

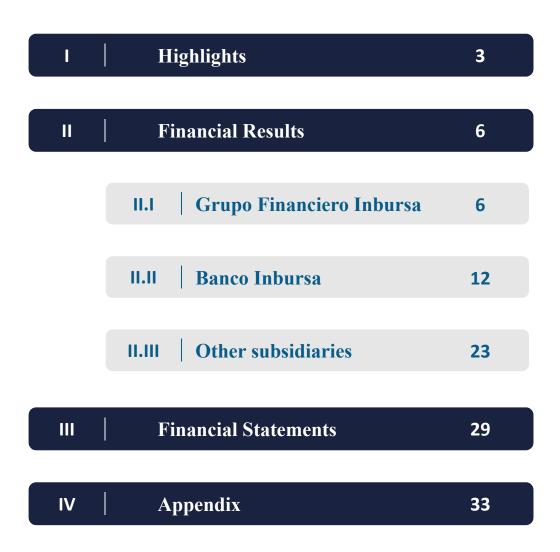
# Financial Results





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Report for the Fourth Quarter ended December 31, 2024



Juan Ignacio Gonzalez Shedid (52) 55-56-25-4900 Ext. 6641 igonzalezs@inbursa.com **NET INCOME:** 

In 2024, Grupo Financiero Inbursa reported a net income of \$34,464

# I. Highlights

| \$34,464 million pesos: (+11.2% YoY)                          | million pesos compared to \$30,985 million pesos in the corresponding period of the previous year. This growth is primarily attributed to a 26.1% increase in the financial margin, which rose from \$37,494 million pesos in 2023 to \$47,295 million pesos in 2024 driven by higher loan portfolio levels and a robust cost of risk, highlighting the exceptional quality of the loan portfolio. It is important to note that during 2023, Inbursa released \$1,950 million pesos in credit risk reserves. Additionally, the mark-to-market valuation of financial assets (stocks, bonds, derivatives and currencies) yielded accumulated profits of \$6,765 million pesos in 2023, compared to \$1,705 million pesos in 2024.  |
|---|---|
| <u>EFFICIENCY RATIO:</u><br>17.1%                             | The efficiency ratio remained outstanding at 17.1%, providing a competitive advantage that enables Inbursa to remain flexible and offer better products to its clients. For the last three months of 2024, the efficiency ratio stood at 15.8%.   |
| <u>TOTAL LOAN PORTFOLIO:</u><br>+ 36.4% YoY                   | Grupo Financiero Inbursa's total loan portfolio expanded significantly<br>in 2024 increasing from \$362,113 million pesos in 2023 to \$493,911<br>million pesos in 2024, reflecting a robust year-over-year growth of<br>36.4%, (or 18.5% excluding Cetelem). Growth was observed across<br>both, retail and wholesale segments. The wholesale loan portfolio<br>grew by 15.3% rising from \$290,290 million pesos in 2023 to<br>\$334,667 million pesos in 2024. Meanwhile, the retail loans exhibited<br>exceptional growth of 121.7%, (or 31.7% excluding Cetelem),<br>climbing from \$71,823 million pesos in 2023 to \$159,244 million<br>pesos in 2024. This strong performance was driven significant<br>expansion in the auto, payroll (including Brazil), and credit card loan<br>portfolios, which grew by 195.5%, 164.6%, and 7.8%, respectively.<br>Analyzing the data on a quarterly basis, the total loan portfolio<br>registered a 4.9% increase compared to September 2024. |
| <u>LOAN PORTFOLIO STAGE 3 (NPL</u> ):<br>1.56% of total loans | As of the close of 2024, the Stage 3 loan portfolio (non-performing loans, NPL) totaled \$7,690 million pesos, representing 1.56% of the total loan portfolio. Loan loss reserves amounted to \$10,892 million pesos equivalent to 1.4 times the Stage 3 loan portfolio and 2.2% of total loans. Notably, the consumer loan portfolio's Stage 3 loans accounted for \$1,172 million pesos, representing 1.0% of the total consumer loans.   |
| <u>RETAIL DEPOSITS:</u><br>+26.7% YoY                         | Retail deposits grew significantly, reaching \$381,733 million pesos by the end of 2024 representing an increase of \$80,428 million pesos, or 26.7%, compared to \$301,305 million pesos as of December 31, 2023.  |
| <u>GFI STOCKHOLDERS' EQUITY:</u><br>\$261,210 million pesos   | Grupo Financiero Inbursa's Stockholders' equity increased by 16.0% during the year. Additionally, stock buybacks over the last twelve months amounted to \$905 million pesos.   |

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#### <u>CET1 RATIO:</u> 22.69%

#### **DIGITAL TRANSACTIONS:** 94.5% of total transactions

80% ACQUISITION: Cetelem Mexico

ESG: Annual report Liquidity and solvency remain robust after the acquisition of Cetelem, as evidenced by a fully loaded CET1 ratio of 22.69%, well above the regulatory requirement of 11.1% for domestic systemically important banks and total loss-absorbing capacity (TLAC) requirement of 17.6% for 2025. This solid ratio positions Inbursa to continue capitalizing on opportunities for loan growth.

Monthly transactions totaled 67,856,403 in the month of December 2024, with 94.5% conducted digitally. New contracts for December 2024 amounted to 437,635 with 98.9% originated through digital devices.

On March 31·2024, Banco Inbursa completed the acquisition of 80% of the share capital of Cetelem Mexico for at total amount of \$8,982 million pesos (1.44x BV). This acquisition significantly expands the scope and capability of Inbursa's consumer and commercial auto financing business. As of December 31, 2024, Cetelem had total loans of \$64,637 million pesos, and shareholders' equity of \$8,464 million pesos with a 14.19% capitalization ratio. The Stage 3 loan portfolio was \$243 million pesos, constituting 0.5% of the total loan portfolio. Additionally, loan loss reserves amounted to \$833 million pesos, representing 3.4x the Stage 3 loan portfolio and 1.6% of total loans. The acquisition positions Grupo Financiero Inbursa as a leader in the Mexican financial group's auto financing business.

During the fourth quarter of 2024, Grupo Financiero Inbursa proudly presented its first Environmental, Social and Governance (ESG) report, addressing key topics related to sustainability. In line with our ongoing business, we included actions that support our community. Through Fundacion Inbursa, we highlighted our continuous efforts in activities such as organ transplants, equipping hospitals in underserved areas, providing microcredits, scholarships, social bonds to reintegrate individuals in prison due to poverty, and assisting communities in cases of natural disasters, among others. A notable example occurred on October 24, 2023, when Hurricane Otis, the strongest tropical cyclone ever recorded in the Mexican Pacific landfall in the state of Guerrero, primarily affecting the city of Acapulco. The Foundation called on society to join the relief effort, pledging two pesos for every peso donated. In total, more than \$168 million pesos were raised, with Fundacion Inbursa contributing an additional \$336 million pesos. The funds were allocated to education, health, housing reconstruction, culture and humanitarian aid for those affected. This approach not only differentiates us but also makes us better, delivering tangible benefits to our customers, employees, partners and to the society.

# **Key Metrics**

### **Profitability**

|      | Net Income   | Financial Margin | ROAA | ROAE  |
|------|--------------|------------------|------|-------|
| 2024 | \$ 34,464 Mn | \$ 47,295 Mn     | 4.4% | 14.0% |
| 2023 | \$ 30,985 Mn | \$ 37,494 Mn     |      |       |
|      | +11.2%       | +26.1%           |      |       |

## Operation

| +6.8%            | 17.1%            | +36.4%               | +27.3%          | 94.5%                             |
|------------------|------------------|----------------------|-----------------|-----------------------------------|
| Operating Income | Efficiency Ratio | Total Loan Portfolio | Retail Deposits | Digital Transactions<br>(Monthly) |

### Solvency and Liquidity

| 31.8%            | 22.7% | 506.4% | +16.0%              |
|------------------|-------|--------|---------------------|
| Equity to Assets | CET1  | LCR    | Stockholders Equity |

#### Risk

**141.6%** Coverage NPL **1.56%** NPL Ratio

# **II. Financial Results** II.I Grupo Financiero Inbursa

# **Net Income**

In 2024, Grupo Financiero Inbursa reported a net income of \$34,464 million pesos compared to \$30,985 million pesos in the corresponding period of the previous year. This growth is primarily attributed to a 26.1% increase in the financial margin, which rose from \$37,494 million pesos in 2023 to \$47,295 million pesos in 2024 driven by higher loan portfolio levels and a robust cost of risk, highlighting the exceptional quality of the loan portfolio. It is important to note that during 2023, Inbursa released \$1,950 million pesos in credit risk reserves. Additionally, the mark-to-market valuation of its financial assets (stocks, bonds, derivatives and currencies) yielded accumulated profits of \$6,765 million pesos, compared to \$1,705 million pesos in 2024.

| Million Pesos      | 4Q24  | (%)    | 3Q24   | Change<br>(%) | 4Q23   | Change<br>(%) | Jan   | - Dec    | Change<br>(%) |
|--------------------|-------|--------|--------|---------------|--------|---------------|-------|----------|---------------|
|                    |       |        |        | vs. 3Q24      |        | vs. 4Q23      | 2023  | 2024     | vs. 2023      |
| Banco Inbursa      | 6,376 | 71.6%  | 7,085  | -10.0%        | 6,609  | -3.5%         | 20,72 | 5 25,550 | 23.3%         |
| Seguros Inbursa    | 1,267 | 14.2%  | 1,663  | -23.8%        | 1,823  | -30.5%        | 5,03  | 5,187    | 3.0%          |
| Pensiones Inbursa  | 700   | 7.9%   | 621    | 12.7%         | 382    | 83.2%         | 1,63  | ) 1,533  | -6.0%         |
| Inversora          | 169   | 1.9%   | 208    | -18.8%        | 612    | -72.4%        | 1,27  | 7 355    | -72.2%        |
| Operadora          | 164   | 1.8%   | 268    | -38.8%        | 288    | -43.1%        | 68    | l 686    | 0.7%          |
| Fianzas            | 286   | 3.2%   | 294    | -2.7%         | 335    | -14.6%        | 98    | 2 979    | -0.3%         |
| Holding and Others | -52   | -0.6%  | -41    | N.A.          | 76     | N.A.          | 65-   | 4 174    | -73.4%        |
| Total              | 8,910 | 100.0% | 10,099 | -11.8%        | 10,125 | -12.0%        | 30,98 | 5 34,464 | 11.2%         |

# **Operating Income**

| Million Pesos                      | 4Q24   | 3Q24   | Change<br>(%) | 4Q23   | Change<br>(%) | Jan -  | Dec     | Change<br>(%) |
|------------------------------------|--------|--------|---------------|--------|---------------|--------|---------|---------------|
|                                    | 1221   |        | vs. 3Q24      |        | vs. 4Q23      | 2023   | 2024    | vs. 2023      |
| Interest Income                    | 29,722 | 29,508 | 0.7%          | 24,890 | 19.4%         | 89,667 | 111,535 | 24.4%         |
| Interest Expenses                  | 16,756 | 17,410 | -3.8%         | 14,890 | 12.5%         | 52,173 | 64,240  | 23.1%         |
| Financial Margin                   | 12,966 | 12,098 | 7.2%          | 10,000 | 29.7%         | 37,494 | 47,295  | 26.1%         |
| Loan Loss Provisions               | 1,632  | 1,357  | 20.3%         | 1,162  | 40.5%         | 2,342  | 4,941   | 111.0%        |
| Risk Adjusted NII                  | 11,333 | 10,741 | 5.5%          | 8,838  | 28.2%         | 35,152 | 42,353  | 20.5%         |
| Commissions and Fees Income        | 2,594  | 2,106  | 23.2%         | 1,783  | 45.5%         | 6,560  | 8,624   | 31.5%         |
| Commissions and Fees Expenses      | 565    | 698    | -19.1%        | 289    | 95.4%         | 963    | 2,067   | 114.6%        |
| Premiums Written (Net)             | 5,972  | 5,092  | 17.3%         | 5,253  | 13.7%         | 20,512 | 22,846  | 11.4%         |
| Reserve for Unearned Premiums      | 659    | 149    | 342.3%        | 391    | 68.5%         | 2,495  | 3,070   | 23.0%         |
| Insurance Acquisition Cost (net)   | 928    | 799    | 16.1%         | 723    | 28.4%         | 2,392  | 2,824   | 18.1%         |
| Cost of Claims                     | 4,119  | 3,908  | 5.4%          | 4,071  | 1.2%          | 14,227 | 15,021  | 5.6%          |
| Market-Related Income              | -874   | 1,933  | N.A.          | 3,831  | N.A.          | 6,765  | 1,705   | -74.8%        |
| Afores Acquisition Cost            | 40     | 40     | 0.0%          | 37     | 8.1%          | 168    | 181     | 7.7%          |
| Other Operational Income (Expense) | 894    | 1,274  | -29.8%        | 1,288  | -30.6%        | 2,921  | 3,284   | 12.4%         |
| Non-Interest Expense               | 3,306  | 3,394  | -2.6%         | 3,046  | 8.5%          | 11,842 | 13,129  | 10.9%         |
| Operating Income                   | 10,303 | 12,158 | -15.3%        | 12,436 | -17.2%        | 39,823 | 42,521  | 6.8%          |

# **Financial Margin**

| Million Pesos                     | 3Q23   | 4Q23   | 1Q24   | 2Q24   | 3Q24   | 4Q24   | Jan -  | Dec     | Change (%) |
|-----------------------------------|--------|--------|--------|--------|--------|--------|--------|---------|------------|
| WIIIIUII I CSUS                   | 3Q23   | 4Q23   | 1Q24   | 2024   | 3Q24   | 4024   | 2023   | 2024    | vs. 2023   |
| Interest Income                   | 23,319 | 24,890 | 24,648 | 27,657 | 29,508 | 29,722 | 89,667 | 111,535 | 24.4%      |
| Interest on Loans                 | 10,907 | 11,937 | 11,927 | 14,425 | 15,193 | 15,908 | 42,860 | 57,453  | 34.0%      |
| Commercial                        | 8,590  | 9,459  | 9,372  | 10,068 | 10,261 | 10,700 | 33,918 | 40,400  | 19.1%      |
| Consumer                          | 2,182  | 2,346  | 2,428  | 4,235  | 4,810  | 5,090  | 8,397  | 16,561  | 97.2%      |
| Mortgages                         | 136    | 133    | 128    | 122    | 122    | 119    | 545    | 491     | -10.0%     |
| Financial inst. &<br>Repo's       | 4,660  | 5,014  | 5,331  | 4,370  | 4,513  | 4,132  | 18,624 | 18,344  | -1.5%      |
| Others                            | 7,751  | 7,939  | 7,390  | 8,863  | 9,803  | 9,682  | 28,183 | 35,738  | 26.8%      |
| Interest Expenses                 | 13,430 | 14,890 | 14,227 | 15,847 | 17,410 | 16,756 | 52,173 | 64,240  | 23.1%      |
| Interest on Deposits &<br>Funding | 8,236  | 9,569  | 9,100  | 9,887  | 10,420 | 10,129 | 32,636 | 39,536  | 21.1%      |
| Demand Deposits                   | 5,828  | 6,156  | 6,619  | 7,006  | 7,468  | 7,374  | 22,299 | 28,466  | 27.7%      |
| Time Deposits                     | 1,111  | 1,750  | 1,233  | 1,298  | 1,473  | 1,306  | 4,801  | 5,310   | 10.6%      |
| Unsecured Notes                   | 627    | 625    | 594    | 845    | 636    | 648    | 2,702  | 2,722   | 0.8%       |
| Interbank Loans                   | 671    | 1,037  | 655    | 739    | 844    | 801    | 2,834  | 3,038   | 7.2%       |
| Repo's Interest<br>Expense        | 778    | 867    | 629    | 654    | 645    | 470    | 3,290  | 2,397   | -27.1%     |
| Others                            | 4,416  | 4,455  | 4,498  | 5,306  | 6,345  | 6,158  | 16,248 | 22,307  | 37.3%      |
| Total                             | 9,889  | 10,000 | 10,421 | 11,810 | 12,098 | 12,966 | 37,494 | 47,295  | 26.1%      |

