 | 203.1 | 378.0 |
| Patrimonial Reserves Creations | 254.8 | 704.2 | 672.5 | -211.0 | 52.6 | 355.5 |
| + Subsidiaries Income | 224.7 | 45.5 | 387.6 | 1,984.4 | 698.9 | 758.1 |
| - Taxes | 1,382.7 | 531.2 | 367.8 | 265.6 | 133.0 | 93.5 |
| = Free Cash Flow | 2,313.6 | 2,820.8 | 3,442.7 | 3,536.9 | 1,146.9 | 1,806.0 |

• Free cash flow generation increased 57.5% in 1Q04 relative to 1Q03.



Investment by Company

| MM Ps. | 100 | 4 | 4Q03 | % chg vs. | 1Q03 | % chg vs. |
|---------------|----------|------|----------|-----------|----------|-----------|
| IVIIVI F3. | \$ | % | \$ | 4003 | \$ | 1003 |
| Banco Inbursa | 20,866.3 | 64% | 21,091.7 | -1% | 25,177.2 | -17% |
| Operadora | 442.0 | 1% | 396.8 | 11% | 463.0 | -5% |
| Seguros | 2,344.2 | 7% | 1,994.1 | 18% | 1,885.2 | 24% |
| Pensiones | 6,836.0 | 21% | 6,610.4 | 3% | 1,897.5 | 260% |
| Fianzas | 606.1 | 2% | 553.8 | 9% | 386.0 | 57% |
| Inversora | 974.3 | 3% | 854.1 | 14% | 787.7 | 24% |
| Others | 635.9 | 2% | 638.8 | 0% | 405.9 | 57% |
| Total | 32,704.8 | 100% | 32,139.6 | 2% | 31,002.4 | 5% |

• Stockholders' equity of **Grupo Financiero Inbursa** reached \$32,704.8 MM Ps at the end of March 2004, 2% and 5% increases relative to 4Q03 and 1Q03, respectively. It is worth to recall the equity reallocation program that took place during 2003, that explains the increase in Pensiones Inbursa's Stockholders' Equity.

Sources & Uses of Funds (MM Ps as of March 2004)

| | | | SOURCE | S | | |
|--------------------|---------------|----------|----------|----------|-------------|-----------|
| | Stockholders' | | | Deferred | Other | |
| | Equity | Debt | Reserves | Taxes | Liabilities | Total |
| Banco Inbursa | 20,866.3 | 43,802.8 | 5,372.2 | 139.3 | 13,435.2 | 83,615.8 |
| Seguros Inbursa | 2,344.2 | - | 11,951.5 | 202.1 | 1,879.8 | 16,377.6 |
| Pensiones Inbursa | 6,836.0 | - | 12,234.4 | - | 23.5 | 19,093.8 |
| Inversora Bursátil | 974.3 | - | - | 34.6 | 173.3 | 1,182.2 |
| Operadora Inbursa | 442.0 | - | - | 29.1 | 16.1 | 487.3 |
| Fianzas G-Inbursa | 606.1 | - | 202.2 | - | 84.2 | 892.5 |
| Others | 635.9 | 91.89 | - | - | 9.92 | 737.7 |
| TOTAL | 32,704.8 | 43,894.7 | 29,760.3 | 405.0 | 15,622.1 | 122,386.8 |

| | | | USES | | | |
|--------------------|-------------|-----------|--------------|---------|----------|-----------|
| | Investment* | Loan | Fixed Income | Fixed | Other | |
| | Portfolio | Portfolio | MM Portfolio | Assets | Assets | Total |
| | | | | | | |
| Banco Inbursa | 9,435.3 | 46,116.3 | 15,693.8 | 197.6 | 12,172.7 | 83,615.8 |
| Seguros Inbursa | 1,071.4 | 683.4 | 11,158.1 | 977.9 | 2,486.9 | 16,377.6 |
| Pensiones Inbursa | 4,073.6 | - | 14,837.5 | - | 182.6 | 19,093.8 |
| Inversora Bursátil | 299.6 | - | 845.0 | 28.8 | 8.8 | 1,182.2 |
| Operadora Inbursa | 121.9 | - | 329.2 | - | 36.2 | 487.3 |
| Fianzas G-Inbursa | 319.0 | 50.7 | 397.8 | 58.4 | 66.6 | 892.5 |
| Others | 593.8 | 3.5 | 0.0 | 123.9 | 16.5 | 737.7 |
| TOTAL | 15,914.7 | 46,857.4 | 43,261.3 | 1,386.6 | 14,970.3 | 122,386.8 |

^{*:} Includes stocks and investments in other subsidiaries (i.e. Sinca, Afore...)

Assets under Management: \$467,529.7 MM Ps

Assets in Custody: \$526,482.3 MM Ps



BANCO INBURSA Under US GAAP (MM USD)

Net Income

| | 1Q04 MM USD | 4Q03 MM USD | 1Q03 MM USD |
|-------------------------------------|----------------|----------------|----------------|
| Net income under CNBV GAAP | (12.1) | 59.5 | 46.5 |
| Adjustments on monetary positions | 28.0 | 25.4 | 26.1 |
| Adjustments on deferred liabilities | 9.8 | (11.4) | (3.1) |
| Others | (0.3) | 0.5 | 1.9 |
| Net Increase | 37.6 | 14.5 | 24.9 |
| Net Income Under US GAAP | 25.5 | 74.0 | 71.4 |

 Under US GAAP Banco Inbursa posted profits of \$25.5 MM USD during 1Q04 compared with losses of \$12.1 MM USD under the CNBV rules, \$37.6 MM USD more. This result is mainly explained by addbacks on monetary positions, deferred liabilities and other adjustments of \$28.0 MM USD, \$9.8 MM USD and \$0.3 MM USD, respectively.

Stockholders' Equity

| | 1Q04 MM USD | 4Q03 MM USD | 1Q03 MM USD |
|--------------------------------------|----------------|----------------|----------------|
| Stockholders ´equity under CNBV GAAP | 1,871.1 | 1,848.0 | 2,238.9 |
| Securities Valuation Adjustments | 64.7 | 59.4 | 41.2 |
| Deferred Taxes | (169.5) | (193.9) | (277.7) |
| Derivates | (11.5) | (13.4) | (14.7) |
| Others | (130.0) | 399.6 | (13.7) |
| Stockholders Equity Under US GAAP | 1,624.8 | 1,596.3 | 1,974.0 |

 Stockholders' equity resulted in \$1,624.8 MM USD under US GAAP in 1Q04. Under the CNBV rules, Banco Inbursa stockholders' equity stood at \$1,871.1 MM USD, \$246.3 MM USD more. The difference is basically explained by \$64.7 MM USD add back coming from Securities valuation adjustments and deductions of \$169.5 MM USD, \$11.5 MM USD and \$130.0 MM USD from adjustments on Deferred Taxes, Derivatives and other adjustments, respectively.



BANCO INBURSA

(Commercial & Investment Banking)

Banco Inbursa posted losses of \$134.4 MM Ps during 1Q03 compared with profits of \$638.6 MM Ps and \$461.9 MM Ps in 4Q03 and 1Q03, respectively. This result is mainly explained by the fixed rate swap funding valuation negative impact of \$872.7 MM Ps due to the lower level of long term interest rates during the quarter. It is worth to recall that the mark to market of the swap position is reflected in the market related income and is going to be as volatile as long term interest rates are, and this quarter was partially off set by \$462.8 MM Ps gains in financial instruments explained by more favorable market conditions.

As of March 2004, Demand Deposits stood at \$12,073.4 MM Ps, a 44.3% and 8.6% increase relative to 1Q03 and 4Q03, respectively. This result is mainly explained by the Inbursa CT account that represented 80% of these deposits.

Financial Margin

Tighter spreads, due to lower levels of interest rates in 1Q04 compared with 1Q03, as well as higher monetary position adjustment explained the 34.4% decrease in financial margin when compared 1Q04 vs 1Q03.

Relative to 4Q03, Financial Margin increased 53.1% in 1Q04. This result is mainly explained by the reduction of 4.3% in interest expenses.

Market Related Income

Market related income posted losses of \$301.2 MM Ps at the end of March 2004 compared with profits of \$735.1 and \$86.1 in 4Q03 and 1Q03, respectively. This result is mainly explained by the fixed rate funding swap position that was partially compensated by financial instruments negotiable valuation due to better market conditions that compensated the negative impact of interest rates.

Loan Loss Reserves

Loan loss reserves increased \$263.9 MM Ps during The first quarter of 2004, reaching an accumulated amount of \$5,372.2 MM Ps at the end of March 2004. This amount represented 28.4 times non-performing loans. Non performing loans stood at 0.4% of the total loan portfolio during the quarter.

Non Interest Expenses

Administrative and promotion expenses decreased 11.3% in 1004 if compared with 4003.

Risk Adjusted Net Interest Income

| MM Ps | 1Q04 | 4Q03 | 1Q03 |
|-----------------------------------|-----------|-----------|-----------|
| Interest Income | 1,753.4 | 1,637.2 | 2,352.9 |
| Interest on loans & securities | 1,071.3 | 1,046.7 | 1,493.9 |
| Repo´s interest income | 682.0 | 590.5 | 859.0 |
| Commissions & Fees | 0.0 | 0.0 | 0.0 |
| Interest Expenses | (1,124.5) | (1,175.2) | (1,516.8) |
| Interest on deposits & funding | (511.3) | (533.2) | (660.0) |
| Repo´s interest expense | (613.2) | (642.1) | (856.8) |
| Commissions & Fees | (0.0) | (0.0) | (0.0) |
| REPOMO | (153.4) | (151.4) | (111.9) |
| Financial Margin | 475.4 | 310.5 | 724.3 |
| Loan Loss Reserves (Net) | (263.9) | (208.5) | (316.0) |
| Risk Adjusted Net Interest Income | 211 6 | 102.0 | 408.3 |

Market Related Income

| MM Ps | 1Q04 | 4Q03 | 1Q03 |
|----------------------------------|---------|--------|---------|
| Financial Instruments Negotiable | 462.8 | 315.4 | (48.8) |
| Repos | (15.1) | (9.2) | 8.9 |
| Securities Purchases and Sales | 123.8 | (66.7) | 378.0 |
| Derivate Instruments | (872.7) | 495.6 | (252.1) |
| Total | (301.2) | 735.1 | 86.1 |

Administrative and Promotion Expenses

| MM Ps | 1Q04 | 4Q03 | 1Q03 |
|---------------------------------------|-------|-------|-------|
| Personnel | 29.6 | 28.9 | 23.0 |
| Administrative Expenses | 196.8 | 240.4 | 176.6 |
| Contributions to IPAB | 39.3 | 37.0 | 34.1 |
| Depreciations and Amortizations | 35.5 | 33.3 | 28.5 |
| Administrative and Promotion Expenses | 301.1 | 339.6 | 262.2 |

- Figures in this report are not audited. Even though they were pepared with the same accounting principles and policies used in the latest audited annual Financial Statements.
- Figures must be understood and analyzed just for the quarter. The best reference to compare are the December 2003 audited Financial Statements.
- All figures included in this report are in addition to the Financial Statements.



Earnings from Subsidiaries

Earnings form subsidiaries posted profits of \$114.8 MM Ps in 1Q04 compared with \$34.7 MM Ps and \$384.7 MM Ps in 4Q03 and 1Q03, respectively. This result is mainly explained by the results obtained by Sinca Inbursa.

It is worth to recall that during 1Q03, Sinca Inbursa sold its stake in Grupo Televicentro to Promotora Inbursa, a subsidiary of Pensiones Inbursa.

Loan Portfolio and Asset Quality

Loan portfolio stood at \$46,116 MM Ps at the end of March 2004, a 4.7% increase relative to December 2003. It is worth to recall the \$3,703.5 MM Ps that were reallocated in to held to maturity financial instruments according with the CNBV classification during 3Q03, this amount used to be registered in financial institutions loans. If adjusted by this reallocation, loan portfolio would have been \$49,820 MM Ps remaining flat in 1Q04 vs 1Q03.

Loan loss reserves grew from \$4,357 MM Ps in 1Q03 to \$5,372 MM Ps in 1Q04, 23.3%, representing a coverage ratio to non performing loans of 28.4 times.

Banco Inbursa Selected Ratios

| | Mar-04 | Mar-03 | System Dec '03 |
|------------------------------------|--------|--------|-------------------|
| Loans / Total Assets | 66.1% | 63.3% | 53.2% |
| NPL / Loan Portfolio | 0.4% | 1.6% | 3.2% |
| LLR / NPL (times) | 28.4 | 5.5 | 1.7 |
| Op. Cost / Fin. Margin + Other Inc | 45.9% | 30.1% | 89.1% |

Non Performing Loans

Non Performing loans decreased 76.2% in 1Q04 relative to 1Q03. This reduction was achieved through restructures on solid grounds and cash recoveries.

The total amount of loans are recorded as non perform on the day following of any default. Credits that could represent higher potential risk, other than past due loans, are those classified under the "D" and "E" scores. As of March 2004, these loans amounted \$18 MM Ps.

Income Statement Selected Figures

| MM Ps | 1Q04 | 4Q03 | 1Q03 |
|----------------------------|---------|---------|---------|
| OTHER EXPENSES / INCOME | (163.8) | (152.8) | (139.2) |
| Charge Offs | (13.0) | (17.4) | (12.3) |
| Recoveries | 0.0 | 0.0 | 0.0 |
| Repomo | (178.1) | (177.2) | (160.5) |
| Other Income | 27.3 | 41.8 | 33.7 |
| EARNINGS FROM SUBSIDIARIES | 114.8 | 34.7 | 384.7 |
| Sinca Inbursa | 102.4 | 25.1 | 376.4 |
| Siefore Inbursa | 12.4 | 9.6 | 8.3 |
| MONETARY POSITION RESULTS | 331.5 | 328.7 | 272.4 |
| Repomo - Margin | 153.4 | 151.4 | 111.9 |
| Repomo - Other expenses | 178.1 | 177.2 | 160.5 |

| Loan Portfolio | | | | | | |
|-------------------------|--------|------|--------|------|--------|------|
| MM Ps | 1Q04 | % | 4Q03 | % | 1Q03 | % |
| TOTAL LOAN PORTFOLIO | 46,116 | 100% | 44,040 | 100% | 49,692 | 100% |
| Commercial | 42,143 | 91% | 40,173 | 91% | 44,765 | 90% |
| Financial Institutions | 920 | 2% | 866 | 2% | 4,033 | 8% |
| Consumer | 2,678 | 6% | 2,713 | 6% | 8 | 0% |
| Housing | 187 | 0% | 99 | 0% | 91 | 0% |
| Federal Government | 0 | 0% | 0 | 0% | 0 | 0% |
| Fobaproa / IPAB | 0 | 0% | 0 | 0% | 0 | 0% |
| PAST DUE LOANS | 189 | 0% | 189 | 0% | 794 | 2% |
| OAN LOSS RESERVES | 5,372 | 12% | 5,200 | 12% | 4,357 | 9% |

| | 1Q04 | 4Q03 | 1Q03 | | |
|--|------|------|------|--|--|
| Pesos | 48% | 48% | 44% | | |
| USD | 52% | 52% | 56% | | |
| Secured * | 77% | 79% | 75% | | |
| Unsecured | 23% | 21% | 25% | | |
| * Collateral, real guarantees and guarantors | | | | | |

Non Performing Loans

| Current Ps | \$ MM Ps | % |
|-----------------------------|----------|--------|
| NPL December 31, 2003 | 186.50 | |
| - Decreases in NPL | 34.80 | 100.0% |
| * Recoveries & Restructures | 34.80 | 100.0% |
| * Write Offs | 0.00 | 0.0% |
| + Increases in NPL | 37.42 | 100.0% |
| * Exchange rate effects | -2.30 | -6.2% |
| * New NPL | 39.72 | 106.2% |
| NPL March 31, 2004 | 189.12 | |



Commercial Lending

Banco Inbursa remains as the third most important bank in the Mexican system in commercial lending with a 14.4% market share as of December 2003, representing 1.1 percentage points more than the same period of the previous year. Loan portfolio remains well diversified in many sectors such as infrastructure and housing development, retailing, manufactures, services and media, among others.

Capitalization

Even though the reallocation equity program, Banco Inbursa remains as a well capitalized bank with a 18.5% TIER 1 Capital ratio as of March, 2004.

Value at Risk

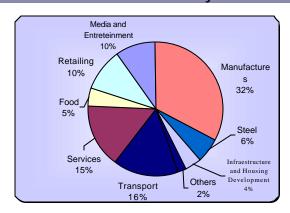
Banco Inbursa's risk management is based on value at risk models and different methodologies such as Delta Neutral Value at risk (VAR), with different confidence levels and holding period horizons, and is complemented with stress testing analysis using hypothetical as well as historical scenarios.

The credit risk is carried out by the Credit Committee trough detailed and individual analysis of each client; additionally econometric models had been implemented to evaluate the probability of default such as the anticipated loss individually and by group of risk.

The liquidity risk is measured trough stress tests under low liquidity condition of the risk factors. These methodologies are supported in the suggested by Banco de Mexico in its 2019 Circular numeral M13

The value at risk results should be understood as follows: as of March 2004, under an stressed scenario (year 1998 market conditions). Banco Inbursa would have lost \$197 MM Ps with its March 2004 portfolio which would have represented 1.12% of its December 2003 TIER

Loan Portfolio Breakdown by Sector



Capitalization Ratio

| MM Ps as of March, 2004 | Mar '04 | Dec '03 | Mar '03 | Mkt. Avg. Dec ´03 |
|--------------------------------|----------|----------|----------|----------------------|
| Credit Risk Assets | 51,745.7 | 41,033.0 | 48,707.3 | 793,059.6 |
| Tier 1 Capital | 34.2% | 43.7% | 45.2% | 20.6% |
| Net Capital | 35.5% | 44.9% | 46.4% | 22.9% |
| Credit & Portfolio Risk Assets | 95,759.3 | 83,288.1 | 83,118.5 | 1,275,861.9 |
| Tier 1 Capital | 18.5% | 21.5% | 26.5% | 12.8% |
| Net Capital | 19.2% | 22.1% | 27.2% | 14.2% |

Value at Risk * 1Q04 (MM Ps)

| KIND OF RISK | MARKET VALUE | VALUE AT RISK ⁽¹⁾ | % VAR vs TIER 1 CAPITAL |
|--------------------|-----------------|---------------------------------|-------------------------------|
| Fixed Income | 45,374.0 | (42.0) | 0.24% |
| Equity | (9,851.0) | (188.0) | 1.07% |
| Banco Inbursa | 35,523.0 | (197.0) | 1.12% |
| TIER 1 CAPITAL (2) | 17,659.0 | | |

⁽¹⁾ Value at Risk for 1 day with a confidence level of 95% and using last twelve months information

Loan Portfolio 1Q04 (MM Ps)

| Currency | Loan Portfolio | Past Due Loans | Loan Loss Reserves | Loan Loss Reserve vs Loan Portfolio (%) | Loan Loss Resrve vs Past Due Loans (Times) |
|----------|-------------------|-------------------|-----------------------|--|---|
| USD* | 22,066.1 | 108.1 | 3,368.8 | 15.27% | 31.15 |
| MXP | 21,791.4 | 80.3 | 1,652.7 | 7.58% | 20.58 |
| UDI´s* | 2,069.7 | 0.7 | 350.6 | 16.94% | 511.81 |
| Total | 45,927.2 | 189.1 | 5,372.2 | 11.70% | 28.41 |

^{*} Both figures, USD and UDI 's are expressed in pesos



⁽²⁾ Last quarter TIER 1 CAPITAL

AFORE INBURSA (Pension Funds)

Afore Inbursa reached \$125.5 MM Ps in commission income during 1Q04, representing 56.9% and 37.0% increases relative to 4Q03 and 1Q03, respectively. It is worth b recall that Afore Inbursa changed its commission structure from 33% over real return on accumulated funds to 0.5% over the monthly contribution plus a 0.5% annualized charge over the accumulated funds and started charging this way since July 2003. This new formula brings better conditions to clients and will allow Afore Inbursa to have less volatility in its fee income.

Afore Inbursa posted \$45.0 MM Ps profits during 1Q04 compared with losses of \$3.8 MM Ps in 4Q03. Acquisition costs due to the important increase in the client base is the main driver behind this result. If compared 1Q04 with 1Q03, net income increased 25.2% in 1Q04. This result is mainly explained by higher commission income due to the new fee structure.

Affiliate Base & Assets Under Management

Assets under management reached \$31,615.5 MM Ps at the end of March 2004 a 21% increase relative to the same period of 2003 and a 5% increase vs 4Q03.

Affiliate base was increased by 271,267 new clients in 1Q04 relative to 1Q03, this is mainly explained by higher transfers among the Afore system and by the distribution of Banco de Mexico that took place during the year. These new affiliates were distributed among three best Afores of the system. Afore Inbursa was ranked among the three better. This ranking was based on the more favorable conditions to the client, such as lower commissions and better returns.

The average minimum wages/affiliate ratio was 5.28 as of March 2004, compared with 3.79 market average.

Stockholders Equity

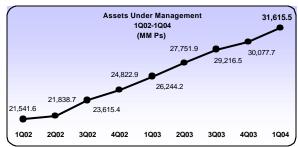
Stockholders' equity increased from \$537.9 MM Ps in 1Q03 to \$749.5 MM Ps in 1Q04 a 39.3% increase. If compared 1Q04 vs 4Q03 Stockholders' Equity grew 6.7%.

| Selected Figures | | | | |
|-----------------------------|--------|--------|--------|--|
| MM Ps | 1Q04 | 4Q03 | 1Q03 | |
| Comission Income | 125.5 | 80.0 | 91.6 | |
| Total General Expenses | (55.6) | (76.6) | (38.6) | |
| Administrative Expenses | (22.5) | (16.3) | (17.3) | |
| Operating Expenses | (16.0) | (20.7) | (15.1) | |
| Promotion Expenses | (17.2) | (39.7) | (6.2) | |
| Depreciation & Amortization | (2.9) | (3.2) | (3.4) | |
| Operating Income | 66.9 | 0.1 | 49.7 | |
| Other Income | 0.4 | 0.4 | 0.9 | |
| REPOMO | (11.2) | (11.2) | (5.1) | |
| Net Income | 45.0 | (3.8) | 35.9 | |
| Investments | 733.5 | 689.5 | 474.2 | |
| Fixed Assets | 16.9 | 17.7 | 21.7 | |
| Total Assets | 821.8 | 842.4 | 584.1 | |
| Stockholders' Equity | 749.5 | 702.6 | 537.9 | |

| | Affiliate | Quality | | |
|--------------------------------|-----------|-----------|-----------|----------------------|
| | 1Q04 | 4Q03 | 1Q03 | Mkt. Share Mar-04 |
| Affiliattes (#) | 2,174,012 | 2,120,961 | 1,902,745 | 6.9% |
| Assets Under Mngmt. (MM Ps) | 31,615.5 | 30,077.7 | 26,244.2 | 7.4% |

| | 1Q04 | 4Q03 | 1Q03 | Mkt. Avg Mar-04 |
|---------------------------|-------|-------|-------|--------------------|
| Avg. Min. Wages/Affiliate | 5.28 | 5.39 | 5.34 | 3.79 |
| Active Workers/Affiliate | 32.0% | 31.6% | 34.1% | 38.3% |
| ROE | 24.0% | 28.5% | 26.7% | 46.1% |

*Anualized





COST OF OPPORTUNITY INDICATOR

| AFORE | % |
|--------------------|--------|
| Inbursa | 100.0% |
| XXI | 93.9% |
| Banorte Generali | 93.6% |
| Principal | 93.6% |
| Banamex | 93.0% |
| HSBC | 92.7% |
| Actinver | 92.7% |
| Bancomer | 90.9% |
| ING | 90.8% |
| Azteca | 90.5% |
| Profuturo GNP | 89.8% |
| Santander Mexicano | 87.8% |
| System Average | 93.3% |

The information presented should not be in any case understood as a recommendation

Assumptions:

- Workers with a 3 times Mexico City's minimum wage, affiliated to the IMSS (Mexican Social Security Institute) since July 1997.
- Commission structure of each Afore
- Siefore returns
- The sample considers a time frame from July 2, 1997 to March 31, 2004.

- This cost of opportunity indicator was launched by Consar on September 2001. The indicator shows the percentage of assets that an affiliate has in less than what he would have in the Afore with a better balance accumulation per affiliate, which was Inbursa as of March 2004.
- The indicator allows to compare the balance accumulated by an affiliate after commissions charges and returns on his investment trough the Siefore
- This figure only considers the balance for retirement after handicap or oldness. The indicator might change according to the worker salary.



SEGUROS INBURSA Under US GAAP (MM USD)

| N | et | ln | വ | m | ρ |
|---|----|----|---|---|---|
| | | | | | |

| | 1Q04 MM USD | 4Q03 MM USD | 1Q03 MM USD |
|--------------------------------|----------------|----------------|----------------|
| Net income under CNSF GAAP | 31.4 | (17.4) | 7.9 |
| Reserves Adjustments | (1.5) | (28.4) | (4.5) |
| Investments Adjustments | (21.8) | (0.2) | (6.8) |
| Deferred Taxes | 1.8 | 2.8 | 30.7 |
| Deferred Acquisition Costs | (1.3) | (3.8) | (0.7) |
| Monetary Positions Adjustments | 12.8 | 10.5 | 9.4 |
| Others | (8.2) | 52.0 | 18.0 |
| Net Increase | (18.3) | 32.9 | 46.2 |
| Net Income Under US GAAP | 13.1 | 15.5 | 54.1 |

• Seguros Inbursa's net income reached \$13.1 MM USD during 1Q04 and under US GAAP, \$18.3 MM USD less than those registered under the CNSF rules during the same period. This result is mainly explained by \$14.6 MM USD add-backs coming from deferred taxes and monetary position adjustments together with \$32.9 MM USD deductions in reserves, investments, deferred acquisition costs and other adjustments.

