

# 1Q22 Re<u>sults</u>





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#### www.inbursa.com

Mexico City, April 26, 2022.- Grupo Financiero Inbursa reported results for the first guarter 2022.

#### **HIGHLIGHTS**

Net income stood at \$5,729 million pesos in 1Q22 compared with \$4,685 million pesos in 1Q21.

Grupo Financiero Inbursa net income stood at \$5,729 million pesos in 1Q22 compared with \$4,685 million pesos in the same period of the previous year, 22% growth. This result is mainly explained by 41% more risk adjusted net interest income due to higher levels of the average loan portfolio as well as interest rates together with a lower cost of risk as a consequence of the loan portfolio good asset quality.

Grupo Financiero Inbursa registered a 41% growth in risk adjusted net interest income in 1Q22 vs 1Q21.

Grupo Financiero Inbursa risk adjusted net interest income reached \$5,738 million pesos in 1Q22 compared with \$4,069 million pesos in 1Q21, that represented a 41% increase. In addition, cost of risk declined from \$955 million pesos in 1Q21 to \$10 million pesos in 1Q22.

Estimated operating income grew 81% in 1Q22 if compared with the same period of the previous year.

Estimated operating income increased 81% in 1Q22 if compared with the same period of the previous year from \$2,964 million pesos in the first three months of 2021 to \$5,374 million pesos in the first three months of 2022. Marking to market of its financial assets (stocks, investments, derivatives and bonds) posted accumulated profits of \$614 million pesos during 1Q22, in line with budget.

As of March 31, 2022 CET1 Ratio was 22.00%.

Liquidity and solvency of Inbursa are very sound, with 22.00% fully CET1 ratio, much higher than the 10.5% required by regulation.

91% of transactions are digital.

On a monthly basis, total transactions amounted 60,744,943 in March 2022 of which 55,532,841 were digital, that represented 91%.



#### **HIGHLIGHTS**

Total loan portfolio increased 5% if compared with March 2021.

Total loan portfolio increased 5% from \$244,447 million pesos in March 2021 to \$257,553 million pesos in March 2022 mainly related by 10% growth in the commercial loan portfolio from \$196,854 million pesos in March 2021 to \$216,681 million pesos in March 2022.

Loan Portfolio Step 3 (NPL) decreased 21% if compared with 1Q21.

Loan portfolio Step 3 (NPL) stood at \$3,804 MM Ps in March 2022 that represented 1.5% of total loans. Loan loss reserves stood at \$7,547 million pesos in March 2022 that represents 2 times the loan portfolio Step 3 and 3% of total loans.

Retail deposits amounted \$212,163 million pesos in March 2022, a 14% growth.

Retail deposits amounted \$212,163 million pesos at the end of March 2022 compared with \$186,155 million pesos at the end of March 2021, that represented a 14% increase. On a quarterly basis, retail deposits increased 9% if compared with 4Q21.

\$5,000 million pesos buyback program.

Grupo Financiero Inbursa board of directors will propose to the shareholders meeting that will take place on April 29<sup>th</sup> 2022 a new increase of the buyback program to \$5,000 million pesos.

GFI Stockholders equity stood at \$178,128 million pesos in March 2022.

Stockholders' equity of Grupo Financiero Inbursa stood at \$178,128 million pesos in March 2022, an 11% increase relative to the same period of the previous year. Without buybacks, Stockholders equity growth would have been 15%.

- All amounts included in this report are expressed in nominal pesos and are not audited.
- This press release is presented under regulation 1488 of the CNBV.
- Starting January 2022, new accounting principals are incorporated due to the implementation of IFRS-9



# Sustainability

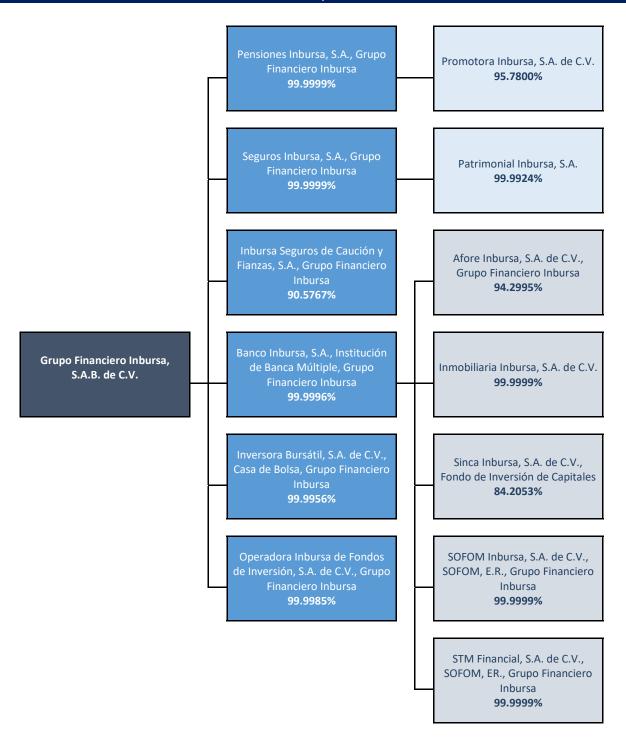
# Sustainability





# **Corporate Structure**

#### March 31, 2022





# **Digital Transactions**

#### **GRUPO FINANCIERO**

Transactions Monthly

	Mar 1st	- Mar 31st, 202	0	Mar 1st - Mar 31st, 2021		Mar 1st - Mar 31st, 2022			
Total Users	1	3,027,862		1	1,631,280		1	1,408,188	
	Total	Digital	%	Total	Digital	%	Total	Digital	%
Transactions	44,200,403	33,465,018	75.7%	56,420,595	46,728,316	82.8%	60,744,943	55,532,841	91.4%
Deposits	17,007,121	14,765,039	86.8%	22,948,727	19,961,589	87.0%	24,299,366	21,829,768	89.8%
Credit card	12,659,742	7,577,864	59.9%	16,334,647	11,748,130	71.9%	17,394,462	15,795,515	90.8%
Loans	1,858,403	960,944	51.7%	4,626,328	3,154,632	68.2%	3,660,436	3,192,775	87.29
Insurance	898,352	799,631	89.0%	1,296,000	1,053,082	81.3%	1,484,493	1,260,462	84.9%
Afore	336,993	329,829	97.9%	517,697	497,939	96.2%	620,500	544,597	87.8%
Electronic	7,815,405	7,788,960	99.7%	9,534,473	9,513,175	99.8%	12,144,842	12,124,527	99.89
Others	3,624,387	1,242,751	34.3%	1,162,723	799,769	68.8%	1,140,844	785,197	68.89

#### **Transactions**

## **GRUPO FINANCIERO**

Transactions

Monthly

March 1st - March 31st, 2022								
Total Transactions (Monthly)	60,744,943	100.0%						
Digital Transactions	55,532,841	91.4%						
Арр	24,590,896	46.1%						
POS	20,156,837	37.8%						
Call Center (without operator)	4,354,293	8.2%						
ATM	2,205,210	4.1%						
Web (Individuals)	1,750,015	3.3%						
Domiciliation	1,145,244	2.1%						
Kiosk	661,408	1.2%						
Web (Companies)	668,938	1.3%						
Non Digital Transactions	5,212,102	8.6%						
Call Center	1,959,856	3.7%						
Banking Correspondent	1,595,382	3.0%						
Branches	1,656,864	3.1%						

#### • Definition:

- Digital Transactions and Contracts are those which does not required any paper or human assistance.
- Monthly figures



# **Digital Contracts**

## **New Contracts**

#### **GRUPO FINANCIERO**

New Contracts **Monthly** 

	Mar 1st - Mar 3	Mar 1st - Mar 31st, 2020		31st, 2021	Mar 1st - Mar 31st, 2022		
	New Contracts	%	New Contracts	%	New Contracts	%	
Total New Contracts	113,460	100.0%	133,053	100.0%	138,397	100.0%	
Traditional Digital	100,895 12,565	88.9% 11.1%	94,145 38,908	70.8% 29.2%	77,945 60,452	56.3% 43.7%	

# % of Digital New contracts by Line of Business

#### **GRUPO FINANCIERO**

New Contracts **Monthly** 

Digital New Contracts (% of Total)	mar-20	mar-21	mar-22
Auto insurance	57.19%	59.11%	95.28%
Health	0.00%	14.49%	70.01%
P&C			46.62%
Life (Individual)	0.00%	0.00%	3.36%
Credit card	0.00%	1.81%	62.22%
Personal loans	0.00%	0.00%	87.29%



# **Stock Price**

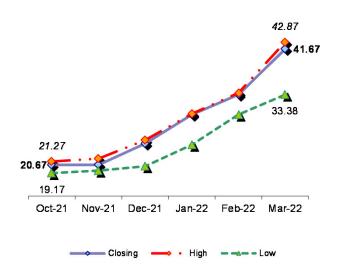
## **GRUPO FINANCIERO**

**GFINBUR** 

#### **Stock Price**

	Oct-21	Nov-21	Dec-21	Jan-22	Feb-22	Mar-22
Opening	19.34	20.67	20.69	24.52	29.75	33.38
Closing	20.67	20.69	24.52	29.75	33.38	41.67
High	21.27	21.80	25.14	29.91	33.68	42.87
Low	19.17	19.61	20.41	24.3	29.75	33.38
Trading volume (000's stocks)	64,215	73,767	96,817	69,035	91,350	110,972

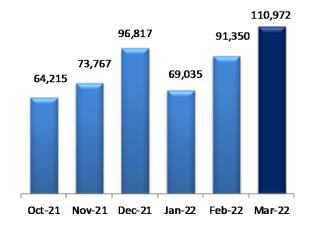
#### **GFINBUR**



#### Volume

#### **GFINBUR**

Trading volume (000's)





# **GRUPO FINANCIERO INBURSA**

	Mar'22
Employees	9,264
# clients (MM)	12
Branches	657
ATM's (Inbursa & Agreements)	5,433
Sales force	15,151

Mkt Value/Book Value 1.5
Stock price (Mar"22) 41.67
Outstanding shares ('000,000) 6,261
Debt Rating (Banco Inbursa)
S & P BBB/mxAAA

HR AAA / HR+1

**HR Ratings** 

#### **Investment by Company**

#### **GRUPO FINANCIERO**

Investment by Company Million Pesos

	1Q22 \$	%	4Q21 \$	% chg vs. 4Q21	1Q21 \$	% chg vs. 1Q21
Banco Inbursa Consolidated	124,067	69.7%	119,199	4.1%	107,296	15.6%
Sofom	22,063	12.4%	22,063	0.0%	18,502	19.2%
Afore	2,316	1.3%	2,316	0.0%	2,171	6.7%
Sinca	21,000	11.8%	21,000	0.0%	17,492	20.1%
Inmobiliaria	1,625	0.9%	1,625	0.0%	1,546	5.1%
Operadora	4,083	2.3%	3,856	5.9%	3,274	24.7%
Inversora	4,306	2.4%	4,126	4.4%	3,662	17.6%
Seguros Inbursa Consolidated	22,920	12.9%	21,705	5.6%	18,583	23.3%
Patrimonial	2,841	1.6%	2,841	0.0%	2,659	6.9%
Pensiones Inbursa Consolidated	8,451	4.7%	8,748	-3.4%	8,392	0.7%
Promotora	7,461	4.2%	7,461	0.0%	7,848	-4.9%
Seguros de Caución y Fianzas	5,097	2.9%	4,807	6.0%	3,940	29.3%
Holding company and others	9,205	5.2%	11,637	-20.9%	15,953	-42.3%
Total	178,128	100.0%	174,077	2.3%	161,102	10.6%

Stockholders' equity of Grupo Financiero Inbursa stood at \$178,128 million pesos in March 2022, an 11% increase relative to the same period of the previous year. Without buybacks, Stockholders equity growth would have been 15%.

Assets under Management: \$ 304,319 Assets in Custody: \$2,513,794



#### **GRUPO FINANCIERO**

Net Income Million Pesos

	1Q22		4Q21	% chg vs.	1Q21	% chg vs.	
	\$	%	\$	4Q21	\$	1Q21	
Banco Inbursa Consolidated	4,307	75.2%	5,584	-22.9%	3,419	25.9%	
Operadora	227	4.0%	288	-21.0%	99	128.6%	
Inversora	199	3.5%	184	8.2%	-141	-241.1%	
Seguros Inbursa Consolidated	966	16.9%	1,084	-10.9%	687	40.7%	
Pensiones Inbursa Consolidated	-297	-5.2%	215	-238.5%	155	-291.6%	
Seguros de Caución y Fianzas	279	4.9%	303	-7.7%	198	41.0%	
Holding company and others	47	0.8%	266	-82.3%	267	-82.4%	
Total	5,729	100.0%	7,923	-27.7%	4,685	22.3%	

Grupo Financiero Inbursa net income stood at \$5,729 million pesos in 2021 compared with \$4,685 million pesos in the same period of the previous year, 22% growth. This result is mainly explained by 41% more risk adjusted net interest income due to higher levels of the average loan portfolio as well as interest rates together with a lower cost of risk as a consequence of the loan portfolio good asset quality.