# **Efficiency Ratio**

| Million Pesos            | 4024   | 3024   | 4022   | Jan - Dec |        |  |
|--------------------------|--------|--------|--------|-----------|--------|--|
|                          | 4Q24   | 3Q24   | 4Q23   | 2023      | 2024   |  |
| Non Interest Expense     | 3,306  | 3,394  | 3,046  | 11,842    | 13,129 |  |
| Financial Margin         | 12,966 | 12,098 | 10,000 | 37,494    | 47,295 |  |
| Commissions & Fees (Net) | 2,029  | 1,408  | 1,494  | 5,597     | 6,557  |  |
| Premiums written (net)   | 5,972  | 5,092  | 5,253  | 20,512    | 22,846 |  |
| Efficiency Ratio         | 15.8%  | 18.2%  | 18.2%  | 18.6%     | 17.1%  |  |



Market



Efficiency Ratio: Administrative Expenses / (Financial Margin + Commissions (net) + Premiums Written)

# Non – Financial Income

| Million Pesos            | 4Q24  | (%)  | 3Q24   | Change<br>(%) | 4Q23   | Change<br>(%) | Jan - I | Dec    | Change<br>(%) |
|--------------------------|-------|------|--------|---------------|--------|---------------|---------|--------|---------------|
|                          |       |      |        | vs. 3Q24      |        | vs. 4Q23      | 2023    | 2024   | vs. 2023      |
| Commissions and Fees     | 2,594 | 27%  | 2,106  | 23.2%         | 1,783  | 45.5%         | 6,560   | 8,624  | 31.5%         |
| AFORE's Commissions      | 252   | 3%   | 243    | 3.5%          | 225    | 11.8%         | 886     | 948    | 7.1%          |
| Credit Operations        | 671   | 7%   | 490    | 36.9%         | 294    | 128.0%        | 1,437   | 2,124  | 47.8%         |
| Funding Account          | 217   | 2%   | 218    | -0.3%         | 164    | 32.3%         | 607     | 853    | 40.5%         |
| Others                   | 1,454 | 15%  | 1,155  | 25.9%         | 1,100  | 32.2%         | 3,630   | 4,699  | 29.4%         |
| Premiums written         | 5,972 | 62%  | 5,092  | 17.3%         | 5,253  | 13.7%         | 20,512  | 22,846 | 11.4%         |
| Market Related Income    | -874  | -9%  | 1,933  | N.A.          | 3,831  | -122.8%       | 6,765   | 1,705  | -74.8%        |
| Other Op. Income         | 894   | 9%   | 1,274  | -29.9%        | 1,288  | -30.6%        | 2,921   | 3,284  | 12.4%         |
| Subsidiaries' Net Income | 1,020 | 11%  | 851    | 19.8%         | 1,029  | -0.9%         | 1,518   | 2,452  | 61.5%         |
| Total                    | 9,605 | 100% | 11,256 | -14.7%        | 13,185 | -27.1%        | 38,276  | 38,911 | 1.7%          |

# Non – Financial Expense

| Million Pesos              | 4Q24   | (%)    | 3Q24   | Change<br>(%) | 4Q23   | Change<br>(%) | Jan -  | Dec    | Change<br>(%) |
|----------------------------|--------|--------|--------|---------------|--------|---------------|--------|--------|---------------|
|                            |        |        |        | vs. 3Q24      |        | vs. 4Q23      | 2023   | 2024   | vs. 2023      |
| Commissions and Fees       | 565    | 4.7%   | 698    | -19.0%        | 289    | 95.6%         | 963    | 2,067  | 114.7%        |
| Technical Reserves         | 659    | 5.5%   | 149    | 340.8%        | 391    | 68.5%         | 2,495  | 3,070  | 23.1%         |
| Insurance Acquisition Cost | 928    | 7.7%   | 798    | 16.3%         | 723    | 28.4%         | 2,392  | 2,824  | 18.1%         |
| Afore Acquisition Cost     | 40     | 0.3%   | 40     | 0.0%          | 37     | 8.1%          | 168    | 181    | 7.7%          |
| Net Cost of Claims         | 4,118  | 34.2%  | 3,908  | 5.4%          | 4,071  | 1.2%          | 14,227 | 15,021 | 5.6%          |
| Administrative expenses    | 3,306  | 27.5%  | 3,394  | -2.6%         | 3,046  | 8.5%          | 11,842 | 13,129 | 10.9%         |
| Taxes                      | 2,412  | 20.1%  | 2,909  | -17.1%        | 3,340  | -27.8%        | 10,356 | 10,508 | 1.5%          |
| Total                      | 12,029 | 100.0% | 11,898 | 1.1%          | 11,897 | 1.1%          | 42,443 | 46,799 | 10.3%         |

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# **Investment by Company**

| Million Pesos              | 4Q24    | (%)    | 3Q24    | Change (%)<br>vs. 3Q24 | 4Q23    | Change (%)<br>vs. 4Q23 |
|----------------------------|---------|--------|---------|------------------------|---------|------------------------|
| Banco Inbursa              | 193,757 | 74.2%  | 180,061 | 7.6%                   | 156,430 | 23.9%                  |
| Sinca                      | 29,960  | 11.5%  | 28,598  | 4.8%                   | 25,750  | 16.3%                  |
| Sofom                      | 16,220  | 6.2%   | 15,593  | 4.0%                   | 15,714  | 3.2%                   |
| STM Financial              | 5,778   | 2.2%   | 6,789   | -14.9%                 | 6,230   | -7.3%                  |
| Cetelem                    | 8,464   | 3.2%   | 8,164   | 3.7%                   | 0       | N.A.                   |
| Afore                      | 2,605   | 1.0%   | 2,493   | 4.5%                   | 2,458   | 6.0%                   |
| Inmobiliaria               | 2,083   | 0.8%   | 2,047   | 1.8%                   | 1,928   | 8.0%                   |
| Brazil                     | 5,541   | 2.1%   | 5,889   | -5.9%                  | 2,212   | 150.5%                 |
| Seguros Inbursa            | 29,238  | 11.2%  | 37,541  | -22.1%                 | 33,264  | -12.1%                 |
| Pensiones Inbursa          | 11,673  | 4.5%   | 11,112  | 5.0%                   | 10,357  | 12.7%                  |
| Promotora                  | 10,046  | 3.8%   | 9,501   | 5.7%                   | 8,860   | 13.4%                  |
| Inversora                  | 6,227   | 2.4%   | 6,062   | 2.7%                   | 5,876   | 6.0%                   |
| Operadora                  | 5,830   | 2.2%   | 5,666   | 2.9%                   | 5,144   | 13.3%                  |
| Fianzas                    | 7,880   | 3.0%   | 7,579   | 4.0%                   | 6,884   | 14.5%                  |
| Holding Company and Others | 6,605   | 2.5%   | 2,828   | 133.6%                 | 7,204   | -8.3%                  |
| Total                      | 261,210 | 100.0% | 250,849 | 4.1%                   | 225,159 | 16.0%                  |

# **Share Data**

|                                    | 2Q23    | 3Q23    | 4Q23    | 1Q24    | 2Q24    | 3Q24    | 4Q24    |
|------------------------------------|---------|---------|---------|---------|---------|---------|---------|
| Stock price (pesos)                | 39.51   | 36.57   | 42.16   | 46.63   | 43.47   | 46.57   | 44.93   |
| Earnings per share                 | 0.95    | 1.23    | 1.66    | 1.00    | 1.54    | 1.66    | 1.46    |
| Book Value per Share               | 34.02   | 35.37   | 36.90   | 38.18   | 39.74   | 41.22   | 42.95   |
| Outstanding Shares - BMV (million) | 6,121   | 6,117   | 6,102   | 6,099   | 6,086   | 6,086   | 6,082   |
| P/BV (Times)                       | 1.16    | 1.03    | 1.14    | 1.22    | 1.09    | 1.13    | 1.05    |
| Market Capitalization (million)    | 241,824 | 223,716 | 257,265 | 284,406 | 264,573 | 283,420 | 273,268 |
| Trading Volume (thousands)         | 98,529  | 134,425 | 109,645 | 117,360 | 122,092 | 86,599  | 109,200 |

755

Inbursa

10,835

Agreements

# **General Information**

### Infrastructure



### Transactions

| Channel                        | Dec 1st - 31 | st, 2024 |
|--------------------------------|--------------|----------|
| App                            | 25,465,503   | 37.5%    |
| POS                            | 27,998,083   | 41.3%    |
| Call Center (without operator) | 3,506,191    | 5.2%     |
| Call Center (Cetelem)          | 11,654       | 0.0%     |
| ATM                            | 2,718,782    | 4.0%     |
| Web (Individuals)              | 899,578      | 1.3%     |
| Domiciliation                  | 1,702,493    | 2.5%     |
| Kiosk                          | 518,834      | 0.8%     |
| Web (Companies)                | 911,811      | 1.3%     |
| IVR                            | 104,045      | 0.2%     |
| IVR (Cetelem)                  | 10,575       | 0.0%     |
| WhatsApp                       | 231,300      | 0.3%     |
| Social Media                   | 18,142       | 0.0%     |
| Digital Transactions           | 64,096,991   | 94.5%    |
| Call Center                    | 1,252,351    | 1.8%     |
| Call Center (Cetelem)          | 81,080       |          |
| Banking Correspondent          | 1,009,670    | 1.5%     |
| Branches                       | 1,416,311    | 2.1%     |
| Non Digital Transactions       | 3,759,412    | 5.5%     |
| Total                          | 67,856,403   | 100.0%   |

### **Digital Contracts**

| New Contracts | Dec 1st - 31st, 2022 |        | Dec 1st - 31st, 2023 |        | Dec 1st - 31st, 2024 |        |
|---------------|----------------------|--------|----------------------|--------|----------------------|--------|
|               | Total                | (%)    | Total                | (%)    | Total                | (%)    |
| Traditional   | 59,748               | 48.6%  | 24,450               | 10.6%  | 4,891                | 1.1%   |
| Digital       | 63,306               | 51.4%  | 206,294              | 89.4%  | 432,744              | 98.9%  |
| Total         | 123,054              | 100.0% | 230,744              | 100.0% | 437,635              | 100.0% |

III. Financial Statements

| <b>Corporate Structure</b>       |   |  |
|----------------------------------|---|--|
|                                  | Pensiones Inbursa, S.A.<br>Grupo Financiero Inbursa<br>100.00%                                    | Promotora Inbursa, S.A. de C.V<br>95.78%   |
|                                  | Seguros Inbursa, S.A., Grupo<br>Financiero Inbursa<br>100.00%                                     | Patrimonial Inbursa, S.A<br>99.9924%   |
| Grupo Financiero Inbursa, S.A.B. | Inbursa Seguros de Caución y<br>Fianzas, S.A. Grupo Financiero<br>Inbursa<br>90.5767%             | Afore Inbursa, S.A. de C.V., Grupo<br>Financiero Inbursa<br>94.2995%               |
| de C.V                           | Banco Inbursa, S.A., Institución de<br>Banca Múltiple, Grupo Financiero<br>Inbursa<br>100.00%     | Inmobiliaria Inbursa, S.A. de C.V.<br>100.00%                                      |
| -                                | Inversora Bursátil, S.A. de C.V.,<br>Casa de Bolsa, Grupo Financiero<br>Inbursa<br>100.00%        | Sinca Inbursa, S.A. de C.V., Fondo<br>de Inversión de Capitales<br>84.2053%        |
|                                  | Operadora Inbursa de Fondos de<br>Inversión, S.A. de C.V., Grupo<br>Financiero Inbursa<br>100.00% | SOFOM Inbursa, S.A. de C.V.<br>SOFOM, ER., Grupo Financiero<br>Inbursa<br>100.00%  |
|                                  |   | STM Financial, S.A. de C.V.,<br>SOFOM, ER., Grupo Financiero<br>Inbursa<br>100.00% |
|                                  |   | CETELEM Inbursa, S.A. de C.V.<br>SOFOM, ER., Grupo Financiero<br>Inbursa<br>80.00% |
|                                  |   | Banco Inbursa S.A.(BRASIL)<br>100.00%  |

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### II.II Banco Inbursa

In 2024, Banco Inbursa reported a net income of \$25,550 million pesos compared to \$20,725 million pesos in the corresponding period of the previous year. This growth is primarily attributed to a 31.2% increase in the financial margin, which rose from \$29,514 million pesos in 2023 to \$38,731 million pesos in 2024 driven by higher loan portfolio levels and a robust cost of risk, highlighting the exceptional quality of the loan portfolio. It is important to note that during the twelve months of 2023, Banco Inbursa released \$1,950 million pesos in credit risk reserves. In addition, Commissions and Fee Income rose from \$6,490 million pesos in 2023 to \$8,666 million pesos in 2024, a 33.5% increase, mainly related to the growth in retail customer transactions.

| Million Pesos                 | 4Q24   | 3Q24   | Change<br>(%) | 4Q23   | Change<br>(%) | Jan -  | Dec     | Change<br>(%) |
|-------------------------------|--------|--------|---------------|--------|---------------|--------|---------|---------------|
|                               |        |        | vs. 3Q24      |        | vs. 4Q23      | 2023   | 2024    | vs. 2023      |
| Interest Income               | 27,272 | 26,991 | 1.0%          | 22,310 | 22.2%         | 80,084 | 101,500 | 26.7%         |
| Interest Expenses             | 16,480 | 17,026 | -3.2%         | 14,498 | 13.7%         | 50,570 | 62,769  | 24.1%         |
| Financial Margin              | 10,792 | 9,965  | 8.3%          | 7,812  | 38.1%         | 29,514 | 38,731  | 31.2%         |
| Loan Loss Reserves (Net)      | 1,637  | 1,347  | 21.5%         | 1,163  | 40.8%         | 2,340  | 4,948   | 111.5%        |
| Risk Adjusted Net Interest    |        |        |               |        |               |        |         |               |
| Income                        | 9,155  | 8,618  | 6.2%          | 6,649  | 37.7%         | 27,174 | 33,783  | 24.3%         |
| Commissions and fees income   | 2,596  | 2,132  | 21.8%         | 1,733  | 49.8%         | 6,490  | 8,666   | 33.5%         |
| Commissions and fees expenses | 693    | 809    | -14.3%        | 322    | 115.2%        | 1,081  | 2,411   | 123.0%        |
| Market related income         | -904   | 952    | N.A.          | 1,641  | N.A.          | 3,382  | 1,793   | -47.0%        |
| Other operational income      |        |        |               |        |               |        |         |               |
| (expense)                     | 212    | 660    | -67.9%        | 924    | -77.1%        | 288    | 1,278   | 343.8%        |
| Non-Interest Expense          | 3,102  | 2,875  | 7.9%          | 2,358  | 31.6%         | 9,393  | 11,424  | 21.6%         |
| <b>Operating Income</b>       | 7,264  | 8,679  | -16.3%        | 8,267  | -12.1%        | 26,860 | 31,685  | 18.0%         |

### **Operating Income**

The financial margin for the period reached \$38,731 Mn, marking a remarkable 31.2% increase compared to the same period the previous year. This growth is primarily driven by a 26.7% rise in interest income, amounting to \$101,500 Mn as of December 2024, compared to \$80,084 Mn in December 2023.

In terms of market related, Banco Inbursa reported profits of \$1,793 Mn in December 2024, compared to \$3,382 Mn in the corresponding period of the previous year.