Stockholders' Equity

| | 1Q04 MM USD | 4Q03 MM USD | 1Q03 MM USD |
|--------------------------------------|----------------|----------------|----------------|
| Stockholders ´equity under CNSF GAAP | 209.8 | 174.7 | 167.6 |
| Adjustments on Assets | 57.5 | 74.6 | 73.6 |
| Deferred Acquisition Cost | 57.7 | 58.5 | 59.2 |
| Fixed Assets | (33.7) | (32.3) | (28.1) |
| Others | 33.5 | 48.4 | 42.4 |
| Reserves Adjustments | 308.2 | 293.1 | 255.6 |
| Deferred Taxes | (181.9) | (174.0) | (166.6) |
| Others | 1.2 | 1.5 | 0.9 |
| Net Increase | 185.0 | 195.2 | 163.4 |
| Stockholders Equity Under US GAAP | 394.8 | 369.9 | 331.1 |

• Seguros Inbursa's Stockholders' equity resulted \$394.8 MM USD under US GAAP at the end of March, 2004 compared with \$209.8 MM USD under the CNSF rules. The difference is basically explained by: \$57.5 MM USD, \$308.2 MM USD and \$1.2 MM USD add-backs from assets, reserves and other adjustments, respectively, and deductions of \$181.9 MM USD from deferred taxes.



SEGUROS INBURSA (Insurance)

Seguros Inbursa´s net income stood at \$350.5 MM Ps at the end of March 2004, a 294% increase relative to 1Q03. This result was due to higher premiums while maintaining efficient combined ratios together with better market conditions. It is worth to mention that this result was achieved even tough the 110% increase in reserves creations during the same period.

Net Financial income reached \$400.2 MM Ps profits compared with \$174.6 MM Ps in 4Q03 and \$136.5 in the first quarter of 2003. This result is mainly explained by better market conditions

Seguros Inbursa continued growing in terms of direct premiums while maintaining efficient combined ratios in the different lines of businesses.

| | | | Market Avg |
|-------------------|-----------------------------|-----------------------------|-----------------------------|
| Total Premiums | Combined Ratio (Mar ´04) | Combined Ratio (Mar ´03) | Combined Ratio (Dec ´03) |
| P&C | 95.5% | 83.5% | 102.5% |
| Automobile | 90.2% | 96.8% | 97.3% |
| Life | N.A | N.A | N.A |
| Acc. & Health | 90.6% | 88.2% | 99.6% |
| Total | 91.6% | 92.0% | 94.6% |

| Seguros Inbursa | Selected F | inancial In | formation |
|----------------------|------------|-------------|-----------|
| MM Ps | 1Q04 | 4Q03 | 1Q03 |
| Direct Premiums | 2,011.1 | 2,141.2 | 1,519.3 |
| Reserves Provisions | 149.8 | 161.8 | 71.1 |
| Technical Income | 266.9 | 262.7 | 242.7 |
| Net Financial Income | 400.2 | 174.6 | 136.5 |
| Repomo | (143.2) | (120.2) | (105.2) |
| Net Income | 350.5 | (197.3) | 89.0 |
| Assets | 16,377.6 | 15,908.0 | 14,250.1 |
| Investments | 12,747.6 | 11,946.1 | 10,212.8 |
| Reserves | 11,951.5 | 11,678.2 | 10,537.7 |
| Stockholders' Equity | 2,344.2 | 1,994.1 | 1,885.2 |

Seguros Inbursa remained as one of the most sound companies in Mexico, increasing 24.8% its investments and 13.8% its reserves in 1Q04 relative to the same period of 2003, representing a 1.07 times investments to reserves ratio.

Premiums and investment growths were achieved while maintaining an efficient 91.6% combined ratio, which allowed the company to continue growing with profitability.

| | Premiums Breakdown | | | | | | |
|--------------------|--------------------|---------------------|-----------------------------|--|--|--|--|
| | tal iums | Breakdown 3M '04 | Growth Rate 1Q04 vs 1Q03 | | | | |
| P&C | | 22.3% | 14.3% | | | | |
| Automobile Life | bile | 27.4% | -4.5% | | | | |
| | | 37.1% | 117.9% | | | | |
| Acc. & | Health | 13.3% | 14.9% | | | | |
| Total | | 100% | 30.3% | | | | |

| | JCICCIC | | |
|----------------|---------|-------|------------|
| | | | |
| | RAT | ios | Market Avg |
| | 1Q04 | 1Q03 | Dec '03 |
| Inv / Assets | 77.8% | 71.7% | 76.5% |
| Inv / Reserves | 1.07 | 0.97 | 1.06 |
| Res / Premiums | 1.49 | 1.73 | 1.54 |
| Combined Ratio | 91.6% | 92.0% | 94.6% |
| | | | |
| | | | |

Selected Figures



<u>PENSIONES INBURSA Under US GAAP</u> (MM USD)

Net Income

| | 1Q04 MM USD | 4Q03 MM USD | 1Q03 MM USD |
|--------------------------------|----------------|----------------|----------------|
| Net income under CNSF GAAP | 20.2 | 44.9 | 17.8 |
| Reserves Adjustments | 0.1 | 2.2 | (0.6) |
| Investments Adjustments | (1.0) | (13.6) | (11.1) |
| Deferred Taxes | (1.3) | 6.2 | (23.6) |
| Deferred Acquisition Costs | 0.0 | (0.0) | 0.0 |
| Monetary Positions Adjustments | 18.3 | 18.4 | 14.7 |
| Others | (15.8) | (10.9) | 3.5 |
| Net Increase | 0.3 | 2.3 | (17.0) |
| Net Income Under US GAAP | 20.5 | 47.2 | 0.8 |

Under USGAAP, Pensiones Inbursa net income stood at \$20.5 MM USD in 1Q04 compared with \$20.2 MM USD under the CNSF rules, \$0.3 MM USD more. This result is explained by add-backs of \$18.4 MM USD coming from Reserves and Monetary Position adjustments as well as deductions of \$18.1 MM USD explained by Investments, deferred taxes and acquisitions costs and other adjustments during the quarter.

Stockholders' Equity

| | 1Q04 MM USD | 4Q03 MM USD | 1Q03 MM USD |
|--------------------------------------|----------------|----------------|----------------|
| Stockholders 'equity under CNSF GAAP | 611.7 | 579.2 | 168.7 |
| Investments Adjustmens | 168.7 | 24.3 | 140.2 |
| Reserves Adjustments | 155.1 | 152.3 | 144.7 |
| Deferred Taxes | (125.5) | (116.2) | (89.6) |
| Others | (114.8) | 28.7 | (142.0) |
| Net Increase | 83.5 | 89.1 | 53.3 |
| Stockholders Equity Under US GAAP | 695.2 | 668.3 | 222.1 |

 Pensiones Inbursa's Stockholders' equity resulted \$695.2 MM USD under US GAAP in 1Q04 compared with \$611.7 MM USD under the CNSF rules. The difference is basically explained by: \$168.7 MM USD and \$155.1 MM USD add-backs from investments and reserves adjustments, respectively, and deductions of \$125.5 MM USD and \$114.8 MM USD from deferred taxes and other adjustments, respectively.



PENSIONES INBURSA (Annuities)

Pensiones Inbursa 's net income reached \$225.6 MM Ps during the first quarter of 2004, a 13% increase relative to the same period of the previous year. The main drivers behind this result were a higher financial income, less reserves creations and a good result in its subsidiary Promotora Inbursa due to favorable market conditions.

| Selected Financial Information | | | | | |
|--------------------------------|----------|----------|----------|--|--|
| MM Ps | 1Q04 | 4Q03 | 1Q03 | | |
| Direct Premiums | 74.1 | 189.0 | 157.5 | | |
| Reserves Provisions | 14.3 | 122.2 | 65.4 | | |
| Acquisition cost | (6.6) | (24.5) | (21.5) | | |
| Technical Income | (133.6) | (124.0) | (95.5) | | |
| Net Financial Income | 244.5 | 223.7 | 184.6 | | |
| Repomo | (204.4) | (211.0) | (165.4) | | |
| Income from Subs.* | 147.4 | 485.7 | 93.7 | | |
| Net Income | 225.6 | 515.0 | 199.7 | | |
| Assets | 19,093.8 | 18,919.8 | 13,846.3 | | |
| Investments | 18,911.1 | 18,716.8 | 13,630.8 | | |
| Reserves | 12,234.4 | 12,217.1 | 11,870.6 | | |
| Stockholders' Equity | 6,836.0 | 6,610.4 | 1,897.5 | | |
| * Promotora Inbursa | | | | | |

Investments increased from \$13,630.8 MM Ps at the end of March, 2003 to \$18,911.1 MM Ps as of 1Q04, representing a 38.7% growth. This result is mainly explained by higher level of operations in Promotora Inbursa, Pensiones Inbursa subsidiary, after it 's equity increase.

Stockholders equity stood at \$6,836.0 MM Ps as of March 2004, a 260.3% increase relative to 1Q03. This was the result of the equity reallocation of Grupo Financiero Inbursa that was completed at the end of July 2003.

It is worth to mention that despite the decrease in premiums, Pensiones Inbursa remained with a 20.7% market share as of March 2004, 1.8 percentage points more than our closer competitor.

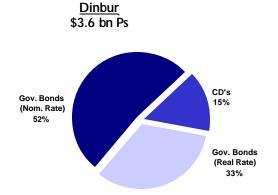


OPERADORA INBURSA (Mutual Funds)

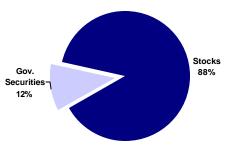
Operadora Inbursa posted \$44.8 MM Ps profits in 1Q04 compared with \$35.0 MM Ps in 1Q03, representing 27.9% increased. This is mainly explained by higher levels of operations and better market conditions.

Funds under management reached \$21,825.6 MM Ps at the end of the quarter.

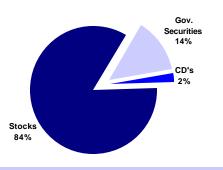
Funds Under Management March 2004



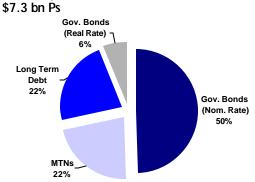
Fonibur \$6.8 bn Ps



Fondo Inbursa \$4.1 bn Ps



Inburex \$7.3 bn Ps



Mutual Funds (March, 2004)

| FUND | PORTFOLIO | ASSETS | ANUALIZED | ANUALIZED RETURN | |
|---------|-------------------------|---------|-----------|------------------|--------|
| TOND | TOKTIOLIO | (MM Ps) | RETURN | MKT AVG. MS | MSE |
| DINBUR | Fixed Income | 3,623.4 | 4.50% | 4.13% | |
| INBUREX | Fixed Income | 7,274.8 | 5.42% | 4.51% | |
| INBURSA | Stock 's, Bonds \$ M.M. | 4,139.3 | 21.44% | 13.66% | 19.58% |
| FONIBUR | Stock´s, Bonds \$ M.M. | 6,788.1 | 23.21% | 13.66% | 19.58% |

^{*} MSE = Mexican Stock Exchange



(Brokerage House)

Inversora Bursatil posted profits of \$111.7 MM Ps during 1Q04, 10.6 times higher than those registered during 1Q03 and 110% increased relative to 4Q03. This result is mainly explained by the significant participation of Inbursa in the largest corporate restructures in the country, such as GMexico, ICA and Desc among others, as well as better market conditions and higher levels of operations during the first three months of 2004.

During the first quarter of 2004 Inversora Bursatil underwrote \$36.2 Bn Ps in Commercial Paper, continuing its leadership in this segment of business in Mexico.

| Select Figures | | | | | | |
|----------------------|-----------|-----------|-----------|--|--|--|
| MM Ps. | 1Q04 | 4Q03 | 1Q03 | | | |
| Operating Margin | 179.7 | 75.5 | 14.4 | | | |
| Interest Income | 6.3 | 0.7 | 2.2 | | | |
| Net Income | 111.7 | 53.2 | 9.6 | | | |
| Total Assets | 1,182.2 | 1,082.4 | 933.1 | | | |
| Investment Portfolio | 979.1 | 861.9 | 755.4 | | | |
| Stockholders' Equity | 974.3 | 854.1 | 787.7 | | | |
| Assets in Custody | 559,867.3 | 504,192.5 | 375,462.8 | | | |

FIANZAS GUARDIANA INBURSA (Bonds)

During 1Q04, Fianzas Guardiana Inbursa posted profits of \$31.9 MM Ps, compared with \$18.4 MM Ps obtained in the same period of the previous year, a 72.8% increase. This result is mainly explained by the release of reserves during the quarter that were in excess according with the new regulation.

| Select Figures | | | | | | |
|---------------------------|-------|-------|-------|--|--|--|
| MM Ps | 1Q04 | 4Q03 | 1Q03 | | | |
| Direct Premiums | 78.9 | 82.9 | 71.5 | | | |
| Technical Income | 22.7 | 31.3 | 15.1 | | | |
| Earnings From Investments | 0.7 | 2.5 | 7.6 | | | |
| Monetary Position | (7.5) | (7.7) | (6.5) | | | |
| Net Income | 31.8 | 31.0 | 18.4 | | | |
| Total Assets | 892.5 | 908.9 | 730.8 | | | |
| Investments | 824.2 | 815.2 | 671.3 | | | |
| Reserves | 202.2 | 204.9 | 292.7 | | | |
| Stockholders' Equity | 606.1 | 553.8 | 386.0 | | | |



APPENDIX US GAAP



Investment by Company

| MM USD | 1Q0 |)4 | 4Q03 | % chg vs. | 1Q03 | % chg vs. |
|---------------|---------|------|---------|-----------|---------|-----------|
| IVIIVI U3D | \$ | % | \$ | 4Q03 | \$ | 1Q03 |
| Banco Inbursa | 1,624.8 | 55% | 1,596.3 | 2% | 1,974.0 | -18% |
| Operadora | 39.6 | 1% | 34.8 | 14% | 41.2 | -4% |
| Seguros | 394.9 | 13% | 369.9 | 7% | 331.1 | 19% |
| Pensiones | 695.2 | 24% | 600.8 | 16% | 222.1 | 213% |
| Fianzas | 60.5 | 2% | 58.1 | 4% | 49.0 | 24% |
| Inversora | 87.1 | 3% | 75.1 | 16% | 69.5 | 25% |
| Others | 56.2 | 2% | 55.3 | 2% | 24.3 | 131% |
| Total | 2,958.0 | 100% | 2,790.1 | 6% | 2,711.1 | 9% |

Net Income

| MM USD | | 204 | 4Q03 | % chg vs. | 1Q03 | % chg vs. |
|---------------|------|------|-------|-----------|-------|-----------|
| | \$ | % | \$ | 4Q03 | \$ | 1Q03 |
| Banco Inbursa | 25.5 | 33% | 74.0 | -66% | 71.4 | -64% |
| Operadora | 4.6 | 6% | (0.6) | N.A | 3.5 | 32% |
| Seguros | 13.1 | 17% | 15.5 | -16% | 54.1 | -76% |
| Pensiones | 20.5 | 27% | 47.2 | -57% | 0.8 | 2575% |
| Fianzas | 1.5 | 2% | 5.4 | -72% | 2.1 | -27% |
| Inversora | 11.5 | 15% | 6.0 | 91% | 1.2 | 900% |
| Others | 0.6 | 1% | 0.7 | -8% | 0.8 | -17% |
| Total | 77.4 | 100% | 148.2 | -48% | 133.8 | -42% |



Sources & Uses of Funds (MM USD)

| | SOURCES Stockholders' Equity | Debt | Reserves | Deferred Taxes | Other Liabilities | Total |
|--------------------|------------------------------------|---------|----------|-------------------|----------------------|----------|
| Banco Inbursa | 1,624.8 | 3,597.3 | 480.7 | 201.9 | 1,536.1 | 7,440.8 |
| Seguros Inbursa | 394.9 | - | 761.3 | 221.1 | 145.9 | 1,523.1 |
| Pensiones Inbursa | 695.2 | - | 939.7 | 125.7 | 407.9 | 2,168.5 |
| Inversora Bursátil | 87.1 | - | - | 3.1 | 15.5 | 105.6 |
| Operadora Inbursa | 39.6 | - | - | 2.3 | 1.8 | 43.6 |
| Fianzas G-Inbursa | 60.5 | - | 2.8 | - | 12.5 | 75.8 |
| Others | 56.2 | 8.2 | - | - | 0.9 | 65.3 |
| TOTAL | 2,958.0 | 3,613.8 | 2.184.5 | 554.0 | 2,120.6 | 11,422.8 |

| | USES Investment* Portfolio | Loan Portfolio | Fixed Income MM Portfolio | Fixed Assets | Other Assets | Total |
|--------------------|----------------------------|-------------------|------------------------------|-----------------|-----------------|----------|
| Banco Inbursa | 798.9 | 4,109.9 | 2,008.2 | 17.8 | 506.1 | 7,440.8 |
| Seguros Inbursa | 163.5 | 70.4 | 815.8 | 42.4 | 431.0 | 1,523.1 |
| Pensiones Inbursa | 144.7 | - | 1,716.1 | - | 307.7 | 2,168.5 |
| Inversora Bursátil | 87.6 | - | 8.0 | 2.4 | 7.6 | 105.6 |
| Operadora Inbursa | 10.9 | - | 29.5 | - | 3.2 | 43.6 |
| Fianzas G-Inbursa | - | 3.8 | 61.6 | 1.9 | 8.5 | 75.8 |
| Others | 51.7 | 0.3 | - | - | 13.3 | 65.3 |
| TOTAL | 1,257.3 | 4,184.7 | 4,639.2 | 64.5 | 1,277.4 | 11,422.8 |

^{*:} Includes stocks and investments in other subsidiaries (i.e. Sinca, Afore...)

Loan Portfolio

| MM USD | 1Q04 | % | 4Q03 | % | 1Q03 | % |
|---------------------------------------|--------|------|-------|--------|-------|------------|
| TOTAL LOAN PORTFOLIO | 4,127 | 100% | 3,859 | 100% | 4,419 | 100% |
| Commercial | 3,771 | 91% | 3,520 | 91% | 3,981 | 90% |
| Financial Institutions | 82 | 2% | 76 | 2% | 359 | 8% |
| Consumer | 240 | 6% | 238 | 6% | 1 | 0% |
| Housing | 17 | 0% | 9 | 0% | 8 | 0% |
| Federal Government | 0 | 0% | 0 | 0% | 0 | 0% |
| Fobaproa / IPAB | 0 | 0% | 0 | 0% | 0 | 0% |
| PAST DUE LOANS | 17 | 0% | 17 | 0% | 71 | 2% |
| LOAN LOSS RESERVES | 481 | 12% | 456 | 12% | 387 | 9 % |
| | 1004 | 4 | 4Q0 | 3 | 1Q0 | 3 |
| Pesos | 48% |) | 48% | 6 | 44% | , 0 |
| USD | 52% | | 52% | 6 | 56% | , 0 |
| Secured * | 77% | | 79% | , 0 | 75% | , D |
| Unsecured | 23% | | 21% | 6 | 25% | ó |
| * Collateral real quarantees and quar | antors | | | | | |





APPENDIX Banco Inbursa



CAPITALIZATION (Constant MM Pesos as of March 31, 2004)

| TIER 1 CAPITAL | 17,720 |
|--|---|
| STOCKHOLDERS' EQUITY SUBORDINATED DEBT & CAPITALIZATION INSTRUMENTS LESS: INVESMENT IN SUBORDINATED DEBT INVESTMENTS IN FINANCIAL INSTITUTIONS INVESTMENTS IN NON-FINANCIAL INSTITUTIONS FINANCING GRANTED FOR THE AQUISITION OF SHARES OF THE BANK OR OTHER GROUP SUBSIDIARIES EXCESS ON DEFERRED TAXES RESTRUCTURING CHARGES & OTHER INTANGIBLES PREVENTIVE RESERVES PENDING TO BE CONSTITUITED AND CONSTITUITED | 20,866 - 1,837 1,013 - - - 295 |
| OTHER ASSETS TIER 2 CAPITAL | 632 |
| CAPITALIZATION INSTRUMENTS GENERAL PREVENTIVE RESERVES SUBORDINATED DEBT | - 632 - |
| TIER 1 & 2 CAPITAL | 18,353 |

RISK - WEIGHTED ASSETS

DISK WEIGHTED

51,746

DEOI IIDED

| MARKET RISK - WEIGHTED ASSETS | ASSETS | CAPITAL |
|--|-------------------------|---------------------|
| PESO NOMINAL INTEREST RATE OPERATIONS | 25,109 | 2,009 |
| PESO OR UDI REAL INTEREST RATE OPERATIONS | 1,134 | 91 |
| FOREIGN CURRENCY NOMINAL INTEREST RATE | 9,400 | 752 |
| POSITION IN UDIS OR WITH A RETURN INDEXED TO INFLATION | 2,681 | 215 |
| POSITIONS IN FOREIGN CURRENCY OR INDEXED TO THE FX RATE | 3,152 | 252 |
| POSITIONS IN SHARES OR INDEXED TO THE PRICE OF SECURITIES | 2,537 | 203 |
| TOTAL | 44,014 | 3,521 |
| | | |
| CREDIT RISK - WEIGHTED ASSETS | RISK WEIGHTED ASSETS | REQUIRED CAPITAL |
| CREDIT RISK - WEIGHTED ASSETS GRUOP I (RISK WEIGHT 0 %) | | |
| | | |
| GRUOP I (RISK WEIGHT 0%) GRUOP II (RISK WEIGHT 20%) GRUOP III (RISK WEIGHT 100%) | ASSETS | CAPITAL - |
| GRUOP I (RISK WEIGHT 0 %) GRUOP II (RISK WEIGHT 20 %) | - 1,621 | CAPITAL - 130 |

FURNITURE & EQUIPMENT, PREPAYMENTS AND DEFERRED CHARGES

TOTAL



4,140

INVESTMENT IN SECURITIES

March 31, 2004

(Constant 000 's Pesos as of March 31, 2004)

| TRADING PORTFOLIO | 7,732,689 |
|---|---------------------------|
| Securities | 1,014,791 |
| Securities Issued by Finantial Institutions | 284,650 |
| Bonds | 1,902,141 |
| Government Securities | 4,360,587 |
| Other Issues (CPO´s) | 170,520 |
| SECURITIES HELD FOR SALE | 1,838 |
| | |
| Government Securities | 1,838 |
| Government Securities SECURITIES HOLD TO MATURITY | 1,838 4,577,811 |
| Severiment cood need | · |
| SECURITIES HOLD TO MATURITY | 4,577,811 |
| SECURITIES HOLD TO MATURITY Bearer Notes | 4,577,811 558,740 |

REPURCHASE PORTFOLIO

March 31, 2004

(Constant 000 's Pesos as of March 31, 2004)

| REPURCHASE AGREEMENTS | 32,925 |
|-----------------------|---------|
| Cetes | 0 |
| Bondes | 32,925 |
| RESELL AGREEMENTS | -21,156 |
| RESELE MORELINEIVIS | 21,100 |
| Cetes | 0 |

DEFERRED TAXES

March 31, 2004

(Constant 000 's Pesos as of March 31, 2004)

| TOTAL DEFERRED TAXES | 139,297 |
|------------------------------|----------|
| Foreign Exchange Investments | 46,262 |
| Investments | 1,623 |
| Stocks | 201,426 |
| Permanent Equity Investments | 13,403 |
| Repos | 5,046 |
| Forwards | 9,138 |
| Swaps | 108,066 |
| Futures 24/48 hrs | -445 |
| Fiscal losses | -304,349 |
| Amort. buy-sell portfolio | 59,127 |
| | |



LOAN PORTFOLIO (Constant MM Pesos as of March 31, 2004)

| [| 1Q04 | | | |
|----------------|------------------|---------------------|--|--|
| | PERFORMING LOANS | NON PERFORMINGLOANS | | |
| Commercial | 42,142 | 169 | | |
| Interbank | 920 | 10 | | |
| Consumer | 2,678 | 1 | | |
| Mortgages | 187 | 9 | | |
| Government | - | - | | |
| Fobaproa Bonds | - | | | |
| Total | 45,927 | 189 | | |

| LOAN PORTFOLIO | 1Q04 |
|----------------------------|--------|
| Total Loan Portfolio | 46,116 |
| Loan Loss Reserves | 5,372 |
| TOTAL LOAN PORTFOLIO (NET) | 40,744 |

| DEBTOR SUPPORT PROGRAMS | TOTAL | COST |
|--|-------|------|
| Dicounts on Mortgages | - | - |
| Discounts on Agricultural & Fisheries | - | - |
| Discounts on Small & Medium Size Companies | - | - |
| Total | 0 | |

For recently created banks, the cost of bail-out programs is 100% absorbed by the federal government.