#### **Estimated Cash Flow**

#### **GRUPO FINANCIERO**

Estimated Operating Income Million Pesos

	2019	2020	2021	1Q22	1Q21
Interest Income	48,557	42,814	36,457	13,359	8,842
Interest Expense	20,783	18,885	16,016	7,611	3,818
Financial Margin	27,774	23,929	20,441	5,748	5,024
Loan Loss Provisions (without COVID-19)	8,319	6,783	1,483	10	955
Risk Adjusted NII	19,454	17,146	18,958	5,738	4,069
Commissions & Fees (net)	3,166	3,516	3,181	1,120	1,334
Premiums written (Net)	16,100	15,708	16,914	4,930	4,633
Increased in reserve for unearned premiums	-349	-1,606	1,154	803	658
Insurance acquisition cost (net)				553	553
Cost of claims and contractual obligations (net)	10,457	11,766	11,870	2,540	2,786
General Expenses	12,100	12,766	11,841	2,905	2,982
Subsidiaries Income	560	973	4,005	1,017	535
Taxes	4,591	2,822	3,867	630	628
Estimated Operating Income	12,482	11,595	14,326	5,374	2,964
Loan Loss Provisions (impacts COVID-19)	0	2,524	0	0	0
Market related Income	-2,369	-1,631	3,485	614	781
Extraordinary Interest Income	0	3,143	0	0	0
Other operational income	2,844	2,112	3,115	-259	940
Free Cash Flow	12,957	12,695	20,925	5,729	4,685



## Financial Margin

#### **GRUPO FINANCIERO**

Financial Margin

**Million Pesos** 

	4Q20	1Q21	2Q21	3Q21	4Q21	1Q22
Interest Income	8,918	8,842	8,201	9,124	10,290	13,359
Interest on loans	5,593	5,475	5,489	5,579	5,914	6,120
Commercial	3,303	3,460	3,717	3,853	4,189	4,417
Consumer	2,136	1,849	1,661	1,588	1,626	1,572
Mortgages	154	166	111	137	99	131
Financial instruments and Repo's interest income	2,727	2,458	2,057	2,683	3,133	3,041
Others	598	908	655	862	1,243	4,198
Interest Expenses	3,698	3,818	3,337	4,002	4,859	7,611
Interest on deposits & funding	2,778	2,745	2,572	2,816	3,184	3,567
Demand deposits	1,421	1,405	1,409	1,592	1,880	2,211
Time deposits	251	209	193	209	246	300
Unsecured notes	698	749	708	741	763	738
Interbank loans	408	382	261	275	294	317
Repo's interest expense	608	445	401	759	852	764
Others	312	628	364	427	823	3,280
Financial Margin	5,220	5,024	4,864	5,122	5,431	5,748

## Sources & Uses of Funds

# **GRUPO FINANCIERO**

Sources & Uses
Million Pesos

				SOURCES			
	Stockholders' Equity	Debt	Reserves	Deferred Tax & Credits	Repo's	Other Liabilities	Total
Banco	124,067	289,892	7,547	1,478		16,093	439,077
Operadora	4,083			306		56	4,444
Inversora	4,306	326		0	53,539	461	58,632
Seguros	22,920		43,872	2,896		6,288	75,976
Pensiones	8,451		365	0		0	8,816
Seguros de Caución y Fianzas	5,097		1,274	63		631	7,065
Others	9,205						9,205
TOTAL	178,128	290,218	53,058	4,742	53,539	23,530	603,215

				USES			
	Investment	Loan	Fixed Income	Fixed	Repo's	Other	Total
	Portfolio	Portfolio	Portfolio	Assets		Assets	
Banco	4,113	257,553	128,475	4,120	1,005	43,811	439,077
Operadora	3,130		1,215			99	4,444
Inversora	71			23	57,550	988	58,632
Seguros	21,814	368	41,827	2,070		9,897	75,976
Pensiones	91		1,871			6,854	8,816
Seguros de Caución y Fianzas	793	14	4,047	345		1,866	7,065
Others						9,205	9,205
TOTAL	30,011	257,935	177,435	6,558	58,555	72,720	603,215



# **Consolidated Income Statement**

#### **GRUPO FINANCIERO INBURSA**

Consolidated Income Statement **Million Pesos** 

	1Q22	4Q21	1Q21
Interest income	13,359	10,290	8,842
Interest expense	7,611	4,859	3,818
Monetary position			
FINANCIAL MARGIN	5,748	5,431	5,024
Loan Loss Provisions	10	-1,188	955
RISK ADJUSTED NII	5,738	6,619	4,069
Comissions and fees income	1,372	1,816	1,777
Comissions and fees expenses	252	463	443
Premiums (net)	4,930	4,041	4,633
Increased in reserve for unearned premiums	803	-105	658
Insurance acquisition cost (net)	553	592	553
Cost of claims and contractual obligations (net)	2,540	3,039	2,786
Market-Related Income	614	533	781
Afores acquisition cost			
Other operational income (expense)	-259	880	940
Non-Interest Expense	2,905	2,834	2,982
OPERATING INCOME	5,342	7,067	4,778
Subsidiaries' Net income	1,017	2,096	535
NET INCOME BEFORES TAXES	6,359	9,163	5,313
Incurred Income tax	630	1,239	628
RESULTS FROM CONTINUED OPERATION	5,729	7,923	4,685
Discontinued operations & Extraordinary items			
NET INCOME	5,729	7,923	4,685



# Retail

Retail loan portfolio is spread between 3 subsidiaries that in March 2022, all fully consolidate into Banco Inbursa:

**Sofom:** Personal, SME's and Credit Cards

**STM Financial:** Auto related loans

Banco Inbursa: Mortgages

#### **BANCO**

Retail Loan Portfolio
Million Pesos

	1Q22 \$	%	4Q21 \$	% chg vs. 4Q21	1Q21 \$	% chg vs. 1Q21
	40,872	100.0%	40,744	0.3%	47,477	-13.9%
Auto loans	17,341	42.4%	16,708	3.8%	20,662	-16.1%
Floor Plan	2,576	6.3%	2,343	9.9%	3,345	-23.0%
Retail	14,765	36.1%	14,365	2.8%	17,317	-14.7%
Small and medium companies	1,298	3.2%	1,410	-7.9%	1,902	-31.8%
Mortgages	5,733	14.0%	5,531	3.7%	5,543	3.4%
Personal	4,631	11.3%	4,585	1.0%	6,210	-25.4%
Credit Card	11,869	29.0%	12,510	-5.1%	13,160	-9.8%

#### **BANCO**

Customers

	1Q22 \$	%	4Q21 \$	% chg vs. 4Q21	1Q21 \$	% chg vs. 1Q21
	1,850,671	100%	1,887,572	-2%	2,096,011	-12%
Auto Ioans	79,901	4.3%	81,531	-2.0%	96,247	-17.0%
Small and medium companies	7,300	0.4%	8,483	-13.9%	13,113	-44.3%
Mortgages	7,970	0.4%	8,107	-1.7%	8,497	-6.2%
Personal	146,311	7.9%	158,192	-7.5%	213,606	-31.5%
Credit Card	1,609,189	87.0%	1,631,259	-1.4%	1,764,548	-8.8%

Compared with March 2021, retail loans decreased 14% driven by a 16%, 25% and 32% decrease in the auto, personal and SME's portfolios, respectively. In addition, the credit card portfolio stood at \$11,869 million pesos with more than 1.6 million customers.



# Retail

#### **Funding**

#### **BANCO**

Retail Deposits
Million Pesos

	1Q22	%	4Q21	% chg vs. 4Q21	1Q21	% chg vs. 1Q21
1	212,163	100.0%	195,444	8.6%	186,155	14.0%
Demand deposits Retail time deposits	189,679 22,484	89.4% 10.6%	175,845 19,598	7.9% 14.7%	168,569 17,586	12.5% 27.9%

Retail deposits amounted \$212,163 million pesos at the end of March 2022 compared with \$186,155 million pesos at the end of March 2021, that represented a 14% increase. On a quarterly basis, retail deposits increased 9% if compared with 4Q21.

#### Insurance

#### **SEGUROS**

Premiums

Million Pesos

	1Q22	%	4Q21	% chg vs. 4Q21	1Q21	% chg vs. 1Q21
	3,788	100.0%	3,283	15.4%	3,573	6.0%
Automobile Life A & H	1,040 1,735 1,012	27.5% 45.8% 26.7%	985 1,079 1,219	5.7% 60.7% -17.0%	1,000 1,681 892	4.0% 3.2% 13.5%



# Wholesale

#### Loan Portfolio

#### **BANCO**

Wholesale Loan Portfolio Million Pesos

1Q22	%	4Q21	% chg vs. 4Q21	1Q21	% chg vs. 1Q21	
216,681	100.0%	212,695	1.9%	196,854	10.1%	
179,687	82.9%	181,221	-0.8%	173,263	3.7%	
4,784	2.2%	3,438	39.2%	930	414.4%	
32,210	14.9%	28,036	14.9%	22,661	42.1%	

Compared with March 2021, wholesale loan portfolio increased 10% from \$196,854 million pesos to \$216,681 million pesos in March 2022. This is mainly explained by 42% and 4% more in the governmental and commercial portfolios, respectively.

#### **Funding**

#### **BANCO**

Wholesale Funding Million Pesos

	1Q22	%	4Q21	% chg vs. 4Q21	1Q21	% chg vs. 1Q21
	75,683	100.0%	76,910	-1.6%	79,111	-4.3%
ime deposits	0	0.0%	0	0.0%	0	0.0%
Insecured local notes	55,244	73.0%	56,163	-1.6%	57,897	-4.6%
nterbanking	20,439	27.0%	20,747	-1.5%	21,214	-3.7%

#### **Insurance**

#### **SEGUROS**

Premiums

Million Pesos

	1Q22	%	4Q21 % chg vs. 4Q21	1Q21	% chg vs. 1Q21	
? & C	2,386	100.0%	1,667 43.1%	2,286	4.4%	



#### **BANCO**

**Banco Inbursa** posted profits of \$4,307 million pesos in 1Q22 compared with \$3,419 million pesos in 1Q21, that represented a 26% increase. This result is mainly explained by 44% more risk adjusted net interest income due to higher levels of both; average loan portfolio and interest rates, as well as less cost of risk a consequence of the soundness of the loan portfolio.

**BANCO** 

Operating Income Million Pesos

	1Q22	4Q21	1Q21
Interest Income	11,670	8,562	7,700
Interest on loans	6,120	5,847	5,551
Repo's interest income	128	113	273
Others	5,422	2,602	1,876
Interest Expenses	6,902	4,167	3,449
Interest on deposits & funding	4,784	4,006	3,373
Repo's interest expense	62	161	76
Others	2,056		
Financial Margin	4,768	4,395	4,251
Loan Loss Reserves (Net)	10	-1,188	955
Risk Adjusted Net Interest Income	4,758	5,583	3,296
Commissions and fees	1,037	1,206	1,287
Market related income	491	338	917
Other operational income (expense)	-77	311	516
Non-Interest Expense	2,320	2,245	2,450
Operating revenues	3,889	5,193	3,565

#### **Financial Margin**

In 1Q22, financial margin stood at \$4,768 million pesos, a 44% increase if compared with the same period of the previous year. This result is explained by more Interest income on total loans that increased 10% from \$5,551 million pesos in the first three months of 2021 to \$6,120 million pesos in 1Q22.

#### **Market Related Income**

Banco Inbursa posted market related profits of \$491 million pesos in 1Q22 compared with \$917 million pesos in the same period of the previous year.

#### **Loan Loss Reserves**

Loan loss reserves reached \$10 million pesos during the first three months of 2022 and stood in \$7,547 million pesos. On an accumulated basis this amount represents 2x the loan portfolio Step 3 and 3% of total loans.

#### **General Expenses**

General expenses decreased 5% in 1Q22 vs 1Q21.