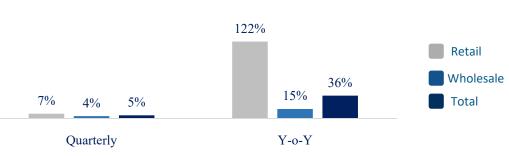
During the twelve months of 2024, Banco Inbursa cost of risk totaled \$4,948 Mn, resulting in a reserve balance of \$10,892 Mn. This amount represents 1.4 times the loan portfolio at Stage 3 and accounts for 2.2% of the loans.

Additionally, general expenses increased by 21.6% in 2024 compared to 2023. The Banco Inbursa's efficiency ratio remained robust at 25.4% end of the fourth quarter of 2024, showcasing careful cost management by Banco Inbursa after the acquisition of Cetelem. This efficiency serves as a competitive advantage enabling Banco Inbursa to maintain flexibility and provide highly competitive products.

### **Total Loan Portfolio**

The total loan portfolio expanded from \$363,105 million pesos in 2023 to \$493,911 million pesos in 2024, reflecting a year-over-year growth of 36.0%, or 18.2% excluding Cetelem. This growth was evident in both the retail and wholesale segments. The wholesale loan portfolio increased by 15.3% rising from \$290,290 million pesos in 2023 to \$334,667 million pesos in 2024. Meanwhile, the retail loans exhibited a substantial increase of 121.7%, or 31.7% excluding Cetelem, escalating from \$71,823 million pesos in 2023 to \$159,244 million pesos in 2024. This surge was propelled by the expansion in the auto, payroll (including Brazil), and credit card loan portfolios, with growth rates of 195.5%, 164.6%, and 7.8%, respectively. Analyzing the data on a quarterly basis, the total loan portfolio showed a 4.9% increase compared to September 2024.

| Million Pesos                 | 4Q24    | (%)    | 3Q24    | Change (%)<br>vs. 3Q24 | 4Q23    | Change (%)<br>vs. 4Q23 |
|-------------------------------|---------|--------|---------|------------------------|---------|------------------------|
| Loan Portfolio Stage 1        | 484,007 | 98.0%  | 461,496 | 4.9%                   | 355,341 | 36.2%                  |
| <b>Commercial Loans</b>       | 364,821 | 73.9%  | 351,244 | 3.9%                   | 308,793 | 18.1%                  |
| Commercial                    | 313,746 | 63.5%  | 305,823 | 2.6%                   | 262,556 | 19.5%                  |
| <b>Financial Institutions</b> | 17,376  | 3.5%   | 14,771  | 17.6%                  | 16,599  | 4.7%                   |
| Governmental                  | 33,699  | 6.8%   | 30,650  | 9.9%                   | 29,638  | 13.7%                  |
| Consumer                      | 115,169 | 23.3%  | 106,142 | 8.5%                   | 42,043  | 173.9%                 |
| Mortgages                     | 4,017   | 0.8%   | 4,110   | -2.3%                  | 4,505   | -10.8%                 |
| Loan Portfolio Stage 2        | 2,214   | 0.4%   | 2,268   | -2.4%                  | 1,847   | 19.9%                  |
| Commercial Loans              | 114     | 0.0%   | 489     | -76.7%                 | 102     | 11.8%                  |
| Commercial                    | 114     | 0.0%   | 489     | -76.7%                 | 102     | 11.8%                  |
| <b>Financial Institutions</b> |         | 0.0%   |         | 0.0%                   |         | 0.0%                   |
| Governmental                  |         | 0.0%   |         | 0.0%                   |         | 0.0%                   |
| Consumer                      | 1,959   | 0.4%   | 1,576   | 24.3%                  | 1,553   | 26.1%                  |
| Mortgages                     | 141     | 0.0%   | 203     | -30.6%                 | 192     | -26.5%                 |
| Loan Portfolio Stage 3        | 7,690   | 1.6%   | 7,248   | 6.1%                   | 5,917   | 30.0%                  |
| <b>Commercial Loans</b>       | 5,740   | 1.2%   | 5,130   | 11.9%                  | 4,347   | 32.1%                  |
| Commercial                    | 5,740   | 1.2%   | 5,130   | 11.9%                  | 4,347   | 32.1%                  |
| <b>Financial Institutions</b> |         | 0.0%   |         | 0.0%                   |         | 0.0%                   |
| Governmental                  |         | 0.0%   |         | 0.0%                   |         | 0.0%                   |
| Consumer                      | 1,172   | 0.2%   | 1,374   | -14.7%                 | 878     | 33.5%                  |
| Mortgages                     | 778     | 0.2%   | 744     | 4.5%                   | 693     | 12.3%                  |
| Total Loan Portfolio          | 493,911 | 100.0% | 471,012 | 4.9%                   | 363,105 | 36.0%                  |



### **Growth Rate**

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#### Retail

#### Loan Portfolio

The retail loan portfolio is divided among four subsidiaries, all of which fully consolidate into Banco Inbursa as of September 2024: 1) Sofom handles personal loans, SME's loans, and credit cards; 2) STM Financial and Cetelem specializes in auto-related loans; 3) Banco Inbursa focuses on mortgages.

In comparison to December 2023, the retail loan portfolio experienced a 121.7% growth, rising form \$71,823 million pesos in 2023 to \$159,244 million pesos in 2024. This surge was propelled by the expansion in the auto, payroll (including Brazil), and credit card loan portfolios, with growth rates of 195.5%, 164.6%, and 7.8%, respectively. Analyzing the data on a quarterly basis, the total loan portfolio showed a 4.9% increase compared to September 2024.

| Million Pesos      | 4Q24    | (%)    | 3Q24    | Change (%)<br>vs. 3Q24 | 4Q23   | Change (%)<br>vs. 4Q23 |
|--------------------|---------|--------|---------|------------------------|--------|------------------------|
| Auto Loans STM     | 31,346  | 19.7%  | 30,657  | 2.2%                   | 32,477 | -3.5%                  |
| Auto Loans Cetelem | 64,637  | 40.6%  | 62,210  | 3.9%                   | 0      | N.A.                   |
| Credit Card        | 16,183  | 10.2%  | 14,734  | 9.8%                   | 15,014 | 7.8%                   |
| Brazil             | 31,720  | 19.9%  | 25,498  | 24.4%                  | 10,482 | 202.6%                 |
| Personal Loans     | 3,167   | 2.0%   | 3,157   | 0.3%                   | 3,474  | -8.8%                  |
| Payroll            | 6,104   | 3.8%   | 5,772   | 5.8%                   | 3,811  | 60.2%                  |
| Mortgages          | 4,869   | 3.1%   | 5,018   | -3.0%                  | 5,370  | -9.3%                  |
| SME's              | 1,218   | 0.8%   | 1,203   | 1.2%                   | 1,195  | 1.9%                   |
| Total              | 159,244 | 100.0% | 148,249 | 7.4%                   | 71,823 | 121.7%                 |

#### Customers

|                    | 4Q24      | (%)    | 3Q24      | Change (%)<br>vs. 3Q24 | 4Q23      | Change (%)<br>vs. 4Q23 |
|--------------------|-----------|--------|-----------|------------------------|-----------|------------------------|
| Auto Loans STM     | 97,079    | 3.3%   | 99,051    | -2.0%                  | 102,111   | -4.9%                  |
| Auto Loans Cetelem | 294,756   | 10.1%  | 299,493   | -1.6%                  | 0         | N.A.                   |
| Credit Card        | 1,474,139 | 50.6%  | 1,470,378 | 0.3%                   | 1,492,102 | -1.2%                  |
| Brazil             | 825,235   | 28.3%  | 454,252   | 81.7%                  | 229,404   | 259.7%                 |
| Personal Loans     | 83,433    | 2.9%   | 83,475    | -0.1%                  | 84,900    | -1.7%                  |
| Payroll            | 131,478   | 4.5%   | 125,960   | 4.4%                   | 92,375    | 42.3%                  |
| Mortgages          | 6,138     | 0.2%   | 6,311     | -2.7%                  | 6,895     | -11.0%                 |
| SME's              | 2,004     | 0.1%   | 1,975     | 1.5%                   | 2,394     | -16.3%                 |
| Total              | 2,914,262 | 100.0% | 2,540,895 | 14.7%                  | 2,010,181 | 45.0%                  |

#### Funding

| Million Pesos   | 4Q24    | (%)    | 3Q24    | Change (%)<br>vs. 3Q24 | 4Q23    | Change (%)<br>vs. 4Q23 |
|-----------------|---------|--------|---------|------------------------|---------|------------------------|
| Demand Deposits | 330,552 | 86.6%  | 305,589 | 8.2%                   | 257,790 | 28.2%                  |
| Time Deposits   | 51,181  | 13.4%  | 48,851  | 4.8%                   | 43,515  | 17.6%                  |
| Total           | 381,733 | 100.0% | 354,440 | 7.7%                   | 301,305 | 26.7%                  |

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III. Financial Statements

# Wholesale

#### **Loan Portfolio**

In December 2024, the wholesale loan portfolio showed significant growth compared to December 2023. It increased by 14.9%, reaching a value of \$334,667 Mn, compared to \$291,282 Mn. It is important to point out, that USD, Euros and R\$ represented 30% of total loans.

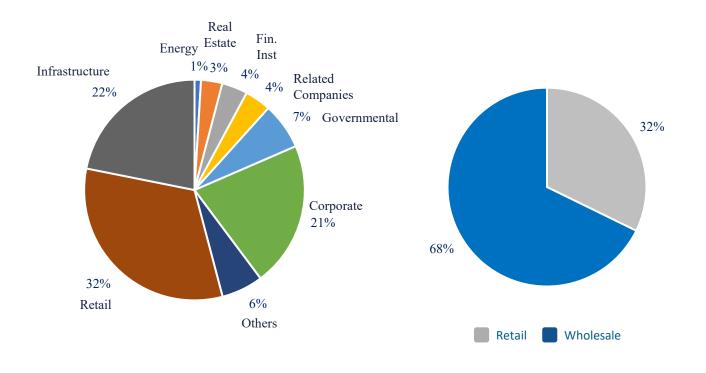
| Million Pesos                 | 4Q24    | (%)    | 3Q24    | Change (%)<br>vs. 3Q24 | 4Q23    | Change (%)<br>vs. 4Q23 |
|-------------------------------|---------|--------|---------|------------------------|---------|------------------------|
| Commercial                    | 283,592 | 84.7%  | 278,408 | 1.9%                   | 245,045 | 15.7%                  |
| <b>Financial Institutions</b> | 17,376  | 5.2%   | 14,388  | 20.8%                  | 16,599  | 4.7%                   |
| Governmental                  | 33,699  | 10.1%  | 29,967  | 12.5%                  | 29,638  | 13.7%                  |
| Total                         | 334,667 | 100.0% | 322,763 | 3.7%                   | 291,282 | 14.9%                  |

#### Funding

| Million Pesos   | 4Q24   | (%)    | 3Q24   | Change (%)<br>vs. 3Q24 | 4Q23   | Change (%)<br>vs. 4Q23 |
|-----------------|--------|--------|--------|------------------------|--------|------------------------|
| Unsecured Notes | 33,423 | 52.7%  | 32,440 | 3.0%                   | 45,314 | -26.2%                 |
| Interbanking    | 29,994 | 47.3%  | 29,876 | 0.4%                   | 21,952 | 36.6%                  |
| Total           | 63,417 | 100.0% | 62,315 | 1.8%                   | 67,266 | -5.7%                  |

#### **Breakdown by Sector**

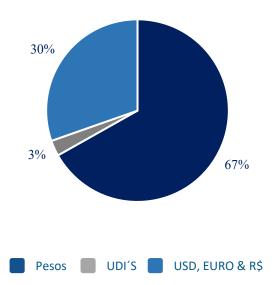
Composition



| I. Highlights | <b>II. Financial Results</b> | III. Financial Statements | IV. Appendix |
|---------------|------------------------------|---------------------------|--------------|
|---------------|------------------------------|---------------------------|--------------|

### Loan Portfolio by Currency

| Million Pesos                 | Pesos   | UDI's  | USD, EURO<br>& R\$ | Total   |
|-------------------------------|---------|--------|--------------------|---------|
| Loan Portfolio Stage 1        | 322,181 | 13,690 | 148,136            | 484,007 |
| Commercial Loans              | 232,579 | 13,690 | 118,552            | 364,821 |
| Commercial                    | 200,525 | 13,690 | 99,531             | 313,746 |
| <b>Financial Institutions</b> | 14,231  |        | 3,145              | 17,376  |
| Governmental                  | 17,823  |        | 15,876             | 33,699  |
| Consumer                      | 85,585  |        | 29,584             | 115,169 |
| Mortgages                     | 4,017   |        |                    | 4,017   |
| Loan Portfolio Stage 2        | 1,602   |        | 612                | 2,214   |
| Commercial Loans              | 113     |        | 1                  | 114     |
| Commercial                    | 113     |        | 1                  | 114     |
| <b>Financial Institutions</b> |         |        |                    |         |
| Governmental                  |         |        |                    |         |
| Consumer                      | 1,348   |        | 611                | 1,959   |
| Mortgages                     | 141     |        |                    | 141     |
| Loan Portfolio Stage 3        | 6,369   | 7      | 1,314              | 7,690   |
| Commercial Loans              | 4,644   | 7      | 1,089              | 5,740   |
| Commercial                    | 4,644   | 7      | 1,089              | 5,740   |
| <b>Financial Institutions</b> |         |        |                    | -       |
| Governmental                  |         |        |                    |         |
| Consumer                      | 947     |        | 225                | 1,172   |
| Mortgages                     | 778     |        |                    | 778     |
| Total Loan Portfolio          | 330,152 | 13,697 | 150,062            | 493,911 |



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# Loan Portfolio Stage 3

As of the close of December 2024, the Stage 3 loan portfolio (NPL) was \$7,690 million pesos, constituting 1.56% of total loans. Additionally, loan loss reserves amounted to \$10,892 million pesos in 4Q24, representing 1.4 times the Stage 3 loan portfolio and 2.2% of total loans. It's important to mention that the consumer loan portfolio Stage 3 was \$1,172 million pesos, representing 1.0% of the total.

| Million Pesos<br>Loan Portfolio Stage 3 as of Sep 30,2024 | 7,248  |
|---|--------|
| Decreases in Stage 3                                      | -1,504 |
| Recoveries & Restructures                                 | -654   |
| Exchange rate effects                                     |        |
| Write Offs  | -850   |
| Increases in Stage 3                                      | 1,946  |
| Exchange rate effects                                     | -45    |
| New Loan Portfolio Stage 3                                | 1,991  |
| Loan Portfolio Stage 3 as of Dec 31,2024                  | 7,690  |

#### **Selected Figures**

| Selected Figures                          | 4Q24   | 3Q24   | 4Q23   |
|---|--------|--------|--------|
| Total Loan Portfolio / Total Assets       | 70.2%  | 71.3%  | 64.6%  |
| Stage 3 Loans / Total Loans               | 1.6%   | 1.5%   | 1.6%   |
| Loan Loss Reserves / Stage 3 Loans        | 141.6% | 142.9% | 138.1% |
| Loan Loss Reserves / Total Loan Portfolio | 2.2%   | 2.2%   | 2.3%   |

#### **NPL Ratio**

|            | 4Q24  | 3Q24  | 4Q23  |
|------------|-------|-------|-------|
| Commercial | 1.5%  | 1.4%  | 1.4%  |
| Consumer   | 1.0%  | 1.3%  | 2.0%  |
| Mortgages  | 15.8% | 14.7% | 12.8% |
| NPL        | 1.6%  | 1.5%  | 1.6%  |