| LOAN PORTFOLIO BREAKDOWN BY CURRENCY | | | | | | | | |
|--------------------------------------|--------|--------|--------|---------------|--|--|--|--|
| | PESOS | UDI ´s | USD | TOTAL BANK | | | | |
| PERFORMING LOANS | | | | | | | | |
| Commercial | 18,448 | 1,673 | 22,021 | 42,142 | | | | |
| nterbank | 875 | - | 45 | 920 | | | | |
| Consumer | 2,291 | 387 | - | 2,678 | | | | |
| Mortgages | 177 | 10 | - | 187 | | | | |
| Government | - | - | - | | | | | |
| Fobaproa Bonds | - | - | - | | | | | |
| Total Performing Loans | 21,791 | 2,070 | 22,066 | 45,927 | | | | |
| NON PERFORMING LOANS | _ | | | | | | | |
| Commercial | 60 | 1 | 108 | 169 | | | | |
| Interbank | 10 | - | - | 10 | | | | |
| Consumer | 1 | - | - | 1 | | | | |
| Mortgages | 9 | | - | 9 | | | | |
| Total Non Permorming Loans | 80 | 1 | 108 | 189 | | | | |

| INBURSA: ALLOWANCE FOR LOAN LOSS RESERVES | |
|--|-------|
| Loan Loss Reserves at December 31, 2003 (constant million pesos as of March 31, 2004) | 5,206 |
| - Adjustment for inflation Dec '03 - Mar '04 | 86 |
| Loan Loss Reserves at December, 2003 (million nominal pesos) | 5,120 |
| + Provisions recorded during the period | 264 |
| + Currency valuation & other | -12 |
| Loan Loss Reserves at March 31, 2004. | 5,372 |



The risk rating of the lines of credit and the necessary preventive reserves are calculated according to the standard process established in the circular 1480 of the national banking and securities commission (CNBV) dated September 29, 2000

LOAN PORTFOLIO RATINGS (Constant MM Pesos as of March 30, 2003)

| | Loan Subject to Clasification | Loan Loss Reserves |
|---------------------------|----------------------------------|-----------------------|
| LOAN PORTFOLIO | 48,268 | 5,372 |
| Commercial Loans | 44,465 | 5,304 |
| Risk "A" | 23,289 | 171 |
| Risk "B" | 14,631 | 2,379 |
| Risk "C" | 5,897 | 2,126 |
| Risk "D" | 195 | 175 |
| Risk "E" | 450 | 452 |
| Except Federal Government | 0 | 0 |
| Interbank Loans | 930 | 40 |
| Risk "A" | 779 | 6 |
| Risk "B" | 135 | 27 |
| Risk "C" | 16 | 6 |
| Risk "D" | 0 | 0 |
| Risk "E" | 0 | 0 |
| Mortgages Loans | 195 | 15 |
| Risk "A" | 45 | 0 |
| Risk "B" | 135 | 1 |
| Risk "C" | 16 | 13 |
| Risk "D" | 0 | Ō |
| Risk "E" | 0 | 0 |
| Consumer Loans | 2,678 | 14 |
| Risk "A" | 2,678 | 13 |
| Risk "B" | 0 | 0 |
| Risk "C" | 0 | 0 |
| Risk "D" | 0 | 0 |
| Risk "E" | 0 | 0 |
| Aditional Reserves | | 0 |

| MM current Ps as of March, 2004 | | | | | | | | |
|-----------------------------------|-----------|----------|----------------------------|----------------|----------|--|--|--|
| _ | PORTE | FOLIO | - | REQUIRED I | RESERVES | | | |
| Risk | % of risk | Notional | | % in provision | Notional | | | |
| А | 55.5% | 26,792 | | 0% - 0.99% | 191 | | | |
| В | 30.9% | 14,901 | | 1% - 19.99% | 2,407 | | | |
| C | 12.3% | 5,929 | | 20% - 59.99% | 2,146 | | | |
| D | 0.4% | 195 | | 60% - 89.99% | 175 | | | |
| E | 0.9% | 451 | | 90% - 100% | 453 | | | |
| Subtotal | 100% | 48,268 | | | 5,372 | | | |
| Plus: Non-Classified portfolio | - | - | Plus: Aditional estimat | es | 0 | | | |
| Plus: Exceptued portfolio | 0.0% | 0 | | | | | | |
| Total Credit Portfolio | 100% | 48,268 | Total Reserves | | 5,372 | | | |

NOTES:

- 1.- ACCOUNTING INFORMATION RELATIVE TO THE LOAN CLASSIFICATION OF THE PORTFOLIO FOR THE QUARTER ENDING MARCH 31,2004, WITH A RISK EXPOSURE RATE OF THE PORTFOLIO BASED UPON THE RATINGS GRANTED AS OF MARCH 31, 2004. THIS PROCEDURE FOLLOWS THE GUIDE LINES OF THE CNBV.
- 2.- IN ACCORDANCE WITH LOAN CLASSIFICATION RULES, THE INSTITUTION IS OBLIGED TO GRADE INDIVIDUALLY AT LEAST 80% OF ITS LOAN PORTFOLIO SUBJECT TO RATING.
- 3.- BASE LOAN PORTFOLIO CLASSIFIED INCLUDES CONTINGENT OPERATIONS SHOWN IN ITS CORRESPOPHDING GROUP FOR MEMORANDOM ACCOUNTS AT THE END OF THE CONSOLIDATED BALANCE SHEET REPORTED ON MARCH 31, 2004.
- 4.- IN ACCORDANCE WITH THE REGULATION 1460, PREVENTIVE RESERVES INCLUDES THE MORTGAGE PORTFOLIO PROVISIONS AS OF MARCH 2004 FOR \$1,021,000 PS
- PROVISIONS AS OF MARCH 2004 FOR \$1,021,000 Ps

 5. IN ACCORDANCE WITH THE REGULATION 1488, PREVENTIVE RESERVES INCLUDES THE PAST DUE LOANS
 INTEREST PROVISIONS FOR SAS 34.00 PS
- 6. IN ACCORDANCE WITH THE REGULATION 1493, PREVENTIVE RESERVES INCLUDES THE CONSUMER PORTFOLIO PROVISIONS AS OF MARCH 2004 FOR \$13,388,000, \$5,000, \$3,000, \$324,000 and \$439,000 THAT CORRESPONDS TO RISKS "A", "B", "C", "O" AND "E", RESPECTIVELY.
- 7.- THE OUTCOME OF THIS CREDIT RISK RATING IS INCLUDED IN THE CONSOLIDATED BALANCE SHEET REPORTED AS OF MARCH 31, 2004.



DERIVATIVES INSTRUMENTS (Constant 000's Pesos as of March '04) USD **Pesos Hedging Derivatives Forwards** Bid 79,000,000.0 Ask **Transactional Derivatives Forwards** Bid Ask 3,600,000.0 **Futures** TIIE 28 900,000.0 Dollar 73,962.9 Pesos **TOTAL** 83,573,962.9

| MATURITY | TOTAL |
|--------------------|-----------|
| 1 to 7 days | 226,469 |
| 8 days to 1 month | 997,055 |
| 1 to 3 months | 357,825 |
| 3 to 6 months | 55,235 |
| 6 to 9 months | 145,248 |
| 9 months to 1 year | 68,921 |
| 1 to 2 years | 1,702,021 |
| 2 to 3 years | 27,822 |
| 3 to 4 years | 18,898 |
| 4 to 5 years | 3,729 |
| 5 to 7 years | - |
| 7 to 9 years | - |
| more than 9 | - |
| TOTAL | 3,603,223 |
| | |

| (Constant 000's Pesos as of March '04) | | | | | | | |
|---|------------|-----------|----------|--|--|--|--|
| March 31,2004 | | | | | | | |
| Pesos | 1,44 | 11,057 | | | | | |
| USD* | 2,16 | 52,166 | | | | | |
| TOTAL | 3,60 | 03,223 | | | | | |
| BALANCE: | | | | | | | |
| PESOS | | Balance | Weighted | | | | |
| Discounts | | 1,127,489 | | | | | |
| Interbanking | | 313,568 | | | | | |
| Call money | | | | | | | |
| | 1,441,057 | 5.80% | | | | | |
| USD* | | Balance | Weighted | | | | |
| Loans from forei | ng banks | 951,391 | | | | | |
| Loans from natio | onal banks | 1,206,878 | | | | | |
| Discounts | | 3,897 | | | | | |
| | 2,162,166 | 1.51% | | | | | |
| * Figures in USD are expressed in Pesos | | | | | | | |

INTERBANK LOANS & OTHER



US GAAP Financial Statements



GRUPO FINANCIERO INBURSA

Consolidated Income Statement US GAAP (MM USD)

| | 1Q03 | 2Q03 | 3Q03 | 4Q03 | 1Q04 |
|--|-------|--------|--------|--------|--------|
| Interest Income | 127.1 | 109.0 | 99.3 | 104.2 | 100.2 |
| Interest Expense | 50.4 | 155.1 | 45.3 | (7.6) | 30.1 |
| FINANCIAL MARGIN | 76.7 | (46.1) | 54.0 | 111.8 | 70.2 |
| Loan Loss Provisions | 30.5 | 27.9 | 26.5 | 18.2 | 23.6 |
| RISK ADJUSTED NII | 46.2 | (74.1) | 27.5 | 93.6 | 46.5 |
| Premiums | 116.5 | 147.7 | 138.1 | 131.7 | 139.3 |
| Comissions & Tariffs | 16.1 | 35.0 | 22.8 | 20.6 | 19.0 |
| Market-Related Income | 87.9 | 92.9 | 50.3 | 61.0 | 39.7 |
| TOTAL OPERATING INCOME | 266.7 | 201.5 | 238.7 | 306.8 | 244.6 |
| Aquisiton Cost | 29.8 | 30.2 | 27.8 | 27.5 | 30.8 |
| Contrctual obligatios & other net Cost | 80.2 | 93.4 | 95.9 | 107.4 | 113.7 |
| Policies dividends | 0.1 | 3.3 | 2.3 | 3.2 | 2.5 |
| Other Insurance & Bond reserves | 3.8 | 0.2 | 2.0 | 1.9 | 1.6 |
| Administrative Expenses | 17.8 | 54.7 | 48.6 | 52.7 | 36.4 |
| OPERATING INCOME | 134.9 | 19.7 | 62.1 | 114.1 | 59.6 |
| Other Expenses (Products) | 5.2 | (5.2) | (5.0) | 3.1 | (23.6) |
| NET INCOME BEFORES TAXES | 129.8 | 24.9 | 67.1 | 111.0 | 83.2 |
| Incurred Income Tax | 25.7 | 5.5 | 21.4 | (3.4) | 13.8 |
| Deferred Income Tax | 14.8 | 21.8 | 5.6 | (13.3) | (14.4) |
| NET INCOME BEFORE SUBSIDIARIES | 89.2 | (2.4) | 40.1 | 127.7 | 83.8 |
| Participated net income from subs. | 44.4 | 10.2 | (14.7) | 16.9 | (6.2) |
| RESULTS FROM CONTINUED OPERATION | 133.6 | 7.7 | 25.4 | 144.6 | 77.6 |
| | 400.0 | | 0.5.4 | 444.6 | |
| NETINCOME | 133.6 | 7.7 | 25.4 | 144.6 | 77.6 |
| MINORITY INTEREST | (0.1) | (6.3) | 2.5 | (3.6) | 0.2 |



GRUPO FINANCIERO INBURSA Consolidated Balance Sheet US GAAP (MM USD)

| ASSETS | Mar 03 | Jun 03 | Sep 03 | Dic 03 | Mar 04 |
|--|----------|----------|---------|---------|----------|
| Cash & due from Banks | 1,096.7 | 707.9 | 568.0 | 549.0 | 821.6 |
| Financial Instruments | 2,812.0 | 3,704.8 | 3,763.3 | 3,808.6 | 4,331.3 |
| Negotiable | 1,121.7 | 1,943.3 | 1,586.6 | 1,757.3 | 1,669.4 |
| For Sale | 698.1 | 705.1 | 644.7 | 560.3 | 1,341.5 |
| Held to Maturity | 992.2 | 1,056.5 | 1,532.0 | 1,491.1 | 1,320.3 |
| Unlisted Securities | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Investments in Real State for Leasing | 11.6 | 12.0 | 11.8 | 11.5 | 11.4 |
| Repos & Derivatives | 828.6 | 917.9 | 766.1 | 781.6 | 777.2 |
| Repo Operations | 7.3 | 7.6 | 7.9 | 8.3 | 7.7 |
| Securities to be received in credit Operations | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Derivatives | 821.3 | 910.3 | 758.2 | 773.3 | 769.5 |
| LOANS | 4,204.2 | 4,156.8 | 3,427.7 | 3,718.4 | 3,807.9 |
| Commercial | 3,836.8 | 3,734.3 | 3,116.4 | 3,396.1 | 3,469.3 |
| Interbank | 358.6 | 414.4 | 62.6 | 75.8 | 82.3 |
| Consumer | 0.7 | 0.9 | 243.5 | 237.7 | 239.6 |
| Housing | 8.1 | 7.1 | 5.1 | 8.7 | 16.7 |
| Federal Government | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| FOBAPROA/IPAB | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| PAST-DUE LOANS | 70.6 | 19.2 | 11.4 | 16.6 | 16.9 |
| TOTAL GROSS LOANS | 4,274.8 | 4,176.0 | 3,439.1 | 3,735.0 | 3,824.9 |
| Loan Loss Reserves | 387.4 | 421.8 | 440.2 | 455.6 | 480.7 |
| TOTAL NET LOANS | 3,887.4 | 3,754.2 | 2,998.9 | 3,279.4 | 3,344.1 |
| Receivables, Sundry Debtors & Adv. Payments | 1,200.2 | 1,627.9 | 715.5 | 472.6 | 616.7 |
| Fixed Assets (net) | 151.4 | 158.6 | 151.8 | 80.7 | 142.8 |
| Repossessed Assets | 1.8 | 1.9 | 1.8 | 1.7 | 1.8 |
| Permanent Equity Investments | 389.7 | 228.4 | 235.3 | 270.1 | 229.8 |
| Deferred Taxes (net) | 1.1 | 1.2 | 0.0 | 1.1 | 1.1 |
| , | *** | | | | 356.9 |
| Other assets,deferred charges & intangible | 287.6 | 276.5 | 334.9 | 418.6 | 356.9 |
| TOTAL ASSETS | 10,668.2 | 11,391.4 | 9,547.4 | 9,674.8 | 10,634.6 |



| LIABILITIES | Mar 03 | Jun 03 | Sep 03 | Dic 03 | Mar 04 |
|---|----------|----------|---------|---------|----------|
| | | | | | |
| DEPOSITS | 2,910.0 | 3,339.3 | 2,786.7 | 2,820.8 | 3,591.9 |
| Demand Deposits | 740.7 | 827.2 | 883.0 | 969.3 | 1,075.0 |
| Time Deposits | 96.8 | 111.1 | 97.9 | 102.1 | 123.5 |
| Bank Bonds | 167.0 | 172.8 | 0.0 | 0.0 | 0.0 |
| MTN's | 1,905.5 | 2,228.2 | 1,805.8 | 1,749.4 | 2,393.4 |
| Contingency claim & Premium Reserves | 1,595.3 | 1,686.8 | 1,648.0 | 1,649.0 | 1,703.8 |
| INTERBANK LOANS & OTHER | 99.7 | 402.8 | 202.0 | 305.5 | 28.4 |
| REPO & DERIVATIVES OPERATIONS | 1,635.3 | 918.6 | 865.1 | 895.6 | 881.2 |
| Repo Operations | 6.6 | 5.6 | 4.6 | 5.6 | 5.8 |
| Credit related operations | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Derivatives | 1,628.7 | 913.0 | 860.6 | 890.1 | 875.4 |
| OTHER ACCOUNTS PAYABLE | 1,206.3 | 1,647.1 | 766.2 | 594.3 | 913.1 |
| Income tax & Employee profit sharing | 72.1 | 47.8 | 68.1 | 57.4 | 42.7 |
| Other accounts payable | 1,134.2 | 1,599.3 | 698.0 | 536.9 | 870.4 |
| DEFERRED TAXES | 496.5 | 548.7 | 534.4 | 548.4 | 554.0 |
| DEFERRED CREDITS | 0.1 | 0.1 | 0.1 | 0.1 | 0.1 |
| TOTAL LIABILITIES | 7,943.1 | 8,543.4 | 6,802.5 | 6,813.7 | 7,672.5 |
| STOCKHOLDERS' EQUITY | | | | | |
| SUSCRIBED CAPITAL | 1,010.1 | 1,009.0 | 1,009.0 | 1,008.7 | 1,008.7 |
| Paid-in Capital | 1,010.1 | 1,009.0 | 1,009.0 | 1,008.7 | 1,008.7 |
| EARNED CAPITAL | 1,700.9 | 1,783.1 | 1,668.3 | 1,781.4 | 1,879.7 |
| Retained Earnings | 2,069.1 | 1,847.5 | 1,853.3 | 1,862.7 | 2,170.6 |
| Adjusments for changes in Accounting Principles | (502.0) | (212.3) | (355.7) | (400.2) | (368.3) |
| Net Income of the period | 133.8 | 147.8 | 170.7 | 318.9 | 77.4 |
| Minority Interest | 14.1 | 56.0 | 67.5 | 71.0 | 73.6 |
| TOTAL STOCKHOLDERS' EQUITY | 2,725.2 | 2,848.0 | 2,744.9 | 2,861.1 | 2,962.1 |
| LIABILITIES & STOCKHOLDERS' EQUITY | 10,668.2 | 11,391.4 | 9,547.4 | 9,674.8 | 10,634.6 |



BANCO INBURSA

Consolidated Income Statement US GAAP (MM USD)

| | 1Q03 | 2Q03 | 3Q03 | 4Q03 | 1Q04 |
|---|-------|--------|-------|-------|--------|
| Interest Income | 121.0 | 103.1 | 93.9 | 96.5 | 97.1 |
| Interest Expense | 51.3 | 154.4 | 46.7 | (6.8) | 32.3 |
| Financial Margin | 69.7 | (51.3) | 47.2 | 103.3 | 64.7 |
| Loan Loss Provisions | 30.5 | 27.9 | 26.5 | 18.2 | 23.6 |
| Risk Adjusted Net Interest Income | 39.2 | (79.2) | 20.8 | 85.1 | 41.1 |
| Comissions and Fees | 12.7 | 27.5 | 16.1 | 12.6 | 14.4 |
| Market-Related Income | 27.7 | 43.5 | 8.1 | 10.5 | (32.1) |
| Operating Revenues | 79.6 | (8.2) | 45.0 | 108.3 | 23.3 |
| Non-Interest Expense | 25.9 | 25.8 | 26.8 | 30.4 | 25.5 |
| Operating Income | 53.7 | (34.0) | 18.2 | 77.9 | (2.1) |
| Other Income (Expenses) | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Earnings Before Taxes | 53.7 | (34.0) | 18.2 | 77.9 | (2.1) |
| Incurred Income Tax & Profit Sharing | 12.1 | (1.1) | 2.9 | 2.0 | 3.0 |
| Deferred Income Tax | 9.4 | 4.9 | 1.2 | 3.8 | (22.6) |
| Net Income before Subsidiaries' Net Income | 32.2 | (37.8) | 14.1 | 72.1 | 17.5 |
| Subsidiaries' Net Income | 39.1 | (6.4) | (4.5) | (1.7) | 8.3 |
| Continous Operations' Net Income | 71.3 | (44.2) | 9.7 | 70.4 | 25.7 |
| Discontinued Operations & Extraordinary Items | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Minority Interest | 0.1 | 6.3 | (2.5) | 3.6 | (0.2) |
| Net Income | 71.4 | (37.9) | 7.1 | 74.0 | 25.5 |



BANCO INBURSA Consolidated Balance Sheet US GAAP (MM USD)

| ASSETS | Mar 03 | Jun 03 | Sep 03 | Dic 03 | Mar 04 |
|---|---------|---------|---------|---------|---------|
| Cash & Due From Banks | 1,094.5 | 700.0 | 569.5 | 547.8 | 826.1 |
| Financial Instruments | 456.5 | 1,140.9 | 1,133.3 | 1,035.0 | 1,208.7 |
| Negotiable | 448.0 | 1,130.6 | 628.7 | 568.3 | 798.9 |
| For Sale | 0.2 | 0.2 | 0.2 | 0.2 | 0.2 |
| Held to Maturity | 8.3 | 10.1 | 504.5 | 466.6 | 409.7 |
| Unlisted Securities | 0.0 | 0.0 | | | |
| Repos & Derivatives | 825.3 | 912.4 | 762.3 | 773.8 | 772.4 |
| Repo Operations | 4.0 | 2.1 | 4.1 | 2.6 | 2.9 |
| Derivatives | 821.3 | 910.3 | 758.2 | 771.2 | 769.5 |
| Guarantee Instruments | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| LOANS | 4,348.2 | 4,306.2 | 3,435.6 | 3,842.1 | 4,109.9 |
| Commercial | 3,980.8 | 3,883.7 | 3,124.3 | 3,519.8 | 3,771.2 |
| Interbank | 358.6 | 414.4 | 62.6 | 75.8 | 82.3 |
| Consumer | 0.7 | 0.9 | 243.5 | 237.7 | 239.6 |
| Housing | 8.1 | 7.1 | 5.1 | 8.7 | 16.7 |
| Federal Government | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| FOBAPROA | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Past-Due Loans | 70.6 | 19.2 | 11.4 | 16.6 | 16.9 |
| Total Gross Loans | 4,418.8 | 4,325.4 | 3,447.0 | 3,858.7 | 4,126.8 |
| Preventive Provision for Credit Risks | 387.4 | 421.8 | 440.2 | 455.6 | 480.7 |
| Total Net Loans | 4,031.4 | 3,903.7 | 3,006.8 | 3,403.1 | 3,646.1 |
| Receivables & Sundry Debtors | 819.2 | 950.5 | 371.2 | 107.3 | 274.2 |
| Fixed Assets (net) | 12.7 | 16.5 | 20.2 | 19.6 | 17.8 |
| Repossessed Property | 1.8 | 1.9 | 1.8 | 1.7 | 1.8 |
| Permanent Equity Investments | 362.2 | 188.4 | 175.6 | 180.2 | 180.7 |
| Deferred taxes (net) | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Other assets, deferred charges & intangible | 22.8 | 13.2 | 14.8 | 31.5 | 32.5 |
| TOTAL ASSETS | 7,626.4 | 7,827.5 | 6,055.4 | 6,100.1 | 6,960.1 |



| LIABILITIES | Mar 03 | Jun 03 | Sep 03 | Dic 03 | Mar 04 |
|---|---------|---------|---------|---------|---------|
| Deposits | 2,914.2 | 3,376.3 | 2,792.3 | 2,826.2 | 3,597.3 |
| Demand Deposits | 744.9 | 833.0 | 888.5 | 974.7 | 1,080.4 |
| Time Deposits | 96.8 | 111.1 | 97.9 | 102.1 | 105.1 |
| Bank Bonds | 167.0 | 172.8 | 0.0 | 0.0 | 0.0 |
| MTN´s | 1,905.5 | 2,259.4 | 1,805.8 | 1,749.4 | 2,411.8 |
| Interbank Loans & Other | 238.5 | 545.4 | 202.0 | 421.3 | 322.4 |
| Repo Operations | 3.2 | 0.6 | 0.9 | 0.2 | 1.9 |
| Trading Options | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Derivatives | 1,628.7 | 913.0 | 860.6 | 890.1 | 875.4 |
| Other Accounts Payable | 614.7 | 1,123.4 | 415.1 | 126.6 | 328.5 |
| Income Tax & Employee Profit Sharing | 25.2 | 9.0 | 11.3 | 12.7 | 4.0 |
| Deferred Taxes | 225.0 | 237.7 | 224.4 | 223.2 | 201.9 |
| Deferred Credits | 0.1 | 0.1 | 0.1 | 0.1 | 0.1 |
| TOTAL LIABILITIES | 5,649.6 | 6,205.4 | 4,506.6 | 4,500.3 | 5,331.5 |
| STOCKHOLDERS' EQUITY | | | | | |
| SUSCRIBED CAPITAL | 987.1 | 987.1 | 987.1 | 987.1 | 987.1 |
| Paid-in Capital | 987.1 | 987.1 | 987.1 | 987.1 | 987.1 |
| Share subscription premium | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| EARNED CAPITAL | 989.7 | 635.0 | 561.6 | 612.6 | 641.4 |
| Capital Reserves | 205.5 | 226.4 | 226.4 | 226.4 | 226.4 |
| Retained Earnings | 1.418.8 | 1.001.9 | 1.001.9 | 1.001.9 | 1.048.3 |
| Adjustment for Changes on Accounting Principles | (708.8) | (630.3) | (710.8) | (733.8) | (662.6) |
| Net income of the period | 71.4 | 33.5 | 40.7 | 114.7 | 25.5 |
| Minority Interest | 2.8 | 3.5 | 3.5 | 3.5 | 3.8 |
| Total Stockholders Equity | 1,976.8 | 1,622.2 | 1,548.8 | 1,599.8 | 1,628.6 |
| LIABILITIES & STOCKHOLDERS' EQUITY | 7,626.4 | 7,827.5 | 6,055.4 | 6,100.1 | 6,960.1 |



SEGUROS INBURSA

Income Statement US GAAP (MM USD)

| | 1Q03 | 2Q03 | 3Q03 | 4Q03 | 1Q04 |
|--|--------|-------|-------|--------|-------|
| Revenue | 140.4 | 151.8 | 145.5 | 142.5 | 167.9 |
| Premiums | 113.8 | 133.2 | 129.6 | 130.9 | 142.9 |
| Investments Net. | 26.6 | 18.6 | 15.9 | 11.5 | 25.0 |
| Expenses and Claims | 107.2 | 117.5 | 125.8 | 144.4 | 145.6 |
| Claims and Other Contractual Obligations | 63.1 | 74.7 | 76.1 | 88.0 | 93.0 |
| Acquisition Cost | 28.4 | 27.6 | 26.7 | 26.0 | 30.6 |
| Policies Dividends | 0.1 | 3.3 | 2.3 | 3.2 | 2.5 |
| Other Reserves Increase | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Operating Expenses | 15.6 | 11.9 | 20.7 | 27.2 | 19.5 |
| Income Before Subsidiaries Results | 33.2 | 34.3 | 19.7 | (2.0) | 22.3 |
| Subsidiaries Result | 0.3 | (0.1) | 0.4 | (0.6) | 0.5 |
| Income Before Taxes | 33.6 | 34.2 | 20.1 | (2.6) | 22.8 |
| Income tax | (1.6) | 12.7 | 9.3 | (12.3) | 5.6 |
| Deferred Income tax | (18.9) | 11.7 | 1.7 | (5.8) | 4.1 |
| Net income | 54.1 | 9.9 | 9.0 | 15.5 | 13.1 |