# **Loan Portfolio**

**BANCO** 

Loan Portfolio
Million Pesos

	1Q22 \$	%	4Q21 \$	% chg vs. 4Q21	1Q21 \$	% chg vs. 1Q21
Loan Portfolio Step 1 + 2	253,749	98.5%	249,871	1.6%	239,604	5.9%
Commercial Loans	221,513	86.0%	217,522	1.8%	204,369	8.4%
Commercial	184,519	71.6%	186,049	-0.8%	180,778	2.1%
Financial Institutions	4,784	1.9%	3,438	39.1%	930	414.4%
Governmental	32,210	12.5%	28,036	14.9%	22,661	42.1%
Consumer	27,420	10.6%	27,525	-0.4%	30,332	-9.6%
Housing	4,816	1.9%	4,824	-0.2%	4,903	-1.8%
Loan Portfolio Step 3	3,804	1.5%	3,568	6.6%	4,843	-21.4%
Commercial Loans	2,116	0.8%	1,606	31.8%	2,099	0.8%
Commercial	2,116	0.8%	1,606	31.8%	2,098	0.8%
Financial Institutions	0	0.0%	0	0.0%	0	0.0%
Governmental	0	0.0%	0	0.0%	0	0.0%
Consumer	858	0.3%	1,167	-26.5%	1,949	-56.0%
Housing	830	0.3%	795	4.4%	795	4.4%
Total Loan Portfolio	257,553	100.0%	253,439	1.6%	244,447	5.4%
Loan Loss Reserves	7,547	2.9%	7,956	-5.1%	9,979	-24.4%
	1Q22		4Q21		1Q21	
Pesos	82%		80%		76%	
USD & Euros	18%		20%		24%	
Secured *	86%		86%		86%	
Unsecured	14%		14%		14%	

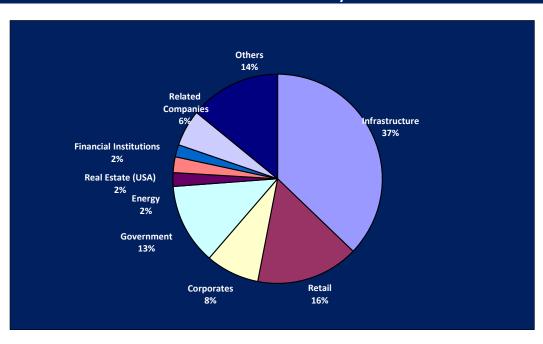
Total loan portfolio increased 5% from \$244,447 million pesos in March 2021 to \$257,553 million pesos in March 2022 mainly related by 10% growth in the commercial loan portfolio from \$196,854 million pesos in 1Q21 to \$216,681 million pesos in 2021.

Compared with March 2021, retail loans decreased 14% driven by a 16%, 25% and 32% decrease in the auto, personal and SME's portfolios, respectively. In addition, the credit card portfolio stood at \$11,869 million pesos with more than 1.6 million customers.

Peso loan portfolio represented 82% of total loans.



#### **Loan Portfolio Breakdown by Sector**



#### **Commercial Lending**

Banco Inbursa ranked 7<sup>th</sup> in the Mexican banking system in commercial lending with a 7% market share as of December 2021. Loan portfolio remains well diversified in many sectors such as shown.

#### **Loan Portfolio Breakdown by Currency**

#### **BANCO**

Loan Portfolio by Currency Million Pesos

CURRENCY	Loan Portfolio Step 1	Loan Portfolio Step 2	Loan Portfolio Step 3	Loan Loss Reserves	Loan Loss Reserves / Loan Portfolio (%)	Loan Loss Reserves / Step 3 (x)
MXP	195,617	959	2,960	5,148	2.6%	1.7
UDI'S*	12,508	0	0	63	0.5%	N.A.
USD & EUROS	44,641	24	845	2,336	5.1%	2.8
Total	252,766	982	3,804	7,547	2.9%	2.0



#### **Loan Portfolio Step 3**

# **BANCO**

Loan Portfolio Step 3

**Million Pesos** 

Non performing Loans as of December 31, 2021	3,568
Decreases in Step 3	-1,269
Recoveries & Restructures	-422
Exchange rate effects	-30
Write Offs	-817
Increases in Step 3	1,505
Exchange rate effects	0
New Loan Portfolio Step 3	1,505
Loan Portfolio Step 3 as of March 31,2022	3,804

Loan portfolio Step 3 stood at \$3,804 MM Ps in March 2022 that represented 1.5% of total loans. Loan loss reserves stood at \$7,547 million pesos in March 2022 that represents 2 times the loan portfolio Step 3 and 3% of total loans.

#### **Selected Figures**

#### **BANCO**

Selected Figures

%

	1Q22	4Q21	1Q21
Total Loan Portfolio / Total Assets	58.7%	60.8%	59.9%
Step 3 Loans / Total Loans	1.5%	1.4%	2.0%
Loan Loss Reserves / Step 3 Loans	198.4%	223.0%	206.1%
Loan Loss Reserves / Total Loan Portfolio	2.9%	3.1%	4.1%



#### Capitalization

#### **BANCO**

Capitalization Ratio
Million Pesos

	31-Mar-22 31-Dec-2		31-Mar-21
Credit Risk Assets	227,664	233,489	229,631
Tier 1 Capital	37.6%	35.0%	32.2%
Net Capital	37.6%	35.0%	32.2%
Total Risk Assets	389,201	380,391	375,494
Tier 1 Capital	22.0%	21.5%	19.7%
Net Capital	22.0%	21.5%	19.7%

Liquidity and solvency of Banco Inbursa are very sound, with 22.00% fully CET1 ratio, much higher than the 10.5% required by regulation.

#### Value at Risk

#### **BANCO**

Value at Risk 1Q22
Million Pesos

TYPE OF RISK	MARKET VALUE	VALUE AT RISK (1)	% VAR vs
Options			
Equities	895	7	0.01%
Swaps (Rates)	885	6	0.01%
Swaps (Foreign exchange)	-2,385	156	0.19%
Swaps (Listed)	10	4	0.01%
Nominal rate	65,176	21	0.03%
Real rate	10,119	24	0.03%
Futures	0	0	0.00%
Forwards	15	14	0.02%
Foreign exchange	16,333	5	0.01%
Banco Inbursa	91,048	135	0.17%
TIER 1 CAPITAL (2)	81,731		

<sup>(1)</sup> Value at Risk for 1 day with a confidence level of 95% and using LTM information

#### Risk Management

Banco Inbursa's risk management is based on value at risk models with different confidence levels and holding period horizons, and is complemented with stress testing analysis using hypothetical as well as historical scenarios.

Credit Risk is analyzed by the Credit Committee through detailed and individual analysis of each client; additionally econometric models have been implemented to evaluate the probability of default such as the anticipated loss individually and by groups of risk.



<sup>(2)</sup> DECEMBER 2021 TIER 1 CAPITAL

# **SINCA**

#### **Current Investment Portfolio**

#### **SINCA**

Investment Portfolio
Million Pesos

Million pesos	Description	Acquisition Date	% Shares	Book Value
1. Infrastructure & Transport				
1.1 Infraestructura y Transporte México, S.A. de C.V.	Railroad	NOV 2005	8.25%	(
1.2 Naturgy Mexico, S.A. de C.V.	Natural Gas	SEP 2008	14.13%	
1.3 Giant Motors Latinoamérica, S.A. de C.V.	Auto	JUL 2008	48.00%	23:
Total	7,000	3022000	10.0070	23:
2. Health				
2.1 Salud Interactiva, S.A. de C.V. y Subsidiarias	Health	JAN 2008	62.16%	(
2.2 Salud Holding S.A. de C.V.	Health	JUL 2008	62.16%	150
2.3 Enesa, S.A. de C.V.	Health	DIC 2010	25.00%	13
2.4 Patia Biopharma, S.A. de C.V.	Health	JUN 2013	65.48%	
Total	пеанн	JUN 2013	03.46%	238
3. Financial 3.1 Sociedad Financiara Camposina, S.A. do C.V.	Financial	AGO 2008	14.32%	1,
3.1 Sociedad Financiera Campesina, S.A. de C.V.  Total Sector Financiero	rillalicial	AGO 2008	14.32%	14
				-
4. Content	Contact	MAR 2007	20 50%	F.
4.1 Argos Comunicación, S.A. de C.V.  Total	Content	MAR 2007	39.50%	59 59
5. Media				
5.1 In Store Media, S.A. de C.V.	Media	DEC 2001	30.00%	(
5.2 Havas Media, S.A. de C.V.	Media	NOV 1997	5.00%	
Total				C
6. Holding companies				
6.1 Inbursa Private Capital, S.A. de C.V.	Investments	OCT 2007	99.99%	88
6.2 Capital Inbursa, S.A. de C.V.	Investments	DEC 2013	99.99%	12,076
6.2.1 Grupo Idesa S.A. de C.V.	Petrochemical	AGO 2006	25.01%	1,961
6.2.2 Excellence Freights de México S.A. de C.V.	Transport	SEP 2014	24.00%	!
6.2.3 Patiacan S.A. de C.V.	Biotechnology	DEC 2014	80.00%	3
6.2.4 Hitss Solutions S.A. de C.V.	Systems	FEB 2015	30.06%	518
6.2.5 Parque Acuático Nuevo Veracruz S.A. de C.V.	Enterteinment	JAN 2015	77.09%	27
6.2.6 Star Medica S.A. de C.V.	Hospitals	NOV 2015	50.00%	1,139
6.2.7 Promotora de Infraestructura de Readaptación Social, S.A. de C.V.	Infrastructure	FEB 2020	100.00%	5,78
6.2.8 CRS Morelos, S.A. de C.V. (PIRS subsidiary)	Infrastructure	FEB 2020	0.00%	(
6.2.9 Operadora Mtto Infraestructura Social (PIRS subsidiary)	Infrastructure	FEB 2020	0.00%	
6.2.10 Servicios de Personal para Proyectos SIS (PIRS subsidiary)	Infrastructure	FEB 2020	0.00%	
6.2.11 Makobil, S. de R.L. de C.V. (PIRS subsidiary)	Infrastructure	FEB 2020	2.00%	
6.2.12 Operadora Chelsen S.A.P.I. de C.V.	Consumer	JAN 2017	37.50%	
6.2.13 Laboratorio de Diseño en Alimentos S.A.P.I de C.V.	Consumer	MAR 2017	10.45%	:
6.2.14 Contalisto S.A.P.I. de C.V.	Consumer	JUN 2017	15.00%	
6.2.15 Fanbot S.A.P.I. de C.V.	Consumer	JUN 2017	6.00%	:
6.2.16 Soccerton Games S.A.P.I. de C.V.	Consumer	AGO 2017	15.00%	
6.2.17 SIESINT Holding S.A. de C.V.	Software	OCT 2021	64.00%	54
6.2.18 Cash and liquid assets				1,840
Total				12,164
TOTAL				12.70
TOTAL				12,706

The investments of Sinca Inbursa in "Promoted Companies" are registered at book value net of goodwill (which is later amortized), and the contribution to the results of the company are accounted under the equity method.

During February 2020, Capital Inbursa, subsidiary of Sinca concluded the acquisition of Promotora de Infraestructura de Readaptacion Social S.A. de C.V. (PIRS) which has long term concessions of 2 federal social rehabilitation centers for a total amount of \$5,780 MM Ps.



#### **AFORE**

**AFORE** 

Income Statement Million Pesos

	4Q20	1Q21	2Q21	3Q21	4Q21	1Q22
Comission Income	344	324	312	330	340	217
Administrative Expenses	-42	-22	-26	-20	-20	-23
Operating Expenses	-53	-45	-47	-42	-37	-41
Promotion Expenses	-108	-77	-71	-79	-81	-169
Depreciation & Amortization	-2	-2	-2	-2	-2	2
Other Income	4	64	40	26	4	-41

113

126

160

194

135

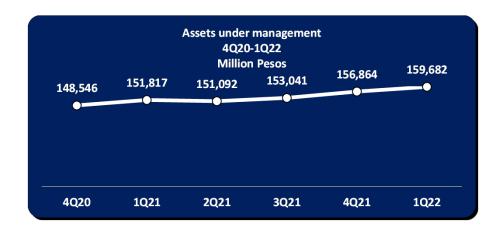
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#### **AFORE**

Net Income

Balance Sheet
Million Pesos

ASSETS	dic-20	mar-21	jun-21	sep-21	dic-21	mar-22
Investments	2,033	2,071	2,080	2,119	2,182	2,189
Fixed Assets	27	26	25	25	24	23
Others	729	1,107	1,141	840	843	1,015
TOTAL ASSETS	2,789	3,204	3,247	2,984	3,050	3,227
Liabilities	618	930	847	869	734	883
Stock Holder's Equity	2,171	2,275	2,400	2,115	2,316	2,344

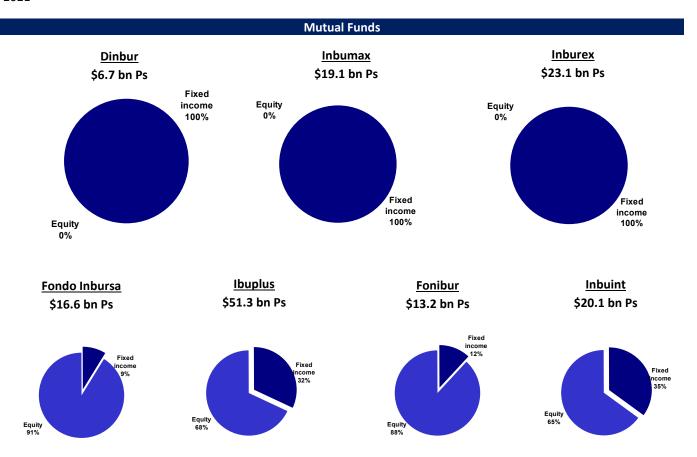


- -Afore net income posted profits of \$28 million pesos in 1Q22 compared with \$113 million pesos in 1Q21. This result is manly explained by less commission income from \$324 million pesos in 1Q21 to \$217 million pesos in 1Q22.
- -Stockholders' equity stood at \$2,344 million pesos in March 2022 compared with \$2,275 million pesos in the same period of the previous year.
- -Assets under management reached \$159,682 million pesos in 2021, a 5% increase if compared with same period last year.
- -Assets under management market share stood at 3.0% in March 2022. Afore Inbursa is ranked in the 10<sup>th</sup> place in the Afore system measured by assets under management.
- -Affiliate base amounted to 417,602 clients in March 2022.
- -Active workers base was 35.80% in 1Q22 vs 34.14% of the market.
- -Acquisition costs was \$169 million pesos in 1Q22 compared with \$77 million pesos in 1Q21.