#### **Coverage NPL**

|            | 4Q24   | 3Q24   | 4Q23   |
|------------|--------|--------|--------|
| Commercial | 115.3% | 119.4% | 119.0% |
| Consumer   | 342.2% | 289.0% | 316.0% |
| Mortgages  | 33.7%  | 34.3%  | 32.6%  |
| Coverage   | 141.6% | 142.9% | 138.1% |

# **Risk Rating of Preforming Loans**

| Million Pesos | Commercial | Interbank | Governmental | Consumer | Mortgages | Total   |
|---------------|------------|-----------|--------------|----------|-----------|---------|
| А             | 300,885    | 16,769    | 33,699       | 102,946  | 3,828     | 458,127 |
| В             | 11,433     | 82        |              | 8,958    | 109       | 20,582  |
| С             | 1,191      | 525       |              | 3,450    | 495       | 5,661   |
| D             | 1,487      |           |              | 1,235    | 278       | 3,000   |
| E             | 4,603      |           |              | 1,710    | 228       | 6,541   |
| Total         | 319,599    | 17,376    | 33,699       | 118,299  | 4,938     | 493,911 |

### Loan Loss Reserves

| Million Pesos | Commercial | Interbank | Governmental | Consumer | Mortgages | Total  |
|---------------|------------|-----------|--------------|----------|-----------|--------|
| А             | 1,908      | 103       | 168          | 1,376    | 6         | 3,561  |
| В             | 221        | 1         |              | 464      | 1         | 687    |
| С             | 144        | 28        |              | 408      | 40        | 620    |
| D             | 559        |           |              | 482      | 64        | 1,105  |
| Е             | 3,487      |           |              | 1,281    | 151       | 4,919  |
| Total         | 6,319      | 132       | 168          | 4,011    | 262       | 10,892 |

| Million Pesos | 4Q24   | (%)    | 3Q24   | Change (%)<br>vs. 3Q24 | 4Q23  | Change (%)<br>vs. 4Q23 |
|---------------|--------|--------|--------|------------------------|-------|------------------------|
| Commercial    | 6,319  | 58.0%  | 5,854  | 7.9%                   | 4,922 | 28.4%                  |
| Interbank     | 132    | 1.2%   | 120    | 10.0%                  | 104   | 26.9%                  |
| Governments   | 168    | 1.5%   | 153    | 9.8%                   | 148   | 13.5%                  |
| Consumer      | 4,011  | 36.8%  | 3,972  | 1.0%                   | 2,773 | 44.6%                  |
| Mortgages     | 262    | 2.4%   | 255    | 2.7%                   | 226   | 15.9%                  |
| Total         | 10,892 | 100.0% | 10,354 | 5.2%                   | 8,173 | 33.3%                  |

#### Allowance for Loan Loss Reserves

| Million Pesos   | Total  |
|---|--------|
| Loan Loss Reserves as of Sep 30, 2024                         | 10,472 |
| Adjustment for inflation Sep '24 - Dec '24                    | 118    |
| Loan Loss Reserves as of Sep 30, 2024 (million nominal pesos) | 10,354 |
| Provisions recorded during the period                         | 716    |
| Currency valuation & other                                    | -178   |
| Loan Loss Reserves as of Dec 31, 2024                         | 10,892 |

#### **Allowance for Loan Loss Reserves**

| Million Pesos              | Portfolio |          |  |
|----------------------------|-----------|----------|--|
| Risk                       | % of risk | Notional |  |
| А                          | 93%       | 458,127  |  |
| В                          | 4%        | 20,582   |  |
| С                          | 1%        | 5,661    |  |
| D                          | 1%        | 3,000    |  |
| E                          | 1%        | 6,541    |  |
| Subtotal                   | 100%      | 493,911  |  |
| Plus:                      |           |          |  |
| Non - Classified portfolio | -         | -        |  |
| Plus:                      |           |          |  |
| Excepted Portfolio         | 0.00%     | 0        |  |
| Total Credit Portfolio     | 100%      | 493,911  |  |

| <b>Reserves Required</b> |          |  |  |
|--------------------------|----------|--|--|
| Provision (%)            | Notional |  |  |
| 0% - 0.99%               | 3,560    |  |  |
| 1% - 19.99%              | 687      |  |  |
| 20% - 59.99%             | 620      |  |  |
| 60% - 89.99%             | 1,106    |  |  |
| 90% - 100%               | 4,919    |  |  |
|                          | 10,892   |  |  |
| Dlass                    |          |  |  |

Plus:

Additional Provisions

**Total Reserves** 

10,892

#### Notes:

1. Accounting information relative to the loan classification of the portfolio for the quarter ending December 31, 2024, with a risk exposure rate of the portfolio based upon the ratings granted as of December 31, 2024. This procedure follows the guidelines of the CNBV.

2. In accordance with loan classification rules, the institution is obliged to grade individually at least 80% of its loan portfolio subject to rating.

3. Base loan portfolio classified includes contingent operations shown in its corresponding group for memorandum accounts at the end of the consolidated balance sheet reported on December 31, 2024.

4. In accordance with the regulation, preventive reserves includes the mortgage portfolio provisions for \$5, \$1, \$0, \$1, \$0, \$3, \$36, \$64 and \$151 that corresponds to risks "A1", "A2", "B1", "B2", "B3", "C1", "C2", "D" and "E", respectively.

5. In accordance with the regulation, preventive reserves includes the consumer portfolio provisions for \$990, \$385, \$222, \$146, \$96, \$188, \$221, \$482 and \$1,281 that corresponds to risks "A1", "A2", "B1", "B2", "B3", "C1", "C2", "D" and "E", respectively.

6. In accordance with the regulation, preventive reserves includes an adjustment of \$0 that corresponds to the additional provisions for interest payable over payable portfolio.

7. Preventive reserves includes \$0 that corresponds to additional reserves for operational risks.

8. The outcome of this credit risk rating is included in the consolidates balance sheet reported as of December 31, 2024.

### **Solvency**

#### Capitalization

Liquidity and Solvency remain robust after the acquisition of Cetelem, as evidenced by a fully loaded CET1 ratio of 22.69%, well above the regulatory requirement of 11.1% for domestic systemically important banks and total loss-absorbing capacity (TLAC) requirement of 17.6% for 2025. This solid ratio positions Inbursa to continue capitalizing on opportunities for loan growth.

| Million Pesos      | 31-Dec-24 | 30-Sep-24 | 31-Dec-23 |
|--------------------|-----------|-----------|-----------|
| Credit Risk Assets | 416,431   | 384,191   | 334,722   |
| Tier 1 Capital     | 34.4%     | 33.6%     | 36.5%     |
| Net Capital        | 34.4%     | 33.6%     | 36.5%     |
| Total Risk Assets  | 630,799   | 577,961   | 537,338   |
| Tier 1 Capital     | 22.7%     | 22.3%     | 22.8%     |
| Net Capital        | 22.7%     | 22.3%     | 22.8%     |

#### **Equity to Assets**

| Million Pesos        | 31-Dec-24 | 30-Sep-24 | 31-Dec-23 |
|----------------------|-----------|-----------|-----------|
| Stockholders' equity | 261,210   | 250,849   | 225,159   |
| Assets               | 822,560   | 783,063   | 691,238   |
| Equity / Assets      | 31.8%     | 32.0%     | 32.6%     |

#### Liquidity Coverage Ratio (LCR)

| LCR                      | 31-Dec-24 | 30-Sep-24 | 31-Dec-23 |
|--------------------------|-----------|-----------|-----------|
| Liquidity Coverage Ratio | 506.4%    | 415.1%    | 728.1%    |

# Capitalization

| Capitalization as of December 31, 2024<br>Million Pesos | Total   |
|---|---------|
| Stockholders' Equity                                    | 185,316 |
| Investments Financial Institutions                      | 36,731  |
| Investments In Non-Financial Institutions               | 80      |
| Restructuring Charges & Other Intangibles               | 4,503   |
| Deferred Taxes  | 903     |
| Tier 1 Capital  | 143,099 |
| Tier 2 Capital  | 0       |
| Tier 1 & 2 Capital                                      | 143,099 |

| Market Risk - Weighted Assets<br>Million Pesos            | Risk Weighted Requ | ired Capital |
|---|--------------------|--------------|
| Peso Nominal Interest Rate Operations                     | 41,167             | 3,293        |
| Peso Or Udi Real Interest Rate Operations                 | 23,575             | 1,886        |
| Foreign Currency Nominal Interest Rate                    | 17,250             | 1,380        |
| Position In Udis Or With A Return Indexed To Inflation    | 16                 | 1.24         |
| Positions In Foreign Currency Or Indexed To The Fx Rate   | 10,100             | 808          |
| Positions In Gold   | 0                  | 0            |
| Positions In Shares Or Indexed To The Price Of Securities | 98,753             | 7,900        |
| Total   | 190,861            | 15,268       |

| Credit Risk - Weighted Assets<br>Million Pesos | Risk Weighted Required C | lapital |
|--|--------------------------|---------|
| Capital Requirements For Credit Risk           | 416,431                  | 33,314  |
| Sub - Total                                    | 416,431                  | 33,314  |
| Total  | 416,431                  | 33,314  |

| Operational Risk - Weighted Assets<br>Million Pesos | Risk Weighted Requi | ired Capital |
|---|---------------------|--------------|
| Capital Requirements For Operational Risk           | 23,507              | 1,881        |
| Sub - Total   | 23,507              | 1,881        |
|   |                     |              |
| Requirement For Total Risks                         | 630,799             | 50,463       |

**II. Financial Results** 

III. Financial Statements

IV. Appendix

### Risk

#### Value at Risk

Banco Inbursa's risk management framework is built upon robust methodologies, utilizing value at risk (VaR) models with varying confidence levels holding period horizons. These models are complemented by comprehensive stress testing analyses that incorporate hypothetical scenarios as well as historical data.

Credit Risk assessment at Banco Inbursa is conducted meticulously by the Credit Committee, employing a granular and individualized approach to analyze each client. In addition to this detailed assessment, econometric models have been implemented to evaluate the probability of default, taking into account anticipated losses on an individual basis as well as for risk groups.

| Type of Risk             | Market Value | Value at Risk (1) | % VAR vs TIER1 Capital |
|--------------------------|--------------|-------------------|------------------------|
| Equities                 | 938          | 17                | 0.01%                  |
| Swaps (Rates)            | -214         | 968               | 0.75%                  |
| Swaps (Foreign exchange) | -11,658      | 953               | 0.73%                  |
| Swaps (Listed)           | 109          | 41                | 0.03%                  |
| Nominal rate             | 52,385       | 63                | 0.05%                  |
| Real rate                | 11,079       | 38                | 0.03%                  |
| Forwards                 | 141          | 360               | 0.28%                  |
| Foreign exchange         | 2,344        | 62                | 0.05%                  |
| Banco Inbursa            | 55,124       | 965               | 0.74%                  |
| Tier 1 Capital (2)       | 129,807      |                   |                        |

(1) Value at Risk for 1 day with a confidence level of 95% and using LTM information

(2) SEPTEMBER 2024 TIER 1 CAPITAL

# **II.III Other Subsidiaries**

# **SINCA**

The investments of Sinca Inbursa in "Promoted Companies" are register at book value net of goodwill (which is later amortized), and the contribution to the results of the company are accounted under the equity method.

| Million Pesos  | Acquisition Date | e % Shares | Book Value (1) |
|--|------------------|------------|----------------|
| 1. Infrastructure                                      |                  |            |                |
| Promotora de Infraestructura de Readaptación Social, S | .A. de           |            |                |
| C.V.   | Feb-20           | 99.99%     | 9,543          |
| Giant Motors Latinoamérica, S.A. de C.V.               | Jul-08           | 48.00%     | 130            |
| Makobil, S. de R.L. de C.V. (PIRS subsidiary)          | Feb-20           | 2.00%      | 5              |
| CRS Morelos, S.A. de C.V. (PIRS subsidiary)            | Feb-20           | 0.00%      | 0              |
| Naturgy Mexico, S.A. de C.V.                           | Sep-08           | 14.13%     | 0              |
|  | Total            |            | 9,678          |
| 2. Petrochemical                                       |                  |            |                |
| Grupo Idesa S.A. de C.V.                               | Aug-06           | 73.82%     | 7,718          |
|  | Total            |            | 7,718          |
| 3. Health  |                  |            |                |
| Star Medica S.A. de C.V.                               | Nov-15           | 50.00%     | 699            |
| Salud Interactiva S.A. de C.V.                         | Jan-08           | 62.16%     | 0              |
| Patia Biopharma, S.A. de C.V.                          | Jun-13           | 62.20%     | 88             |
| Patiacan S.A. de C.V.                                  | Dec-14           | 28.00%     | 0              |
| Enesa, S.A. de C.V.                                    | Dec-10           | 25.00%     | 0              |
|  | Total            |            | 787            |
| 4. Technology  |                  |            |                |
| Hitss Solutions S.A. de C.V.                           | Feb-15           | 30.05%     | 518            |
| SIESINT Holding S.A. de C.V.                           | Oct-21           | 64.00%     | 337            |
|  | Total            |            | 856            |
| 5. Logistics   |                  |            |                |
| Excellence Freights de México S.A. de C.V.             | Sep-14           | 24.00%     | 5              |
|  | Total            |            | 5              |
| 6. Others  |                  |            |                |
| Parque Acuático Nuevo Veracruz S.A. de C.V.            | Jan-15           | 77.09%     | 273            |
| Sociedad Financiera Campesina, S.A. de C.V.            | Aug-08           | 0.00%      | 0              |
| Fanbot S.A.P.I. de C.V.                                | Jun-17           | 6.00%      | 2              |
| Contalisto S.A.P.I. de C.V.                            | Jun-17           | 15.00%     | 1              |
| Soccerton Games S.A.P.I. de C.V.                       | Aug-17           | 15.00%     | 1              |
| Havas Media, S.A. de C.V.                              | Nov-97           | 5.00%      | 0              |
|  | Total            |            | 276            |
|  |                  |            |                |
| Total  |                  |            | 19,320         |

(1) Original investment + (-) capital contributions, reductions or dividends.

**II. Financial Results** 

III. Financial Statements

### **AFORE**

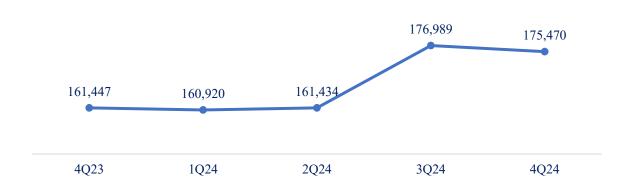
In December 2024, Afore reported a net income of \$559 Mn, an increase from \$552 Mn in December 2023. Furthermore, stockholder's equity increased from \$2,458 Mn in the same period last year to \$2,605 Mn in December 2024. It is noteworthy that during 2024, Afore Inbursa distributed a dividend of \$410 Mn. When adjusting for this dividend payment, Stockholders' equity would have exhibited a growth rate of 22.6%.