SEGUROS INBURSA Balance Sheet US GAAP (MM USD)

| ASSETS | Mar 03 | Jun 03 | Sep 03 | Dic 03 | Mar 04 |
|--|---------|---------|---------|---------|---------|
| Investments | 845.2 | 927.1 | 977.1 | 984.6 | 1,076.6 |
| Financing operation investments | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Negotiable Investments | 282.6 | 344.9 | 402.3 | 497.2 | 468.0 |
| Fixed Income | 282.6 | 344.9 | 402.3 | 497.2 | 468.0 |
| Equity | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Investements for Sale | 504.9 | 492.8 | 480.4 | 394.7 | 511.3 |
| Fixed Income | 379.1 | 338.4 | 313.7 | 229.6 | 347.8 |
| Equity | 125.8 | 154.4 | 166.7 | 165.1 | 163.5 |
| Held to Maturity Investments | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Investments on Real Estate for Leasing | 11.6 | 12.0 | 11.8 | 11.5 | 11.4 |
| Investments on Subsidiaries | 2.4 | 10.8 | 15.7 | 14.8 | 15.4 |
| Loans on policies | 43.7 | 66.6 | 66.9 | 66.4 | 70.4 |
| Cash | 5.2 | 10.2 | 0.8 | 2.6 | (2.5) |
| Interest Debtors | 5.5 | 3.7 | 2.3 | 2.2 | 2.8 |
| Premium debtors & Receivable | 194.1 | 241.1 | 195.5 | 215.2 | 173.3 |
| Reinsurers and receivable | 123.6 | 143.7 | 118.2 | 104.6 | 105.1 |
| Benefitts and claims | 68.5 | 55.8 | 48.5 | 43.7 | 58.5 |
| Policies reserves | 55.1 | 87.9 | 69.7 | 60.9 | 46.6 |
| Deferred Aquisition cost | 59.2 | 63.9 | 58.1 | 58.5 | 57.7 |
| Fixed Assets, net | 46.1 | 46.9 | 43.7 | 42.2 | 42.4 |
| Other assets | 61.8 | 57.7 | 56.3 | 58.3 | 67.6 |
| Total assets | 1,340.8 | 1,494.4 | 1,452.0 | 1,468.4 | 1,523.1 |



| LIABILITIES | Mar 03 | Jun 03 | Sep 03 | Dic 03 | Mar 04 |
|--|---------|---------|---------|---------|---------|
| Technical reserves | 681.5 | 732.2 | 731.6 | 730.1 | 761.3 |
| Unearned premium reserve, claims pending for paid, life & health | 218.2 | 234.1 | 273.3 | 283.1 | 303.8 |
| Pending claims reserve, accidents & casualties and health | 162.0 | 160.9 | 156.1 | 152.0 | 170.7 |
| Other insurances fund | 60.9 | 64.3 | 61.2 | 62.3 | 60.7 |
| Unearned premiums reserve of accident & casualty, and health | 240.5 | 272.8 | 241.0 | 232.7 | 226.1 |
| Other reserves | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Reinsurances payable | 31.1 | 63.0 | 43.8 | 47.9 | 26.1 |
| Retained deposits | 0.1 | 0.1 | 0.1 | 0.1 | 0.1 |
| Reinsurance premiums and payable | 31.0 | 62.9 | 43.7 | 47.8 | 26.1 |
| Deferred taxes | 179.7 | 211.6 | 201.8 | 205.2 | 221.1 |
| Income tax & profit sharing | 26.5 | 15.8 | 26.6 | 11.2 | 18.5 |
| Value Added Tax | 26.4 | 29.6 | 24.5 | 28.6 | 23.6 |
| Other labilities | 64.5 | 84.2 | 70.8 | 75.5 | 77.4 |
| Total liabilities | 1,009.6 | 1,136.3 | 1,099.2 | 1,098.5 | 1,128.2 |
| STOCKHOLDERS' EQUITY | | | | | |
| Paid in capital | 52.1 | 52.1 | 52.1 | 52.1 | 52.1 |
| Other reserves | 21.4 | 40.8 | 43.9 | 49.8 | 58.8 |
| Net Income | 54.1 | 64.0 | 73.0 | 88.5 | 13.1 |
| Retained earnings | 419.6 | 219.4 | 209.4 | 209.0 | 298.5 |
| Acummulated Deferred Taxes | (112.7) | (112.7) | (112.7) | (112.7) | (112.7) |
| Adjustments for Changes in Accounting Principles | (160.1) | 37.8 | 30.4 | 26.5 | 28.5 |
| Gain on valuation of real estate | 56.7 | 56.7 | 56.7 | 56.7 | 56.7 |
| Total stockholders equity | 331.1 | 358.1 | 352.8 | 369.9 | 394.8 |
| Total liabilities and stockholders equity | 1,340.8 | 1,494.4 | 1,452.0 | 1,468.4 | 1,523.1 |



PENSIONES INBURSA Income Statement (MM USD)

| | 1Q03 | 2Q03 | 3Q03 | 4Q03 | 1Q04 |
|--|--------|-------|--------|--------|-------|
| Revenue | 31.0 | 31.5 | 32.6 | 26.3 | 22.8 |
| Premiums | (1.3) | 6.7 | 1.6 | (6.5) | (8.2) |
| Investments Net. | 32.2 | 24.8 | 31.0 | 32.8 | 31.0 |
| Expenses and Claims | 8.8 | 14.8 | 11.4 | 12.8 | 19.9 |
| Claims and Other Contractual Obligations | 14.5 | 15.8 | 15.9 | 14.5 | 16.8 |
| Acquisition Cost | 1.9 | 2.6 | 1.6 | 2.1 | 0.6 |
| Policies Dividends | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Other Reserves Increase | 3.8 | 0.2 | 2.0 | 1.9 | 1.6 |
| Operating Expenses | (11.4) | (3.8) | (8.1) | (5.7) | 0.9 |
| Income Before Subsidiaries Results | 22.1 | 16.6 | 21.2 | 13.5 | 2.9 |
| Subsidiaries Result | 4.3 | 13.4 | (11.7) | 24.1 | 20.3 |
| Income Before Taxes | 26.5 | 30.0 | 9.5 | 37.6 | 23.1 |
| Income tax | 2.6 | 0.9 | 2.1 | 2.1 | 1.2 |
| Deferred Income tax | 23.1 | 4.1 | 6.1 | (11.8) | 1.4 |
| Net income | 0.8 | 25.0 | 1.3 | 47.2 | 20.5 |



PENSIONES INBURSA Balance Sheet (MM USD)

| ASSETS | Mar 03 | Jun 03 | Sep 03 | Dic 03 | Mar 04 |
|--|---------|---------|---------|---------|---------|
| Investments | 1,352.3 | 1,393.8 | 1,504.1 | 1,664.2 | 1,861.0 |
| Financing operation investments | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Negotiable Investments | 242.0 | 235.2 | 400.9 | 532.7 | 253.0 |
| Fixed Income | 239.0 | 235.2 | 101.5 | 88.6 | 253.0 |
| Equity | 2.9 | 0.0 | 299.4 | 444.1 | 0.0 |
| Investements for Sale | 170.2 | 178.8 | 127.7 | 126.4 | 767.8 |
| Fixed Income | 169.7 | 178.1 | 126.9 | 125.5 | 623.1 |
| Equity | 0.5 | 0.7 | 0.8 | 0.9 | 144.7 |
| Held to Maturity Investments | 940.1 | 979.8 | 953.0 | 959.6 | 840.0 |
| Investments on Real Estate for Leasing | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Investments on Subsidiaries | 0.0 | 0.0 | 14.8 | 44.9 | 0.0 |
| Loans on policies | 0.0 | 0.0 | 7.7 | 0.6 | 0.3 |
| Cash | 0.2 | 0.9 | 1.7 | 3.0 | 2.3 |
| Interest Debtors | 15.0 | 32.1 | 16.1 | 30.5 | 46.5 |
| Premium debtors & Receivable | 32.2 | 91.5 | 0.7 | 0.6 | 0.0 |
| Reinsurers and receivable | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Benefitts and claims | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Policies reserves | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Deferred Aquisition cost | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Fixed Assets, net | 79.5 | 81.0 | 72.0 | 3.2 | 67.9 |
| Other assets | 137.7 | 132.3 | 193.5 | 256.0 | 190.8 |
| Total assets | 1,617.0 | 1,731.5 | 1,788.1 | 1,957.5 | 2,168.5 |



| LIABILITIES | Mar 03 | Jun 03 | Sep 03 | Dic 03 | Mar 04 |
|--|---------|---------|---------|---------|---------|
| Technical reserves | 910.9 | 953.3 | 915.7 | 918.1 | 939.7 |
| Unearned premium reserve, claims pending for paid, life & health | 886.6 | 927.9 | 891.5 | 894.0 | 914.9 |
| Pending claims reserve, accidents & casualties and health | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Other insurances fund | 0.3 | 0.2 | 0.1 | 0.0 | 0.2 |
| Unearned premiums reserve of accident & casualty, and health | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Other reserves | 24.0 | 25.2 | 24.1 | 24.1 | 24.6 |
| Reinsurances payable | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Retained deposits | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Reinsurance premiums and payable | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Deferred taxes | 89.6 | 97.2 | 106.1 | 116.2 | 125.7 |
| Income tax & profit sharing | 4.6 | 3.6 | 8.1 | 11.8 | 2.5 |
| Value Added Tax | 0.0 | 19.8 | 0.2 | 0.1 | 0.3 |
| Other labilities | 389.8 | 268.6 | 128.8 | 243.0 | 405.1 |
| Total liabilities | 1,394.9 | 1,342.4 | 1,159.0 | 1,289.3 | 1,473.4 |
| STOCKHOLDERS' EQUITY | | | | | |
| Paid in capital | 100.5 | 181.8 | 438.4 | 438.4 | 438.4 |
| Other reserves | 7.7 | 9.5 | 5.6 | 5.3 | 6.1 |
| Net Income | 0.8 | 25.8 | 27.1 | 74.3 | 20.5 |
| Retained earnings | 152.6 | 162.4 | 165.2 | 165.1 | 239.4 |
| Acummulated Deferred Taxes | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Adjustments for Changes in Accounting Principles | (50.9) | (42.8) | (71.1) | (82.2) | (79.0) |
| Minority Interest | 11.4 | 52.5 | 64.0 | 67.5 | 69.8 |
| Total stockholders equity | 222.1 | 389.1 | 629.1 | 668.3 | 695.2 |
| Total liabilities and stockholders equity | 1,617.0 | 1,731.5 | 1,788.1 | 1,957.5 | 2,168.5 |



OPERADORA INBURSA Income Statement

Income Statement
US GAAP
(MM USD)

| | 1Q03 | 2Q03 | 3Q03 | 4Q03 | 1Q04 |
|---|------|-------|------|-------|------|
| Earnings from Investment Sales | 0.1 | 0.1 | 0.0 | (1.8) | 0.1 |
| Asset Management Income | 3.2 | 3.7 | 3.7 | 4.5 | 4.1 |
| Earnings form Interest | 1.4 | (0.5) | 0.1 | 1.9 | 0.0 |
| Unrealized Gain on Portfolio Valuation | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Total Earnings | 4.7 | 3.3 | 3.8 | 4.6 | 4.2 |
| General Expenses | 0.2 | 0.2 | 0.2 | 3.5 | 0.3 |
| Total expenses | 0.2 | 0.2 | 0.2 | 3.5 | 0.3 |
| Earnings Before Taxes | 4.6 | 3.1 | 3.5 | 1.1 | 3.9 |
| Incurred Income Tax & Profit Sharing | 1.1 | 1.2 | 1.2 | 1.1 | 1.3 |
| Defferred Income Tax | 0.5 | 0.4 | 0.5 | (5.2) | 1.1 |
| Net Income Before Deferred Accounts | 3.0 | 1.5 | 1.9 | 5.2 | 1.6 |
| Earnings from subsidiaries | 0.5 | 3.1 | 1.4 | (5.9) | 3.0 |
| Unadjusted for monetary position result | 3.5 | 4.6 | 3.3 | (0.7) | 4.6 |
| Net income result actualization | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Net income | 3.5 | 4.6 | 3.3 | (0.7) | 4.6 |



OPERADORA INBURSA

Balance Sheet US GAAP

(MM USD)

| ASSETS | Mar 03 | Jun 03 | Sep 03 | Dic 03 | Mar 04 |
|---|--------|--------|--------|--------|--------|
| Cash | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Banks | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Negotiable Instruments | 19.7 | 4.3 | 6.5 | 8.8 | 10.9 |
| Sundry Debtors | 1.1 | 1.3 | 1.2 | 1.3 | 1.4 |
| Permanent investments | 22.1 | 25.4 | 25.4 | 26.3 | 29.5 |
| Receivable Taxes | 1.1 | 2.8 | 3.7 | 4.6 | 1.8 |
| TOTAL ASSETS | 44.1 | 33.7 | 36.8 | 41.0 | 43.6 |
| LIABILITIES | | | | | |
| Sundry Creditors | 0.2 | 0.0 | 0.0 | 0.0 | 0.0 |
| Payable Taxes | 1.1 | 2.1 | 3.5 | 4.6 | 1.8 |
| Deferred Income Tax | 1.6 | 0.6 | 1.2 | 1.6 | 2.3 |
| TOTAL LIABILITIES | 2.9 | 2.7 | 4.8 | 6.2 | 4.0 |
| STOCKHOLDERS' EQUITY | | | | | |
| Paid in Capital | 1.3 | 1.3 | 1.3 | 1.3 | 1.3 |
| Legal Reserve | 0.2 | 0.2 | 0.2 | 0.2 | 0.2 |
| Retained Earnings | 45.0 | 45.0 | 45.0 | 45.0 | 28.0 |
| Surplus (deficit) from equity restatement | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Net income | 3.5 | 8.1 | 11.4 | 10.7 | 4.6 |
| Forex effect on Stockholders´equity | (8.8) | (23.5) | (25.9) | (22.5) | 5.3 |
| TOTAL STOCKHOLDERS' EQUITY | 41.2 | 31.0 | 32.0 | 34.8 | 39.6 |
| TOTAL LIABILITIES & STOCKHOLDERS' EQUITY | 44.1 | 33.7 | 36.8 | 41.0 | 43.6 |



FIANZAS GUARDIANA INBURSA

Income Statement US GAAP (MM USD)

| | 1Q03 | 2Q03 | 3Q03 | 4Q03 | 1Q04 |
|---|-------|------|-------|-------|-------|
| Revenue | 5.2 | 8.9 | 6.8 | 6.8 | 6.0 |
| Premiums | 4.4 | 8.0 | 7.0 | 7.7 | 5.2 |
| Investments Net. | 0.8 | 0.7 | 0.4 | 0.8 | 0.5 |
| Earnings (losses) realized on investments | 0.0 | 0.2 | (0.6) | (1.7) | 0.4 |
| Benefitts, Expenses and Claims | 2.5 | 3.2 | 4.1 | 4.7 | 4.0 |
| Benefitts, Claims and Adjustments | 2.7 | 2.9 | 3.9 | 4.8 | 3.9 |
| Acquisition Cost | (0.5) | 0.1 | (0.4) | (0.7) | (0.4) |
| Operating Expenses | 0.3 | 0.3 | 0.7 | 0.5 | 0.5 |
| Income Before Taxes | 2.8 | 5.6 | 2.7 | 2.1 | 2.0 |
| Income tax | 0.3 | 0.3 | 4.8 | 1.8 | 1.0 |
| Deferred Income tax | 0.3 | 0.7 | 0.3 | (5.1) | (0.5) |
| Net income | 2.1 | 4.6 | (2.4) | 5.4 | 1.5 |



FIANZAS GUARDIANA INBURSA

Balance Sheet US GAAP (MM USD)

| ASSETES | Mar 03 | Jun 03 | Sep 03 | Dic 03 | Mar 04 |
|------------------------------|--------|--------|--------|--------|--------|
| Investments | 56.5 | 64.9 | 64.0 | 66.1 | 66.2 |
| Negotiable Investments | 30.1 | 27.9 | 23.6 | 23.2 | 0.0 |
| Fixed Income | 30.1 | 27.9 | 23.6 | 23.2 | 0.0 |
| Equity | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Investements for Sale | 22.8 | 33.3 | 36.5 | 38.9 | 62.2 |
| Fixed Income | 3.3 | 5.0 | 0.0 | 8.4 | 21.6 |
| Equity | 19.5 | 28.3 | 36.4 | 30.6 | 40.6 |
| Loans on policies | 3.6 | 3.7 | 3.9 | 3.9 | 4.0 |
| Cash | 0.1 | 0.4 | 0.2 | 0.5 | 0.3 |
| Premium debtors & Receivable | 3.4 | 4.1 | 3.8 | 3.5 | 3.7 |
| Reinsurers and receivable | 2.6 | 2.5 | 2.2 | 3.1 | 3.8 |
| Benefitts and claims | 0.1 | 0.1 | 0.1 | 0.1 | 0.1 |
| Policies reserves | 2.5 | 2.5 | 2.2 | 3.0 | 3.7 |
| Deferred Aquisition cost | (0.7) | (1.0) | (0.6) | (1.1) | (1.3) |
| Fixed Assets, net | 2.1 | 2.2 | 2.2 | 2.0 | 1.9 |
| Other assets | 0.9 | 2.0 | 2.7 | 3.2 | 1.3 |
| Total assets | 64.9 | 75.1 | 74.5 | 77.3 | 75.8 |



| LIABILITIES | Mar 03 | Jun 03 | Sep 03 | Dic 03 | Mar 04 |
|--|--------|--------|--------|--------|--------|
| Technical reserves | 2.9 | 1.3 | 0.7 | 8.0 | 2.8 |
| Pending claims reserve, accidents & casualties and health | 0.1 | 0.1 | 0.1 | 0.1 | 0.1 |
| Unearned premiums reserve of accident & casualty, and health | 2.8 | 1.2 | 0.6 | 0.7 | 2.7 |
| Other reserves | 0.1 | 0.0 | 0.0 | 0.0 | 0.0 |
| Reinsurances payable | 1.7 | 1.9 | 1.6 | 1.3 | 1.4 |
| Retained deposits | 0.6 | 0.6 | 0.6 | 0.6 | 0.6 |
| Reinsurance premiums and payable | 1.1 | 1.3 | 1.0 | 0.7 | 0.9 |
| Income tax & profit sharing | 8.5 | 10.2 | 10.7 | 7.1 | 7.2 |
| Value Added Tax | 0.7 | 0.8 | 0.8 | 0.9 | 0.8 |
| Other labilities | 2.1 | 3.1 | 7.6 | 9.2 | 3.1 |
| Total liabilities | 16.0 | 17.3 | 21.3 | 19.2 | 15.3 |
| STOCKHOLDERS' EQUITY | | | | | |
| Paid in capital | 8.3 | 11.0 | 11.0 | 11.0 | 11.0 |
| Other reserves | 2.1 | 2.1 | 3.4 | 5.2 | 5.5 |
| Net Income | 2.1 | 6.7 | 4.4 | 9.7 | 1.5 |
| Retained earnings | 39.0 | 40.7 | 36.6 | 34.5 | 44.9 |
| Acummulated Deferred Taxes | (3.6) | (3.8) | (3.6) | (3.5) | (3.5) |
| Others | 1.0 | 1.1 | 1.4 | 1.1 | 1.1 |
| Adjustmens for changes on Principle Accounts | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Total stockholders equity | 48.9 | 57.8 | 53.2 | 58.1 | 60.5 |
| Total liabilities and stockholders equity | 64.9 | 75.1 | 74.5 | 77.3 | 75.8 |



INVERSORA BURSATIL

Income Statement US GAAP (MM USD)

| | 1Q03 | 2Q03 | 3Q03 | 4Q03 | 1Q04 |
|--|-------|------|-------|-------|------|
| Earnings from management and custody | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Earnings from mutual funds operations | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Interest Income | 0.2 | 0.1 | 0.1 | 0.1 | 0.0 |
| Comissions | 4.3 | 8.2 | 8.3 | 9.1 | 16.9 |
| Dividends from investments | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Income from sale of securities | 1.6 | 5.5 | 2.1 | 3.4 | 4.9 |
| Subsidiaries' Net Income | 0.1 | 0.2 | 0.1 | 0.2 | 0.2 |
| Other Income | 0.1 | 0.1 | 0.0 | 0.2 | 0.0 |
| Total Earnings | 6.3 | 14.1 | 10.7 | 13.0 | 22.0 |
| Interest expenses | (0.0) | 0.0 | 0.0 | 0.0 | 0.0 |
| Comissions and Fees | 0.8 | 0.8 | 1.6 | 1.1 | 0.7 |
| Forex exchange losses | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Personnel Expenses | 0.1 | 0.0 | (0.0) | (0.0) | 0.0 |
| General Expenses | 3.1 | 3.7 | 4.0 | 3.4 | 4.2 |
| Contingency Fund | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Others | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Depreciations and Amortizations | 0.1 | 0.2 | 0.2 | 0.2 | 0.2 |
| Losses from subsidiaries | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Losses from real estate sales | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Incurred Income Tax | 0.6 | 1.9 | 1.1 | 1.8 | 4.5 |
| Incurred Employee Profit Sharing | 0.0 | 0.0 | 0.0 | (0.0) | 0.5 |
| Deferred taxes & Employee profit sharing | 0.3 | 1.1 | 0.3 | 0.5 | 0.4 |
| Total Expenses | 5.2 | 7.7 | 7.2 | 7.0 | 10.5 |
| NET INCOME | 1.2 | 6.4 | 3.5 | 6.0 | 11.5 |



INVERSORA BURSATIL

Balance Sheet US GAAP (MM USD)

| ASSETS | Mar 03 | Jun 03 | Sep 03 | Dic 03 | Mar 04 |
|--|--------|--------|--------|--------|--------|
| Cash & Banks | 0.0 | 0.1 | 0.0 | 0.0 | |
| Financial Instruments | 67.2 | 70.2 | 70.5 | 75.5 | 0.0 |
| Negotiable | 67.2 | 70.2 | 70.5 | 75.5 | |
| Under repurchase receivable agreements | 0.0 | 0.0 | 0.0 | 0.0 | |
| Repo Operations | 3.3 | 5.0 | 3.7 | 5.4 | |
| Other accounts receivable | 0.5 | 0.3 | 0.3 | 0.3 | |
| Fixed assets,net | 2.8 | 2.9 | 2.8 | 2.6 | |
| Permanent equity investments | 3.7 | 3.8 | 3.7 | 3.8 | |
| Other Assets | 4.7 | 5.6 | 6.3 | 7.2 | |
| TOTAL ASSETS | 82.1 | 87.9 | 87.3 | 94.8 | 0.0 |
| LIABILITIES | | | | | |
| Repo Operations | 3.3 | 5.0 | 3.7 | 5.3 | |
| Other Account Payable | 8.8 | 10.7 | 11.3 | 12.1 | 0.0 |
| Income Tax & Employee profit sharing provision | 6.1 | 7.0 | 7.4 | 9.5 | |
| Sundry creditors & other accounts payable | 2.7 | 3.7 | 3.9 | 2.6 | |
| Deferred taxes | 0.5 | 1.7 | 1.9 | 2.3 | |
| Total Liabilities | 12.6 | 17.4 | 16.9 | 19.7 | 0.0 |
| STOCKHOLDERS' EQUITY | | | | | |
| Paid-in capital | 19.9 | 22.3 | 22.3 | 22.3 | |
| Earned Capital | 49.6 | 48.2 | 48.1 | 52.7 | |
| Capital reserves | 6.8 | 7.0 | 7.1 | 7.1 | |
| Retained earnings | 35.7 | 25.4 | 25.3 | 25.3 | |
| Net icome | 1.2 | 7.5 | 11.1 | 17.1 | |
| Forex effect on Stockholders´equity | 5.9 | 8.3 | 4.7 | 3.3 | |
| Total Stockholders' Equity | 69.5 | 70.5 | 70.5 | 75.1 | 0.0 |
| TOTAL LIABILITIES & STOCKHOLDERS'EQUITY | 82.1 | 87.9 | 87.3 | 94.8 | 0.0 |



CNBV GAAP Financial Statements



GRUPO FINANCIERO INBURSA

Consolidated Income Statement (quarterly)