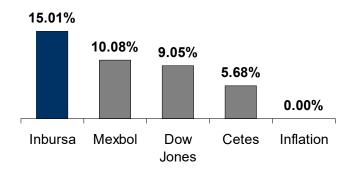
# **OPERADORA**

Assets under management stood at \$150,517 million pesos in March 2022 compared with \$110,234 million pesos in March 2021



#### **Compound Annual Return**

Inbursa holds the highest profitability in USD for the last 41 years (Mar'81 - Mar'22)





# **SEGUROS**

#### **Selected Financial Information**

#### **SEGUROS**

Selected Figures
Million Pesos

	1Q22	4Q21	1Q21
Direct Premiums	6,170	4,950	5,858
Retained Premiums	4,438	3,651	4,193
Reserves Provisions	539	156	486
Technical Income	1,066	166	688
Net Financial Income	635	1,168	503
Net Income	966	1,084	687
Assets	75,976	74,273	71,272
Investments	55,828	54,891	51,944
Reserves	43,872	44,376	44,565
Stockholders' Equity	22,920	21,705	18,583

Seguros Inbursa's posted profits of \$966 million pesos in 1Q22 compared with \$687 million pesos in the same period of the previous year mainly related by more premiums and financial income together with less cost of claims. It's important to point out that combined ratio remained sound at 81.1% at the end of March 2022.

#### **Premiums Breakdown**

#### **SEGUROS**

Combined Ratio

					Se	guros + Patrimo	onial
Line of business	Breakdown 3M22	Growth Rate 3M22 vs 3M21	Combined Ratio 3M22	Combined Ratio 3M21	Combined 3M22	Breakdown 3M22	Growth Rate 3M22 vs 3M21
P&C	39.2%	5.9%	43.0%	59.9%	43.8%	38.6%	4.3%
Automobile	18.0%	4.1%	83.3%	69.4%	83.2%	16.9%	4.0%
Life	25.6%	6.2%	N.A.	N.A.	N.A.	28.1%	3.2%
A & H	17.2%	14.4%	74.6%	73.0%	74.5%	16.4%	13.5%
Total	100.0%	7.0%	81.1%	87.0%	79.0%	100.0%	5.4%

Stockholders' equity stood at \$222,920 million pesos in March 2022 compared with \$18,583 million pesos in March 2021, a 23% increase.



# **PENSIONES**

#### **Selected Financial Information**

#### **PENSIONES**

Selected Figures
Million Pesos

	1Q22	4Q21	1Q21
Direct Premiums	0	0	0
Reserves Provisions	4	7	4
Acquisition cost	0	0	0
Technical Income	-10	-13	-10
Net Financial Income	28	38	13
Permanent investments	-325	187	148
Net Income	-297	215	155
Assets	8,816	9,109	8,745
Investments	1,962	1,940	580
Reserves	365	361	351
Stockholders' Equity	8,451	8,748	8,392

Pensiones posted losses of \$297 million pesos in 1Q22 vs \$155 million pesos profits in the same period of the previous year. Stockholders' equity stood at \$8,451 million pesos in March 2022 compared with \$8,392 million pesos in the same period of the previous year.

# SEGUROS DE CAUCIÓN Y FIANZAS

#### **Selected Financial Information**

# **CAUCIÓN Y FIANZAS**

Selected Figures
Million Pesos

	1Q22	4Q21	1Q21
Direct Premiums	635	479	564
Technical Income	262	216	206
Earnings From Investments	64	61	32
Net Income	279	303	198
Total Assets	7,065	6,853	5,852
Investments	5,380	5,166	4,269
Reserves	1,274	1,215	1,326
Stockholders' Equity	5,097	4,807	3,940

Seguros de Caución y Fianzas posted profits of \$279 million pesos in 1Q22 vs \$198 MM Ps in the same period of the previous year. Stockholders' equity stood at \$5,097 million pesos in March 2022 compared with \$3,940 million pesos in the same period of the previous year.



# **INVERSORA**

#### **Selected Financial Information**

## **INVERSORA**

Selected Figures
Million Pesos

	1Q22	4Q21	1Q21
Operating Margin	237	224	-196
Interest Income	213	611	457
Net Income	199	184	-141
Total Assets	58,632	55,707	34,288
Investment Portfolio	57,550	54,693	33,315
Stockholders' Equity	4,306	4,126	3,662
Assets in Custody	2,553,586	2,437,456	1,920,081

Inversora posted profits of \$199 million pesos in 1Q22 vs \$141 million pesos losses in the same period of the previous year. Stockholders' equity stood at \$4,306 million pesos in March 2022 compared with \$3,662 million pesos in the same period of the previous year.



# APPENDIX Banco Inbursa



## Capitalization

#### **BANCO**

Capitalization as of February 28, 2022

Million Pesos

TIER 1 CAPITAL	84,636
CTOCKNOLDEDCE FOUNTY	447.200
STOCKHOLDERS' EQUITY	117,280
SUBORDINATED DEBT & CAPITALIZATION INSTRUMENTS	
LESS: INVESMENT IN SUBORDINATED DEBT	
INVESTMENTS IN FINANCIAL INSTITUTIONS	31,053
INVESTMENTS IN NON-FINANCIAL INSTITUTIONS	
FINANCING GRANTED FOR THE AQUISITION OF SHARES	
OF THE BANK OR OTHER GROUP SUBSIDIARIES	
EXCESS ON DEFERRED TAXES	
RESTRUCTURING CHARGES & OTHER INTANGIBLES	1,591
PREVENTIVE RESERVES PENDING TO BE CONSTITUITED AND CONSTITUITED	
OTHER ASSETS	
TIER 2 CAPITAL	0

CAPITALIZATION INSTRUMENTS GENERAL PREVENTIVE RESERVES SUBORDINATED DEBT

TIER 1 & 2 CAPITAL 84,636

#### **RISK - WEIGHTED ASSETS**

MARKET RISK - WEIGHTED ASSETS	RISK WEIGHTED	REQUIRED CAPITAL
PESO NOMINAL INTEREST RATE OPERATIONS	24,271	1,942
PESO OR UDI REAL INTEREST RATE OPERATIONS	21,575	1,726
FOREIGN CURRENCY NOMINAL INTEREST RATE	8,835	707
POSITION IN UDIS OR WITH A RETURN INDEXED TO INFLATION	3	0
POSITIONS IN FOREIGN CURRENCY OR INDEXED TO THE FX RATE	1,142	91
POSITIONS IN GOLD	0	-
POSITIONS IN SHARES OR INDEXED TO THE PRICE OF SECURITIES	73,678	5,894
EQUITY REQUIREMENT BY GAMMA IMPACT		
EQUITY REQUIREMENT BY VEGA IMPACT		

TOTAL	129,503	10,360
	· ·	·
CREDIT RISK - WEIGHTED ASSETS	RISK WEIGHTED	REQUIRED CAPITAL
GROUP I-A	39,660	
GROUP I-B	102	8
GROUP II	123	10
GROUP III	13,625	1,090
GROUP IV	7,007	561
GROUP V		
GROUP VI	6,326	506
GROUP VII	170,532	13,643
GROUP VIII	1,543	123
GROUP IX		
RELATED GROUPS	21,301	1,704
SUB-TOTAL	220,559	17,645
CAPITAL REQUIREMENTS ON: PERMANENT EQUITY,		
FURNITURE & EQUIPMENT, PREPAYMENTS AND DEFERRED CHARGES	7,714	617
TOTAL	228,273	18,262
OPERATIONAL RISK - WEIGHTED ASSETS	RISK WEIGHTED	REQUIRED CAPITAL
	·	<u> </u>
CAPITAL REQUIRMENTS FOR OPERATIONAL RISK	25,007	2,001
SUB-TOTAL	25,007	2,001
REQUIRMENT FOR TOTAL RISKS	382,783	30,623



# **BANCO**

Loan Portfolio
Million Pesos

1Q22

Loan Portfolio Step 1	252,767
Commercial Loans	221,479
Commercial	184,485
Financial Institutions	4,784
Governmental	32,210
Consumer	26,600
Housing	4,688

Loan Portfolio Step 2	982
Commercial Loans	34
Commercial	34
Financial Institutions	0
Governmental	0
Consumer	820
Housing	128

Loan Portfolio Step 3	3,804
Commercial Loans	2,116
Commercial	2,116
Financial Institutions	0
Governmental	0
Consumer	858
Housing	830

Total Loan Portfolio	257 <i>,</i> 553
Loan Loss Reserves	7,547
Total Loan Portfolio (net)	250,006



## **Loan Portfolio by Currency**

## **BANCO**

Loan Portfolio by Currency **Million Pesos** 

	PESOS	UDI's	USD & Euros	TOTAL
Loan Portfolio Step 1	197,252	12,508	43,007	252,767
Commercial Loans	165,965	12,507	43,007	221,479
Commercial	140,805	12,507	31,173	184,485
Financial Institutions	4,784			4,784
Governmental	20,376		11,834	32,210
Consumer	26,599	1		26,600
Housing	4,688			4,688
Loan Portfolio Step 2	982			982
Commercial Loans	34			34
Commercial	34			34
Financial Institutions				
Governmental				
Consumer	820			820
Housing	128			128
Loan Portfolio Step 3	2,993		811	3,804
Commercial Loans	1,305		811	2,116
Commercial	1,305		811	2,116
Financial Institutions				
Governmental				
Consumer	858			858
Housing	830			830
Total Loan Portfolio	201,227	12,508	43,818	257,553

## **Allowance for Loan Loss Reserves**

# **BANCO**

Allowance for Loan Loss Reserves Million Pesos

Loan Loss Reserves at December 31, 2021	8,106
Adjustment for inflation Dic ´21 - Mar ´22	150
Loan Loss Reserves at December, 2021 (million nominal pesos)	7,956
Provisions recorded during the period	319
Currency valuation & other	-728
Loan Loss Reserves at March 31, 2022	7 547



#### **BANCO**

Allowance for Loan Loss Reserves
Million Pesos

	PORT	FOLIO		RESERVES F	REQUIRED
Risk	% of risk	Notional		Provision (%)	Notional
Α	92%	245,896		0% - 0.99%	1,807
В	3%	9,136		1% - 19.99%	367
С	2%	4,646		20% - 59.99%	428
D	2%	5,080		60% - 89.99%	2,210
E	1%	3,850		90% - 100%	2,735
Subtotal	100%	268,608			7,547
Plus:			Plus:		
Non-Classified portfolio	-	-	Additional Provis	sions	
Plus:					
Exceptued portfolio	0.0%	0			
Total Credit Portfolio	100%	268.608	Total Reserves		7.547

#### **NOTES:**

- 1.- ACCOUNTING INFORMATION RELATIVE TO THE LOAN CLASSIFICATION OF THE PORTFOLIO FOR THE QUARTER ENDING MARCH 31, 2022, WITH A RISK EXPOSURE RATE OF THE PORTFOLIO BASED UPON THE RATINGS GRANTED AS OF MARCH 31, 2022. THIS PROCEDURE FOLLOWS THE GUIDE LINES OF THE CNBV.
- 2.- IN ACCORDANCE WITH LOAN CLASSIFICATION RULES, THE INSTITUTION IS OBLIGED TO GRADE INDIVIDUALLY AT LEAST 80% OF ITS LOAN PORTFOLIO SUBJECT TO RATING.
- 3.- BASE LOAN PORTFOLIO CLASSIFIED INCLUDES CONTINGENT OPERATIONS SHOWN IN ITS CORRESPONDING GROUP FOR MEMORANDOM ACCOUNTS AT THE END OF THE CONSOLIDATED BALANCE SHEET REPORTED ON MARCH 31, 2022.
- 4.- IN ACCORDANCE WITH THE REGULATION, PREVENTIVE RESERVES INCLUDES THE MORTGAGE PORTFOLIO PROVISIONS FOR \$6,\$1,\$1,\$1,\$3,\$28,\$90 and \$192 THAT CORRESPONDS TO RISKS "A1","A2","B1","B2","B3",C1" ,"C2", "D" and "E", RESPECTIVELY.
- 5.- IN ACCORDANCE WITH THE REGULATION, PREVENTIVE RESERVES INCLUDES THE CONSUMER PORTFOLIO PROVISIONS FOR \$381, \$196, \$139, \$82, \$53, \$160, \$136, \$330 AND \$764 THAT CORRESPONDS TO RISKS "A1","A2","B1","B2" "B3", "C1","C2", "D" and "E", RESPECTIVELY.
- 6.- IN ACCORDANCE WITH THE REGULATION, PREVENTIVE RESERVES INCLUDES AN ADJUSTMENT OF \$0 THAT CORRESPONDS TO THE ADDITIONAL PROVISIONS FOR INTEREST PAYABLE OVER PAYABLE PORTFOLIO
- 7.- PREVENTIVE RESERVES INCLUDES \$0 THAT CORRESPONDS TO ADITIONAL RESERVES FOR OPERATIONAL RISKS.
- 8. THE OUTCOME OF THIS CREDIT RISK RATING IS INCLUDED IN THE CONSOLIDATED BALANCE SHEET REPORTED AS OF MARCH 31, 2022.