The assets under management increased by 8.7%, totaling \$175,470 Mn in December 2024, compared to the same period in the previous year. Afore Inbursa's affiliate base comprised 453,198 clients in December 2024, with the active workers representing 37.80% of the total, notably higher than the market average of 30.58% for the same period.

| Million Pesos        | 4Q24  | 3Q24  | Change<br>(%) | 4Q23  | Change<br>(%) | Jan - I | Dec   | Change<br>(%) |
|----------------------|-------|-------|---------------|-------|---------------|---------|-------|---------------|
|                      |       |       | vs. 3Q24      |       | vs. 4Q23      | 2023    | 2024  | vs. 2023      |
| Commission Income    | 288   | 243   | 18.8%         | 226   | 27.7%         | 886     | 948   | 7.1%          |
| Adm. Expenses        | -31   | -26   | 20.5%         | -24   | 28.5%         | -100    | -107  | 6.9%          |
| Operating Expenses   | -61   | -45   | 35.1%         | -44   | 39.5%         | -187    | -204  | 9.2%          |
| Promotion Expenses   | -3    | -2    | N.A.          | 1     | -479.7%       | -22     | -26   | 15.4%         |
| Dep. & Amortization  | -5    | -3    | 72.6%         | -4    | 49.1%         | -12     | -13   | 15.2%         |
| Net Income           | 203   | 217   | -6.7%         | 196   | 3.4%          | 552     | 559   | 1.2%          |
| Assets               | 3,566 | 3,594 | -0.8%         | 3,306 | 7.9%          | 3,306   | 3,566 | 7.9%          |
| Investments          | 2,611 | 2,608 | 0.1%          | 2,418 | 8.0%          | 2,418   | 2,611 | 8.0%          |
| Liabilities          | 961   | 1,101 | -12.7%        | 847   | 13.4%         | 847     | 961   | 13.4%         |
| Stockholders' Equity | 2,605 | 2,493 | 4.5%          | 2,458 | 6.0%          | 2,458   | 2,605 | 6.0%          |

#### **Selected Figures**

#### **Assets Under Management**



# **INBURSA** optimiza tu dinero

**II. Financial Results** 

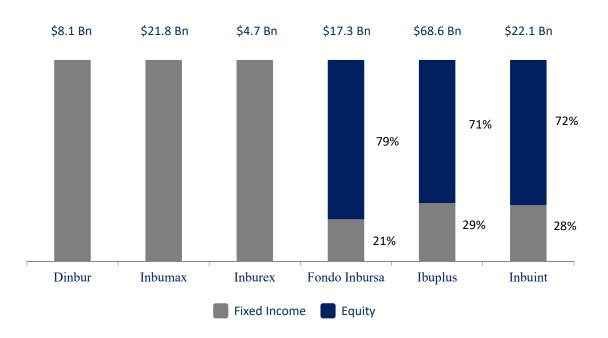
III. Financial Statements

IV. Appendix

# Operadora

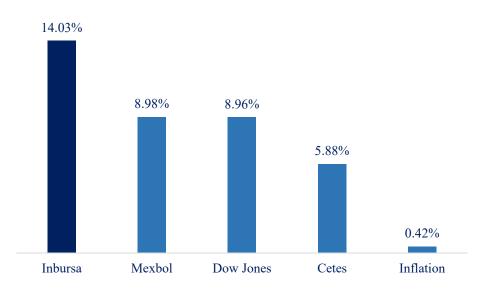
In December 2024, the assets under management totaled \$142,830 Mn reflecting an increase from \$136,243 Mn recorded in December 2023.

#### **Mutual Funds**



#### **Compound Annual Growth Rate**

Fondo Inbursa holds the highest profitability in USD for the last 43 years (March 1981 – December 2024).



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### **Seguros**

In 2024, Seguros Inbursa reported a net income of \$5,188 Mn, showing an increase of 3.0%, from \$5,036 Mn in the same period of the previous year. This outcome is primarily driven by higher technical income, although it was partially offset by a decline in net financial income. It is noteworthy that, as of December 2024, Seguros Inbursa's direct premiums increased by 13.2% reaching \$30,846 Mn.

#### **Selected Figures**

| Million Pesos               | 4Q24   | 3Q24    | Change<br>(%) | 4Q23   | Change<br>(%) | Jan - 1 | Dec    | Change<br>(%) |
|-----------------------------|--------|---------|---------------|--------|---------------|---------|--------|---------------|
|                             |        |         | vs. 3Q24      |        | vs. 4Q23      | 2023    | 2024   | vs. 2023      |
| Direct Premiums             | 6,964  | 6,157   | 13.1%         | 5,813  | 19.8%         | 27,255  | 30,846 | 13.2%         |
| <b>Retained Premiums</b>    | 5,452  | 4,645   | 17.4%         | 4,775  | 14.2%         | 18,637  | 20,911 | 12.2%         |
| <b>Reserves Provisions</b>  | 269    | -244    | N.A.          | 277    | -2.9%         | 1,401   | 1,580  | 12.8%         |
| Technical Income            | 523    | 564     | -7.3%         | 101    | 417.8%        | 2,023   | 3,096  | 53.0%         |
| Net Financial Income        | 1,447  | 2,103   | -31.2%        | 2,530  | -42.8%        | 6,632   | 5,511  | -16.9%        |
| Net Income                  | 1,267  | 1,664   | -23.9%        | 1,823  | -30.5%        | 5,036   | 5,188  | 3.0%          |
| Assets                      | 94,947 | 103,358 | -8.1%         | 96,050 | -1.1%         | 96,050  | 94,947 | -1.1%         |
| Investments                 | 61,070 | 70,377  | -13.2%        | 63,978 | -4.5%         | 63,978  | 61,070 | -4.5%         |
| Reserves                    | 53,735 | 54,168  | -0.8%         | 52,395 | 2.6%          | 52,395  | 53,735 | 2.6%          |
| <b>Stockholders' Equity</b> | 29,238 | 37,541  | -22.1%        | 33,264 | -12.1%        | 33,264  | 29,238 | -12.1%        |

#### **Premiums Breakdown**

| Line of business | Breakdown | <b>Growth Rate</b> | <b>Combined Ratio</b> | <b>Combined Ratio</b> |
|------------------|-----------|--------------------|-----------------------|-----------------------|
|                  | 12M24     | vs 12M23           | 12M24                 | 12M23                 |
| P&C              | 38.8%     | 12.8%              | 77.3%                 | 79.3%                 |
| Automobile       | 21.7%     | 26.3%              | 94.4%                 | 99.9%                 |
| Life             | 19.5%     | 12.9%              | N.A.                  | N.A.                  |
| A & H            | 19.9%     | 2.5%               | 87.8%                 | 92.0%                 |
| Total            | 100.0%    | 13.2%              | 89.5%                 | 95.8%                 |

In December 2024, the stockholder's equity amounted to \$29,238 Mn, indicating a 12.1% decrease compared to \$33,264 Mn recorded in December 2023.

IV. Appendix

### Pensiones

In December 2024, Pensiones Inbursa reported profits of \$1,533 Mn, representing a decline compared to the \$1,630 Mn recorded in the same period of the previous year. In contrast, stockholder's equity increased, rising from \$10,357 Mn in December 2023 to \$11,673 Mn in December 2024.

#### **Selected Figures**

| Million Pesos               | 4Q24   | 3Q24   | Change<br>(%) | 4Q23   | Change<br>(%) | Jan - I | Dec    | Change<br>(%) |
|-----------------------------|--------|--------|---------------|--------|---------------|---------|--------|---------------|
|                             |        |        | vs. 3Q24      |        | vs. 4Q23      | 2023    | 2024   | vs. 2023      |
| Direct Premiums             | 0      | 1      | 0.0%          | 0      | N.A.          | 1       | 1      | N.A.          |
| <b>Reserves</b> Provisions  | 0      | 3      | N.A.          | 0      | N.A.          | -1      | -11    | N.A.          |
| Acquisition cost            | 0      | 0      | N.A.          | 0      | 0.0%          | 0       | 0      | 0.0%          |
| Technical Income            | -6     | -9     | N.A.          | -6     | N.A.          | -25     | -13    | N.A.          |
| Net Financial Income        | 49     | 71     | -31.0%        | 68     | -27.9%        | 210     | 227    | 8.1%          |
| Permanent investments       | 661    | 568    | 16.4%         | 329    | 100.9%        | 1,354   | 693    | -48.8%        |
| Net Income                  | 700    | 621    | 12.7%         | 382    | 83.2%         | 1,630   | 1,533  | -6.0%         |
| Assets                      | 12,070 | 11,504 | 4.9%          | 10,729 | 12.5%         | 10,729  | 12,070 | 12.5%         |
| Investments                 | 2,406  | 2,373  | 1.4%          | 2,224  | 8.2%          | 2,224   | 2,406  | 8.2%          |
| Reserves                    | 359    | 361    | -0.4%         | 372    | -3.4%         | 372     | 359    | -3.4%         |
| <b>Stockholders' Equity</b> | 11,673 | 11,112 | 5.0%          | 10,357 | 12.7%         | 10,357  | 11,673 | 12.7%         |

# Seguros de Caución y Fianzas

Seguros de Caución y Fianzas recorded profits of \$979 Mn in 2024 Direct premiums showed an increase relative to the same period of the previous year, from \$2,252 Mn in December 2023 to \$2,289 Mn in December 2024. Additionally, stockholder's equity increased to \$7,880 Mn in December 2024, up from \$6,884 Mn in the fourth quarter of 2023.

**Selected Figures** 

| Million Pesos        | 4Q24   | 3Q24   | Change<br>(%) | 4Q23  | Change<br>(%) | Jan - I | Dec    | Change<br>(%) |
|----------------------|--------|--------|---------------|-------|---------------|---------|--------|---------------|
|                      |        |        | vs. 3Q24      |       | vs. 4Q23      | 2023    | 2024   | vs. 2023      |
| Direct Premiums      | 567    | 571    | -0.7%         | 577   | -1.7%         | 2,252   | 2,289  | 1.6%          |
| Technical Income     | 161    | 160    | 0.6%          | 131   | 22.9%         | 697     | 572    | -17.9%        |
| Earnings From        |        |        |               |       |               |         |        |               |
| Investments          | 178    | 175    | 1.7%          | 161   | 10.6%         | 550     | 694    | 26.2%         |
| Net Income           | 286    | 294    | -2.7%         | 335   | -14.6%        | 982     | 979    | -0.3%         |
| Assets               | 10,551 | 10,002 | 5.5%          | 9,127 | 15.6%         | 9,127   | 10,551 | 15.6%         |
| Investments          | 8,177  | 7,813  | 4.7%          | 7,127 | 14.7%         | 7,127   | 8,177  | 14.7%         |
| Reserves             | 1,808  | 1,720  | 5.1%          | 1,474 | 22.7%         | 1,474   | 1,808  | 22.7%         |
| Stockholders' Equity | 7,880  | 7,579  | 4.0%          | 6,884 | 14.5%         | 6,884   | 7,880  | 14.5%         |

#### Inversora

In December 2024, Inversora reported net income of \$355 Mn compared to \$1,277 Mn profits recorded in the same period of the previous year. Additionally, the company's stockholder's equity totaled \$6,227 Mn in December 2024, up from \$5,876 Mn in the forth quarter of 2023.

#### **Selected Figures**

| Million Pesos               | 4Q24      | 3Q24      | Change<br>(%) | 4Q23      | Change<br>(%) | Jan -     | Dec       | Change<br>(%) |
|-----------------------------|-----------|-----------|---------------|-----------|---------------|-----------|-----------|---------------|
|                             |           |           | vs. 3Q24      |           | vs. 4Q23      | 2023      | 2024      | vs. 2023      |
| Operating Margin            | 175       | 234       | -25.2%        | 182       | -3.8%         | 403       | 537       | 33.3%         |
| Interest Income             | 1,696     | 1,930     | -12.1%        | 1,409     | 20.4%         | 5,228     | 6,351     | 21.5%         |
| Net Income                  | 169       | 208       | -18.8%        | 152       | 11.2%         | 1,277     | 355       | -72.2%        |
| <b>Total Assets</b>         | 14,583    | 11,320    | 28.8%         | 7,105     | 105.2%        | 7,105     | 14,583    | 105.2%        |
| Investment Portfolio        | 13,241    | 9,840     | 34.6%         | 5,862     | 125.9%        | 5,862     | 13,241    | 125.9%        |
| <b>Stockholders' Equity</b> | 6,227     | 6,062     | 2.7%          | 5,876     | 6.0%          | 5,876     | 6,227     | 6.0%          |
| Assets in Custody           | 2,329,699 | 2,401,420 | -3.0%         | 2,491,035 | -6.5%         | 2,491,035 | 2,329,699 | -6.5%         |







Assets in Custody

September 2024

# III. Financial Statements III.I Grupo Financiero Inbursa Consolidated Income Statement

| Million Pesos                     | 3023   | 4023   | 1024   | 2Q24   | 3Q24   | 4024   | Jan -  | Dec     |
|-----------------------------------|--------|--------|--------|--------|--------|--------|--------|---------|
| Willion Pesos                     | 3Q23   | 4Q23   | 1Q24   | 2024   | 3Q24   | 4Q24   | 2023   | 2024    |
| Interest income                   | 23,319 | 24,890 | 24,648 | 27,657 | 29,508 | 29,722 | 89,667 | 111,535 |
| Interest expense                  | 13,430 | 14,890 | 14,227 | 15,847 | 17,410 | 16,756 | 52,173 | 64,240  |
| Financial Margin                  | 9,889  | 10,000 | 10,421 | 11,810 | 12,098 | 12,966 | 37,494 | 47,295  |
| Loan Loss Provisions              | 1,118  | 1,162  | 995    | 957    | 1,357  | 1,632  | 2,342  | 4,941   |
| Risk Adjusted NII                 | 8,771  | 8,838  | 9,426  | 10,853 | 10,741 | 11,333 | 35,152 | 42,353  |
| Commissions and fees income       | 1,623  | 1,783  | 1,569  | 2,355  | 2,106  | 2,594  | 6,560  | 8,624   |
| Commissions and fees expenses     | 236    | 289    | 290    | 514    | 698    | 565    | 963    | 2,067   |
| Premiums written (Net)            | 4,462  | 5,253  | 6,342  | 5,440  | 5,092  | 5,972  | 20,512 | 22,846  |
| Increased in reserve for unearned |        |        |        |        |        |        |        |         |
| premiums                          | 45     | 391    | 1,592  | 670    | 149    | 659    | 2,495  | 3,070   |
| Insurance acquisition cost (net)  | 579    | 723    | 700    | 397    | 799    | 928    | 2,392  | 2,824   |
| Cost of claims and contractual    |        |        |        |        |        |        |        |         |
| obligations (net)                 | 3,540  | 4,071  | 3,338  | 3,656  | 3,908  | 4,119  | 14,227 | 15,021  |
| Market-Related Income             | 1,659  | 3,831  | -443   | 1,089  | 1,933  | -874   | 6,765  | 1,705   |
| Afores acquisition cost           | 40     | 37     | 52     | 49     | 40     | 40     | 168    | 181     |
| Other operational income          |        |        |        |        |        |        |        |         |
| (expense)                         | 794    | 1,288  | 22     | 1,094  | 1,274  | 894    | 2,921  | 3,284   |
| Non-Interest Expense              | 3,024  | 3,046  | 2,970  | 3,459  | 3,394  | 3,306  | 11,842 | 13,129  |
| <b>Operating Income</b>           | 9,845  | 12,436 | 7,974  | 12,086 | 12,158 | 10,303 | 39,823 | 42,521  |
| Subsidiaries' Net income          | 52     | 1,029  | 140    | 441    | 851    | 1,020  | 1,518  | 2,452   |
| Net Income Before Taxes           | 9,897  | 13,465 | 8,114  | 12,527 | 13,009 | 11,323 | 41,341 | 44,973  |
| Incurred Income tax               | 2,356  | 3,340  | 2,024  | 3,162  | 2,910  | 2,412  | 10,356 | 10,508  |
| Results from Continued            |        |        |        |        |        |        |        |         |
| Operations                        | 7,541  | 10,125 | 6,090  | 9,365  | 10,099 | 8,910  | 30,985 | 34,464  |
| Net Income                        | 7,541  | 10,125 | 6,090  | 9,365  | 10,099 | 8,910  | 30,985 | 34,464  |