MM of constant pesos as of March 31, 2004

| (MM Ps.) | 1Q02 | 2Q02 | 3Q02 | 4Q02 | 1Q03 | 2Q03 | 3Q03 | 4Q03 | 1Q04 |
|---|--------------------------------|----------------------------------|----------------------------------|----------------------------------|--------------------------------|----------------------------------|-------------------------------|----------------------------------|----------------------------------|
| Interest Income | 1,729.4 | 2,208.1 | 1,946.3 | 2,486.7 | 3,148.1 | 2,672.4 | 1,976.3 | 2,564.9 | 2,444.5 |
| Interest Expense Monetary Position | (1,165.7) (138.2) | (1,206.2) (227.4) | (1,152.4) (176.3) | (1,431.5) (283.5) | (2,367.3) (116.4) | (1,943.2) (34.1) | (1,430.4) (81.1) | (2,034.3) (205.6) | (1,743.7) (161.6) |
| FINANCIAL MARGIN | 425.5 | 774.5 | 617.6 | 771.7 | 664.4 | 695.2 | 464.8 | 325.0 | 539.2 |
| Loan Loss Provisions | 749.6 | 54.6 | 41.6 | 135.4 | 316.0 | 320.4 | 298.9 | 208.5 | 263.9 |
| RISK ADJUSTED NII | (324.2) | 719.9 | 576.0 | 636.3 | 348.5 | 374.8 | 165.9 | 116.5 | 275.3 |
| Comissions & Tariffs Market-Related Income TOTAL OPERATING INCOME | 204.3 930.5 810.7 | 195.9 (344.2) 571.6 | 141.2 (308.4) 408.8 | 179.3 (228.1) 587.5 | 203.1 231.6 783.2 | 407.9 (681.0) 101.7 | 266.6 83.3 515.8 | 307.0 764.0 1,187.5 | 378.0 (252.7) 400.5 |
| Administrative Expenses | 276.2 | 295.9 | 312.5 | 467.9 | 311.9 | 356.1 | 397.5 | 418.1 | 381.4 |
| OPERATING INCOME | 534.6 | 275.7 | 96.4 | 119.5 | 471.3 | (254.5) | 118.3 | 769.3 | 19.2 |
| Other Expenses (Products) | 105.5 | 49.2 | (8.2) | 90.4 | 146.5 | (14.1) | 14.5 | 110.3 | 178.7 |
| NET INCOME BEFORES TAXES | 429.0 | 226.4 | 104.6 | 29.1 | 324.8 | (240.4) | 103.9 | 659.0 | (159.6) |
| Income Tax & Employee profit sharing Deferred Taxes | 76.7 (1,749.4) | 410.1 1,494.0 | 11.8 46.2 | (130.9) 135.8 | 133.0 70.6 | 31.7 126.6 | 53.1 82.0 | 47.8 (45.3) | 93.5 (126.5) |
| NET INCOME BEFORE SUBSIDIARIES | 2,101.7 | (1,677.7) | 46.5 | 24.1 | 121.2 | (398.6) | (31.2) | 656.6 | (126.5) |
| Participated net income from subs. | 229.9 | (16.5) | (51.8) | 226.0 | 698.9 | 594.7 | 289.2 | 401.6 | 758.1 |
| RESULTS FROM CONTINUED OPERATION | 2,331.7 | (1,694.2) | (5.3) | 250.1 | 820.2 | 196.1 | 258.0 | 1,058.2 | 631.6 |
| Extraordinary Income | 0.0 | 1,897.0 | (1.2) | 3.2 | 0.0 | 0.0 | 0.0 | 12.7 | 0.0 |
| NET INCOME | 2,331.7 | 202.8 | (6.4) | 253.3 | 820.2 | 196.1 | 258.0 | 1,070.9 | 631.6 |
| MINORITARY INTEREST | 2.8 | 0.3 | 1.6 | 1.6 | 2.0 | 7.5 | 2.1 | (0.2) | 2.6 |



GRUPO FINANCIERO INBURSA

Consolidated Balance Sheet MM Ps as of March 31, 2004

| ASSETS | Mar 02 | Jun 02 | Sep 02 | Dic 02 | Mar 03 | Jun 03 | Sep 03 | Dic 03 | Mar 04 |
|--|----------|---------------|---------------|---------------|---------------|---------------|--------------|--------------|--------------|
| Cash & due from Banks | 5,234.6 | 5,939.0 | 8,202.7 | 6,622.3 | 4,326.0 | 7,996.4 | 6,949.2 | 6,721.1 | 9,459.4 |
| Financial Instruments | 13,976.8 | 7,168.6 | 8,716.5 | 9,406.6 | 6,008.6 | 14,042.7 | 13,629.0 | 12,688.8 | 14,271.1 |
| Negotiable | 13,862.0 | 7,068.9 | 8,617.0 | 9,308.7 | 5,913.0 | 13,930.4 | 7,892.2 | 7,361.4 | 9,691.4 |
| For Sale | 2.0 | 2.0 | 2.0 | 1.9 | 1.9 | 1.9 | 1.9 | 1.9 | 1.8 |
| Held to Maturity | 112.7 | 97.7 | 97.5 | 96.0 | 93.7 | 110.4 | 5,735.0 | 5,325.6 | 4,577.8 |
| Unlisted Securities | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Repos & Derivatives | 245.0 | 98.9 | 72.9 | 61.4 | 81.7 | 193.0 | 88.4 | 120.1 | 289.3 |
| Repo Operations | 43.6 | 98.9 | 72.9 | 61.4 | 81.7 | 83.0 | 88.4 | 120.1 | 289.3 |
| Securities to be received in credit Operat | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Derivatives | 201.3 | 0.0 | 0.0 | 0.0 | 0.0 | 110.0 | 0.0 | 0.0 | 0.0 |
| LOANS | 35,048.7 | 39,529.8 | 38,187.5 | 44,745.5 | 48,839.1 | 46,807.6 | 38,968.2 | 43,761.2 | 45,838.9 |
| Commercial | 33,443.5 | 35,416.1 | 35,011.3 | 41,383.5 | 44,707.3 | 42,284.8 | 35,429.3 | 40,082.8 | 42,054.8 |
| Interbank | 860.2 | 3,575.8 | 2,865.3 | 3,192.2 | 4,032.5 | 4,435.5 | 711.7 | 865.6 | 919.6 |
| Consumer | 1.6 | 2.8 | 4.7 | 6.8 | 7.8 | 9.5 | 2,768.4 | 2,713.3 | 2,677.7 |
| Housing | 691.3 | 535.0 | 306.1 | 163.0 | 91.2 | 77.7 | 58.5 | 99.4 | 186.6 |
| Federal Government | 52.1 | 0.1 | 0.1 | 0.1 | 0.2 | 0.2 | 0.2 | 0.2 | 0.2 |
| FOBAPROA/IPAB | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| | | | | | | | | | |
| PAST-DUE LOANS | 321.2 | 974.4 | 862.0 | 776.0 | 794.5 | 209.2 | 129.8 | 189.4 | 189.1 |
| TOTAL GROSS LOANS | 35,369.8 | 40,504.2 | 39,049.5 | 45,521.5 | 49,633.5 | 47,016.9 | 39,098.0 | 43,950.7 | 46,028.0 |
| Loan Loss Reserves | 3,666.5 | 3,878.4 | 3,939.4 | 4,061.4 | 4,356.8 | 4,591.3 | 5,004.7 | 5,200.1 | 5,372.2 |
| TOTAL NET LOANS | 31,703.3 | 36,625.8 | 35,110.1 | 41,460.2 | 45,276.7 | 42,425.6 | 34,093.3 | 38,750.6 | 40,655.8 |
| Receivables, Sundry Debtors & Adv. Payment | 4,104.2 | 1,500.1 | 9,647.9 | 1,749.7 | 9,172.7 | 11,739.2 | 3,863.4 | 793.0 | 3,012.7 |
| Fixed Assets (net) | 450.9 | 457.1 | 511.7 | 563.1 | 572.5 | 611.8 | 685.7 | 679.1 | 644.8 |
| Repossessed Assets | 25.4 | 25.0 | 24.7 | 20.8 | 20.5 | 20.5 | 20.3 | 20.0 | 19.7 |
| Permanent Equity Investments | 7,442.0 | 7,285.0 | 7,272.4 | 7,556.8 | 9,048.1 | 8,712.2 | 11,955.5 | 12,303.3 | 12,965.1 |
| | | | | | | | | | |
| Deferred Taxes (net) | 0.0 | 18.9 | 22.9 | 18.2 | 12.6 | 12.5 | 0.0 | 0.0 | 0.0 |
| Deferred Taxes (net) Other assets,deferred charges & intangible | 0.0 | 18.9 314.5 | 22.9 351.4 | 18.2 319.7 | 12.6 485.8 | 12.5 508.9 | 0.0 523.2 | 0.0 621.5 | 0.0 657.1 |



| LIABILITIES | Mar 02 | Jun 02 | Sep 02 | Dic 02 | Mar 03 | Jun 03 | Sep 03 | Dic 03 | Mar 04 |
|---|---------------------|---------------------|---------------------|---------------------|---------------------|---------------------|-----------------|-----------------|-----------------|
| DEPOSITS | 24,129.9 | 21,070.6 | 25,308.0 | 30,588.4 | 32,747.9 | 36,390.6 | 31,728.1 | 32,251.4 | 40,190.5 |
| Demand Deposits | 695.8 | 666.1 | 647.0 | 6,081.9 | 8,353.1 | 9,043.5 | 10,085.0 | 11,119.4 | 12,064.5 |
| Time Deposits Bank Bonds | 21,438.6 1,995.5 | 18,442.5 1,962.0 | 22,720.7 1,940.3 | 22,595.3 1,911.2 | 22,516.4 1,878.4 | 25,466.3 1,880.8 | 21,643.1 0.0 | 21,132.1 0.0 | 28,126.0 0.0 |
| INTERBANK LOANS & OTHER | 3,923.8 | 4,361.4 | 3,253.5 | 3,140.4 | 2,682.2 | 5,937.7 | 2,296.8 | 4,808.5 | 3,603.2 |
| | 3,335.9 | 416.0 | 1,170.9 | 915.3 | 569.3 | 60.6 | 1,033.3 | 1,296.4 | 1,131.1 |
| Repo Operations | 3,335.9 | 74.7 | 74.5 | 51.3 | 73.7 | 60.6 | 51.9 | 92.9 | 76.5 |
| Credit related operations Derivatives | 0.0 0.0 | 0.0 341.3 | 0.0 1,096.4 | 0.0 863.9 | 0.0 495.6 | 0.0 0.0 | 0.0 981.4 | 0.0 1,203.6 | 0.0 1,054.6 |
| OTHER ACCOUNTS PAYABLE | 1.601.7 | 3.267.0 | 9,857.5 | 2.446.2 | 7,350.7 | 12,514.9 | 5,070.3 | 1,614.8 | 3,888.5 |
| Income tax & Employee profit sharing | 411.5 | 776.0 | 735.8 | 636.2 | 389.0 | 223.1 | 261.4 | 107.2 | 171.7 |
| Other accounts payable | 1,190.2 | 2,491.0 | 9,121.6 | 1,810.0 | 6,961.7 | 12,291.8 | 4,808.9 | 1,507.6 | 3,716.8 |
| DEFERRED TAXES | 387.0 | 10.8 | 45.4 | 185.4 | 248.2 | 355.8 | 419.3 | 365.6 | 221.0 |
| DEFERRED CREDITS | 30.8 | 42.0 | 126.4 | 125.4 | 373.8 | 151.3 | 181.0 | 180.8 | 192.9 |
| TOTAL LIABILITIES | 33,409.1 | 29,167.8 | 39,761.7 | 37,401.1 | 43,972.1 | 55,410.7 | 40,728.7 | 40,517.6 | 49,227.3 |
| STOCKHOLDERS' EQUITY | | | | | | | | | |
| SUSCRIBED CAPITAL | 13,462.6 | 13,474.0 | 13,446.4 | 13,441.8 | 13,401.3 | 13,434.9 | 13,391.4 | 13,400.1 | 13,415.8 |
| Paid-in Capital | 12,607.8 | 12,618.4 | 12,591.4 | 12,585.3 | 12,546.2 | 12,576.8 | 12,536.0 | 12,544.1 | 12,558.8 |
| Share Subscription Premium | 854.9 | 855.6 | 855.1 | 856.5 | 855.1 | 858.0 | 855.4 | 856.0 | 857.0 |
| Subordinated debt | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| EARNED CAPITAL | 16,572.3 | 16,765.4 | 16,695.8 | 16,906.9 | 17,601.1 | 17,378.9 | 17,647.5 | 18,739.7 | 19,289.0 |
| Capital Reserves | 2,325.8 | 2,327.8 | 2,180.7 | 1,976.9 | 1,844.7 | 3,089.2 | 3,052.9 | 3,054.9 | 3,058.5 |
| Retained Earnings | 27,763.3 | 27,786.8 | 27,769.8 | 27,816.7 | 30,541.2 | 28,840.5 | 28,753.5 | 28,772.0 | 31,142.2 |
| Valuation surplus (Deficit) of available for sale instr | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Result from conversion of foreign transactions | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Valuation effects on affiliates and associated firms | (1,429.6) | (1,452.3) | (1,358.7) | (1,218.0) | (1,183.1) | (1,088.3) | (995.9) | (986.2) | (1,089.0) |
| Surplus (deficit) from Equity Restatement | (14,416.0) | (14,428.2) | (14,419.4) | (14,443.7) | (14,419.8) | (14,469.2) | (14,425.6) | (14,434.9) | (14,451.8) |
| Net Income of the period | 2,328.8 | 2,531.3 | 2,523.3 | 2,775.0 | 818.1 | 1,006.7 | 1,262.6 | 2,333.8 | 629.0 |
| Minority Interest | 40.9 | 25.7 | 29.4 | 28.9 | 30.8 | 38.3 | 40.4 | 40.2 | 42.9 |
| TOTAL STOCKHOLDERS' EQUITY | 30,075.9 | 30,265.1 | 30,171.6 | 30,377.6 | 31,033.2 | 30,852.1 | 31,079.3 | 32,179.9 | 32,747.6 |
| LIABILITIES & STOCKHOLDERS' EQUITY | 63,485.0 | 59,432.9 | 69,933.4 | 67,778.7 | 75,005.3 | 86,262.8 | 71,808.0 | 72,697.5 | 81,974.9 |



GRUPO FINANCIERO INBURSA MEMORANDUM ACCOUNTS

MM Ps as of March, 2004

| CUSTOMER POSITION ACCOUNTS | Mar 04 | COMPANY POSITION ACCOUNTS | Mar 04 |
|---|-----------|--|------------|
| CUSTOMER CURRENT ACCOUNTS | (499.7) | REGISTRY ACCOUNTS | 633,562.5 |
| Customer bank balances | 0.4 | Guarantees granted | 5.0 |
| Custumer transaction liquidations | (500.1) | Assets under trust | 154,303.5 |
| Client loans | 0.0 | Assets under custody or administration | 467,524.7 |
| | | Irrevocable lines of credit granted | 2,133.8 |
| CUSTOMER SECURITIES | 527,477.7 | Shares held in custody | 979.1 |
| Assets in custody or under administration | 526,482.3 | Other contingent obligations | 8,616.3 |
| Assets received in guarantee | 995.4 | REPO OPERATIONS | |
| | | | 67.7 |
| TRANSACTIONS ON BEHALF OF CUSTON | 168,872.9 | Receivables on repurchase agreements | 66,737.3 |
| Customer Repos | 32,889.3 | Reporchase agreement creditors | (66,669.5) |
| Customer Securities Loans | 0.0 | | (55.5) |
| Purchase of Derivatives | 135,983.5 | Repurchase agreement debtors | 52,441.7 |
| | | Payables on repurchase agreements | (52,497.3) |
| TOTAL CUSTOMER POSITION | 695,850.9 | TOTAL OWN POSITION | 633,574.7 |



GRUPO FINANCIERO INBURSA

STATEMENT OF CHANGES IN STOCKHOLDERS' EQUITY AT MARCH 2004 (MM PS)

| | SUSCRIBE | ED CAPITAL | | | EAI | RNED CAPIT | AL | | |
|--|------------------|------------------|---------------------|----------|--|------------------------------------|---------------|----------------------|-----------------------------------|
| | FIXED CAPITAL | STOCK PREMIUM | CAPITAL RESERVES | | SURPLUS (DEFICIT) FROM EQUITY RESTATEMENT | NO MONETARY ASSEST RESULT | NET INCOME | MINORITY INTEREST | TOTAL STOCKHOLDE RS' EQUITY |
| BALANCE AT DECEMBER 31 st 2003 | 12,558.8 | 857.0 | 3,058.5 | 28,805.8 | (14,451.8) | (987.4) | 2,336.4 | 40.2 | 32,217.5 |
| CHANGES INHERENT TO SHAREHOLDER'S DECISIONS | | | | | | | | | |
| Transfer of 2003 results | | | | 2,336.4 | | | (2,336.4) | | 0.0 |
| Dividend payment | | | | | | | | | 0.0 |
| Reserve creation for future aquisition of stocks | | | | | | | | | 0.0 |
| Repurchase of stocks | | | | | | | | | 0.0 |
| CHANGES INHERENT TO OPERATION | | | | | | | | | |
| Net Income for the exercise | | | | | | | 629.0 | | 629.0 |
| No monetary assets results | | | | | | (101.5) | | | (101.5) |
| Minority Interest | | | | | | | | 2.6 | 2.6 |
| BALANCE AT MARCH 31, 2004 | 12,558.8 | 857.0 | 3,058.5 | 31,142.2 | (14,451.8) | (1,089.0) | 629.0 | 42.9 | 32,747.6 |



GRUPO FINANCIERO INBURSA

STATEMENT OF CHANGES IN FINANCIAL SITUATION AT MARCH 31, 2004 (MM PS)

| | Mar 04 |
|--|------------|
| OPERATING ACTIVITIES | |
| Net Income | 629.0 |
| Subsidiaries' Income | (758.1) |
| Depreciation & Amortization | 43.2 |
| Loan Loss Reserves | 263.9 |
| Market Related Result | 252.7 |
| Deferred taxes | (126.5) |
| | 304.2 |
| Cash increase (decrease) from funding | 7,901.2 |
| Cash increase (decrease) from Loan Portfolio | (2,123.6) |
| Cash increase (decrease) from Trading Operation | (1,820.1) |
| Cash increase (decrease) from Derivative Financial Instruments | (335.9) |
| Cash increase (decrease) in Accounts Payable-Recivable | 11.7 |
| Banking Loans & Other Financial Institutions | (1,210.9) |
| | 2,422.4 |
| Cash flow from operating activities | 2,726.6 |
| Financing Activities | |
| Increase (decrease) of Stocholders' Equity Dividend payment | 0.0 0.0 |
| Cash Flow From Financing Activities | 0.0 |
| Investments Activities | |
| Buy(sell) of fixed assets and permanent stocks | 3.8 |
| Decrease of deferred loans | 0.0 |
| Decrease on personnel loans | 0.0 |
| Cash Flow From Investment Activities | 3.8 |
| Net Increase in Cash | 2,730.4 |
| Cash at beginning of the period | 6,729.0 |
| Cash at end of period | 9,459.4 |



BANCO INBURSA

Consolidated Income Statement

| (MM constant Ps. as of March, 2004) | 1Q02 | 2Q02 | 3Q02 | 4Q02 | 1Q03 | 2Q03 | 3Q03 | 4Q03 | 1Q04 |
|--|-------------------|------------------|----------------|------------------|---------------|----------------|--------------|----------------|-----------------|
| Interest Income | 1,472.3 | 1,881.3 | 1,761.2 | 2,090.3 | 2,352.9 | 1,938.1 | 1,508.0 | 1,637.2 | 1,753.4 |
| Interest Expense | 937.3 | 878.5 | 878.5 | 1,049.4 | 1,516.8 | 1,277.4 | 1,026.2 | 1,175.2 | 1,124.5 |
| Monetary Position | (138.2) | (227.3) | (171.5) | (273.0) | (111.9) | (35.4) | (76.0) | (151.4) | (153.4) |
| Financial Margin | 396.8 | 775.5 | 711.2 | 767.8 | 724.3 | 625.4 | 405.8 | 310.5 | 475.4 |
| Loan Loss Provisions | 749.6 | 54.6 | 41.6 | 135.4 | 316.0 | 320.4 | 298.9 | 208.5 | 263.9 |
| Risk Adjusted Net Interest Income | (352.8) | 720.9 | 669.6 | 632.4 | 408.3 | 305.0 | 106.8 | 102.0 | 211.6 |
| Comissions and Fees | 123.5 | 53.6 | 87.8 | 145.7 | 164.3 | 325.8 | 156.9 | 204.2 | 190.6 |
| Market-Related Income | 831.7 | (337.6) | (337.0) | (270.2) | 86.1 | (734.3) | 66.9 | 735.1 | (301.2) |
| Operating Revenues | 602.4 | 436.9 | 420.4 | 507.9 | 658.7 | (103.6) | 330.6 | 1,041.3 | 100.9 |
| Non-Interest Expense | 229.8 | 229.1 | 263.8 | 320.9 | 262.2 | 294.1 | 295.5 | 339.6 | 301.1 |
| Operating Income | 372.6 | 207.7 | 156.6 | 187.0 | 396.5 | (397.7) | 35.2 | 701.7 | (200.2) |
| Other Income (Expenses) | (59.7) | (79.7) | (119.5) | (125.0) | (139.2) | 4.5 | (20.8) | (152.8) | (163.8) |
| Earnings Before Taxes | 313.0 | 128.1 | 37.0 | 62.0 | 257.3 | (393.2) | 14.4 | 549.0 | (364.1) |
| Incurred Income Tax & Profit Sharing Deferred Income Tax | 37.4 (1,724.1) | 349.2 1,513.9 | (15.1) 48.5 | (115.6) 131.6 | 112.6 65.5 | (3.9) 108.7 | 25.6 74.3 | 12.6 (54.6) | 26.2 (143.7) |
| Net Income Before Subsidiaries' Net Income | 1,999.6 | (1,735.0) | 3.6 | 46.0 | 79.2 | (498.0) | (85.5) | 591.0 | (246.6) |
| Subsidiaries' Net Income | 64.7 | 65.3 | 6.4 | (64.9) | 384.7 | 35.8 | (12.9) | 34.7 | 114.8 |
| Continous Operations' Net Income | 2,064.3 | (1,669.7) | 10.0 | (18.9) | 463.9 | (462.2) | (98.5) | 625.7 | (131.8) |
| Discontinued Operations & Extraordinary Items Minority Interest | 0.0 (2.8) | 1,897.0 (0.3) | (1.2) (1.6) | 3.2 (1.6) | 0.0 (2.0) | 0.0 (7.5) | 0.0 (2.1) | 12.7 0.2 | 0.0 (2.6) |
| Net Income | 2.061.4 | 227.1 | 7.2 | (17.4) | 461.9 | (469.7) | (100.5) | 638.6 | (134.4) |



BANCO INBURSA

Consolidated Balance Sheet (MM Constant Ps. as of March, 2004)

| Assets | 1Q02 | 2Q02 | 3Q02 | 4Q02 | 1Q03 | 2Q03 | 3Q03 | 4Q03 | 1Q04 |
|--|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|
| Cash & Due From Banks | 5,234.6 | 5,938.9 | 8,202.7 | 6,622.2 | 4,326.0 | 7,996.4 | 6,949.1 | 6,719.2 | 9,459.5 |
| Financial Instruments | 12,616.5 | 5,754.9 | 6,993.1 | 7,948.7 | 4,670.0 | 11,815.6 | 12,169.2 | 11,134.4 | 12,783.9 |
| Negotiable | 12,501.7 | 5,655.2 | 6,893.6 | 7,850.9 | 4,574.4 | 11,703.3 | 6,432.4 | 5,807.0 | 8,204.3 |
| For Sale | 2.0 | 2.0 | 2.0 | 1.9 | 1.9 | 1.9 | 1.9 | 1.9 | 1.8 |
| Held to Maturity | 112.7 | 97.7 | 97.5 | 96.0 | 93.7 | 110.4 | 5,735.0 | 5,325.6 | 4,577.8 |
| Unlisted Securities | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Repos & Derivatives | 212.3 | 27.9 | 0.7 | 14.7 | 45.0 | 133.3 | 46.6 | 58.9 | 44.6 |
| Repo Operations | 11.0 | 27.9 | 0.7 | 14.7 | 45.0 | 23.3 | 46.6 | 58.9 | 44.6 |
| Securities to be received in credit Operations | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Derivatives | 201.3 | 0.0 | 0.0 | 0.0 | 0.0 | 110.0 | 0.0 | 0.0 | 0.0 |
| LOANS | 35,507.3 | 39,974.6 | 38,243.6 | 44,814.7 | 48,897.1 | 46,878.3 | 39,058.2 | 43,851.0 | 45,927.2 |
| Commercial | 33,902.1 | 35,861.0 | 35,067.3 | 41,452.6 | 44,765.3 | 42,279.2 | 35,519.3 | 40,172.6 | 42,143.1 |
| Interbank | 860.2 | 3,575.8 | 2,865.3 | 3,192.2 | 4,032.5 | 4,511.7 | 711.7 | 865.6 | 919.6 |
| Consumer | 1.6 | 2.8 | 4.7 | 6.8 | 7.8 | 9.5 | 2,768.4 | 2,713.3 | 2,677.7 |
| Housing | 691.3 | 535.0 | 306.1 | 163.0 | 91.2 | 77.7 | 58.5 | 99.4 | 186.6 |
| Federal Government | 52.1 | 0.1 | 0.1 | 0.1 | 0.2 | 0.2 | 0.2 | 0.2 | 0.2 |
| FOBAPROA | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Past-Due Loans | 321.2 | 974.4 | 862.0 | 776.0 | 794.5 | 209.2 | 129.8 | 189.4 | 189.1 |
| Total Gross Loans | 35,828.4 | 40,949.0 | 39,105.6 | 45,590.7 | 49,691.6 | 47,087.5 | 39,188.0 | 44,040.5 | 46,116.3 |
| Preventive Provision for Credit Risks | (3,666.5) | (3,878.4) | (3,939.4) | (4,061.4) | (4,356.8) | (4,591.3) | (5,004.7) | (5,200.1) | (5,372.2) |
| Total Net Loans | 32,161.9 | 37,070.6 | 35,166.1 | 41,529.3 | 45,334.8 | 42,496.3 | 34,183.3 | 38,840.4 | 40,744.2 |
| Receivables,Sundry Debtors & Adv. Payments | 4,074.6 | 1,449.6 | 9,584.9 | 1,675.1 | 9,151.6 | 10,050.8 | 3,844.8 | 771.7 | 2,982.0 |
| Fixed Assets (net) | 381.6 | 376.6 | 389.8 | 430.0 | 434.5 | 462.9 | 513.0 | 514.5 | 492.1 |
| Repossessed Property | 25.4 | 25.0 | 24.7 | 20.8 | 20.5 | 20.5 | 20.3 | 20.0 | 19.7 |
| Permanent Equity Investments | 3,445.5 | 3,373.3 | 3,423.4 | 3,425.0 | 4,596.1 | 2,714.2 | 2,847.2 | 2,801.5 | 2,804.4 |
| Deferred taxes (net) | 0.0 | 18.9 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Other assets, deferred charges & intangible | 232.1 | 217.6 | 234.4 | 198.5 | 418.9 | 416.1 | 405.7 | 557.9 | 563.4 |
| TOTAL ASSETS | 58,384.5 | 54,253.5 | 64,019.9 | 61,864.3 | 68,997.3 | 76,106.2 | 60,979.2 | 61,418.5 | 69,893.6 |