## **Loan Loss Reserves Classification**

**BANCO** 

Loan Loss Reserves Classification Million Pesos

	PORTFOLIO	RESERVES
LOAN PORTFOLIO	268,608	7,547
LOAN FORTIOLIO	200,000	7,547
Commercial	197,689	4,817
Risk "A"	185,081	1,057
Risk "B"	4,221	90
Risk "C"	1,802	100
Risk "D"	4,025	1,791
Risk "E"	2,560	1,779
Past Due Interest		
Interbank	4,785	6
Risk "A"	4,766	5
Risk "B"		
Risk "C"	18	1
Risk "D"	1	
Risk "E"		
Past Due Interest		
Governments	32,210	161
Risk "A"	32,210	161
Risk "B"		
Risk "C"		
Risk "D"		
Risk "E"		
Past Due Interest		
Consumer Loans	28,278	2,241
Risk "A"	19,473	576
Risk "B"	4,710	274
Risk "C"	2,429	297
Risk "D"	679	330
Risk "E"	987	764
Past Due Interest		
Additional		
Housing	5,646	322
Risk "A"	4,365	8
Risk "B"	205	2
Risk "C"	398	30
Risk "D"	375	90
Risk "E"	303	192



# **CNBV GAAP Financial Statements**



#### **GRUPO FINANCIERO INBURSA**

Consolidated Income Statement

#### Million Pesos

	1Q22
Interestincome	13,359
Interest expense	7,611
Monetary position	
FINANCIAL MARGIN	5,748
Loan Loss Provisions	10
RISK ADJUSTED NII	5,738
Comissions and fees income	1,372
Comissions and fees expenses	252
Premiums written (Net)	4,930
Increased in reserve for unearned premiums	803
Insurance acquisition cost (net)	553
Cost of claims and contractual obligations (net)	2,540
Market-Related Income	614
Afores acquisition cost Other operational income (expense)	-259
Non-Interest Expense	2,905
Non-Interest Expense	2,903
OPERATING INCOME	5,342
Subsidiaries' Net income	1,017
NET INCOME BEFORES TAXES	6,359
Incurred Income tax	630
RESULTS FROM CONTINUED OPERATION	5,729
Discontinued operations & Extraordinary items	
NET INCOME	5,729



#### **GRUPO FINANCIERO INBURSA**

Consolidated Balance Sheet

Million Pesos

ASSETS	mar-22
Cash & Due From Banks	30,980
Margin Accounts	20
Financial Instruments	244,514
Negotiable	232,803
Collect or sale	11,331
Collect principal & interest	380
Repos	1,297
Derivatives	5,679
Adjusted Valuation for Financial Assets	49
LOAN PORTFOLIO STEP 1	252,767
Commercial	221,479
Consumer	26,599
Housing	4,689
LOAN PORTFOLIO STEP 2	982
Commercial	34
Consumer	820
Housing	128
LOAN PORTFOLIO STEP 3	3,804
Commercial	2,116
Consumer	858
Housing	830
LOAN PORTFOLIO	257,553
Loan Loss Reserves	-7,547
TOTAL LOANS	250,006
LOAN PORTFOLIO INSURANCE & BONDING COMPANIES	2,129
Loan Loss Reserves	
TOTAL LOAN PORTFOLIO (net)	252,135
Insurance and bonding companies	8,551
Reinsurance and rebonders (net)	6,636
Receivables,Sundry Debtors & Adv. Payments (net) Inventories	9,556
Repossessed Assets (net)	1,000
Long term assets for sell or distribution	6,494
Advance payments and other assets	3,274
Fixed Assets (net)	7,803
Fixed Assets rights (net)	1,065
Permanent Equity Investments	14,131
Deferred taxes (net)	,
Intangible assets (net)	1,130
Intangible assets rights (net)	
Goodwill	1,641
TOTAL ASSETS	595,955



LIABILITIES	mar-22
DEPOSITS	267,407
Demand Deposits	189,679
Time Deposits	22,484
Unsecured Notes (CEBURES)	55,244
INTERBANK LOANS & OTHER	20,439
Technical reserves	45,461
Repos	53,539
Collaterals	22
Derivatives	6,255
Adjusted Valuation for Fianacial Liabilities	
REINSURANCE AND REBONDERS	1,477
Leases	1,079
OTHER ACCOUNTS PAYABLE	15,777
Income taxes	3,114
Employee benefits	1,610
Deferred credits	1,647
TOTAL LIABILITIES	417,827
STOCKHOLDERS'EQUITY	
SUSCRIBED CAPITAL	27,189
Paid-in Capital	13,988
Share Subscription Premium	13,201
Subordinated debt	
EARNED CAPITAL	150,799
Capital Reserves	3,803
Retained Earnings	147,967
Valuation surplus (Deficit) of available for sale	-971
Result from conversion of foreign transactions	
Valuation effects on affiliates and associated firms	
Surplus (deficit) from Equity Restatement	
Net Income of the period	
Minority Interest	140
TOTAL STOCKHOLDERS' EQUITY	178,128
LIABILITIES & STOCKHOLDERS' EQUITY	595,955



#### **GRUPO FINANCIERO INBURSA**

Consolidated Balance Sheet

CUSTOMER POSITION ACCOUNTS	Mar '22	COMPANY POSITION ACCOUNTS	Mar '22
CUSTOMER CURRENT ACCOUNTS	-317		
Customer bank balances	225	Contingency assets and liabilities	_
Custumer transaction liquidations	-542		
Client loans		Assets under trust	431,285
CUSTOMER SECURITIES	2,513,794	Assets under custody or administration	304,319
Assets in custody or under administration	2,513,794		
Assets received in guarantee		Irrevocable lines of credit granted	90,713
TRANSACTIONS ON BEHALF OF CUSTOMERS		Shares held in custody	
Customer Repos	53,561		
Customer Securities Loans		Other contingent obligations	
Purchase of Derivatives			
Collaterals recevied		Collaterals	6,844
Trusts	53,561	Others	1,193,790
TOTAL CUSTOMER POSITION	2,567,038	TOTAL OWN POSITION	2,026,951



### **GRUPO FINANCIERO INBURSA**

Consolidated Income Statement **Million Pesos** 

							Acumu Jan-l	
	3Q20	4Q20	1Q21	2Q21	3Q21	4Q21	Dec '21	Dec '20
Interest Income	9,856	8,918	8,842	8,201	9,124	10,290	36,457	45,957
Premiums written (net)	3,482	3,875	4,633	4,486	3,754	4,041	16,914	15,708
Interest Expense	-4,615	-3,698	-3,818	-3,337	-4,002	-4,859	-16,016	-18,885
Increased in reserve for unearned premiums	392	970	-658	-637	36	105	-1,154	1,606
Cost of claims and contractual obligations (net)	-2,954	-2,886	-2,786	-3,130	-2,915	-3,039	-11,870	-11,766
FINANCIAL MARGIN	6,161	7,179	6,213	5,583	5,997	6,538	24,331	32,620
Loan Loss Provisions	2,348	323	955	777	939	-1,188	1,483	9,307
RISK ADJUSTED NII	3,813	6,856	5,258	4,806	5,058	7,726	22,848	23,313
Comissions and Fees income	1,760	1,977	1,777	1,895	1,602	1,816	7,090	7,166
Comissions and Fees expenses	-828	-947	-996	-951	-908	-1,055	-3,910	-3,650
Market-Related Income	498	-152	781	244	1,927	533	3,485	-1,631
Other operational income (expense)	533	10	940	534	761	880	3,115	2,112
Non-Interest Expense	-3,121	-3,353	-2,982	-2,928	-3,097	-2,834	-11,841	-12,766
OPERATING INCOME	2,655	4,391	4,778	3,600	5,343	7,067	20,788	14,544
Subsidiaries' Net Income	585	544	535	979	395	2,096	4,005	973
NET INCOME BEFORES TAXES	3,240	4,935	5,313	4,579	5,738	9,163	24,793	15,517
Incurred Income Tax & Profit Sharing	-732	-862	-628	-773	-1,227	-1,239	-3,867	-2,822
RESULTS FROM CONTINUED OPERATION	2,508	4,073	4,685	3,806	4,511	7,923	20,925	12,695
Discontinued Operations & Extraordinary Items	0	0	0	0	0	0	0	0
NET INCOME	2,508	4,073	4,685	3,806	4,511	7,923	20,925	12,695
MINORITARY INTEREST	10	7	6	7	9	11	33	33



#### **GRUPO FINANCIERO INBURSA**

Consolidated Balance Sheet

ASSETS	sep-20	dic-20	mar-21	jun-21	sep-21	dic-21
Cash & Due From Banks	61,377	16,514	23,966	44,601	26,437	41,134
Margin Accounts	2,802	2,571	1,402	752	171	0
Financial Instruments	157,387	158,061	166,538	195,213	215,132	208,898
Negotiable	146,067	146,068	154,795	183,217	203,158	197,094
For Sale	10,976	11,649	11,388	11,641	11,611	11,435
Held to Maturity	344	344	355	355	363	370
Repos & Derivatives	18,839	50,494	49,278	8,497	16,711	10,024
Repo Operations	10,547	41,736	44,475	3,606	11,608	5,310
Securities to be received in credit Operations	0	0	0	0	0	0
Derivatives	8,292	8,758	4,803	4,891	5,103	4,714
Adjusted Valuation for Financial Assets	57	56	55	53	52	51
LOANS	227,957	223,391	239,489	237,428	237,366	249,871
Commercial	174,468	171,798	180,662	179,335	179,819	186,049
Financial institutions	1,181	1,026	930	1,600	2,944	3,438
Consumer	35,080	33,101	30,332	28,775	27,580	27,525
Housing	3,883	4,793	4,904	4,814	4,798	4,824
Governments	13,345	12,673	22,661	22,904	22,225	28,036
PAST-DUE LOANS	6,849	5,052	4,842	5,026	4,472	3,568
TOTAL GROSS LOANS	234,806	228,443	244,331	242,454	241,838	253,439
Loan Loss Reserves	11,467	10,201	9,979	9,712	9,847	7,956
TOTAL NET LOANS	223,339	218,242	234,352	232,742	231,991	245,483
Insurance and bonding companies	3,451	2,468	2,543	2,651	2,652	2,712
Premium debtors (net)	6,901	7,013	7,534	9,199	7,351	7,642
Reinsurance and rebonders	9,569	7,682	7,626	8,711	8,376	7,148
Receivables, Sundry Debtors & Adv. Payments (net)	30,589	25,110	14,760	17,172	20,594	10,654
Repossessed Assets (net)	961	879	914	879	904	993
Fixed Assets (net)	7,054	7,429	7,415	7,359	7,441	7,699
Permanent Equity Investments	17,136	17,518	18,166	18,776	19,166	21,914
Deferred taxes (net)	2,256	2,006	889	660	287	62
. ,	,	*				
Other assets, deferred charges & intangible	7,306	6,786	5,942	6,227	6,458	6,563
TOTAL ASSETS	549,024	522,829	541,380	553,492	563,723	570,976