# **Consolidated Balance Sheet**

| Million Pesos                             | 3Q23       | 4Q23    | 1Q24    | 2Q24    | 3Q24           | 4Q24    |
|---|------------|---------|---------|---------|----------------|---------|
| ASSETS                                    | - <u>(</u> |         | - (     | - (     | - <u>(</u> - ) |         |
| Cash & Due From Banks                     | 53,031     | 28,323  | 51,260  | 26,969  | 35,997         | 28,304  |
| Margin Accounts                           | 0          | 0       | 0       | 1,453   | 4,202          | 1,988   |
| Financial Instruments                     | 196,474    | 203,948 | 178,277 | 166,744 | 163,357        | 163,632 |
| Negotiable                                | 185,421    | 191,821 | 166,841 | 153,544 | 148,860        | 150,926 |
| Collect or sale                           | 10,643     | 11,715  | 11,014  | 12,781  | 14,068         | 12,276  |
| Collect principal & interest              | 410        | 412     | 422     | 419     | 429            | 430     |
| Repos                                     | 1          | 9,711   | 115     | 17,445  | 11             | 21,882  |
| Derivatives                               | 12,807     | 10,074  | 13,961  | 11,261  | 5,050          | 8,533   |
| Adjusted Valuation for Financial Assets   | -584       | 82      | -183    | -369    | 799            | -190    |
| LOAN PORTFOLIO STAGE 1                    | 329,619    | 354,349 | 418,223 | 435,080 | 461,467        | 484,007 |
| Commercial                                | 287,067    | 307,801 | 325,395 | 335,687 | 351,215        | 364,821 |
| Consumer                                  | 37,929     | 42,043  | 88,475  | 95,157  | 106,142        | 115,169 |
| Mortgages                                 | 4,623      | 4,505   | 4,353   | 4,236   | 4,110          | 4,017   |
| LOAN PORTFOLIO STAGE 2                    | 2,019      | 1,847   | 1,998   | 1,753   | 2,268          | 2,214   |
| Commercial                                | 347        | 102     | 432     | 198     | 489            | 114     |
| Consumer                                  | 1,484      | 1,553   | 1,348   | 1,382   | 1,576          | 1,959   |
| Mortgages                                 | 188        | 192     | 218     | 173     | 203            | 141     |
| LOAN PORTFOLIO STAGE 3                    | 5,671      | 5,917   | 6,707   | 6,815   | 7,248          | 7,690   |
| Commercial                                | 4,034      | 4,347   | 4,779   | 4,822   | 5,130          | 5,740   |
| Consumer                                  | 866        | 878     | 1,231   | 1,259   | 1,374          | 1,172   |
| Mortgages                                 | 771        | 692     | 697     | 734     | 744            | 778     |
| LOAN PORTFOLIO                            | 337,309    | 362,113 | 426,928 | 443,648 | 470,983        | 493,911 |
| Loan Loss Reserves                        | -7,860     | -8,169  | -9,406  | -9,674  | -10,354        | -10,892 |
| Deferred parties (net)                    | 0          | -195    | 228     | 444     | 495            | 628     |
| TOTAL LOANS                               | 329,449    | 353,749 | 417,750 | 434,418 | 461,124        | 483,647 |
| LOAN PORTFOLIO INSURANCE                  | 1,608      | 1,610   | 1,622   | 1,735   | 1,664          | 566     |
| Loan Loss Reserves                        | -3         | -4      | -16     | -3      | -4             | -4      |
| TOTAL LOAN PORTFOLIO (net)                | 331,054    | 355,355 | 419,356 | 436,150 | 462,784        | 484,209 |
| Insurance and bonding companies           | 8,991      | 8,804   | 10,780  | 13,072  | 9,652          | 9,930   |
| Reinsurance and rebounders (net)          | 9,578      | 16,236  | 15,339  | 16,054  | 16,555         | 16,872  |
| Receivables, Sundry Debtors & Adv.        |            |         |         |         |                |         |
| Payments                                  | 12,316     | 7,929   | 13,318  | 11,304  | 24,203         | 27,082  |
| Inventories                               |            |         |         |         |                |         |
| Repossessed Assets (net)                  | 1,158      | 969     | 964     | 950     | 1,094          | 1,102   |
| Long term assets for sell or distribution | 10,806     | 11,448  | 18,147  | 21,444  | 22,828         | 24,119  |
| Advance payments and other assets         | 5,404      | 5,717   | 5,182   | 6,792   | 8,137          | 6,747   |
| Fixed Assets (net)                        | 8,741      | 9,085   | 8,880   | 8,588   | 7,876          | 8,166   |
| Fixed Assets rights (net)                 | 759        | 839     | 805     | 699     | 702            | 818     |
| Permanent Equity Investments              | 19,382     | 20,089  | 13,375  | 13,861  | 14,272         | 13,859  |
| Deferred taxes (net)                      |            |         |         |         |                |         |
| Intangible assets (net)                   | 1,007      | 1,015   | 1,050   | 1,040   | 1,031          | 994     |
| Intangible assets rights (net)            |            |         |         |         |                |         |
| Goodwill                                  | 1,614      | 1,614   | 4,502   | 4,512   | 4,513          | 4,513   |
| TOTAL ASSETS                              | 672,539    | 691,238 | 755,128 | 757,969 | 783,063        | 822,560 |

| I. Highlights II. Financial Resu             | lts     | III.    | Financial State | IV. Appendix |         |         |
|--|---------|---------|-----------------|--------------|---------|---------|
| Million Pesos                                | 3Q23    | 4Q23    | 1Q24            | 2Q24         | 3Q24    | 4Q24    |
| LIABILITIES                                  |         |         |                 |              |         |         |
| DEPOSITS                                     | 328,012 | 346,619 | 373,395         | 384,510      | 388,682 | 417,006 |
| Demand Deposits                              | 237,065 | 257,790 | 272,176         | 293,002      | 305,589 | 330,552 |
| Time Deposits                                | 44,782  | 43,515  | 46,620          | 52,214       | 50,654  | 53,031  |
| Unsecured Notes (CEBURES)                    | 46,165  | 45,314  | 54,599          | 39,294       | 32,439  | 33,423  |
| Interbank Loans & Other                      | 21,968  | 21,952  | 26,374          | 25,087       | 27,375  | 25,342  |
| Technical reserves                           | 45,354  | 54,195  | 54,025          | 55,306       | 56,200  | 55,857  |
| Repos  | 3,132   | 0       | 724             | 0            | 3,793   | 0       |
| Collaterals                                  | 2,223   | 0       | 0               | 0            | 0       | 0       |
| Derivatives                                  | 5,887   | 4,491   | 4,773           | 10,281       | 19,209  | 26,670  |
| Adjusted Valuation for Financial Liabilities | - )     | , -     |                 | -) -         | - )     | - )     |
| Reinsurance and rebounders (net)             | 2,332   | 1,346   | 2,048           | 3,172        | 1,867   | 1,739   |
| Leases                                       | 749     | 812     | 784             | 656          | 656     | 780     |
| Other accounts payable                       | 33,345  | 23,170  | 46,257          | 22,525       | 17,842  | 21,068  |
| Income taxes                                 | 9,927   | 9,875   | 9,834           | 10,708       | 12,729  | 8,600   |
| Employee benefits                            | 1,539   | 2,029   | 2,331           | 2,200        | 2,186   | 2,580   |
| Deferred credits                             | 1,683   | 1,590   | 1,705           | 1,666        | 1,675   | 1,708   |
| TOTAL LIABILITIES                            | 456,151 | 466,079 | 522,250         | 516,111      | 532,214 | 561,350 |
| STOCKHOLDERS'EQUITY                          | ,       | ,       | ,               | /            | ,       | ´       |
| SUSCRIBED CAPITAL                            | 27,162  | 27,156  | 27,155          | 27,149       | 27,149  | 27,147  |
| Paid-in Capital                              | 13,961  | 13,955  | 13,954          | 13,948       | 13,948  | 13,946  |
| Share Subscription Premium                   | 13,201  | 13,201  | 13,201          | 13,201       | 13,201  | 13,201  |
| Subordinated debt                            |         |         |                 |              |         |         |
| EARNED CAPITAL                               | 189,078 | 197,862 | 204,053         | 213,005      | 221,925 | 232,221 |
| Capital Reserves                             | 5,032   | 4,483   | 4,342           | 3,775        | 3,755   | 3,586   |
| Retained Earnings                            | 185,017 | 194,350 | 200,682         | 210,201      | 219,141 | 229,606 |
| Valuation surplus (Deficit) of available for |         |         |                 |              |         |         |
| sale   | -971    | -971    | -971            | -971         | -971    | -971    |
| Result from conversion of foreign            |         |         |                 |              |         |         |
| transactions                                 |         |         |                 |              |         |         |
| Valuation effects on affiliates and          |         |         |                 |              |         |         |
| associated firms                             |         |         |                 |              |         |         |
| Surplus (deficit) from Equity Restatement    |         |         |                 |              |         |         |
| Net Income of the period                     |         |         |                 |              |         |         |
| Minority Interest                            | 148     | 141     | 1,670           | 1,704        | 1,775   | 1,842   |
| TOTAL STOCKHOLDERS' EQUITY                   | 216,388 | 225,159 | 232,878         | 241,858      | 250,849 | 261,210 |
| LIABILITIES & STOCKHOLDERS' EQUITY           | 672,539 | 691,238 | 755,128         | 757,969      | 783,063 | 822,560 |

II. Financial Results

| Customer Position Accounts<br>Million Pesos       | 4Q24      |
|---|-----------|
| CUSTOMER CURRENT ACCOUNTS                         |           |
| Customer bank balances                            | 297       |
| Customer transaction liquidations<br>Client loans | -99       |
| CUSTOMER SECURITIES                               | 2,279,051 |
| Assets in custody or under administration         | 2,279,051 |
| Assets received in guarantee                      |           |
| TRANSACTIONS ON BEHALF OF<br>CUSTOMERS            |           |
| Customer Repos                                    | 55,443    |
| Customer Securities Loans                         |           |
| Purchase of Derivatives                           |           |
| Collaterals received                              |           |
| Trusts  |           |
| TOTAL CUSTOMER POSITION                           | 2,334,692 |

| Company Position Accounts<br>Million Pesos | 4Q24      |
|--|-----------|
| Contingency assets and liabilities         |           |
| Assets under trust                         | 942,545   |
| Assets under custody or                    |           |
| administration                             | 275,813   |
| Irrevocable lines of credit granted        | 123,818   |
| Shares held in custody                     |           |
| Other contingent obligations               |           |
| Collaterals                                | 136,180   |
| Others                                     | 1,978,795 |

TOTAL OWN POSITION 3,467,714

# IV. Appendix

# **IV.I Banco Inbursa**

# **Consolidated Income Statement**

| Million Pesos                | 3Q23   | 4Q23   | 1Q24   | 2Q24   | 3Q24   | 4Q24   | Jan - I | Dec     |
|------------------------------|--------|--------|--------|--------|--------|--------|---------|---------|
| Willion resus                | 3Q23   | 4Q23   | 1Q24   | 2024   | 3Q24   | 4Q24   | 2023    | 2024    |
| Interest income              | 21,056 | 22,310 | 22,119 | 25,118 | 26,991 | 27,272 | 80,084  | 101,500 |
| Interest expense             | 13,127 | 14,498 | 13,752 | 15,511 | 17,026 | 16,480 | 50,570  | 62,769  |
| Financial Margin             | 7,929  | 7,812  | 8,367  | 9,607  | 9,965  | 10,792 | 29,514  | 38,731  |
| Loan Loss Provisions         | 1,120  | 1,163  | 1,007  | 957    | 1,347  | 1,637  | 2,340   | 4,948   |
| Risk Adjusten NII            | 6,809  | 6,649  | 7,360  | 8,650  | 8,618  | 9,155  | 27,174  | 33,783  |
| Comissions and fees income   | 1,612  | 1,733  | 1,572  | 2,367  | 2,132  | 2,596  | 6,490   | 8,666   |
| Comissions and fees expenses | 277    | 322    | 315    | 595    | 809    | 693    | 1,081   | 2,411   |
| Market-Related Income        | 1,846  | 1,641  | 282    | 1,463  | 952    | -904   | 3,382   | 1,793   |
| Other operational income     |        |        |        |        |        |        |         |         |
| (expense)                    | -106   | 924    | -224   | 630    | 660    | 212    | 288     | 1,278   |
| Non-Interest Expense         | 2,492  | 2,358  | 2,486  | 2,961  | 2,875  | 3,102  | 9,393   | 11,424  |
| <b>Operating Income</b>      | 7,393  | 8,267  | 6,189  | 9,553  | 8,679  | 7,264  | 26,860  | 31,685  |
| Subsidiaries' Net income     | 119    | 767    | 145    | 297    | 760    | 1,065  | 1,188   | 2,267   |
| Net Income Before Taxes      | 7,512  | 9,034  | 6,334  | 9,849  | 9,438  | 8,328  | 28,048  | 33,952  |
| Incurred Income tax          | 1,878  | 2,425  | 1,668  | 2,427  | 2,354  | 1,953  | 7,323   | 8,402   |
| Results from Continued       |        |        |        |        |        |        |         |         |
| Operations                   | 5,634  | 6,609  | 4,666  | 7,423  | 7,085  | 6,376  | 20,725  | 25,550  |
| Discontinued operations      | 0      | 0      | 0      | 0      | 0      | 0      | 0       | 0       |
| Net Income                   | 5,634  | 6,609  | 4,666  | 7,423  | 7,085  | 6,376  | 20,725  | 25,550  |