| LIABILITIES | 1Q02 | 2Q02 | 3Q02 | 4Q02 | 1Q03 | 2Q03 | 3Q03 | 4Q03 | 1Q04 |
|--|---|-----------|-----------|-----------|-----------|---|-----------|-----------|-----------|
| Deposits | 24.133.0 | 21.072.6 | 25,309,3 | 30.616.4 | 32.763.5 | 36.754.6 | 31.742.6 | 32.253.9 | 40.199.4 |
| Demand Deposits | 699.0 | 668.2 | 649.4 | 6.109.9 | 8.368.7 | 9.067.9 | 10.099.6 | 11,121.9 | 12,073.4 |
| Time Deposits | 21,438.6 | 18,442.5 | 22,719.6 | 22,595.3 | 22,516.4 | 25,805.9 | 21,643.1 | 21,132.1 | 28,126.0 |
| Bank Bonds | 1,995.5 | 1,962.0 | 1,940.3 | 1,911.2 | 1,878.4 | 1,880.8 | 0.0 | 0.0 | 0.0 |
| | ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, | ., | 1,01010 | ., | ., | ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, | | | |
| Interbank Loans & Other | 3,923.8 | 4,357.7 | 3,253.5 | 3,140.3 | 2,682.1 | 5,937.7 | 2,296.7 | 4,808.5 | 3,603.2 |
| Repo Operations | 0.0 | 4.6 | 3.3 | 6.9 | 36.1 | 6.3 | 10.2 | 31.9 | 32.9 |
| Credit Related Operations | 3,303.4 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Derivatives | 0.0 | 341.3 | 1,096.4 | 863.9 | 495.6 | 0.0 | 981.4 | 1,203.6 | 1,054.6 |
| Other Accounts Payable | 1,145.1 | 2,430.3 | 9,066.8 | 1,749.6 | 6,912.5 | 12,229.6 | 4,737.7 | 1,444.4 | 3,671.2 |
| Income Tax & Employee Profit Sharing | 302.2 | 609.1 | 551.3 | 438.0 | 306.2 | 119.3 | 146.6 | 29.8 | 61.1 |
| Deferred Taxes | 359.7 | 0.0 | 36.5 | 156.2 | 219.7 | 324.4 | 392.4 | 333.9 | 169.3 |
| Deferred Credits | 30.8 | 42.0 | 107.8 | 125.4 | 373.8 | 151.3 | 180.9 | 180.8 | 192.9 |
| TOTAL LIABILITIES | 33,197.9 | 28,857.7 | 39,425.0 | 37,096.7 | 43,789.5 | 55,523.0 | 40,488.5 | 40,286.7 | 48,984.6 |
| TOTAL LIABILITIES | 33,197.9 | 20,037.7 | 39,425.0 | 37,090.7 | 43,769.3 | 55,525.0 | 40,400.3 | 40,200.7 | 40,904.0 |
| | | | | | | | | | |
| SUSCRIBED CAPITAL | 13.334.2 | 13.345.5 | 13.337.4 | 13.359.9 | 13,337.8 | 13.383.5 | 13.343.1 | 13.351.7 | 13.367.4 |
| Paid-in Capital | 13.334.2 | 13,345.5 | 13.337.4 | 13.359.9 | 13,337.8 | 13,383.5 | 13,343.1 | 13,351.7 | 13.367.4 |
| Share subscription premium | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| | | | | | | | | | |
| EARNED CAPITAL | 11,852.4 | 12,050.3 | 11,257.5 | 11,407.6 | 11,870.0 | 7,199.7 | 7,147.6 | 7,780.1 | 7,541.6 |
| Capital Reserves | 3,847.7 | 3,970.2 | 3,967.8 | 3,974.5 | 3,967.9 | 4,206.0 | 4,193.3 | 4,196.0 | 4,201.0 |
| Retained Earnings | 15,147.1 | 15,053.5 | 14,156.9 | 14,180.8 | 16,432.0 | 11,993.4 | 11,957.2 | 11,964.9 | 12,509.9 |
| Income of Changes on Accounting Principles | (197.0) | (232.1) | (140.2) | 10.2 | 27.6 | 50.9 | 118.9 | 108.3 | (7.4) |
| Available for Sale | 0.0 | 0.0 | 0.0 | (0.0) | (0.0) | 0.0 | 0.0 | (0.0) | (0.0) |
| Surplus (deficit) from equity restatement | (9,047.7) | (9,055.3) | (9,049.8) | (9,065.0) | (9,050.1) | (9,081.1) | (9,053.7) | (9,059.5) | (9,070.2) |
| Net income of the period | 2,061.4 | 2,288.5 | 2,295.8 | 2,278.4 | 461.9 | (7.8) | (108.3) | 530.3 | (134.4) |
| Minority Interest | 40.8 | 25.5 | 27.1 | 28.8 | 30.7 | 38.2 | 40.2 | 40.1 | 42.7 |
| Total Stockholders Equity | 25,186.6 | 25,395.8 | 24,594.9 | 24,767.5 | 25,207.8 | 20,583.2 | 20,490.7 | 21,131.8 | 20,909.0 |
| LIABILITIES & STOCKHOLDERS' EQUITY | 58,384.5 | 54,253.5 | 64,019.9 | 61,864.3 | 68,997.3 | 76,106.2 | 60,979.2 | 61,418.5 | 69,893.6 |



MEMORANDUM ACCOUNTS

| MM Constant Ps. as of March, 2004 | 1Q02 | 2Q02 | 3Q02 | 4Q02 | 1Q03 | 2Q03 | 3Q03 | 4Q03 | 1Q04 |
|--|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|
| | | | | | | | | | |
| Guarantees Granted | 79.1 | 68.4 | 49.0 | 47.2 | 28.1 | 25.7 | 10.4 | 10.5 | 5.0 |
| Other Contingent Obligations | 10,208.3 | 9,950.5 | 9,775.7 | 9,496.2 | 10,972.0 | 11,469.4 | 10,305.2 | 10,127.9 | 8,616.3 |
| Irrevocable Lines of Credit Granted | 125.9 | 946.1 | 1,464.8 | 2,251.9 | 2,264.9 | 2,209.7 | 2,060.3 | 1,992.5 | 2,133.8 |
| Goods in Trust or Mandate | 111,181.9 | 128,896.9 | 125,707.3 | 129,147.6 | 131,645.6 | 133,116.8 | 132,165.4 | 134,847.4 | 154,303.5 |
| Investment Banking Operations on Behalf of Thi | 807.1 | 797.2 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Goods in Custody or Under Administration | 336,125.9 | 282,632.3 | 276,728.6 | 314,709.0 | 300,341.7 | 338,127.2 | 369,328.7 | 409,686.7 | 466,930.9 |
| Loan Portfolio Clasification | 37,214.7 | 41,999.5 | 40,749.4 | 48,054.9 | 52,017.4 | 52,053.8 | 41,286.0 | 46,074.6 | 0.0 |
| Amounts Contracted in Derivative Instruments | 24,009.6 | 45,660.8 | 59,770.4 | 79,791.7 | 87,532.4 | 103,773.5 | 126,347.6 | 138,113.6 | 0.0 |
| | 519,752.5 | 510,951.8 | 514,245.2 | 583,498.5 | 584,801.9 | 640,776.1 | 681,503.7 | 740,853.2 | 631,989.6 |
| | | | | | | | | | |
| Receivables on Repurchase Agreements | 18,570.1 | 33,258.4 | 24,367.8 | 22,207.9 | 37,354.0 | 43,164.7 | 36,871.6 | 44,252.4 | 33,847.9 |
| Repurchase Agreement Creditors | 18,562.3 | 33,230.5 | 24,367.2 | 22,193.2 | 37,390.1 | 43,171.0 | 36,824.9 | 44,254.8 | 33,815.0 |
| Net | 7.8 | 27.9 | 0.7 | 14.7 | (36.1) | (6.3) | 46.6 | (2.4) | 32.9 |
| | | | | | | | | | |
| Repurchase Agreement Debtors | 3,254.5 | 19,374.5 | 10,526.8 | 10,888.7 | 15,480.3 | 26,457.3 | 16,102.3 | 23,048.1 | 19,586.8 |
| Payables on Repurchase Agreements | 3,251.4 | 19,379.1 | 10,530.1 | 10,895.6 | 15,435.2 | 26,434.0 | 16,112.5 | 23,018.6 | 19,607.9 |
| Net | 3.1 | (4.6) | (3.3) | (6.9) | 45.0 | 23.3 | (10.2) | 29.5 | (21.2) |



BANCO INBURSA, S.A. STATEMENT OF CHANGES IN STOCKHOLDERS' EQUITY AT MARCH 2004 (MM PS)

| | SUSCRIBE | D CAPITAL | AL EARNED CAPITAL | | | | | | |
|--|------------------|------------------|---------------------|----------------------|--|-------------------------------------|---------------|----------------------|-----------------------------------|
| | FIXED CAPITAL | STOCK PREMIUM | CAPITAL RESERVES | RETAINED EARNINGS | SURPLUS (DEFICIT) FROM EQUITY RESTATEMENT | NON MONETARY ASSEST RESULT | NET INCOME | MINORITY INTEREST | TOTAL STOCKHOLDE RS' EQUITY |
| BALANCE AT DECEMBER 31 st 2003 | 13,367.0 | 0.0 | 4,201.0 | 11,979.0 | (9,070.0) | 107.0 | 531.0 | 41.0 | 21,156.0 |
| CHANGES INHERENT TO SHAREHOLDER'S DECISIONS | | | | | | | | | |
| Transfer of 2003 results | | | | 531.0 | | | (531.0) | | 0.0 |
| Reserves creation | | | | | | | | | 0.0 |
| Dividens Payment | | | | | | | | | 0.0 |
| CHANGES INHERENT TO OPERATION | | | | | | | | | |
| Net Income for the exercise | | | | | | | (134.0) | | (134.0) |
| CHANGES DUE TO RECOGNITION OF SPECIFIC ACCOUNTING PRINCIPLES | | | | | | | | | |
| No monetary assets results Minority Interest Others | | | | | | (114.0) | | 2.0 | (114.0) 0.0 2.0 |
| BALANCE AT MARCH 31. 2004 | 13,367.0 | - | 4,201.0 | 12,510.0 | (9,070.0) | (7.0) | (134.0) | 43.0 | 20,910.0 |



BANCO INBURSA, S.A.

STATEMENT OF CHANGES IN FINANCIAL SITUATION AT MARCH 31, 2004 (MM PS)

| | Mar 04 |
|---|---|
| OPERATING ACTIVITIES | |
| Net Income | (134.0) |
| Subsidiaries' Income | (115.0) |
| Depreciation & Amortization | 36.0 |
| Loan Loss Reserves | 264.0 |
| Market Related Result Goodwill amort. | (129.0) 10.0 |
| Minoritary Interest | 3.0 |
| Deferred taxes | 144.0 |
| | 79.0 |
| Cash increase (decrease) from funding | 7,908.0 |
| Cash increase (decrease) from Loan Portfolio | (2,122.0) |
| Decrease or Increase in treasury transactions | (1,508.0) |
| Cash increase (decrease) from Derivative Financial Instruments | (120.0) |
| Banking Loans & Other Financial Institutions | (1,211.0) |
| Other increase (decrease) related with the operation | (288.0) |
| Repo Operations | (15.0) 2,644.0 |
| | • |
| Cash flow from operating activities | 2,723.0 |
| Financing Activities | |
| Dividends Payment | 0.0 |
| Cash Flow From Financing Activities | 0.0 |
| Investments Activities | |
| | (1.0) |
| Buy(sell) of fixed permanent stocks | |
| | |
| Buy(sell) of fixed assets | (13.0) (13.0) 0.0 |
| Buy(sell) of fixed assets Receivables,Sundry Debtors & Adv. Payments Deferred Charges | (13.0) |
| Buy(sell) of fixed assets Receivables,Sundry Debtors & Adv. Payments Deferred Charges Repossessed Property | (13.0) 0.0 12.0 0.0 |
| Buy(sell) of fixed assets Receivables,Sundry Debtors & Adv. Payments Deferred Charges Repossessed Property Deferred Credits | (13.0) 0.0 12.0 0.0 16.0 |
| Buy(sell) of fixed assets Receivables,Sundry Debtors & Adv. Payments Deferred Charges Repossessed Property Deferred Credits | (13.0) 0.0 12.0 0.0 |
| Buy(sell) of fixed assets Receivables,Sundry Debtors & Adv. Payments Deferred Charges Repossessed Property Deferred Credits Other Accounts Payable | (13.0) 0.0 12.0 0.0 16.0 |
| Buy(sell) of fixed assets Receivables,Sundry Debtors & Adv. Payments Deferred Charges Repossessed Property Deferred Credits Other Accounts Payable Cash Flow From Investment Activities | (13.0) 0.0 12.0 0.0 16.0 (5.0) |
| Buy(sell) of fixed permanent stocks Buy(sell) of fixed assets Receivables,Sundry Debtors & Adv. Payments Deferred Charges Repossessed Property Deferred Credits Other Accounts Payable Cash Flow From Investment Activities Net Increase in Cash Cash at beginning of the period | (13.0) 0.0 12.0 0.0 16.0 (5.0) |



OPERADORA INBURSA

Income Statement

| (MM Constant Ps. as of March, 2004) | 1Q02 | 2Q02 | 3Q02 | 4Q02 | 1Q03 | 2Q03 | 3Q03 | 4Q03 | 1Q04 |
|---|--------|--------|--------|-------|-------|-------|-------|-------|-------|
| Earnings from Investment Sales | 0.1 | 0.1 | (19.3) | 0.7 | 0.9 | 1.0 | 0.3 | 0.5 | 0.7 |
| Asset Management Income | 52.4 | 43.5 | 39.6 | 37.2 | 36.9 | 40.0 | 40.3 | 40.0 | 45.9 |
| Earnings form Interest | 0.0 | (0.0) | 0.0 | 0.0 | 0.0 | 0.7 | 0.0 | 0.1 | 0.5 |
| Unrealized Gain on Portfolio Valuation | 3.7 | 2.3 | 23.9 | 3.3 | 15.8 | (6.3) | 0.5 | (0.5) | (0.4) |
| Total Earnings | 56.2 | 46.0 | 44.2 | 41.1 | 53.6 | 35.5 | 41.2 | 40.0 | 46.6 |
| General Expenses | 15.2 | 14.8 | 14.1 | 2.3 | 1.8 | 2.0 | 2.3 | 2.3 | 3.1 |
| Total expenses | 15.2 | 14.8 | 14.1 | 2.3 | 1.8 | 2.0 | 2.3 | 2.3 | 3.1 |
| Earnings Before Taxes | 41.0 | 31.1 | 30.1 | 38.8 | 51.8 | 33.5 | 38.9 | 37.8 | 43.5 |
| Incurred Income Tax & Profit Sharing | (23.1) | 3.2 | 10.2 | 17.8 | 18.0 | 18.1 | 17.8 | 16.2 | 25.7 |
| Net Income Before Deferred Accounts | 64.1 | 27.9 | 19.9 | 21.0 | 33.8 | 15.4 | 21.1 | 21.6 | 17.8 |
| Earnings from subsidiaries | 11.9 | (24.9) | (6.5) | 9.6 | 6.1 | 34.2 | 15.3 | 14.8 | 33.5 |
| Unadjusted for monetary position result | 76.1 | 3.0 | 13.3 | 30.6 | 39.9 | 49.7 | 36.4 | 36.3 | 51.4 |
| Monetary position | (3.5) | (5.2) | (4.7) | (7.6) | (4.9) | (1.6) | (2.5) | (6.3) | (6.9) |
| Net income result actualization | 0.1 | 1.0 | 1.0 | 1.8 | 0.1 | 0.0 | 0.8 | 2.4 | 0.3 |
| Net income | 72.7 | (1.2) | 9.6 | 24.9 | 35.0 | 48.1 | 34.7 | 32.3 | 44.8 |



OPERADORA INBURSA

| ASSETS | 1Q02 | 2Q02 | 3Q02 | 4Q02 | 1Q03 | 2Q03 | 3Q03 | 4Q03 | 1Q04 |
|---|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| Cash | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Banks | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Negotiable Instruments | 569.6 | 570.0 | 150.3 | 175.3 | 221.5 | 46.4 | 74.3 | 100.0 | 121.9 |
| Sundry Debtors | 18.5 | 14.0 | 13.2 | 13.4 | 19.6 | 31.8 | 42.9 | 55.1 | 24.2 |
| Permanent investments | 271.4 | 243.3 | 233.6 | 239.0 | 241.9 | 276.3 | 289.2 | 300.2 | 329.1 |
| Receivable Taxes | 0.0 | 27.8 | 64.1 | 71.0 | 12.5 | 12.5 | 12.4 | 12.2 | 12.0 |
| TOTAL ASSETS | 859.6 | 855.1 | 461.1 | 498.6 | 495.5 | 367.1 | 418.8 | 467.5 | 487.3 |
| LIABILITIES & STOCKHOLDERS' EQUITY | | | | | | | | | |
| Sundry Creditors | 453.3 | 435.5 | 0.0 | 0.0 | 0.4 | 0.1 | 0.2 | 0.3 | 0.0 |
| Payable Taxes | 11.8 | 25.9 | 39.2 | 51.6 | 13.8 | 27.5 | 40.2 | 52.7 | 16.1 |
| Deferred Income Tax | -0.3 | -0.1 | 18.6 | 18.3 | 18.4 | 9.1 | 14.1 | 17.7 | 29.1 |
| TOTAL LIABILITIES | 464.8 | 461.3 | 57.9 | 69.9 | 32.5 | 36.7 | 54.6 | 70.7 | 45.2 |
| STOCKHOLDERS' EQUITY | | | | | | | | | |
| Stockholders' Equity | 20.7 | 20.7 | 20.7 | 20.7 | 20.7 | 20.8 | 20.7 | 20.7 | 20.7 |
| Legal Reserve | 3.8 | 3.8 | 3.8 | 3.9 | 3.8 | 3.9 | 3.8 | 3.9 | 3.9 |
| Retained Earnings | 344.3 | 344.6 | 344.4 | 345.0 | 450.1 | 269.6 | 268.8 | 268.9 | 419.5 |
| Surplus (deficit) from equity restatement | (46.7) | (46.8) | (46.8) | (46.8) | (46.8) | (46.9) | (46.8) | (46.8) | (46.9) |
| Net income | 72.7 | 71.5 | 81.0 | 105.9 | 35.0 | 83.1 | 117.7 | 150.1 | 44.8 |
| TOTAL STOCKHOLDERS' EQUITY | 394.8 | 393.8 | 403.2 | 428.6 | 463.0 | 330.4 | 364.3 | 396.8 | 442.0 |
| TOTAL LIABILITIES & STOCKHOLDERS' EQUITY | 859.6 | 855.1 | 461.1 | 498.6 | 495.5 | 367.1 | 418.8 | 467.5 | 487.3 |



INVERSORA BURSATIL

Income Statement

| (MM Constant Ps. as of March, 2004) | 1Q02 | 2Q02 | 3Q02 | 4Q02 | 1Q03 | 2Q03 | 3Q03 | 4Q03 | 1Q04 |
|---|--------------|----------------|-------------|-----------------|--------------|--------------|-------------|-------------|-------------|
| Commisions & Tariffs | 80.9 | 143.3 | 62.1 | 34.6 | 39.3 | 82.2 | 74.5 | 91.5 | 179.7 |
| Earnings From Services | 80.9 | 143.3 | 62.1 | 34.6 | 39.3 | 82.2 | 74.5 | 91.5 | 179.7 |
| Income from sale of securities | 71.7 | 15.0 | 19.2 | 34.0 | 132.7 | 17.9 | 6.1 | 9.5 | 23.2 |
| Interest Income | (5.0) | (0.9) | 2.5 | 0.1 | 2.2 | 0.5 | 0.7 | 0.7 | 6.3 |
| Interest Expense | (48.5) | 4.8 | 1.8 | (4.2) | (110.1) | 2.4 | 6.1 | 9.7 | (0.0) |
| Unrealized gain on Portfolio Valuation | 23.2 | (24.0) | 4.5 | 4.1 | (3.9) | 40.7 | 11.7 | 19.7 | 25.7 |
| Monetary Position | (6.9) | (9.2) | (9.0) | (13.9) | (7.9) | (2.2) | (5.2) | (15.2) | (14.0) |
| Financial Margin | 34.6 | (14.3) | 18.9 | 20.2 | 13.0 | 59.3 | 19.4 | 24.5 | 41.1 |
| Operating Income | 115.4 | 129.0 | 81.1 | 54.8 | 52.3 | 141.5 | 93.9 | 116.0 | 220.8 |
| General Expenses | 36.6 | 57.1 | 46.6 | 125.7 | 37.9 | 42.8 | 46.5 | 40.5 | 48.2 |
| Operating Margin | 78.9 | 71.8 | 34.5 | (70.8) | 14.4 | 98.6 | 47.5 | 75.5 | 172.7 |
| Other Expenses (Income) | 0.0 | (0.2) | (0.2) | (0.4) | (0.7) | (8.0) | (0.4) | (1.5) | 6.8 |
| Net Income Before Income Tax & Profit Sharing | 78.8 | 72.0 | 34.7 | (70.4) | 15.1 | 99.4 | 47.9 | 77.0 | 165.9 |
| Incurred Income Tax & Profit Sharing Deffered Income Tax | 25.7 11.2 | 48.6 (10.9) | 12.7 1.3 | (30.5) (1.0) | 7.1 (0.6) | 20.9 12.9 | 12.3 2.7 | 20.9 5.3 | 50.4 5.5 |
| Net Income Before Subsidiaries' Net Income | 41.9 | 34.4 | 20.8 | (39.0) | 8.5 | 65.5 | 32.9 | 50.8 | 110.0 |
| Subsidiaries' Net Income | 0.9 | 0.8 | 1.2 | 1.4 | 1.1 | 1.8 | 1.4 | 2.4 | 1.7 |
| Net Income | 42.8 | 35.2 | 22.0 | (37.6) | 9.6 | 67.3 | 34.3 | 53.2 | 111.7 |



INVERSORA BURSATIL

BALANCE SHEET (MM Constant Ps. as of March, 2004)

| ASSETS | 1Q02 | 2Q02 | 3Q02 | 4Q02 | 1Q03 | 2Q03 | 3Q03 | 4Q03 | 1Q04 |
|---|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| Cash & Banks | 0.2 | 0.1 | 0.1 | 0.6 | 0.0 | 1.1 | 0.4 | 0.5 | 0.4 |
| FINANCIAL INSTRUMENTS | 767.0 | 824.6 | 831.4 | 785.5 | 755.4 | 763.8 | 801.7 | 861.9 | 979.1 |
| Negotiable | 767.0 | 824.6 | 831.4 | 785.5 | 755.4 | 763.8 | 801.7 | 861.9 | 979.1 |
| Under repurchase receivable agreements | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Repos & Derivatives | 32.6 | 70.1 | 71.4 | 44.5 | 36.7 | 54.5 | 41.8 | 61.2 | 44.1 |
| Repo Operations | 32.6 | 70.1 | 71.4 | 44.5 | 36.7 | 54.5 | 41.8 | 61.2 | 44.1 |
| Other accounts receivable | 7.1 | 4.8 | 4.7 | 6.8 | 5.6 | 3.1 | 3.4 | 3.3 | 7.3 |
| Fixed assets,net | 35.6 | 34.8 | 37.2 | 36.4 | 41.6 | 43.0 | 41.6 | 30.6 | 28.8 |
| Permanent equity investments | 42.2 | 41.0 | 41.0 | 40.5 | 41.4 | 41.0 | 42.5 | 43.3 | 45.3 |
| Other Assets | 64.3 | 88.8 | 104.1 | 106.0 | 52.3 | 61.2 | 71.1 | 81.8 | 77.1 |
| TOTAL ASSETS | 949.0 | 1,064.3 | 1,089.9 | 1,020.3 | 933.1 | 967.7 | 1,002.5 | 1,082.4 | 1,182.2 |
| LIABILITIES & STOCKHOLDERS' EQUI | TY | | | | | | | | |
| <u>LIABILITIES</u> | | | | | | | | | |
| Securities & Derivatives | 32.6 | 70.1 | 71.2 | 44.4 | 37.6 | 54.3 | 41.7 | 61.0 | 43.7 |
| Repo Operations | 32.6 | 70.1 | 71.2 | 44.4 | 37.6 | 54.3 | 41.7 | 61.0 | 43.7 |
| Other Account Payable | 131.5 | 188.7 | 191.7 | 186.3 | 98.5 | 116.1 | 128.6 | 137.6 | 129.6 |
| Income Tax & Employee profit sharing provision | 96.8 | 140.5 | 144.1 | 144.6 | 68.4 | 75.7 | 84.7 | 108.0 | 93.3 |
| Sundry creditors & other accounts payable | 34.7 | 48.2 | 47.7 | 41.7 | 30.1 | 40.4 | 43.9 | 29.7 | 36.3 |
| Curiary ordanore a curior accounte payable | 01.7 | 10.2 | | | 00.1 | 10.1 | 10.0 | 20.1 | 00.0 |
| Deferred taxes | 26.9 | 10.1 | 11.3 | 10.1 | 9.3 | 22.3 | 24.8 | 29.6 | 34.6 |
| Total Liabilities | 190.9 | 268.9 | 274.2 | 240.8 | 145.4 | 192.6 | 195.0 | 228.3 | 207.9 |
| STOCKHOLDERS' EQUITY | | | | | | | | | |
| Suscribed capital | 444.8 | 505.3 | 504.9 | 505.6 | 504.7 | 532.4 | 530.7 | 531.1 | 531.7 |
| Paid-in capital | 444.8 | 505.3 | 504.9 | 505.6 | 504.7 | 532.4 | 530.7 | 531.1 | 531.7 |
| Earned Capital | 313.3 | 290.2 | 310.8 | 273.8 | 282.9 | 242.7 | 276.7 | 323.0 | 442.6 |
| Capital reserves | 50.5 | 52.7 | 52.7 | 52.8 | 52.7 | 55.9 | 55.7 | 55.8 | 55.8 |
| Retained earnings | 417.3 | 355.3 | 355.0 | 355.5 | 417.2 | 306.2 | 305.3 | 305.5 | 470.5 |
| Valuation effect in assoc. & affiliated companies | 30.1 | 31.7 | 30.5 | 30.8 | 30.8 | 31.5 | 31.6 | 31.6 | 32.0 |
| Surplus (deficit) of equity restatement | (227.4) | (227.5) | (227.4) | (227.7) | (227.3) | (227.9) | (227.2) | (234.4) | (227.6) |
| Net icome | 42.8 | 78.0 | 100.0 | 62.4 | 9.6 | 77.0 | 111.3 | 164.5 | 111.7 |
| Stockholders' Equity | 758.1 | 795.4 | 815.7 | 779.5 | 787.7 | 775.1 | 807.5 | 854.1 | 974.3 |
| Total Liabilities & Stockholders´ Equity | 949.0 | 1,064.3 | 1,089.9 | 1,020.3 | 933.1 | 967.7 | 1,002.5 | 1,082.4 | 1,182.2 |