LIABILITIES	sep-20	dic-20	mar-21	jun-21	sep-21	dic-21
DEPOSITS	230,717	234,294	244,052	236,120	243,391	251,606
Demand Deposits	149,814	158,957	168,569	163,682	168,812	175,845
Time Deposits	19,971	18,485	17,586	17,338	18,189	19,598
Unsecured Notes (CEBURES)	60,932	56,852	57,897	55,100	56,390	56,163
INTERBANK LOANS & OTHER	31,078	31,009	21,214	21,193	20,760	20,747
TECHNICAL RESERVES	49,545	46,185	46,205	47,996	47,500	45,912
	43,386	33,710	40,151	58,820	64,588	62,766
Repo Operations	14,145	14,794	28,915	49,548	55,590	53,876
Credit related operations						
Derivatives	29,241	18,916	11,236	9,272	8,998	8,890
Adjusted Valuation for Fianacial Liabilities	0	0	0	0	0	0
REINSURANCE AND REBONDERS	951	789	1,542	2,289	1,369	1,104
OTHER ACCOUNTS PAYABLE	38,238	18,423	25,401	20,007	14,914	10,511
Income tax & Employee profit sharing	4,664	4,964	2,275	1,526	2,207	1,713
Other accounts payable	33,574	13,459	23,126	18,481	12,707	8,798
DEFERRED TAXES	0	0	0	665	1,604	2,490
DEFERRED CREDITS	1,558	1,657	1,713	1,907	1,644	1,762
TOTAL LIABILITIES	395,473	366,067	380,278	388,997	395,770	396,899
STOCKHOLDERS'EQUITY						0
SUSCRIBED CAPITAL	27,353	27,340	27,313	27,301	27,273	27,223
Paid-in Capital	14,152	14,139	14,112	14,100	14,072	14,021
Share Subscription Premium	13,201	13,201	13,201	13,201	13,201	13,202
Subordinated debt	0	0	0	0	0	0
EARNED CAPITAL	126,075	129,290	133,674	137,072	140,575	146,734
Capital Reserves	2,213	3,345	2,158	1,559	1,979	6,267
Retained Earnings	116,237	114,254	127,808	128,006	126,587	120,547
Valuation surplus (Deficit) of available for sale instruments	-971	-971	-971	-971	-971	-972
Result from conversion of foreign transactions	0	0	0	0	0	C
Valuation effects on affiliates and associated firms	0	0	0	0	0	C
Surplus (deficit) from Equity Restatement	0	0	0	0	0	C
Net Income of the period	8,596	12,662	4,679	8,478	12,980	20,892
Minority Interest	123	132	115	122	105	121
TOTAL STOCKHOLDERS' EQUITY	153,551	156,762	161,102	164,495	167,953	174,077
LIABILITIES & STOCKHOLDERS' EQUITY	549,024	522,829	541,380	553,492	563,723	570,976



Consolidated Income Statement

	1Q22
Interest income	11,670
Interest expense	6,902
Monetary position	
FINANCIAL MARGIN	4,768
Loan Loss Provisions	10
RISK ADJUSTED NII	4,758
Comissions and fees income	1,308
Comissions and fees expenses	271
Market-Related Income	491
Other operational income (expense)	-77
Non-Interest Expense	2,320
OPERATING INCOME	3,889
Subsidiaries' Net income	903
NET INCOME BEFORES TAXES	4,792
Incurred Income tax	485
RESULTS FROM CONTINUED OPERATION	4,307
Discontinued operations & Extraordinary items	
NET INCOME	4,307



#### **BANCO**

Consolidated Balance Sheet

ASSETS	mar-22
Cash & Due From Banks	31,095
Margin Accounts	20
Financial Instruments	114,391
Negotiable	114,123
Collect or sale	268
Collect principal & interest	
Repos	1,005
Derivatives	5,678
Adjusted Valuation for Financial Assets	49
LOAN PORTFOLIO STEP 1	252,767
Commercial loans	221,479
Commercial	184,485
Financial entities	4,784
Governments	32,210
Consumer	26,600
Housing	4,688
LOAN PORTFOLIO STEP 2	982
Commercial loans	34
Commercial	34
Financial entities	
Governments	
Consumer	820
Housing	128
LOAN PORTFOLIO STEP 3	3,804
Commercial loans	2,116
Commercial	2,116
Financial entities	
Governments	
Consumer	858
Housing	830
LOAN PORTFOLIO	257,553
Loan Loss Reserves	-7,547
TOTAL LOAN PORTFOLIO (net)	250,006
Receivables, Sundry Debtors & Adv. Payments (net)	8,509
Repossessed Assets (net)	945
Long term assets for sell or distribution	6,494
Advance payments and other assets	3,176
Fixed Assets (net)	3,175
Fixed Assets rights (net)	722
Permanent Equity Investments	11,994
Deferred taxes (net)	
Intangible assets (net)	176
Intangible assets rights (net)	
Goodwill	1,642
TOTAL ASSETS	439,077



LIABILITIES	mar-22
DEPOSITS	269,453
Demand Deposits	189,838
Time Deposits	24,371
Unsecured Notes (CEBURES)	55,244
INTERBANK LOANS & OTHER	20,439
Repos	
Collaterals	
Derivatives	6,255
Adjusted Valuation for Fianacial Liabilities	
Leases	732
OTHER ACCOUNTS PAYABLE	12,131
Income taxes	2,435
Employee benefits	2,087
Deferred credits	1,478
TOTAL LIABILITIES	315,010
STOCKHOLDERS'EQUITY	
SUSCRIBED CAPITAL	25,264
Paid-in Capital	17,579
Share Subscription Premium	7,685
Subordinated debt	
EARNED CAPITAL	95,178
Capital Reserves	15,516
Retained Earnings	78,102
Available for Sale	
Held to Maturity	113
Employee benefits remeasurement	-47
Acumulated conversion effect	-109
Others	1,603
Minority Interest	3,625
TOTAL STOCKHOLDERS' EQUITY	124,067
LIABILITIES & STOCKHOLDERS' EQUITY	439,077



Consolidated Balance Sheet

Million Pesos	mar-22
Other Contingent Obligations	
Irrevocable Lines of Credit Granted	90,713
Goods in Trust or Mandate	431,285
Investment Banking Operations on Behalf of Third Parties	
Goods in Custody or Under Administration	335,763
Collaterals received	6,844
Amounts Contracted in Derivative Instruments	1,502
Other accounts	1,110,389
TOTAL	1.976.495



**Consolidated Income Statement** Million Pesos Acumulated 3Q20 4Q20 1Q21 2Q21 3Q21 4Q21 Dec '21 Dec '20 39,370 Interest Income 8,350 7,504 7,700 7,097 7,542 8,562 30,901 4,014 Interest Expense 3,147 3,449 2,962 3,282 4,167 13,860 16,433 **Financial Margin** 4,357 4,251 4,260 4,395 17,041 22,938 4,336 4,134 Loan Loss Provisions 2,349 323 955 777 939 -1,188 1,483 9,307 Risk Adjusted Net Interest Income 1,987 4,035 3,296 3,321 5,583 15,558 3,358 13,631 1,206 Comissions and Fees 1,330 1.475 1.287 1,365 1,174 5.032 5,317 Market-Related Income 314 -1,379 917 -185 567 338 1,636 -1,217 Other operational income (expense) 283 278 516 127 366 311 1,320 1,359 **Operating Revenues** 3,914 4,409 6,016 4,665 5,427 7,438 23,546 19,089 Non-Interest Expense 2,621 2,717 2,450 2,458 2,520 2,245 9,673 10,624 **Operating Income** 1,293 2,907 13,873 8,465 1,692 3,565 2,208 5,193 Other Income (Expenses) 0 0 0 0 0 0 0 0 **Earnings Before Taxes** 1,293 1,692 3,565 2,208 2,907 5,193 13,873 8,465 Incurred Income Tax & Profit Sharing 479 246 564 544 764 946 2,818 2,308 Deferred Income Tax 0 0 0 0 0 0 Net Income Before Subsidiaries' Net Income 813 1,446 3,001 4,247 11,056 6,157 1.664 2,144 Subsidiaries' Net Income 586 522 527 933 378 1,624 3,463 987 **Continous Operations' Net Income** 1,399 1,968 3,529 2,597 2,521 5,871 14,518 7,143 0 0 0 0 **Discontinued Operations & Extraordinary Items** 0 0 0 0 Minority Interest -90 -69 -109 -158 -33 -287 -588 -168 Net Income 1,310 1,899 3,419 2,439 2,488 5,584 13,931 6,975



Consolidated Balance Sheet Million Pesos

ASSETS	sep-20	dic-20	mar-21	jun-21	sep-21	dic-21
Cash & Due From Banks	61,436	16,593	24,110	44,773	26,580	41,242
Margin Accounts	2,802	2,571	1,402	752	171	0
Financial Instruments	59,784	70,802	61,182	67,485	81,899	86,577
Negotiable	59,415	70,448	60,891	67,261	81,783	86,452
For Sale	368	354	291	224	116	125
Held to Maturity	0	0	0	0	0	0
Unlisted Securities	0	0	0	0	0	0
Repos & Derivatives	14,904	44,785	45,919	4,891	14,115	4,714
Repo Operations	6,612	36,027	41,118	0	9,012	0
Securities to be received in credit Operations	0	0	0	0	0	0
Derivatives	8,292	8,758	4,802	4,891	5,102	4,714
Adjusted Valuation for Financial Assets	57	56	55	53	52	51
LOANS	227,957	223,391	239,604	237,544	237,366	249,871
Commercial	174,468	171,798	180,778	179,451	179,819	186,049
Financial institutions	1,181	1,026	930	1,600	2,944	3,438
Consumer	35,080	33,101	30,332	28,774	27,580	27,525
Housing	3,883	4,793	4,903	4,814	4,798	4,824
Governments	13,345	12,673	22,661	22,904	22,225	28,036
Past-Due Loans	6,849	5,052	4,843	5,026	4,472	3,568
Total Gross Loans	234,807	228,443	244,447	242,570	241,838	253,439
Preventive Provision for Credit Risks	-11,468	-10,202	-9,979	-9,712	-9,846	-7,956
Total Net Loans	223,339	218,242	234,468	232,858	231,991	245,483
Receivables,Sundry Debtors & Adv. Payments	29,705	24,110	13,410	15,995	19,722	9,721
Fixed Assets (net)	2,556	2,703	2,731	2,717	2,843	3,043
Repossessed Property	905	823	859	824	848	937
Permanent Equity Investments	16,420	16,824	17,499	18,044	18,417	19,923
Deferred taxes (net)	2,916	3,041	1,863	1,126	248	803
Other assets, deferred charges & intangible	4,811	4,481	4,279	4,386	4,413	4,567
TOTAL ASSETS	419,634	405,031	407,775	393,905	401,299	417,062



LIABILITIES	sep-20	dic-20	mar-21	jun-21	sep-21	dic-21
Deposits	232,234	235,656	245,476	237,611	245,360	252,668
Demand Deposits	150,018	159,016	168,679	163,712	168,807	175,797
Time Deposits	21,135	19,640	18,757	18,559	19,929	20,477
Unsecured Notes (CEBURES)	61,080	57,001	58,040	55,340	56,624	56,394
Interbank Loans & Other	31,079	31,009	21,214	21,193	20,761	20,747
Repo Operations	0	0	0	4,344	0	4,053
Credit Related Operations	0	0	0	0	0	0
Derivatives	29,280	18,929	11,236	9,273	8,998	8,890
Other Accounts Payable	21,188	11,931	19,701	8,652	10,517	7,868
Income Tax & Employee Profit Sharing	3,137	3,179	1,318	773	1,195	366
Deferred Taxes	0	0	0	0	0	1,685
Deferred Credits	1,350	1,468	1,533	1,734	1,470	1,585
TOTAL LIABILITIES	318,267	302,173	300,479	283,579	288,301	297,863
STOCKHOLDERS'EQUITY						
SUSCRIBED CAPITAL	25,264	25,264	25,264	25,264	25,264	25,264
Paid-in Capital	17,579	17,579	17,579	17,579	17,579	17,579
Share subscription premium	7,685	7,685	7,685	7,685	7,685	7,685
EARNED CAPITAL	76,103	77,593	82,032	85,061	87,734	93,935
Capital Reserves	14,821	14,821	14,821	15,516	15,516	15,516
Retained Earnings	54,519	54,739	61,155	60,336	60,145	60,112
Income of Changes on Accounting Principles	0	0	0	0	0	0
Available for Sale	0	0	0	0	0	0
Held to Maturity	-2,580	-3,003	-1,608	-1,111	-730	-490
Acumulated conversion effect	-179	-128	-148	-114	-132	-141
Others	0	-324	-220	-195	-190	-47
Surplus (deficit) from equity restatement	1,628	1,628	1,618	1,618	1,618	1,605
Net income of the period	5,076	6,975	3,419	5,858	8,347	13,931
Minority Interest	2,819	2,887	2,995	3,154	3,161	3,449
TOTAL STOCKHOLDERS' EQUITY	101,367	102,858	107,296	110,326	112,998	119,199
LIABILITIES & STOCKHOLDERS' EQUITY	419,634	405,031	407,775	393,905	401,299	417,062



## **OPERADORA INBURSA**

Consolidated Income Statement Million Pesos

	4Q20	1Q21	2Q21	3Q21	4Q21	1Q22
Earnings from Investment Sales	7	11	9	8	15	9
Asset Management Income	131	105	108	114	129	140
Others	0	2	0	0	0	2
Unrealized Gain on Portfolio Valuation	134	35	116	83	-230	9
Total Earnings	272	153	234	206	-86	160
Operatonal Expenses						
General Expenses	66	51	49	53	61	64
Financial Expenses						
Total expenses	66	51	49	53	61	64
Earnings Before Taxes	206	102	184	153	-147	95
Incurred Income Tax	55	11	35	39	53	47
Net Income Before Subsidiaries	151	91	149	114	-200	49
Earnings from subsidiaries	18	9	20	10	488	179
Net income	169	99	169	124	288	227