# **Consolidated Balance Sheet**

| Million Pesos   | 3Q23    | 4Q23     | 1Q24    | 2Q24     | 3Q24       | 4Q24    |
|---|---------|----------|---------|----------|------------|---------|
| ASSETS  |         |          |         |          |            |         |
| Cash & Due From Banks   | 53,115  | 28,424   | 51,332  | 27,056   | 36,087     | 28,425  |
| Margin Accounts   | 0       | 0        | 0       | 1,453    | 4,202      | 1,988   |
| Financial Instruments   | 110,743 | 115,027  | 94,448  | 78,670   | 69,801     | 72,056  |
| Negotiable  | 109,853 | 113,858  | 93,772  | 76,394   | 67,477     | 71,088  |
| Collect or sale   | 890     | 1,169    | 676     | 2,276    | 2,324      | 968     |
| Repos   | 0       | 9,710    | 0       | 17,443   | 0          | 21,881  |
| Derivatives   | 12,807  | 10,074   | 13,960  | 11,260   | 5,050      | 8,533   |
| Adjusted Valuation for Financial Assets                               | -584    | 82       | -183    | -369     | 799        | -190    |
| LOAN PORTFOLIO STAGE 1  | 330,626 | 355,341  | 418,934 | 436,991  | 461,496    | 484,007 |
| Commercial loans  | 288,074 | 308,793  | 326,106 | 337,598  | 351,244    | 364,821 |
| Commercial  | 250,230 | 262,556  | 279,317 | 293,243  | 305,823    | 313,746 |
| Financial entities  | 8,186   | 16,599   | 16,763  | 14,388   | 14,771     | 17,376  |
| Governments   | 29,658  | 29,638   | 30,025  | 29,967   | 30,650     | 33,699  |
| Consumer  | 37,929  | 42,043   | 88,475  | 95,157   | 106,142    | 115,169 |
| Mortgages   | 4,623   | 4,505    | 4,353   | 4,236    | 4,110      | 4,017   |
| LOAN PORTFOLIO STAGE 2  | 2,019   | 1,847    | 1,998   | 1,753    | 2,268      | 2,214   |
| Commercial loans  | 347     | 102      | 432     | 198      | 489        | 114     |
| Commercial  | 347     | 102      | 432     | 198      | 489        | 114     |
| Financial entities  |         |          |         |          |            |         |
| Governments   |         |          |         |          |            |         |
| Consumer  | 1,484   | 1,553    | 1,348   | 1,382    | 1,576      | 1,959   |
| Mortgages   | 188     | 192      | 218     | 173      | 203        | 141     |
| LOAN PORTFOLIO STAGE 3  | 5,671   | 5,917    | 6,707   | 6,815    | 7,248      | 7,690   |
| Commercial loans  | 4,034   | 4,347    | 4,779   | 4,822    | 5,130      | 5,740   |
| Commercial  | 4,034   | 4,347    | 4,779   | 4,822    | 5,130      | 5,740   |
| Financial entities  | ,       | <u> </u> | ,       | <u> </u> | -,         | - )     |
| Governments   |         |          |         |          |            |         |
| Consumer  | 866     | 878      | 1,231   | 1,259    | 1,374      | 1,172   |
| Mortgages   | 771     | 693      | 698     | 734      | 744        | 778     |
| LOAN PORTFOLIO  | 338,316 | 363,105  | 427,639 | 445,558  | 471,012    | 493,911 |
| Loan Loss Reserves  | -7,864  | -8,173   | -9,421  | -9,683   | -10,354    | -10,892 |
| Deferred parties (net)  | 0       | -195     | 228     | 533      | 495        | 628     |
| TOTAL LOAN PORTFOLIO (net)  | 330,451 | 354,737  | 418,446 | 436,409  | 461,153    | 483,647 |
| Receivables, Sundry Debtors & Adv.                                    | ,       | ,        | ,       | ,        | ,          | ,       |
| Payments (net)  | 11,439  | 6,991    | 12,357  | 10,310   | 23,151     | 25,978  |
| Repossessed Assets (net)  | 1,102   | 913      | 909     | 894      | 1,038      | 1,044   |
| Long term assets for sell or distribution                             | 10,806  | 11,448   | 15,694  | 17,854   | 20,126     | 21,343  |
| Advance payments and other assets                                     | 3,520   | 3,500    | 3,563   | 4,708    | 5,927      | 4,529   |
| Fixed Assets (net)  | 3,967   | 4,116    | 3,940   | 3,645    | 2,966      | 3,124   |
| Fixed Assets rights (net)   | 593     | 650      | 602     | 531      | 539        | 627     |
| Permanent Equity Investments  | 14,659  | 15,112   | 10,944  | 11,438   | 11,772     | 11,474  |
| Deferred taxes (net)  | ,       | - ,      | - 7     | ,        | , <b>_</b> | -,      |
| Intangible assets (net)   | 96      | 87       | 119     | 112      | 104        | 93      |
| Intangible assets (net)   |         | 0,       | /       |          | + V I      | 10      |
| <b>e</b>  |         |          |         |          |            |         |
| Intangible assets (net)<br>Intangible assets rights (net)<br>Goodwill | 1,608   | 1,608    | 4,496   | 4,506    | 4,508      | 4,508   |

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34 Todos los derechos reservados Grupo Financiero Inbursa

II. Financial Results

III. Financial Statements

IV. Appendix

| Million Pesos                      | 3Q23    | 4Q23    | 1Q24    | 2Q24    | 3Q24    | 4Q24    |
|------------------------------------|---------|---------|---------|---------|---------|---------|
| LIABILITIES                        |         |         |         |         |         |         |
| DEPOSITS                           | 329,245 | 349,161 | 376,010 | 386,858 | 391,306 | 419,551 |
| Demand Deposits                    | 237,254 | 257,955 | 272,372 | 293,240 | 305,764 | 330,740 |
| Time Deposits                      | 45,825  | 45,893  | 49,039  | 54,325  | 53,102  | 55,388  |
| Unsecured Notes (CEBURES)          | 46,165  | 45,314  | 54,598  | 39,293  | 32,440  | 33,423  |
| <b>INTERBANK LOANS &amp; OTHER</b> | 21,968  | 21,952  | 32,388  | 29,124  | 29,876  | 29,994  |
| Repos                              | 5,352   | 0       | 724     | 0       | 3,793   | 0       |
| Derivatives                        | 5,887   | 4,491   | 4,773   | 10,281  | 19,209  | 26,670  |
| Leases                             | 585     | 633     | 587     | 506     | 515     | 611     |
| OTHER ACCOUNTS PAYABLE             | 29,702  | 19,617  | 42,368  | 17,757  | 9,531   | 9,799   |
| Income taxes                       | 7,520   | 6,600   | 7,373   | 7,727   | 9,173   | 4,767   |
| Employee benefits                  | 1,917   | 2,211   | 2,432   | 2,172   | 2,312   | 2,439   |
| Deferred credits                   | 1,485   | 1,385   | 1,496   | 1,450   | 1,447   | 1,472   |
| TOTAL LIABILITIES                  | 403,659 | 406,050 | 468,152 | 455,875 | 467,161 | 495,303 |
| <b>STOCKHOLDERS'EQUITY</b>         |         |         |         |         |         |         |
| SUSCRIBED CAPITAL                  | 25,264  | 25,264  | 25,264  | 25,264  | 29,264  | 35,264  |
| Paid-in Capital                    | 17,579  | 17,579  | 17,579  | 17,579  | 18,235  | 24,235  |
| Share Subscription Premium         | 7,685   | 7,685   | 7,685   | 7,685   | 11,029  | 11,029  |
| Subordinated debt                  |         |         |         |         |         |         |
| EARNED CAPITAL                     | 121,214 | 126,822 | 131,455 | 138,802 | 144,505 | 151,920 |
| Capital Reserves                   | 18,368  | 18,368  | 18,368  | 20,424  | 20,424  | 20,424  |
| Retained Earnings                  | 100,465 | 106,795 | 111,385 | 116,442 | 123,246 | 129,076 |
| Available for Sale                 |         |         |         |         |         |         |
| Held to Maturity                   | 856     | 256     | 360     | 611     | -831    | 1,123   |
| Employee benefits remeasurement    | 4       | -86     | -86     | -86     | -86     | -122    |
| Acumulated conversion effect       | -84     | -109    | -177    | -184    | 248     | -157    |
| Others                             | 1,605   | 1,598   | 1,605   | 1,595   | 1,504   | 1,576   |
| Minority Interest                  | 4,185   | 4,344   | 5,757   | 5,980   | 6,292   | 6,573   |
| TOTAL STOCKHOLDERS' EQUITY         | 150,664 | 156,430 | 162,476 | 170,046 | 180,061 | 193,757 |
| LIABILITIES & STOCKHOLDERS' EQUITY | 554,323 | 562,480 | 630,628 | 625,921 | 647,223 | 689,060 |

# **Memorandum Accounts**

| Million Pesos  | 3Q24      |
|--|-----------|
| Other Contingent Obligations                             | 10,562    |
| Irrevocable Lines of Credit Granted                      | 123,818   |
| Goods in Trust or Mandate                                | 942,545   |
| Investment Banking Operations on Behalf of Third Parties |           |
| Goods in Custody or Under Administration                 | 314,697   |
| Collaterals received                                     | 25,283    |
| Other accounts   | 1,883,179 |
| TOTAL  | 3,289,522 |

# **IV.II Operadora**

| Million Pesos                | 3Q23 | 4Q23 | 1Q24 | 2Q24 | 3Q24 | 4Q24 | Jan - 1<br>2023 | Dec<br>2024 |
|------------------------------|------|------|------|------|------|------|-----------------|-------------|
| Earnings from Investment     |      |      |      |      |      |      |                 |             |
| Sales                        | 39   | 47   | 56   | 41   | 24   | 27   | 181             | 148         |
| Asset Management Income      | 140  | 146  | 157  | 172  | 175  | 183  | 553             | 686         |
| Others                       | 1    | 0    | 1    | 0    | 0    | 0    | 4               | 1           |
| Unrealized Gain on Portfolio |      |      |      |      |      |      |                 |             |
| Valuation                    | 6    | 1    | -17  | -14  | 11   | 3    | 0               | -17         |
| Total Earnings               | 186  | 194  | 197  | 199  | 210  | 213  | 738             | 819         |
| General Expenses             | 64   | 66   | 65   | 70   | 68   | 71   | 252             | 273         |
| Earnings Before Taxes        | 122  | 128  | 132  | 130  | 142  | 142  | 486             | 546         |
| Incurred Income Tax          | 27   | 69   | 18   | 28   | 51   | 11   | 176             | 108         |
| Net Income Before            |      |      |      |      |      |      |                 |             |
| Subsidiaries                 | 95   | 59   | 114  | 102  | 91   | 131  | 310             | 438         |
| Earnings from subsidiaries   | 31   | 229  | -14  | 53   | 177  | 33   | 371             | 248         |
| Net income                   | 126  | 288  | 100  | 154  | 268  | 164  | 681             | 686         |

| Million Pesos                             | 3Q23  | 4Q23  | 1Q24  | 2Q24  | 3Q24  | 4Q24  |
|---|-------|-------|-------|-------|-------|-------|
| ASSETS                                    |       |       |       |       |       |       |
| Cash                                      | 0     | 0     | 0     | 0     | 0     | 0     |
| Banks                                     | 1     | 1     | 1     | 1     | 1     | 1     |
| Negotiable Instruments                    | 1,771 | 1,845 | 1,981 | 2,046 | 2,151 | 2,228 |
| Sundry Debtors                            | 58    | 59    | 59    | 57    | 60    | 58    |
| Provisional Payments                      | 69    | 10    | 28    | 62    | 98    | 4     |
| Permanent investments                     | 3,396 | 3,625 | 3,611 | 3,663 | 3,840 | 3,874 |
| TOTAL ASSETS                              | 5,294 | 5,540 | 5,680 | 5,830 | 6,150 | 6,165 |
| LIABILITIES & STOCKHOLDERS'               |       |       |       |       |       |       |
| EQUITY                                    |       |       |       |       |       |       |
| LIABILITIES                               |       |       |       |       |       |       |
| Sundry Creditors                          | 23    | 1     | 25    | 25    | 26    | 1     |
| Payable Taxes                             | 107   | 46    | 77    | 86    | 122   | 22    |
| Deferred Income Tax                       | 309   | 349   | 334   | 320   | 336   | 312   |
| TOTAL LIABILITIES                         | 439   | 396   | 436   | 432   | 485   | 335   |
| STOCKHOLDERS' EQUITY                      |       |       |       |       |       |       |
| Stockholders' Equity                      | 24    | 24    | 24    | 24    | 24    | 24    |
| Legal Reserve                             | 4     | 4     | 4     | 4     | 4     | 4     |
| Retained Earnings                         | 4,434 | 4,434 | 5,115 | 5,115 | 5,115 | 5,115 |
| Surplus (deficit) from equity restatement | 0     | 0     | 0     | 0     | 0     | 0     |
| Net income                                | 392   | 681   | 100   | 255   | 522   | 686   |
| TOTAL STOCKHOLDERS' EQUITY                | 4,854 | 5,144 | 5,244 | 5,398 | 5,666 | 5,830 |
| LIABILITIES & STOCKHOLDERS' EQUITY        | 5,294 | 5,540 | 5,680 | 5,830 | 6,150 | 6,165 |

#### **IV.III Inversora**

| Million Pesos                   | 3Q23   | 4Q23   | 1Q24   | 2Q24   | 3Q24   | 3Q24   | Jan -  | Dec    |
|---------------------------------|--------|--------|--------|--------|--------|--------|--------|--------|
| Willion 1 esos                  | 3Q23   | 4Q23   | 1Q24   | 2024   | 3Q24   | 3Q24   | 2023   | 2024   |
| Commissions & Tariffs           | 105    | 137    | 76     | 129    | 145    | 187    | 403    | 537    |
| Earnings From Services          | 105    | 137    | 76     | 129    | 145    | 187    | 403    | 537    |
| Income from sale of securities  | 41     | 60     | 28     | 20     | 30     | 28     | 583    | 106    |
| Interest Income                 | 1,409  | 1,493  | 1,259  | 1,466  | 1,930  | 1,696  | 5,228  | 6,351  |
| Interest Expense                | -1,273 | -1,319 | -1,101 | -1,271 | -1,774 | -1,554 | -5,022 | -5,700 |
| Unrealized gain on Portfolio    |        |        |        |        |        |        |        |        |
| Valuation                       | -21    | 553    | -297   | -274   | -19    | -57    | 884    | -647   |
| Financial Margin                | 156    | 787    | -111   | -59    | 167    | 113    | 1,673  | 110    |
| Operating Income                | 261    | 924    | -35    | 70     | 312    | 300    | 2,076  | 647    |
| General Expenses                | 79     | 120    | 55     | 58     | 78     | 125    | 390    | 316    |
| Operating Margin                | 182    | 804    | -90    | 12     | 234    | 175    | 1,686  | 331    |
| Other Expenses (Income)         | -8     | -4     | -4     | -4     | -34    | -22    | -19    | -64    |
| Net Income Before Income Tax &  |        |        |        |        |        |        |        |        |
| Profit Sharing                  | 190    | 808    | -86    | 16     | 268    | 197    | 1,705  | 395    |
| Incurred Income Tax & Profit    |        |        |        |        |        |        |        |        |
| Sharing                         | 39     | 195    | -44    | -4     | 60     | 28     | 428    | 40     |
| Deferred Income Tax             | 0      | 0      | 0      | 0      | 0      | 0      | 0      | 0      |
| Net Income Before Subsidiaries' | 151    | 613    | -42    | 20     | 208    | 169    | 1,277  | 355    |
| Subsidiaries' Net Income        | 1      | -1     | 0      | 0      | 0      | 0      | 0      | 0      |
| Net Income                      | 152    | 612    | -42    | 20     | 208    | 169    | 1,277  | 355    |

| Million Pesos  | 3Q23  | 4Q23  | 1Q24  | 2Q24  | 3Q24   | 4Q24   |
|--|-------|-------|-------|-------|--------|--------|
| ASSETS   |       |       |       |       |        |        |
| Cash & Banks   | 8     | 1     | 2     | 2     | 1      | 2      |
| FINANCIAL INSTRUMENTS                                | 5,108 | 5,862 | 5,707 | 5,847 | 9,840  | 13,241 |
| Negotiable   | 5,108 | 5,862 | 5,707 | 5,847 | 9,840  | 13,241 |
| Repos & Derivatives                                  | 1     | 1     | 1     | 1     | 1      | 1      |
| Repo Operations                                      | 1     | 1     | 1     | 1     | 1      | 1      |
| Other accounts receivable                            | 53    | 66    | 85    | 86    | 72     | 48     |
| Fixed assets net                                     | 30    | 35    | 36    | 41    | 37     | 44     |
| Permanent equity investments                         | 3     | 3     | 3     | 3     | 3      | 3      |
| Other Assets   | 1,160 | 1,137 | 1,177 | 1,269 | 1,366  | 1,244  |
| TOTAL ASSETS   | 6,363 | 7,105 | 7,011 | 7,249 | 11,320 | 14,583 |
| LIABILITIES & STOCKHOLDERS'<br>EQUITY<br>LIABILITIES |       |       |       |       |        |        |
| Securities & Derivatives                             | 3     | 0     | 0     | 0     | 0      | 0      |
| Repo Operations                                      | 3     | 0     | 0     | 0     | 0      | 0      |
| Other Account Payable                                | 1,086 | 1,229 | 1,177 | 1,395 | 5,258  | 8,356  |
| Income Tax & Employee profit sharing                 |       |       |       |       |        |        |
| provision  | 816   | 1,001 | 926   | 751   | 817    | 629    |
| Sundry creditors & other accounts payable            | 270   | 228   | 251   | 644   | 4,441  | 7,727  |
| Deferred taxes                                       | 0     | 0     | 0     | 0     | 0      | 0      |
| TOTAL LIABILITIES                                    | 1,089 | 1,229 | 1,177 | 1,395 | 5,258  | 8,356  |
| STOCKHOLDERS' EQUITY                                 |       |       |       |       |        |        |
| Subscribed capital                                   | 1,608 | 1,608 | 1,608 | 1,608 | 1,608  | 1,608  |
| Paid-in capital                                      | 1,608 | 1,608 | 1,608 | 1,608 | 1,608  | 1,608  |
| Earned Capital                                       | 3,666 | 4,268 | 4,226 | 4,246 | 4,454  | 4,619  |
| Capital reserves                                     | 321   | 322   | 322   | 322   | 322    | 322    |
| Retained earnings                                    | 3,360 | 3,972 | 3,930 | 3,950 | 4,158  | 4,327  |
| Valuation effect in financial instruments            | 0     | 0     | 0     | 0     | 0      | 0      |
| Surplus (deficit) of equity restatement              | 0     | 0     | 0     | 0     | 0      | 0      |
| Others   | -15   | -26   | -26   | -26   | -26    | -30    |
| Net income   | 0     | 0     | 0     | 0     | 0      | 0      |
| TOTAL STOCKHOLDERS' EQUITY                           | 5,274 | 5,876 | 5,834 | 5,854 | 6,062  | 6,227  |
| LIABILITIES & STOCKHOLDERS' EQUITY                   | 6,363 | 7,105 | 7,011 | 7,249 | 11,320 | 14,583 |