SEGUROS INBURSA

| Income Statement Including Monetary Adjustment | | | | | | | | | |
|--|---------|---------|---------|-----------|--------------|--------------|---------|---------|-------------|
| (MM Constant Ps. as of March, 2004) | 1Q02 | 2Q02 | 3Q02 | 4Q02 | 1Q03 | 2Q03 | 3Q03 | 4Q03 | 1Q04 |
| Premiums written | 2,975.5 | 4,177.1 | 4,839.8 | 6,554.3 | 1,519.3 | 2,163.6 | 2,337.9 | 2,141.2 | 2,011.1 |
| Premiums ceded | 70.2 | 261.6 | 304.5 | 728.0 | 148.4 | 704.7 | 346.5 | 513.1 | 198.8 |
| Retained Premiums | 2,905.3 | 3,915.5 | 4,535.3 | 5,826.3 | 1,370.8 | 1,459.0 | 1,991.4 | 1,628.1 | 1,812.3 |
| Increased in reserve for unearned premiums | 1,206.2 | 1,588.1 | 1,798.7 | (2,586.0) | 71.1 | 196.7 | 463.6 | 162.9 | 149.8 |
| Retained earned premiums | 1.699.1 | 2.327.4 | 2.736.6 | 8.412.3 | 1.299.7 | 1.262.3 | 1.527.8 | 1.465.2 | 1.662.5 |
| Net Acquisition Cost | 365.7 | 386.6 | 306.8 | 326.9 | 309.0 | 323.0 | 269.0 | 314.6 | 324.2 |
| Commisions to agents | 140.1 | 180.0 | 160.4 | 223.1 | 135.8 | 192.1 | 138.4 | 171.7 | 141.2 |
| Additional compensation to agents | 48.2 | 57.3 | 45.3 | 65.5 | 57.2 | 64.3 | 79.9 | 88.8 | 67.3 |
| Commisions for re-insurance taken | 0.2 | (0.0) | 2.5 | 0.1 | 0.1 | 0.0 | 1.5 | 0.0 | 0.0 |
| Commisions for re-insurance given | (17.6) | (59.7) | (52.6) | (130.1) | (26.5) | (94.4) | (93.3) | (94.9) | (39.6) |
| Coverage on losses excess | 21.6 | 32.2 | 38.6 | 42.5 | 35.2 | 35.3 | 40.5 | 44.1 | 45.0 |
| Others | 173.2 | 176.8 | 112.5 | 125.8 | 107.1 | 125.6 | 101.9 | 104.8 | 110.3 |
| Net cost of claims and contractual obligations | 1,259.9 | 1,895.6 | 2,561.6 | 8,168.7 | 748.0 | 908.7 | 944.0 | 888.0 | 1,071.4 |
| Claims and other contractual obligations | 1,295.7 | 1,900.6 | 2,595.3 | 8,176.4 | 786.4 | 910.7 | 937.8 | 882.5 | 1,129.2 |
| Claims recovered from re-insurance | 35.8 | 5.0 | 33.7 | 7.7 | 38.4 | 2.0 | (6.3) | (5.5) | 57.8 |
| Other claims | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Technical Income | 73.4 | 45.2 | (131.8) | (83.3) | 242.7 | 30.6 | 314.8 | 262.6 | 266.9 |
| Net Increase in other technical reserve | 114.3 | 133.5 | 49.1 | (160.9) | (50.6) | 18.4 | (53.7) | 496.3 | (17.0) |
| Catastrophic risks reserves | 102.8 | 118.0 | (36.9) | (82.1) | (46.9) | 18.2 | (50.7) | 594.3 | (17.0) |
| Preventions reserves | 6.4 | (16.7) | (4.9) | (102.6) | (3.8) | 0.2 | (2.9) | (98.0) | (2.9) |
| Contingency claim reserves | 0.0 | 25.5 | 2.1 | 2.5 | (0.0) | 0.2 | (0.0) | (98.0) | (0.0) |
| Other reserves | 5.2 | 6.7 | 88.8 | 21.4 | (0.0) | 0.0 | (0.0) | (0.0) | (0.0) |
| Gross profit | (40.9) | (88.3) | (180.8) | 77.6 | 293.3 | 12.1 | 368.5 | (233.7) | 283.9 |
| Net operating expenses | 168.9 | 161.0 | 157.4 | 180.6 | 159.1 | 175.7 | 180.6 | 224.9 | 168.9 |
| Administrative and operating expenses | 5.6 | 15.8 | 6.9 | 21.0 | (13.1) | (9.1) | (25.1) | (4.2) | (56.2) |
| Personnel expenses | 142.9 | 123.6 | 129.0 | 138.0 | 161.5 | 169.6 | 191.3 | 214.6 | 213.2 |
| Depreciation and amortization | 20.4 | 21.7 | 21.5 | 21.6 | 10.7 | 15.2 | 14.4 | 14.5 | 11.9 |
| Operating Profits | (209.8) | (249.3) | (338.2) | (103.0) | 134.2 | (163.6) | 187.9 | (458.6) | 115.0 |
| Net Financial Income | 401.9 | 149.6 | 312.2 | 543.0 | 49.2 | 444.9 | 94.6 | 174.8 | 400.2 |
| On investments | 308.4 | 356.6 | 392.0 | 443.3 | 136.5 | 141.5 | 88.1 | 102.6 | 54.6 |
| Investments sales | 4.7 | 2.2 | 28.1 | (33.1) | 22.8 | 7.7 | (4.5) | (22.3) | 129.9 |
| Investments revaluation | 307.5 | (3.4) | 154.1 | 481.3 | (28.8) | 288.1 | 65.0 | 167.5 | 333.7 |
| Charges on premiums | 20.5 | 18.6 | 18.3 | 19.0 | 18.7 | 200.1 | 20.2 | 20.0 | 18.8 |
| Others | 1.2 | 3.1 | (2.6) | 2.3 | (0.0) | 0.8 | 6.5 | 4.2 | 3.1 |
| Forex | 1.8 | 13.0 | (3.8) | 14.5 | 5.2 | (17.9) | 3.1 | 23.1 | 3.3 |
| REPOMO | (242.2) | (240.5) | (273.8) | (384.3) | (105.2) | 4.8 | (83.9) | (120.2) | (143.2) |
| | | | | | | | | | |
| Income before income taxes & employee profit sha | | (99.7) | (26.0) | 440.0 | 183.4 | 281.4 | 282.5 | (283.9) | 515.3 |
| Provision for income tax | 40.3 | (22.4) | 10.6 | 116.5 | 84.2 | 108.8 | 133.4 | (88.8) | 128.5 |
| Provision for employee profit sharing Subsidiaries results | 12.0 | (0.2) | 2.7 | 35.3 | 27.1 16.8 | 33.4 23.0 | 39.9 | (22.1) | 40.0 3.7 |
| Substitutines results | 14.8 | 11.3 | (36.4) | (19.9) | 10.0 | 23.0 | 1.4 | (24.4) | 3.7 |
| Net income | 154.6 | (65.8) | (75.7) | 268.2 | 89.0 | 162.1 | 110.7 | (197.3) | 350.5 |



SEGUROS INBURSA

BALANCE SHEET Including Monetary Adjustments (MM Constant Ps. as of March, 2004)

| BALANCE SHEET Including Monetary Adjust ASSETS | 1Q02 | 2Q02 | 3Q02 | 4Q02 | 1Q03 | 2Q03 | 3Q03 | 4Q03 | 1Q04 |
|--|----------|----------|----------|----------|----------|----------|----------|----------|----------|
| Investments | 21,792.5 | 23,702.7 | 26,096.5 | 23,144.8 | 10,212.8 | 10,797.4 | 11,789.9 | 11,946.1 | 12,747.6 |
| Securities | 20,546.8 | 22,387.1 | 24,769.1 | 21,779.7 | 8,928.3 | 9,284.3 | 10,247.5 | 10,380.7 | 11,158.1 |
| Government | 12,306.1 | 13,355.6 | 15,019.1 | 12,069.2 | 4,663.1 | 5,236.4 | 6.015.4 | 6,031.6 | 6,655.1 |
| Private companies | 6,152.4 | 6.811.5 | 7,651.6 | 7,154.8 | 3,651.2 | 3,222.2 | 3.356.8 | 3,334.2 | 3,264.6 |
| Debt Instruments | 4,631.9 | 5,006.3 | 5,822.9 | 5,423.0 | 2,440.2 | 1,903.9 | 1,872.5 | 2,019.3 | 2,193.2 |
| Equities | 1,520.6 | 1,805.2 | 1,828.7 | 1,731.7 | 1,211.1 | 1,318.3 | 1,484.3 | 1,314.9 | 1,071.4 |
| Net unrealized gain on valuation | 1,926.3 | 1,907.8 | 1,914.8 | 2,218.8 | 552.6 | 785.7 | 848.8 | 989.6 | 1,206.8 |
| Interest debtors | 162.0 | 312.2 | 183.7 | 336.9 | 61.4 | 40.0 | 26.4 | 25.3 | 31.7 |
| Loans | 343.7 | 415.4 | 426.7 | 466.3 | 400.5 | 630.9 | 662.1 | 657.5 | 683.4 |
| On policies | 135.7 | 130.2 | 127.5 | 126.0 | 123.1 | 124.9 | 125.7 | 108.4 | 113.9 |
| Secured | 202.3 | 276.9 | 276.5 | 274.3 | 270.8 | 503.3 | 527.5 | 546.9 | 561.2 |
| Unsecured | 5.0 | 7.1 | 21.0 | 63.4 | 4.4 | 2.8 | 2.9 | 2.9 | 2.7 |
| Discounts and rediscounts | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Past due loans | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Interest debtors | 0.7 | 1.3 | 1.8 | 2.5 | 2.7 | 0.9 | 7.5 | 1.3 | 7.6 |
| Allowance for write-offs | (0.1) | (0.1) | (0.1) | 0.0 | (0.5) | (1.0) | (1.5) | (2.0) | (2.0) |
| | | , , | | | | | , , | | ` , |
| Real estate | 902.0 | 900.2 | 900.7 | 898.9 | 884.0 | 882.2 | 880.4 | 908.0 | 906.1 |
| Real estate | 63.7 | 62.9 | 64.4 | 63.3 | 62.3 | 62.4 | 61.7 | 60.8 | 59.8 |
| Net unrealized gain on valuation | 876.9 | 877.7 | 878.5 | 879.6 | 867.3 | 867.3 | 867.9 | 894.3 | 895.2 |
| Depreciation | (38.6) | (40.4) | (42.3) | (44.1) | (45.7) | (47.5) | (49.3) | (47.0) | (48.9) |
| | | | | | | | | | |
| Investments for labor obligations | 490.2 | 461.3 | 457.5 | 463.7 | 455.8 | 481.1 | 497.8 | 501.9 | 529.9 |
| Current assets | (35.3) | 17.0 | 0.5 | 65.3 | 57.7 | 108.0 | 4.1 | 27.4 | (31.7) |
| Cash and banks | (35.3) | 17.0 | 0.5 | 65.3 | 57.7 | 108.0 | 4.1 | 27.4 | (31.7) |
| Debtors | 1,779.2 | 1,888.2 | 1,854.0 | 2,668.5 | 2,085.9 | 2,472.4 | 2,054.2 | 2,418.0 | 1,946.7 |
| Premium debtors | 1,628.5 | 1,764.6 | 1,731.9 | 2,545.4 | 1,961.7 | 2,345.5 | 1,920.4 | 2,282.1 | 1,781.5 |
| Agents and adjusters | 0.4 | 2.8 | 3.3 | 6.1 | 4.1 | 3.8 | 3.8 | 3.1 | 2.7 |
| Notes receivable | 41.0 | 42.3 | 43.2 | 33.1 | 32.7 | 36.0 | 38.4 | 43.5 | 35.9 |
| Employee loans | 53.2 | 51.1 | 49.5 | 45.1 | 57.8 | 57.7 | 59.4 | 56.3 | 67.5 |
| Other | 70.8 | 42.0 | 40.6 | 55.4 | 45.8 | 45.7 | 48.4 | 52.6 | 79.3 |
| Allowance for write-offs | (14.8) | (14.6) | (14.4) | (16.6) | (16.3) | (16.3) | (16.1) | (19.6) | (20.2) |
| Reinsurers and rebonders | 818.3 | 576.8 | 848.0 | 966.2 | 1,090.0 | 813.0 | 957.3 | 750.7 | 886.5 |
| Insurance and bonding companies | 96.4 | 73.4 | 127.5 | 134.1 | 216.0 | 120.9 | 293.7 | 165.9 | 146.9 |
| Retained deposits | 0.5 | 0.5 | 0.5 | 0.5 | 0.5 | 0.5 | 0.5 | 0.5 | 0.5 |
| Reinsurens share of unsettled claims | 700.5 | 486.1 | 696.8 | 808.9 | 851.6 | 675.3 | 641.3 | 584.0 | 738.8 |
| Reinsurens share of unearned premiums | 20.9 | 16.8 | 23.2 | 22.7 | 21.9 | 16.3 | 21.7 | 0.3 | 0.3 |
| Other assets | 584.8 | 522.6 | 522.0 | 504.2 | 347.9 | 227.5 | 238.9 | 263.9 | 298.7 |
| Furniture and equipment (net) | 95.5 | 95.0 | 89.8 | 85.3 | 81.2 | 77.6 | 76.2 | 73.0 | 71.8 |
| Foreclosed and repossessed assets | 0.4 | 0.4 | 0.4 | 0.4 | 0.4 | 0.4 | 0.4 | 0.4 | 0.4 |
| Sundry | 488.8 | 427.2 | 431.7 | 418.4 | 266.3 | 149.5 | 162.3 | 190.4 | 226.5 |
| Total assets | 25,429.6 | 27,168.7 | 29,778.7 | 27,812.7 | 14,250.1 | 14,899.3 | 15,542.4 | 15,908.0 | 16,377.6 |



| LIABILITIES | 1Q02 | 2Q02 | 3Q02 | 4Q02 | 1Q03 | 2Q03 | 3Q03 | 4Q03 | 1Q04 |
|---|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|
| Technical reserves | 20,785.5 | 22.468.3 | 24,703.8 | 22.224.7 | 10,537.7 | 10.649.0 | 11.188.6 | 11,678.2 | 11.951.5 |
| Unearned premiums | 14,922.5 | 16,541.9 | 18,344.8 | 15,741.5 | 4,485.9 | 4,655.2 | 5,167.8 | 5,310.7 | 5,454.3 |
| Life | 13,115.5 | 14,846.3 | 16,639.4 | 13,878.9 | 2,601.3 | 2,862.4 | 3,449.8 | 3,532.3 | 3,673.3 |
| Accident and health | 1,799.3 | 1,688.0 | 1,697.7 | 1,855.0 | 1,876.7 | 1,784.9 | 1,710.2 | 1,770.7 | 1,773.3 |
| Current bonds | 7.7 | 7.7 | 7.8 | 7.7 | 7.8 | 7.8 | 7.8 | 7.7 | 7.6 |
| Contractual obligations | 2,891.6 | 2.771.7 | 3,210.1 | 3.416.1 | 3,453.7 | 3,395.0 | 3.446.8 | 3,286.5 | 3.436.4 |
| Losses and maturities | 1,088.5 | 1,135.9 | 1,325.8 | 1,279.4 | 1,390.4 | 1,372.7 | 1,405.0 | 1,451.5 | 1,560.4 |
| Reserve for incurred but not reported losses | 1,049.5 | 963.6 | 1,225.0 | 1,348.7 | 1,378.9 | 1,322.2 | 1,346.4 | 1,123.9 | 1,197.6 |
| Policy dividends | 197.1 | 113.1 | 107.5 | 243.0 | 139.7 | 162.0 | 159.7 | 181.8 | 169.6 |
| Managed insurance funds | 534.7 | 533.9 | 532.4 | 525.4 | 523.4 | 519.5 | 513.3 | 506.3 | 493.4 |
| Deposits premiums | 21.8 | 25.2 | 19.4 | 19.6 | 21.3 | 18.7 | 22.4 | 23.0 | 15.4 |
| Prevision | 2,971.5 | 3,154.7 | 3,148.8 | 3,067.1 | 2,598.2 | 2,598.8 | 2,574.0 | 3,080.9 | 3,060.9 |
| Prevision | 615.2 | 405.2 | 401.5 | 296.5 | 294.0 | 292.9 | 292.0 | 198.9 | 195.6 |
| Catastrophic | 2,262.4 | 2,426.4 | 2,402.1 | 2,332.2 | 2,301.8 | 2,303.4 | 2,279.6 | 2,879.7 | 2,863.0 |
| Contingency | 2.3 | 224.7 | 226.8 | 229.3 | 2.3 | 2.3 | 2.3 | 2.2 | 2.2 |
| Specials | 91.6 | 98.3 | 118.5 | 209.1 | 0.1 | 0.2 | 0.1 | 0.1 | 0.1 |
| Provision for labor obligations at retirement | 484.3 | 458.2 | 449.0 | 458.3 | 453.1 | 480.0 | 496.2 | 495.7 | 523.4 |
| Creditors | 208.5 | 220.6 | 567.6 | 275.2 | 220.5 | 213.4 | 238.9 | 295.1 | 280.9 |
| Agents and adjusters | 171.0 | 180.1 | 197.6 | 220.1 | 183.0 | 169.0 | 201.9 | 230.8 | 193.2 |
| Managed loss funds | 1.1 | 1.0 | 3.5 | 4.5 | 6.1 | 6.7 | 7.5 | 8.4 | 7.2 |
| Sundry | 36.4 | 39.5 | 366.5 | 50.5 | 31.4 | 37.7 | 29.4 | 56.0 | 80.5 |
| Reinsurers and rebonders | 87.4 | 233.0 | 231.1 | 588.2 | 349.4 | 685.4 | 498.1 | 546.6 | 292.1 |
| Insurance and bonding companies | 86.8 | 232.3 | 230.4 | 587.5 | 348.8 | 684.7 | 497.3 | 545.9 | 291.4 |
| Retained deposits | 0.6 | 0.8 | 0.7 | 0.7 | 0.6 | 0.6 | 0.8 | 0.7 | 0.7 |
| Other liabilities | 505.1 | 493.5 | 608.1 | 781.6 | 804.2 | 822.0 | 959.2 | 898.3 | 985.5 |
| Provision for employee profit sharing | 20.6 | 26.6 | 85.7 | 187.7 | 291.5 | 163.8 | 297.3 | 122.1 | 202.1 |
| Other liabilities | 287.7 | 306.0 | 407.4 | 427.9 | 364.9 | 398.6 | 368.7 | 420.3 | 345.4 |
| Deferred credits | 196.8 | 160.9 | 115.0 | 166.0 | 147.8 | 259.6 | 293.2 | 355.9 | 438.1 |
| Total liabilities | 22,070.8 | 23,873.6 | 26,559.5 | 24,328.0 | 12,364.9 | 12,849.7 | 13,381.0 | 13,914.0 | 14,033.4 |
| Stockholders' equity | | | | | | | | | |
| Paid in capital | 2,177.4 | 2,177.4 | 2,177.4 | 2,177.4 | 923.3 | 923.3 | 923.3 | 923.3 | 923.3 |
| Capital stock | 2,177.4 | 2,177.4 | 2,177.4 | 2,177.4 | 923.3 | 923.3 | 923.3 | 923.3 | 923.3 |
| Reserves | 1,757.7 | 2,072.7 | 1,968.7 | 1,800.5 | 1,657.2 | 1,769.3 | 1,558.5 | 1,558.5 | 1,558.5 |
| legal | 88.9 | 101.2 | 101.2 | 101.2 | 101.2 | 112.4 | 112.4 | 112.4 | 112.4 |
| Repurchase of shares | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Other | 1,668.8 | 1,971.4 | 1,867.5 | 1,699.2 | 1,556.0 | 1,656.9 | 1,446.1 | 1,446.1 | 1,446.1 |
| Unrealized gain on valuation of real estate | 1.6 | 4.0 | 4.2 | 1.9 | 1.9 | 2.9 | 3.5 | 5.8 | 5.8 |
| Subsidiaries | 4.0 | 12.6 | 12.6 | 12.6 | (45.8) | (40.5) | (39.6) | (39.6) | (39.6) |
| Retained earnings | 3,043.7 | 2,720.1 | 2,824.0 | 2,992.3 | 503.5 | 366.3 | 577.2 | 577.2 | 741.7 |
| Net income | 154.6 | 88.9 | 13.2 | 281.4 | 89.0 | 251.1 | 361.8 | 164.5 | 350.5 |
| Excess (insufficient) on Stockholders' actualiz | (3,780.1) | (3,780.6) | (3,781.0) | (3,781.4) | (1,244.0) | (1,222.9) | (1,223.3) | (1,195.7) | (1,196.0) |
| Total stockholders' equity | 3,358.9 | 3,295.1 | 3,219.2 | 3,484.7 | 1,885.2 | 2,049.6 | 2,161.4 | 1,994.1 | 2,344.2 |
| Total liabilities and stockholders' equity | 25,429.6 | 27,168.7 | 29,778.7 | 27,812.7 | 14,250.1 | 14,899.3 | 15,542.4 | 15,908.0 | 16,377.6 |



PENSIONES INBURSA

Income Statement Including Monetary Adjustments

| (MM Constant Ps. as of March, 2004) | 1Q03 | 2Q03 | 3Q03 | 4Q03 | 1Q04 |
|--|---------|---------|---------|---------|---------|
| Premiums written | 157.5 | 185.7 | 137.6 | 189.3 | 74.1 |
| Premiums ceded | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Retained Premiums | 157.5 | 185.7 | 137.6 | 189.3 | 74.1 |
| | .01.0 | | | 100.0 | |
| Increased in reserve for unearned premiums | 65.4 | 154.3 | 34.4 | 122.3 | 14.3 |
| Retained earned premiums | 92.1 | 31.5 | 103.2 | 67.0 | 59.7 |
| Net Acquisition Cost | 21.5 | 27.9 | 18.3 | 24.5 | 6.6 |
| Commisions to agents | 1.2 | 0.1 | (0.0) | 0.0 | 0.0 |
| Additional compensation to agents | 1.0 | 0.0 | (0.0) | (0.0) | 0.0 |
| Commisions for re-insurance taken | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Commisions for re-insurance given | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Coverage on losses excess | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Others | 19.3 | 27.8 | 18.3 | 24.5 | 6.6 |
| Net cost of claims and contractual obligations | 166.1 | 171.3 | 178.7 | 166.6 | 186.8 |
| Claims and other contractual obligations | 166.1 | 171.3 | 178.7 | 166.6 | 186.8 |
| Claims recovered from re-insurance | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Other claims | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Technical Income | (95.5) | (167.8) | (93.8) | (124.2) | (133.6) |
| Net Increase in other technical reserve | 18.3 | 19.5 | 17.1 | 32.7 | 6.2 |
| Catastrophic risks reserves | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Preventions reserves | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Contingency claim reserves | 0.9 | 2.7 | 0.3 | 2.1 | 0.0 |
| Other reserves | 17.3 | 16.8 | 16.8 | 30.6 | 6.1 |
| Gross profit | (113.8) | (187.3) | (110.9) | (156.9) | (139.8) |
| Net operating expenses | (64.9) | 91.4 | 14.3 | 13.8 | 11.7 |
| Administrative and operating expenses | (77.7) | 86.6 | 7.5 | 7.0 | 4.9 |
| Personnel expenses | 4.0 | (0.0) | (0.0) | (0.0) | 0.0 |
| Depreciation and amortization | 8.7 | 4.9 | 6.8 | 6.8 | 6.8 |
| Operating Profits | (48.8) | (278.7) | (125.1) | (170.7) | (151.5) |
| Net Financial Income | 184.6 | 304.8 | 132.3 | 224.1 | 244.5 |
| On investments | 224.2 | 224.0 | 222.9 | 230.1 | 210.5 |
| Investments sales | (0.6) | 0.4 | (0.2) | (0.0) | 13.5 |
| Investments sales | 126.5 | 71.3 | 45.0 | 205.2 | 224.9 |
| Charges on premiums | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Others | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Forex | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| REPOMO | (165.4) | 9.1 | (135.4) | (211.3) | (204.4) |
| Income before income taxes & employee profit sha | 135.8 | 26.0 | 7.2 | 53.4 | 93.0 |
| Provision for income tax | 29.8 | 9.6 | 23.6 | 24.2 | 14.9 |
| Provision for employee profit sharing | 0.1 | (0.0) | 0.0 | (0.0) | 0.0 |
| Subsidiaries results | 93.7 | 325.1 | 106.8 | 485.9 | 147.4 |
| Net income | 199.7 | 341.5 | 90.3 | 515.0 | 225.6 |
| HOL HIDDING | 100.1 | UT 1.U | JU.J | 010.0 | ££3.0 |