**OPERADORA** 

Consolidated Balance Sheet

ASSETS	dic-20	mar-21	jun-21	sep-21	dic-21	mar-22
Cash	0	0	0	0	0	0
Banks	1	1	1	1	1	1
Negotiable Instruments	2,927	3,032	3,206	3,337	1,149	1,215
Sundry Debtors	47	44	44	47	57	63
Provisional Payments	0	20	31	50	9	35
Permanent investments	409	418	438	448	2,951	3,130
TOTAL ASSETS	3,383	3,514	3,719	3,884	4,168	4,444
LIABILITIES & STOCKHOLDERS' EQUITY						
LIABILITIES						
Sundry Creditors	0	19	19	20	24	26
Payable Taxes	7	21	38	57	11	30
Deferred Income Tax	201	200	218	240	277	306
TOTAL LIABILITIES	208	240	275	316	313	361
STOCKHOLDERS' EQUITY						
Stockholders' Equity	24	24	24	24	24	24
Legal Reserve	4	4	4	4	4	4
Retained Earnings	2,706	3,147	3,147	3,147	3,147	3,827
Surplus (deficit) from equity restatement	0	0	0	0	0	0
Net income	440	99	269	393	681	227
TOTAL STOCKHOLDERS' EQUITY	3,175	3,274	3,444	3,568	3,856	4,083
TOTAL LIABILITIES & STOCKHOLDERS' EQUITY	3,383	3,514	3,719	3,884	4,168	4,444



**INVERSORA** 

Consolidated Income Statement

Million Pesos	4Q20	1Q21	2Q21	3Q21	4Q21	1Q22
Commisions & Tariffs	109	59	97	137	205	131
Earnings From Services	109	59	97	137	205	131
Income from sale of securities	178	195	208	416	735	718
Interest Income	696	457	518	632	611	213
Interest Expense	-782	-596	-637	-994	-1,253	-848
Unrealized gain on Portfolio Valuation	158	-176	83	-3	-29	111
Financial Margin	250	-120	172	51	64	194
Operating Income	359	-61	269	188	269	325
General Expenses	83	135	80	70	45	88
Operating Margin	276	-196	189	118	224	237
Other Expenses (Income)	-2	-2	-3	-1	-2	-12
Net Income Before Income Tax & Profit Sharing	278	-194	192	119	226	249
Incurred Income Tax & Profit Sharing	24	0	13	28	49	50
Deffered Income Tax	41	-53	25	-29	-7	0
Net Income Before Subsidiaries' Net Income	213	-141	154	120	184	199
Subsidiaries' Net Income	0	0	0	0	0	0
Net Income	213	-141	154	120	184	199



## **INVERSORA**

Consolidated Balance Sheet

ASSETS	dic-20	mar-21	jun-21	sep-21	dic-21	mar-22
Cash & Banks	4	3	3	1	1	0
FINANCIAL INSTRUMENTS  Negotiable  Under repurchase receivable agreements	<b>18,416</b> 18,416	<b>33,315</b> 33,315	<b>55,803</b> 55,803	<b>59,296</b> 59,296	<b>54,693</b> 54,693	<b>57,550</b> 57,550
Repos & Derivatives Repo Operations	<b>0</b> 0	<b>0</b> 0	<b>0</b> 0	<b>3</b>	<b>0</b> 0	<b>0</b> 0
Other accounts receivable	23	20	62	26	32	69
Fixed assets,net	29	27	25	24	23	23
Permanent equity investments	2	2	2	2	2	2
Other Assets	802	921	952	969	956	988
TOTAL ASSETS	19,276	34,288	56,847	60,321	55,707	58,632
LIABILITIES & STOCKHOLDERS' EQUITY  LIABILITIES						
Securities & Derivatives	14,794	28,903	43,193	55,590	50,728	53,539
Repo Operations	14,794	28,903	43,193	55,590	50,728	53,539
Other Account Payable	276	1,437	9,518	534	566	787
Income Tax & Employee profit sharing provision	170	176	178	236	301	461
Sundry creditors & other accounts payable	106	1,261	9,340	298	265	326
Deferred taxes	375	286	320	281	287	0
TOTAL LIABILITIES	15,445	30,626	53,031	56,405	51,581	54,326
STOCKHOLDERS' EQUITY						
Suscribed capital	1,608	1,608	1,608	1,608	1,608	1,608
Paid-in capital	1,608	1,608	1,608	1,608	1,608	1,608
Earned Capital	2,223	2,054	2,208	2,308	2,518	2,698
Capital reserves	322	322	322	322	322	322
Retained earnings	1,381	1,901	1,901	1,881	1,881	2,396
Valuation effect in financial instruments	0	0	0	0	0	0
Surplus (deficit) of equity restatement	0	0	0	0	0	0
Others	0	-28	-28	-28	-2	-20
Net i come	520	-141	13	133	317	0
TOTAL STOCKHOLDERS' EQUITY	3,831	3,662	3,816	3,916	4,126	4,306
LIABILITIES & STOCKHOLDERS' EQUITY	19,276	34,288	56,847	60,321	55,707	58,632



## **SEGUROS**

Consolidated Income Statement

	4Q20	1Q21	2Q21	3Q21	4Q21	1Q22
Premiums written	4,505	5,858	6,483	4,130	4,950	6,170
Premiums ceded	1,106	1,664	2,393	832	1,299	1,732
Retained Premiums	3,399	4,193	4,090	3,298	3,651	4,438
Increased in reserve for unearned premiums	184	486	512	-218	156	539
Retained earned premiums	3,215	3,708	3,578	3,516	3,495	3,899
Net Acquisition Cost	501	544	481	573	589	574
Commissions to agents	339	329	345	353	365	365
Additional compensation to agents	134	138	140	166	149	126
Commisions for re-insurance taken	7	5	14	7	4	20
Commisions for re-insurance given	-119	-186	-202	-106	-135	-187
Coverage on losses excess	60	60	62	48	49	55
Others	81	197	123	106	157	194
Net cost of claims and contractual obligations	2,498	2,475	2,796	2,625	2,740	2,260
Claims and other contractual obligations	2,498	2,474	2,800	2,625	2,725	2,315
Claims recovered from re-insurance	0	-1	4	0	-15	55
Other claims	0	0	0	0	0	0
Technical Income	217	688	301	318	166	1,066
Net Increase in other technical reserve	-1,807	165	156	170	-212	218
Catastrophic risks reserves	-1,808	164	170	179	-203	226
Preventions reserves	0	0	0	0	0	0
Contingency claim reserves	0	1	1	1	1	2
Other reserves	0	0	-16	-9	-9	-9
	0	0	0	0	0	0
Gross profit	2,024	524	146	148	378	847
Net operating expenses	606	260	314	446	434	368
Administrative and operating expenses	153	91	116	66	29	-16
Personnel expenses	426	135	164	348	380	322
Depreciation and amortization	26	34	34	33	25	62
Operating Profits	1,418	264	-168	-298	-56	480
Net Financial Income	1,278	503	788	1,809	1,168	635
On investments	459	383	459	450	569	586
Investments sales	1	18	0	124	16	-10
Investments revaluation	785	30	237	1,089	381	61
Charges on premiums	54	49	50	49	51	50
Others	32	40	57	70	166	11
Forex	-54	-17	-14	28	-15	-64
Participated income from permanent investments	48	76	106	40	180	116
Income before income taxes & employee profit sharing	2,744	843	726	1,551	1,293	1,231
Provision for income tax	730	156	131	379	209	264
Net income	2,015	687	595	1,172	1,084	966



**SEGUROS** 

Consolidated Balance Sheet

ASSETS	dic-20	mar-21	jun-21	sep-21	dic-21	mar-22
Investments	50,519	51,944	52,245	54,353	54,891	55,828
Securities	43,916	46,210	46,134	49,468	45,196	53,248
Government	21,527	23,941	24,192	24,985	21,326	28,346
Private companies	22,389	22,269	21,942	24,483	23,870	24,902
Debt Instruments	13,509	13,607	13,061	13,749	12,689	13,481
Equities	8,881	8,662	8,881	10,734	11,182	11,420
Repos	4,108	3,252	3,542	2,467	7,203	142
Loans	406	415	524	394	410	368
Performing loans	410	419	530	397	413	371
Past due loans	1	1	3	3	2	2
Allowance for write-offs	-5	-5	-9	-5	-5	-5
Real estate	2,088	2,067	2,045	2,024	2,081	2,070
Investments for labor obligations	849	677	678	694	746	753
Current assets	13	10	10	4	11	8
Cash and banks	13	10	10	4	11	8
Debtors	7,036	7,967	9,579	7,387	7,811	8,894
Premium debtors	6,267	6,629	8,310	6,548	7,084	7,484
Governmental debtors	205	430	401	275	168	563
Agents and adjusters	15	13	13	13	12	13
Notes receivable	76	70	75	73	74	73
Employee loans	0	0	0	0	0	0
Other	607	961	917	615	606	895
Allowance for write-offs	-135	-135	-136	-137	-132	-133
Reinsurers and rebonders	7,682	7,573	8,693	8,378	7,177	6,595
Insurance and bonding companies	624	491	439	721	591	454
Retained deposits	1	1	1	1	1	1
Reinsures share of unsettled claims	7,057	7,081	8,253	7,656	6,585	6,139
Reinsures share of unearned premiums						
Permanent investments	1,963	2,031	2,138	2,179	2,342	2,459
Other assets	1,590	1,069	1,099	1,192	1,296	1,440
Furniture and equipment (net)	164	151	138	126	125	445
Foreclosed and repossessed assets	20	20	21	21	21	21
Sundry	1,406	898	941	1,045	1,151	974
TOTAL ASSETS	69,652	71,272	74,443	74,187	74,273	75,976



LIABILITIES	dic-20	mar-21	jun-21	sep-21	dic-21	mar-22
Technical reserves	44,555	44,565	46,406	45,901	44,376	43,872
Unearned premiums	25,218	24,936	26,944	26,372	26,077	25,358
Life	18,974	18,388	18,867	18,786	18,654	17,930
Accident and health and P&C	6,209	6,511	8,036	7,543	7,382	7,375
Current bonds	35	37	41	42	41	53
Contractual obligations	10,570	10,697	10,358	10,247	9,219	9,206
Claims and maturities	7,041	7,115	6,775	6,655	5,654	5,570
Reserve for incurred but not reported claims	1,952	1,950	1,926	2,017	2,062	1,830
Policy dividends	0	0	0	0	0	0
Managed insurance funds	1,309	1,273	1,229	1,216	1,261	1,248
Deposits premiums	268	359	427	359	241	558
Prevision	8,768	8,932	9,103	9,283	9,080	9,308
Prevision	0	0	0	0	0	0
Catastrophic	8,731	8,895	9,065	9,244	9,040	9,266
Contingency	37	37	39	40	40	42
Specials						
Provision for labor obligations at retirement	847	1,005	1,009	1,027	893	909
Creditors	1,461	1,718	1,972	1,513	1,495	2,146
Agents and adjusters	788	724	792	796	846	783
Managed loss funds	23	114	19	23	20	19
Sundry	651	880	1,161	693	628	1,345
Reinsurers and rebonders	833	1,533	2,303	1,411	1,193	1,473
Insurance and bonding companies	821	1,511	2,268	1,411	1,193	1,473
Retained deposits	13	22	36	0	0	0
Other liabilities	4,146	3,868	3,829	4,158	4,611	4,655
Provision for employee profit sharing & Taxes	1,234	673	378	467	711	668
Other liabilities	913	1,017	1,143	898	1,038	1,091
Deferred credits	2,000	2,178	2,308	2,792	2,862	2,896
TOTAL LIABILITIES	51,844	52,689	55,518	54,010	52,568	53,056
STOCKHOLDERS'EQUITY						
Paid in capital	1,067	1,067	1,067	1,067	1,067	1,067
Capital stock	1,067	1,067	1,067	1,067	1,067	1,067
Reserves	6,646	7,265	6,951	7,031	7,058	7,306
Legal	1,067	1,067	1,067	1,067	1,067	1,067
Repurchase of shares						
Other	3,761	3,863	3,678	3,669	3,554	3,581
Valuation superavit for reserves of unearned premiums Deferred taxes for reserves of unearned premiums Unrealized gain on valuation of real estate	1,818	2,335	2,206	2,295	2,437	2,659
5	2 126	2 1 2 0	2 620	2 6 4 0	2 6 4 0	2 6 4 1
Subsidiaries Retained earnings	3,136 4,064	3,128 6,868	3,639 6,418	3,640 6,418	3,640 6,634	3,641 10,170
Net income	2,893	686	1,281	2,453	3,536	966
Excess (insufficient) on Stockholders' actualization	2,833	5	5	2,433	5,550	6
Others	0	-436	-436	-436	-236	-235
Minority Interest	3	.53	.55	.53	200	
TOTAL STOCKHOLDERS' EQUITY	17,808	18,583	18,925	20,177	21,705	22,920



### **PENSIONES**

Income Statement
Million Pesos

	4Q20	1Q21	2Q21	2021	4Q21	1Q22
Premiums written	<b>4Q20</b>	1 <b>Q21</b>	2 <b>Q21</b>	<b>3Q21</b> 0	<b>4Q21</b>	1 <b>Q22</b>
Premiums ceded	0	0	0	0	0	0
Retained Premiums	0	0	0	0	0	0
Increased in reserve for unearned premiums	0	4	1	2	7	4
Retained earned premiums	0	-4	-1	-2	-7	-4
Net Acquisition Cost	0	0	0	0	0	0
Commissions to agents	0	0	0	0	0	0
Additional compensation to agents	0	0	0	0	0	0
Commissions for re-insurance taken	0	0	0	0	0	0
Commisions for re-insurance given	0	0	0	0	0	0
Coverage on losses excess	0	0	0	0	0	0
Others	0	0	0	0	0	0
Net cost of claims and contractual obligations	6	6	6	6	6	6
Claims and other contractual obligations	6	6	6	6	6	6
Claims recovered from re-insurance	0	0	0	0	0	0
Other claims	0	0	0	0	0	0
Technical Income	-5	-10	-7	-8	-13	-10
Net Increase in other technical reserve	0	0	0	0	0	0
Catastrophic risks reserves	0	0	0	0	0	0
Preventions reserves	0	0	0	0	0	0
Contingency claim reserves	0	0	0	0	0	0
Other reserves	0	0	0	0	0	0
Gross profit	-5	-10	-7	-8	-13	-10
	0	0	0	0	0	0
Net operating expenses	9	1	0	4	-1	0
Administrative and operating expenses	9	1	0	4	-1	0
Personnel expenses	0	0	0	0	0	0
Depreciation and amortization	0	0	0	0	0	0
Operating Profits	-14	-10	-7	-12	-12	-10
Net Financial Income	26	13	14	24	38	28
On investments	9	7	5	6	13	23
Investments sales	31	0	0	0	0	0
Investments revaluation	-16	4	9	18	25	2
Charges on premiums	0	0	0	0	0	0
Others	1	1	0	0	0	2
Forex	0	0	0	0	0	0
Participated income from permanent investments	-213	148	5	117	187	-325
Income before income taxes & employee profit sharing	-201	150	11	129	213	-307
Provision for income tax	2	-5	0	1	-1	-10
Provision for employee profit sharing	0	0	0	0	0	0
Subsidiaries results	0	0	0	0	0	0
Net income	-203	155	11	128	215	-297



## **PENSIONES**

**Balance Sheet** 

ASSETS	dic-20	mar-21	jun-21	sep-21	dic-21	mar-22
Investments	1,077	580	589	603	1,940	1,962
Securities	469	580	589	553	1,914	1,962
Government	368	481	485	436	1,781	1,832
Private companies	101	100	104	117	133	129
Debt Instruments	38	39	39	39	40	38
Equities	63	61	65	78	93	91
Net unrealized gain on valuation	0	0	0	0	0	0
Interest debtors	0	0	0	0	0	0
Repos	608	0	0	50	27	0
Loans	0	0	0	0	0	0
Performing loans	0	0	0	0	0	0
Past due loans	0	0	0	0	0	0
Allowance for write-offs	0	0	0	0	0	0
Real estate	0	0	0	0	0	0
Investments for labor obligations						
Current assets	0	1	0	0	1	0
Cash and banks	0	1	0	0	1	0
Debtors	0	0	0	0	0	0
Premium debtors	0	0	0	0	0	0
Agents and adjusters	0	0	0	0	0	0
Notes receivable	0	0	0	0	0	0
Employee loans	0	0	0	0	0	0
Other	0	0	0	0	0	0
Allowance for write-offs	0	0	0	0	0	0
Reinsurers and rebonders	0	0	0	0	0	0
Insurance and bonding companies	0	0	0	0	0	0
Retained deposits	0	0	0	0	0	0
Reinsures share of unsettled claims	0	0	0	0	0	0
Reinsures share of unearned premiums	0	0	0	0	0	0
Permanent investments	7,495	8,143	8,149	8,265	7,145	6,821
Other assets	22	21	21	20	23	33
Furniture and equipment (net)	0	0	0	0	0	0
Foreclosed and repossessed assets	0	0	0	0	0	0
Sundry	22	21	21	20	23	33
TOTAL ASSETS	8,594	8,745	8,759	8,889	9,109	8,816



LIABILITIES	dic-20	mar-21	jun-21	sep-21	dic-21	mar-22
Technical reserves	347	351	352	355	361	365
Unearned premiums	331	335	336	338	345	349
Life	331	335	336	338	345	349
Accident and health and P&C						
Current bonds						
Contractual obligations	2	3	3	4	3	3
Claims and maturities	2	2	3	3	2	2
Reserve for incurred but not reported claims	0	0	0	0	0	0
Policy dividends	0	0	0	0	0	0
Managed insurance funds	0	0	0	0	0	0
Deposits premiums	0	0	0	0	0	0
Prevision	13	13	13	13	13	14
Prevision	0	0	0	0	0	0
Catastrophic	0	0	0	0	0	0
Contingency	6	7	7	7	7	7
Specials	6	6	7	7	7	7
Provision for labor obligations at retirement	0	0	0	0	0	0
Creditors	2	2	2	2	0	0
Agents and adjusters	0	0	0	0	0	0
Managed loss funds	0	0	0	0	0	0
Sundry	2	2	2	2	0	0
Reinsurers and rebonders	0	0	0	0	0	0
Insurance and bonding companies	0	0	0	0	0	0
Retained deposits	0	0	0	0	0	0
Other liabilities	9	0	0	0	0	0
Provision for employee profit sharing & Taxes	9	0	0	0	0	0
Other liabilities	0	0	0	0	0	0
Deferred credits	0	0	0	0	0	0
TOTAL LIABILITIES	357	352	354	356	361	365
STOCKHOLDERS'EQUITY						
Paid in capital	1,108	1,108	1,108	1,108	1,108	1,108
Capital stock	1,458	1,458	1,458	1,458	1,458	1,458
(-)Unsubscribed capital	350	350	350	350	350	350
Reserves	1,200	1,200	1,219	1,219	1,219	1,219
Legal	1,108	1,108	1,108	1,108	1,108	1,108
Repurchase of shares						
Other	91	91	110	110	110	110
Unrealized gain on valuation	0	0	0	0	0	0
Subsidiaries	5,530	5,530	5,111	5,111	5,111	5,111
Retained earnings	770	399	800	800	800	1,309
Net income	-371	155	166	295	509	-297
Excess (insufficient) on Stockholders' actualization	0	0	0	0	0	0
TOTAL STOCKHOLDERS' EQUITY	8,237	8,392	8,405	8,533	8,748	8,451
LIABILITIES & STOCKHOLDERS' EQUITY	8,594	8,745	8,759	8,889	9,109	8,816



## **SEGUROS DE CAUCIÓN Y FIANZAS**

Income Statement Million Pesos

	4Q20	1Q21	2Q21	3Q21	4Q21	1Q22
Premiums accepted	599	564	531	572	479	635
Premiums ceded	43	30	44	46	27	83
RETAINED PREMIUMS	556	534	487	526	452	552
Application of reserve for outstanding bonds	28	14	-35	2	-61	36
NET PREMIUM REVENUES	528	520	522	524	513	516
Net Acquisition Cost	0	9	-3	-1	3	-20
Comisions to agents	0	4	0	0	0	0
Comisions for rebonding taken	0	0	0	0	0	0
Comisions for rebonding given	-19	-14	-19	-18	-13	-37
Others	20	19	16	17	16	16
Claims	382	305	329	285	294	274
Technical Income	146	<b>206</b>	196	240	216	262
recinical income	140	200	130	240	210	202
Net increase in other technical reserves	-54	-10	-13	-2	-5	-3
GROSS INCOME	200	216	209	242	221	266
Net Operating Expenses	-81	-11	-17	-36	-47	-8
Administrative & operating expenses	-82	-79	-67	-85	-67	-79
Personnel expenses	0	67	49	48	19	69
Depreciation	1	1	1	1	1	1
OPERATING INCOME	281	227	226	278	268	274
Financial Income	-2	5	66	69	102	75
On investments	37	32	46	47	61	64
Investments sales	0	0	3	3	2	1
Investments revaluation	-1	-32	15	16	38	10
Others	-27	1	3	0	1	0
Forex	-11	4	-1	2	0	-1
Participated income from permanent investments	2	15	40	13	15	6
INCOME BEFORE TAXES	282	247	332	360	384	355
Income taxes	80	49	74	85	82	76
Subsidiaries Net Income	0	0	0	0	0	0
NET INCOME	202	198	258	275	303	279



## **SEGUROS DE CAUCIÓN Y FIANZAS**

Balance Sheet
Million Pesos

ASSETS	dic-20	mar-21	jun-21	sep-21	dic-21	mar-22
Investments	3,981	4,269	4,499	4,751	5,166	5,380
Securities	3,609	3,899	4,133	4,391	4,804	5,021
Government	2,493	3,183	3,402	3,644	4,018	4,074
Private companies	755	716	731	747	786	797
Debt Instruments	10	3	3	3	3	4
Equities	745	713	727	744	783	793
Net unrealized gain on valuation	0	0	0	0	0	0
Interest debtors	0	0	0	0	0	0
Repos	362	0	0	0	0	150
Loans	13	13	15	14	14	14
Performing loans	14	14	16	16	15	15
Past due loans	0	0	0	0	0	0
Allowance for write-offs	-1	-1	-2	-2	-1	-1
Real estate	359	358	352	346	348	345
Investments for labor obligations	5	166	167	171	183	185
Current assets	48	13	12	10	12	8
Cash and banks	48	13	12	10	12	8
Debtors	610	546	550	593	433	557
Premium debtors	541	476	489	529	391	504
Agents	1	1	0	0	0	1
Notes receivable	0	0	0	0	0	0
Debt for bonding claimed & payed	14	14	14	14	14	14
Other	68	70	61	64	41	52
Allowance for write-offs	-14	-14	-14	-14	-14	-14
Rebonders	100	107	109	118	108	135
Bonding companies	4	6	6	9	5	5
Retained deposits	0	0	0	0	0	0
Others	0	0	0	0	0	0
Participation in rebonding	96	102	103	109	103	130
Estimation for punishments	0	0	0	0	0	0
Permanent investments	621	623	682	695	633	650
Other assets	300	127	186	250	318	150
Furniture and equipment (net)	0	0	0	0	0	8
Foreclosed and repossessed assets	0	0	0	0	0	0
Sundry	300	127	186	250	318	143
TOTAL ASSETS	5,663	5,852	6,205	6,588	6,853	7,065



LIABILITIES	dic-20	mar-21	jun-21	sep-21	dic-21	mar-22
LIABILITIES	uic-20	11101-21	jun-21	3ep-21	uic-21	11101-22
Technical reserves	1,317	1,326	1,280	1,287	1,215	1,274
Current bonds	1,028	1,047	1,013	1,022	955	1,018
Contingency bonds	290	280	267	265	260	257
Provision for labor obligations at retirement	3	238	244	253	277	284
Creditors	28	17	49	35	36	41
Agents and adjusters	1	1	1	1	1	1
Managed loss funds	0	0	0	0	0	0
Sundry	27	16	48	34	35	40
Rebonders	21	26	35	36	7	47
Bonding companies	16	21	30	31	2	42
Other participation	5	5	5	5	5	5
Other liabilities	464	304	379	483	511	322
Provision for employee profit sharing & incured income Tax	247	79	159	249	332	143
Other liabilities	111	113	107	120	97	117
Deferred credits	106	112	113	113	81	63
TOTAL LIABILITIES	1,834	1,911	1,987	2,093	2,046	1,968
STOCKHOLDERS'EQUITY						
Paid in capital	235	235	235	235	235	235
Capital stock	310	310	310	310	310	310
(-)Unsubscribed capital	-75	-75	-75	-75	-75	-75
Reserves	235	235	235	235	271	271
Legal	235	235	235	235	271	271
Repurchase of shares Other						
Unrealized gain on valuation	125	119	119	119	123	123
Subsidiaries	713	705	675	678	672	682
Retained earnings	1,972	2,520	2,569	2,569	2,569	3,603
Net income	549	198	456	731	1,034	279
Others	0	-72	-72	-72	-96	-96
Excess (insufficient) on Stockholders' actualization	0	0	0	0	0	0
TOTAL STOCKHOLDERS' EQUITY	3,829	3,940	4,218	4,495	4,807	5,097
LIABILITIES & STOCKHOLDERS' EQUITY	5,663	5,852	6,205	6,588	6,853	7,065