PENSIONES INBURSA

BALANCE SHEET (MM Constant Ps. as of March, 2004)

| ASSETS | 1Q03 | 2Q03 | 3Q03 | 4Q03 | 1Q04 |
|--|--------------|---------------|---------------|---------------|-------------------|
| Investments | 13,630.8 | 15,090.4 | 18,057.6 | 18,716.8 | 18,911.1 |
| Securities | 13,630.8 | 15,090.4 | 18,057.6 | 18,716.8 | 18,911.1 |
| Government | 8,225.0 | 8,264.4 | 8,281.7 | 8,097.6 | 8,091.5 |
| Private companies | 3,424.9 | 3,844.3 | 7,026.8 | 7,056.9 | 7,092.9 |
| Debt Instruments | 2,793.4 | 2,790.3 | 2,953.1 | 2,983.2 | 3,019.2 |
| Equities | 631.5 | 1,054.0 | 4,073.7 | 4,073.7 | 4,073.6 |
| Net unrealized gain on valuation | 1,851.4 | 2,703.5 | 2,624.0 | 3,286.0 | 3,607.7 |
| Interest debtors | 129.4 | 278.2 | 125.0 | 276.3 | 119.0 |
| Loans | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| On policies | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Secured | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Unsecured | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Discounts and rediscounts | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Past due loans | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Interest debtors | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Allowance for write-offs | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Real estate | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Real estate | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Net unrealized gain on valuation | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Depreciation | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Investments for labor obligations | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Current assets | 0.6 | 4.4 | 16.4 | 10.4 | 9.6 |
| Cash and banks | 0.6 | 4.4 | 16.4 | 10.4 | 9.6 |
| Debtors | 14.0 | 11.6 | 9.6 | 7.4 | 9.0 0.8 |
| Premium debtors | 10.8 | 10.3 | 8.4 | 6.3 | 0.1 |
| Agents and adjusters | (0.1) | (0.1) | (0.1) | 0.0 | (0.1) |
| Notes receivable | 0.1) | 0.1) | 0.1) | 0.0 | 0.1) |
| Employee loans | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Other | 3.1 | 1.3 | 1.1 | 1.0 | 0.7 |
| Allowance for write-offs | (0.1) | (0.1) | (0.1) | (0.1) | (0.1) |
| Reinsurers and rebonders | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Insurance and bonding companies | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Retained deposits | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Reinsurens share of unsettled claims | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Reinsurens share of unsettied claims Reinsurens share of unearned premiums | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Other assets | 201.0 | 1 93.7 | 1 88.7 | 1 85.2 | 1 72.2 |
| Furniture and equipment (net) | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Foreclosed and repossessed assets | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Sundry | 201.0 | 193.7 | 188.7 | 185.2 | 172.2 |
| Total assets | 13,846.3 | 15,300.2 | 18,272.2 | 18,919.8 | 19,093.8 |



| LIABILITIES | 1Q03 | 2Q03 | 3Q03 | 4Q03 | 1Q04 |
|--|-----------|-----------|-----------|-----------|-----------|
| Technical reserves | 11,870.6 | 12,025.8 | 12.062.5 | 12.217.1 | 12,234.4 |
| Unearned premiums | 11,397.2 | 11,532.6 | 11,547.6 | 11,654.8 | 11,655.6 |
| Life | 11,397.2 | 11,532.6 | 11,547.6 | 11,654.8 | 11,655.6 |
| Accident and health | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Current bonds | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Contractual obligations | 39.7 | 51.0 | 69.1 | 38.8 | 52.8 |
| Losses and maturities | 36.2 | 48.8 | 68.1 | 38.8 | 50.8 |
| Reserve for incurred but not reported losses | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Policy dividends | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Managed insurance funds | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Deposits premiums | 3.5 | 2.2 | 1.0 | 0.0 | 2.0 |
| Prevision | 433.7 | 442.2 | 445.8 | 523.6 | 525.9 |
| Prevision | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Catastrophic | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Contingency | 227.9 | 230.7 | 231.0 | 233.1 | 233.1 |
| Specials | 205.8 | 211.5 | 214.9 | 290.5 | 292.8 |
| Provision for labor obligations at retirement | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Creditors | 6.2 | 8.0 | 7.1 | 6.9 | 3.6 |
| Agents and adjusters | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Managed loss funds | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Sundry | 6.2 | 8.0 | 7.1 | 6.9 | 3.6 |
| Canaly | 0.2 | 0.0 | | 0.0 | 0.0 |
| Reinsurers and rebonders | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Insurance and bonding companies | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Retained deposits | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Other liabilities | 71.9 | 70.7 | 107.2 | 85.3 | 19.8 |
| Provision for employee profit sharing | 51.3 | 38.7 | 61.4 | 84.2 | 13.9 |
| Other liabilities | 20.6 | 31.6 | 45.0 | 0.0 | 3.8 |
| Deferred credits | 0.0 | 0.4 | 0.8 | 1.1 | 2.1 |
| Total liabilities | 11,948.8 | 12,104.4 | 12,176.9 | 12,309.4 | 12,257.8 |
| Stockholders' equity | | | | | |
| Paid in capital | 1,254.1 | 2,130.2 | 4,943.1 | 4,943.1 | 4,943.1 |
| Capital stock | 2,129.6 | 2,130.2 | 4,943.1 | 4,943.1 | 4,943.1 |
| (-)Unsubscribed capital | 875.5 | 0.0 | 0.0 | 0.0 | 0.0 |
| Reserves | 143.3 | 168.7 | 166.2 | 166.2 | 166.2 |
| legal | 0.0 | 17.0 | 17.0 | 17.0 | 17.0 |
| Repurchase of shares | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Other | 143.3 | 151.7 | 149.3 | 149.3 | 149.3 |
| Unrealized gain on valuation of real estate | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Subsidiaries | 58.4 | 115.0 | 111.5 | 111.5 | 111.5 |
| Retained earnings | 2,770.2 | 2,800.0 | 2,802.4 | 2,802.4 | 3,949.0 |
| Net income | 199.7 | 541.2 | 631.5 | 1,146.6 | 225.6 |
| Excess (insufficient) on Stockholders' actualization | (2,528.1) | (2,559.3) | (2,559.3) | (2,559.3) | (2,559.3) |
| Total stockholders' equity | 1,897.5 | 3,195.7 | 6,095.4 | 6,610.4 | 6,836.0 |
| Total liabilities and stockholders' equity | 13,846.3 | 15,300.2 | 18,272.2 | 18,919.8 | 19,093.8 |



Fianzas Guardiana-Inbursa

Income Statement Including Monetary Adjustments

| (000's Constant Ps. as of March 2004) | 1Q02 | 2Q02 | 3Q02 | 4Q02 | 1Q03 | 2Q03 | 3Q03 | 4Q03 | 1Q04 |
|--|------------|------------|-----------|-----------|-----------|-----------|------------|------------|-----------|
| | | | | | | | | | |
| Premiums accepted | 50,687.9 | 75,202.3 | 81,270.9 | 73,772.6 | 71,478.0 | 70,588.9 | 74,769.6 | 82,867.9 | 78,869.9 |
| Premiums ceded | 8,769.7 | 17,619.8 | 18,873.1 | 9,637.4 | 11,006.1 | 12,491.2 | 8,122.4 | 18,870.6 | 16,831.3 |
| RETAINED PREMIUMS | 41,918.2 | 57,582.5 | 62,397.8 | 64,135.2 | 60,471.9 | 58,097.7 | 66,647.2 | 63,997.3 | 62,038.6 |
| Application of reserve for outstanding bonds | (30,125.6) | 3,258.1 | 11,797.1 | 2.669.5 | 16,919.8 | 22,737.9 | (91,893.0) | (9,294.2) | 334.2 |
| NET PREMIUM REVENUES | 72,043.8 | 54,324.4 | 50,600.8 | 61,465.6 | 43,552.1 | 35,359.8 | 158,540.2 | 73,291.5 | 61,704.3 |
| Net Acquisition Cost | (1,912.9) | (6,782.2) | (5,956.9) | (4,469.7) | (1,868.7) | (1,966.9) | (1,617.5) | (12,905.0) | (4,443.2) |
| Comisions to agents | 544.7 | 1.046.9 | 1.368.2 | 1.617.8 | 712.2 | 260.5 | 171.8 | 618.1 | 76.8 |
| Comisions for rebonding taken | 47.7 | 0.4 | 30.8 | 289.7 | 46.0 | 19.4 | 219.4 | 86.1 | 0.9 |
| Comisions for rebonding given | (3,488.7) | (8,693.4) | (8,209.4) | (4,309.9) | (3,837.3) | (3,682.1) | (3,039.9) | (6,308.2) | (5,733.2) |
| Others | 983.4 | 863.8 | 853.5 | (2,067.3) | 1,210.5 | 1,435.3 | 1,031.2 | (7,301.0) | 1,212.3 |
| Claims | 68,392.9 | 36,390.8 | 29,901.1 | 47,727.2 | 30,303.1 | 30,816.9 | 43,460.9 | 54,926.0 | 43,485.4 |
| Technical Income | 5,563.8 | 24,715.8 | 26,656.6 | 18,208.1 | 15,117.7 | 6,509.8 | 116,696.8 | 31,270.5 | 22,662.1 |
| Net increase in other technical reserves | 2,835.2 | 4,362.9 | 5,109.4 | 4,122.2 | 4,981.6 | 6,916.4 | (13,487.1) | (1,569.7) | (1,893.4) |
| Net increase in other technical reserves | 2,035.2 | 4,362.9 | 5,109.4 | 4,122.2 | 4,901.0 | 6,916.4 | (13,407.1) | (1,809.7) | (1,093.4) |
| GROSS INCOME | 2,728.6 | 20,352.9 | 21,547.1 | 14,086.0 | 10,136.1 | (406.6) | 130,184.0 | 32,840.2 | 24,555.6 |
| Net Operating Expenses | 123.3 | (9,506.1) | (8,928.2) | (6,754.1) | (6,820.2) | (6,754.6) | (3,986.7) | (5,532.0) | (5,959.6) |
| Administrative & operating expenses | (6.3) | (9,676.3) | (9,145.8) | (6,917.0) | (6,995.4) | (6,977.7) | (4,306.6) | (5,855.2) | (6,279.6) |
| Personnel expenses | 0.0 | 0.0 | 50.4 | 1.5 | 0.0 | 0.0 | 0.0 | 2.5 | 0.0 |
| Depreciation | 129.6 | 170.2 | 167.2 | 161.5 | 175.2 | 223.1 | 319.9 | 320.7 | 320.0 |
| OPERATING INCOME | 2,605.3 | 29,859.0 | 30,475.3 | 20,840.0 | 16,956.3 | 6,348.1 | 134,170.7 | 38,372.2 | 30,515.2 |
| Financial Income | 3.784.8 | (28,250.2) | 3,786.0 | 4.866.6 | 5,376.9 | 23,365.6 | 5,166.6 | 107.3 | 11,195.0 |
| On investments | 6,126.4 | 8,983.3 | 7,750.1 | 8,173.8 | 7,621.6 | 9,192.7 | 2,187.5 | 2,521.7 | 667.5 |
| Investments sales | 0.0 | (32,315.7) | , | 1,560.1 | 2,491.6 | (2,491.6) | 0.0 | 0.0 | 4,292.5 |
| Investments revaluation | 5,521.5 | (7,492.0) | 3,566.5 | 1,953.0 | 0.0 | 18,000.2 | 5,159.5 | 4,205.0 | 14,063.4 |
| Others | (350.7) | 31.2 | 11.9 | 11.2 | 17.8 | 9.6 | 9.0 | (13.3) | 14.2 |
| Repos | (1,405.5) | 7,988.1 | (1,714.5) | 1,164.9 | 1,743.0 | (1,703.0) | 2,627.7 | 1,109.5 | (302.1) |
| REPOMO | (6,106.9) | (5,445.1) | (5,828.1) | (7,996.5) | (6,497.0) | 357.7 | (4,817.2) | (7,715.7) | (7,540.5) |
| | | | | | | | | | |
| INCOME BEFORE TAXES | 6,390.1 | 1,608.8 | 34,261.3 | 25,706.6 | 22,333.1 | 29,713.7 | 139,337.2 | 38,479.5 | 41,710.1 |
| Income taxes | 8,589.6 | (6,415.4) | 11,493.1 | 14,082.3 | 3,956.4 | 10,548.1 | 57,438.3 | 31,545.4 | 15,168.0 |
| Subsidiaries Net Income | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 2,243.8 | 24,073.7 | 5,208.0 |
| NET INCOME | (2,199.5) | 8,024.2 | 22,768.2 | 11,624.3 | 18,376.7 | 19,165.6 | 84,142.8 | 31,007.8 | 31,750.1 |



Fianzas Guardiana-Inbursa
BALANCE SHEET Including Monetary Adjustments (000's Constant Ps. as of March, 2004)

| ASSETS | 1Q02 | 2Q02 | 3Q02 | 4Q02 | 1Q03 | 2Q03 | 3Q03 | 4Q03 | 1Q04 |
|-----------------------------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|
| Investments | 573,751.1 | 567,969.4 | 603,759.7 | 628,315.5 | 671,330.9 | 742,430.0 | 772,422.9 | 815,176.3 | 824,183.9 |
| Securities | 482,413.4 | 471,174.9 | 507,513.1 | 531,314.3 | 595,327.2 | 666,290.5 | 692,419.2 | 734,799.9 | 716,806.7 |
| Government | 218,863.2 | 236,948.0 | 234,512.5 | 294,084.0 | 336,443.8 | 303,490.3 | 257,964.2 | 271,383.4 | 238,687.8 |
| Private companies | 240,688.4 | 217,189.7 | 251,516.0 | 214,491.5 | 233,901.1 | 321,812.2 | 343,681.6 | 337,819.0 | 334,065.4 |
| Debt Instruments | 96,496.6 | 74,765.8 | 110,883.6 | 14,411.4 | 14,693.1 | 13,585.1 | 15,295.6 | 15,345.2 | 15,027.4 |
| Equities | 144,191.8 | 142,423.9 | 140,632.4 | 200,080.2 | 219,208.0 | 308,227.1 | 328,386.0 | 322,473.8 | 319,038.0 |
| Net unrealized gain on valuation | 18,048.7 | 17,006.9 | 20,152.4 | 22,713.7 | 24,971.4 | 40,940.7 | 90,740.1 | 125,570.3 | 144,041.5 |
| Interest debtors | 4,813.2 | 30.3 | 1,332.2 | 25.1 | 10.9 | 47.3 | 33.4 | 27.3 | 12.0 |
| Loans | 57,328.9 | 62,920.2 | 62,267.3 | 60,786.6 | 39,931.3 | 40,209.2 | 44,215.5 | 44,730.7 | 50,662.4 |
| Secured | 25,107.1 | 25,774.0 | 25,384.6 | 24,577.1 | 24,576.9 | 29,489.4 | 30,770.8 | 34,165.3 | 40,424.5 |
| Unsecured | 32,107.1 | 36,941.8 | 36,535.0 | 36,014.9 | 14,383.6 | 9,657.7 | 12,221.2 | 9,209.1 | 8,828.2 |
| Discounts and rediscounts | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Past due loans | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Interest debtors | 114.7 | 204.5 | 347.7 | 194.7 | 970.9 | 1,062.1 | 1,223.5 | 1,356.3 | 1,409.7 |
| Real estate | 34,008.8 | 33,874.3 | 33,979.3 | 36,214.6 | 36,072.4 | 35,930.3 | 35,788.2 | 35,645.7 | 56,714.8 |
| Real estate | 7,965.6 | 7,868.0 | 7,769.0 | 7,639.6 | 7,540.2 | 7,545.5 | 7,467.6 | 7,347.4 | 7,234.1 |
| Net unrealized gain on valuation | 27,627.8 | 27,725.5 | 28,037.3 | 30,400.1 | 30,499.6 | 30,494.3 | 30,572.2 | 30,692.3 | 51,841.9 |
| Depreciation | (1,584.7) | (1,719.2) | (1,827.0) | (1,825.2) | (1,967.3) | (2,109.4) | (2,251.6) | (2,394.0) | (2,361.2) |
| Investments for labor obligations | 1,441.5 | 1,418.6 | 1,408.3 | 1,414.1 | 1,407.2 | 1,438.4 | 1,435.6 | 1,418.1 | 1,427.6 |
| Current assets | 2,065.2 | 726.1 | 1,898.4 | 1,641.9 | 851.2 | 4,441.9 | 2,180.1 | 5,639.3 | 3,410.9 |
| Cash and banks | 2,065.2 | 726.1 | 1,898.4 | 1,641.9 | 851.2 | 4,441.9 | 2,180.1 | 5,639.3 | 3,410.9 |
| Debtors | 28,729.8 | 39,219.7 | 40,303.7 | 39,515.1 | 35,305.6 | 45,638.7 | 41,571.8 | 36,277.4 | 38,180.6 |
| Premium debtors | 27,375.9 | 38,151.4 | 38,909.6 | 38,496.1 | 34,341.8 | 44,262.2 | 40,553.1 | 34,023.3 | 36,327.3 |
| Agents | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 26.5 |
| Notes receivable | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Debt for bonding claimed & payed | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Employee loans | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Other | 1,353.8 | 1,068.3 | 1,394.0 | 1,019.1 | 963.8 | 1,376.5 | 1,018.7 | 2,254.1 | 1,826.8 |
| Allowance for write-offs | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Rebonders | 19,415.6 | 16,946.0 | 14,165.0 | 15,422.0 | 13,203.0 | 12,554.9 | 11,795.8 | 15,064.6 | 13,020.0 |
| Bonding companies | 4,029.9 | 2,481.1 | 3,006.8 | 5,669.0 | 4,314.1 | 3,260.6 | 2,678.7 | 6,293.7 | 4,791.2 |
| Retained deposits | 703.8 | 762.2 | 109.6 | 108.9 | 51.2 | 51.2 | 50.7 | 49.8 | 49.1 |
| Others | 1,834.1 | 1,811.6 | 1,788.8 | 1,759.0 | 905.9 | 906.6 | 833.3 | 819.9 | 807.2 |
| Participation in rebonding | 12,847.7 | 11,891.1 | 9,259.8 | 7,885.1 | 7,931.8 | 8,336.5 | 8,233.2 | 7,901.2 | 7,372.5 |
| Other assets | 33,689.7 | 16,060.2 | 26,399.1 | 31,420.9 | 8,730.7 | 19,928.5 | 27,831.8 | 35,288.1 | 12,274.5 |
| Furniture and equipment (net) | 305.8 | 274.5 | 245.4 | 218.1 | 189.7 | 162.2 | 173.3 | 147.0 | 120.9 |
| Foreclosed and repossessed assets | 1,725.1 | 1,704.0 | 1,682.6 | 1,654.5 | 1,633.0 | 1,634.1 | 1,617.3 | 1,591.3 | 1,566.7 |
| Sundry | 31,658.8 | 14,081.7 | 24,471.2 | 29,548.3 | 6,908.0 | 18,132.1 | 26,041.2 | 33,549.8 | 10,586.9 |
| Total assets | 659,092.9 | 642,340.0 | 687,934.1 | 717,729.4 | 730,828.6 | 826,432.4 | 857,238.0 | 908,863.8 | 892,497.5 |



| LIABILITIES | 1Q02 | 2Q02 | 3Q02 | 4Q02 | 1Q03 | 2Q03 | 3Q03 | 4Q03 | 1Q04 |
|---|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|
| Technical reserves | 248,648.1 | 254,785.8 | 268,038.0 | 271,953.3 | 292,698.2 | 322,613.0 | 216,685.0 | 204,886.7 | 202,168.8 |
| Current bonds | 100.467.0 | 102,216.1 | 110,351.5 | 110.139.1 | 125,892.4 | 148,905.1 | 56,441.5 | 46,204.2 | 45,383.8 |
| Contingency bonds | 148,181.1 | 152,569.7 | 157,686.4 | 161,814.2 | 166,805.8 | 173,708.0 | 160,243.5 | 158,682.4 | 156,785.0 |
| Provision for labor obligations at retirement | 481.4 | 455.2 | 445.9 | 457.4 | 436.2 | 457.7 | 451.9 | 439.2 | 450.6 |
| Creditors | 4,013.6 | 6,442.1 | 4,693.1 | 8,751.3 | 7,601.2 | 15,230.8 | 14,336.0 | 13.462.4 | 11,969.9 |
| Agents and adjusters | 150.1 | 63.2 | 66.7 | 173.9 | 343.1 | 107.0 | 215.3 | 95.9 | 49.6 |
| Managed loss funds | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Sundry | 3,863.5 | 6,378.9 | 4,626.5 | 8,577.3 | 7,258.1 | 15,123.8 | 14,120.7 | 13,366.5 | 11,920.3 |
| Rebonders | 17,818.6 | 22,474.6 | 20,874.3 | 16,766.7 | 19,376.4 | 20,510.1 | 17,723.7 | 14,804.3 | 15,975.3 |
| Bonding companies | 9,800.5 | 14,264.5 | 12,669.7 | 10,151.6 | 12,789.1 | 14,222.1 | 11,157.0 | 8,211.9 | 9,520.5 |
| Other participation | 8,018.2 | 8,210.1 | 8,204.6 | 6,615.1 | 6,587.3 | 6,288.0 | 6,566.7 | 6,592.4 | 6,454.7 |
| Other liabilities | 64,133.7 | 25,922.7 | 38,617.8 | 52,162.6 | 24,698.0 | 32,439.0 | 88,321.3 | 121,511.2 | 55,807.8 |
| Provision for employee profit sharing & incured incom | 56,114.2 | 17,879.4 | 26,697.5 | 43,012.9 | 16,058.1 | 18,637.6 | 71,555.2 | 91,313.1 | 22,270.7 |
| Other liabilities | 7,630.2 | 9,105.1 | 10,934.4 | 9,149.7 | 8,639.9 | 9,928.2 | 9,371.2 | 11,674.5 | 10,327.4 |
| Deferred credits | 389.3 | (1,061.8) | 985.9 | 0.0 | 0.0 | 3,873.2 | 7,395.0 | 18,523.6 | 23,209.8 |
| Total liabilities | 335,095.5 | 310,080.4 | 332,669.2 | 350,091.2 | 344,810.1 | 391,250.6 | 337,517.9 | 355,103.8 | 286,372.4 |
| Stockholders' equity | | | | | | | | | |
| Paid in capital | 106,005.4 | 110,845.3 | 110,845.4 | 110,845.4 | 110,845.4 | 136,942.9 | 136,942.9 | 136,942.9 | 136,942.9 |
| Capital stock | 143,639.3 | 148,479.1 | 148,479.3 | 148,479.3 | 140,215.3 | 136,942.9 | 136,942.9 | 136,942.9 | 136,942.9 |
| (-)Unsubscribed capital | (37,633.9) | (37,633.8) | (37,633.9) | (37,633.9) | (29,369.9) | 0.0 | 0.0 | 0.0 | 0.0 |
| Reserves | 52,326.5 | 58,497.7 | 58,497.8 | 58,497.8 | 58,497.8 | 62,519.5 | 62,519.5 | 62,519.5 | 62,519.5 |
| legal | 52,326.5 | 58,497.7 | 58,497.8 | 58,497.8 | 58,497.8 | 62,519.5 | 62,519.5 | 62,519.5 | 62,519.5 |
| Repurchase of shares | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Other | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Unrealized gain on valuation of real estate | 4,641.3 | 4,861.4 | 4,861.4 | 3,229.3 | 3,229.3 | 7,125.8 | 7,130.0 | 10,158.3 | 9,550.9 |
| Subsidiaries | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 387.6 | 387.7 | 387.6 |
| Retained earnings | 292,149.1 | 281,138.0 | 281,138.3 | 281,138.3 | 321,355.5 | 317,333.8 | 317,333.8 | | 470,026.7 |
| Net income | (2,199.5) | 5,824.7 | 28,592.9 | 40,217.2 | 18,376.7 | 37,542.3 | 121,685.1 | 152,692.9 | 31,750.1 |
| Excess (insufficient) on Stockholders' actualization | (128,925.4) | (128,907.5) | (128,670.8) | (126,289.7) | (126,286.0) | (126,282.4) | (126,278.8) | (126,275.0) | (105,052.6) |
| Total stockholders' equity | 323,997.4 | 332,259.6 | 355,265.0 | 367,638.2 | 386,018.6 | 435,181.8 | 519,720.1 | 553,760.0 | 606,125.0 |
| Total liabilities and stockholders' equity | 659,092.9 | 642,340.0 | 687,934.1 | 717,729.4 | 730,828.6 | 826,432.4 | 857,238.0 | 908,863.8 | 892,497.5 |