# **IV.IV Seguros**

# **Consolidated Income Statement**

| Million Pesos                      | 3Q23  | 4Q23  | 1Q24    | 2Q24     | 3Q24     | 4Q24  | Jan - 1<br>2023 | Dec<br>2024 |
|------------------------------------|-------|-------|---------|----------|----------|-------|-----------------|-------------|
| Premiums written                   | 5,197 | 5,813 | 8,306   | 9,420    | 6,157    | 6,964 | 27,255          | 30,846      |
| Premiums ceded                     | 1,235 | 1,038 | 2,462   | 4,449    | 1,512    | 1,512 | 8,618           | 9,935       |
| Retained Premiums                  | 3,962 | 4,775 | 5,844   | 4,971    | 4,645    | 5,452 | 18,637          | 20,912      |
| Increased in reserve for unearned  | ,     | ,     | ,       | <i>,</i> | <i>,</i> | ,     | í.              | <i>,</i>    |
| premiums                           | -283  | 277   | 1,180   | 376      | -244     | 269   | 1,401           | 1,581       |
| Retained earned premiums           | 4,245 | 4,498 | 4,664   | 4,595    | 4,889    | 5,183 | 17,237          | 19,331      |
| Net Acquisition Cost               | 583   | 738   | 708     | 395      | 796      | 930   | 2,419           | 2,829       |
| Commissions to agents              | 444   | 464   | 513     | 511      | 498      | 579   | 1,804           | 2,101       |
| Additional compensation to agents  | 143   | 187   | 159     | 133      | 153      | 171   | 634             | 616         |
| Commissions for re-insurance taken | 16    | 6     | 18      | 4        | -6       | 3     | 56              | 19          |
| Commissions for re-insurance given | -198  | -156  | -264    | -381     | -225     | -184  | -935            | -1,054      |
| Coverage on losses excess          | 54    | 102   | 62      | 70       | 166      | 132   | 242             | 430         |
| Others                             | 124   | 135   | 220     | 58       | 210      | 229   | 619             | 717         |
| Net cost of claims and contractual |       |       |         |          |          |       |                 |             |
| obligations                        | 3,206 | 3,659 | 2,915   | 3,232    | 3,529    | 3,729 | 12,795          | 13,405      |
| Claims and other contractual       | ,     | ,     | ,       | ,        | ,        | ,     | ,               | ,           |
| obligations                        | 3,206 | 6,140 | 2,891   | 3,257    | 3,718    | 3,672 | 15,277          | 13,538      |
| Claims recovered from re-insurance | 0     | 2,481 | -24     | 25       | 189      | -57   | 2,483           | 133         |
| Other claims                       | 0     | 0     | 0       | 0        | 0        | 0     | 0               | 0           |
| Technical Income                   | 456   | 101   | 1,041   | 968      | 564      | 523   | 2,023           | 3,096       |
| Net Increase in other technical    |       |       | ,       |          |          |       | ,               | ,           |
| reserve                            | 278   | 57    | 279     | 202      | 278      | 266   | 834             | 1,025       |
| Catastrophic risks reserves        | 286   | 72    | 287     | 280      | 299      | 290   | 872             | 1,156       |
| Preventions reserves               | 0     | 0     | 0       | 0        | 0        | 0     | 0               | 0           |
| Contingency claim reserves         | 2     | 1     | 2       | 2        | 2        | 2     | 6               | 8           |
| Other reserves                     | -10   | -16   | -10     | -80      | -23      | -26   | -45             | -139        |
| Gross profit                       | 178   | 44    | 762     | 766      | 286      | 257   | 1,190           | 2,071       |
| Net operating expenses             | 332   | 424   | 344     | 338      | 409      | 400   | 1,626           | 1,491       |
| Administrative and operating       |       |       |         |          |          |       | ,               | ,           |
| expenses                           | -11   | -110  | -6      | -12      | 5        | 12    | -53             | -1          |
| Personnel expenses                 | 289   | 475   | 294     | 289      | 338      | 318   | 1,459           | 1,239       |
| Depreciation and amortization      | 54    | 59    | 56      | 61       | 66       | 70    | 220             | 253         |
| Operating Profits                  | -154  | -380  | 418     | 429      | -123     | -143  | -436            | 581         |
| Net Financial Income               | 1,058 | 2,530 | 575     | 1,386    | 2,103    | 1,448 | 6,631           | 5,512       |
| On investments                     | 1,132 | 1,302 | 1,175   | 1,072    | 1,152    | 1,398 | 4,661           | 4,797       |
| Investments sales                  | 1,102 | -99   | 0       | -57      | 31       | 39    | -108            | 13          |
| Investments revaluation            | -216  | 1,453 | -523    | -529     | 184      | -266  | 2,419           | -1,134      |
| Charges on premiums                | 55    | 57    | 58      | 59       | 63       | 65    | 216             | 245         |
| Others                             | 25    | -2    | 12      | 197      | 220      | -7    | 44              | 422         |
| Forex                              | 61    | -181  | -147    | 644      | 453      | 219   | -602            | 1,169       |
| Participated income from           | 01    | 101   | 1 - 7 / | 0-1-1    | -155     | 217   | 002             | 1,107       |
| permanent investments              | 56    | 134   | 31      | 280      | 165      | 152   | 272             | 628         |
| Income before income taxes &       | 00    | 101   | 01      | 200      | 100      | 104   | 2,2             | 020         |
| employee profit sharing            | 960   | 2,284 | 1,024   | 2,095    | 2,145    | 1,457 | 6,466           | 6,721       |
| Provision for income tax           | 166   | 461   | 274     | 588      | 482      | 190   | 1,431           | 1,534       |
| Net income                         | 794   | 1,823 | 750     | 1,507    | 1,663    | 1,267 | 5,036           | 5,187       |
|                                    |       | 1,020 |         |          |          | 1,207 |                 | 41          |

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| Million Pesos                     | 3Q23   | 4Q23   | 1Q24   | 2Q24    | 3Q24    | 4Q24   |
|-----------------------------------|--------|--------|--------|---------|---------|--------|
| ASSETS                            |        |        |        |         |         |        |
| Investments                       | 60,680 | 63,978 | 64,512 | 66,402  | 70,377  | 61,070 |
| Securities                        | 58,164 | 61,346 | 55,769 | 59,738  | 65,219  | 53,596 |
| Government                        | 31,978 | 30,601 | 25,414 | 27,572  | 37,328  | 26,450 |
| Private companies                 | 26,186 | 30,745 | 30,354 | 32,166  | 27,891  | 27,146 |
| Debt Instruments                  | 14,505 | 17,627 | 17,544 | 17,380  | 15,949  | 14,493 |
| Equities                          | 11,681 | 13,118 | 12,811 | 14,785  | 11,942  | 12,653 |
| Repos                             | 0      | 0      | 1,137  | 0       | 10      | 0      |
| Loans                             | 329    | 330    | 6,342  | 4,391   | 2,888   | 5,229  |
| Performing loans                  | 329    | 330    | 6,354  | 4,399   | 2,893   | 5,217  |
| Past due loans                    | 2      | 2      | 2      | 2       | 2       | 2      |
| Allowance for write-offs          | -2     | -2     | -14    | -10     | -7      | 10     |
| Real estate                       | 2,187  | 2,302  | 2,288  | 2,274   | 2,260   | 2,355  |
| Investments for labor obligations | 692    | 713    | 701    | 684     | 691     | 682    |
| Current assets                    | 42     | 6      | 45     | 72      | 8       | 23     |
| Cash and banks                    | 42     | 6      | 45     | 72      | 8       | 23     |
| Debtors                           | 9,126  | 8,976  | 11,023 | 13,322  | 9,928   | 10,170 |
| Premium debtors                   | 8,352  | 8,139  | 9,408  | 10,395  | 8,649   | 9,053  |
| Governmental debtors              | 169    | 201    | 947    | 2,251   | 551     | 429    |
| Agents and adjusters              | 13     | 7      | 12     | 7       | 13      | 15     |
| Notes receivable                  | 80     | 82     | 85     | 83      | 89      | 93     |
| Employee loans                    | 0      | 0      | 0      | 0       | 0       | 0      |
| Other                             | 665    | 695    | 718    | 734     | 775     | 733    |
| Allowance for write-offs          | -153   | -147   | -148   | -148    | -149    | -152   |
| Reinsurers and rebounders         | 9,547  | 16,236 | 15,285 | 15,933  | 16,458  | 16,809 |
| Insurance and bonding companies   | 1,516  | 978    | 1,178  | 1,194   | 2,398   | 3,345  |
| Retained deposits                 | 1      | 1      | 1      | 1       | 1       | 1      |
| Reinsures share of unsettled      |        |        |        |         |         |        |
| claims                            | 8,031  | 15,257 | 14,106 | 14,738  | 14,059  | 13,463 |
| Reinsures share of unearned       |        |        |        |         |         |        |
| Permanent investments             | 2,826  | 2,961  | 2,993  | 3,112   | 3,277   | 3,429  |
| Other assets                      | 2,707  | 3,179  | 2,662  | 2,551   | 2,619   | 2,764  |
| Furniture and equipment (net)     | 466    | 529    | 510    | 500     | 485     | 570    |
| Foreclosed and repossessed assets | 21     | 21     | 21     | 21      | 21      | 23     |
| Sundry                            | 2,220  | 2,630  | 2,132  | 2,029   | 2,113   | 2,170  |
| TOTAL ASSETS                      | 85,619 | 96,050 | 97,221 | 102,076 | 103,358 | 94,947 |

| I. Highlights II. Financial R                 | lesults     | III. I | nents  | IV. Appendix |         |        |
|---|-------------|--------|--------|--------------|---------|--------|
| Million Pesos                                 | 3Q23        | 4Q23   | 1Q24   | 2Q24         | 3Q24    | 4Q24   |
| LIABILITIES                                   | -           |        |        |              |         |        |
| Technical reserves                            | 43,584      | 52,395 | 52,093 | 53,367       | 54,168  | 53,735 |
| Unearned premiums                             | 24,688      | 24,932 | 25,359 | 27,674       | 27,869  | 26,972 |
|   | Life 15,675 | 16,352 | 16,322 | 16,772       | 17,496  | 17,174 |
| Accident and health and P                     | &C 8,960    | 8,535  | 8,985  | 10,853       | 10,324  | 9,754  |
| Current bo                                    | onds 53     | 45     | 52     | 48           | 49      | 44     |
| Contractual obligations                       | 11,392      | 19,886 | 18,869 | 17,539       | 17,843  | 18,015 |
| Claims and maturi                             |             | 15,522 | 14,260 | 12,881       | 12,948  | 12,754 |
| Reserve for incurred but not reported cla     | ims 2,383   | 2,514  | 2,581  | 2,598        | 2,815   | 3,061  |
| Policy divide                                 |             | 0      | 0      | 0            | 0       | 0      |
| Managed insurance fu                          |             | 1,396  | 1,407  | 1,429        | 1,464   | 1,532  |
| Deposits premi                                |             | 455    | 621    | 631          | 616     | 668    |
| Prevision                                     | 7,503       | 7,576  | 7,865  | 8,154        | 8,455   | 8,748  |
| Previs  | sion 0      | 0      | 0      | 0            | 0       | 0      |
| Catastrop                                     | ohic 7,454  | 7,525  | 7,812  | 8,099        | 8,398   | 8,688  |
| Continge                                      |             | 51     | 53     | 55           | 57      | 59     |
| Spec  | •           |        |        |              |         |        |
| Provision for labor obligations at retirement | 960         | 1,013  | 1,020  | 1,021        | 1,046   | 1,022  |
| Creditors                                     | 2,281       | 2,222  | 2,292  | 2,388        | 2,418   | 2,294  |
| Agents and adjus                              |             | 1,031  | 1,012  | 1,017        | 1,029   | 1,087  |
| Managed loss fu                               |             | 41     | 105    | 161          | 196     | 50     |
| •   | ndry 1,194  | 1,151  | 1,175  | 1,210        | 1,193   | 1,157  |
| <b>Reinsurers and rebounders</b>              | 2,368       | 1,425  | 2,056  | 3,192        | 1,888   | 1,787  |
| Insurance and bonding compare                 |             | 1,425  | 2,056  | 3,192        | 1,888   | 1,787  |
| Retained depo                                 |             | 0      | 0      | 0            | 0       | 0      |
| Other liabilities                             | 5,005       | 5,732  | 5,473  | 6,210        | 6,298   | 6,872  |
| Provision for employee profit sharing &       | -)          | -) -   | -) -   | -) -         | -)      | - ) -  |
| Taxes   | 1,009       | 1,197  | 798    | 1,190        | 1,830   | 2,234  |
| Other liabilities                             | 1,130       | 1,201  | 1,421  | 1,786        | 1,284   | 1,327  |
| Deferred credits                              | 2,867       | 3,333  | 3,254  | 3,233        | 3,185   | 3,311  |
| TOTAL LIABILITIES                             | 54,198      | 62,785 | 62,934 | 66,178       | 65,818  | 65,709 |
| STOCKHOLDERS'EQUITY                           | ,           |        | ,      | ,            | ,       |        |
| Paid in capital                               | 1,067       | 1,067  | 1,067  | 1,067        | 1,067   | 1,067  |
| Capital st                                    |             | 1,067  | 1,067  | 1,067        | 1,067   | 1,067  |
| Reserves                                      | 9,288       | 9,436  | 9,735  | 12,215       | 12,246  | 12,773 |
| L   | egal 1,067  | 1,067  | 1,067  | 1,067        | 1,067   | 1,067  |
|   | ther 5,336  | 5,428  | 5,483  | 7,733        | 7,635   | 7,667  |
| Valuation superavit for reserves of unearned  |             | -      | ,      | ,            | ,       | ,      |
| premiums                                      | 2,885       | 2,941  | 3,185  | 3,415        | 3,544   | 4,040  |
| Subsidiaries                                  | 4,921       | 4,923  | 4,922  | 5,622        | 5,622   | 5,621  |
| Retained earnings                             | 13,219      | 13,090 | 18,126 | 15,052       | 15,000  | 4,876  |
| Net income                                    | 3,213       | 5,036  | 750    | 2,257        | 3,921   | 5,188  |
| Excess (insufficient) on Stockholders'        |             |        |        | -            | -       | -      |
| actualization                                 | 0           | 0      | 0      | 0            | 0       | 0      |
| Others  | -288        | -288   | -314   | -314         | -314    | -288   |
| Minority Interest                             |             |        |        |              |         |        |
| TOTAL STOCKHOLDERS' EQUITY                    | 31,420      | 33,264 | 34,287 | 35,898       | 37,541  | 29,238 |
| LIABILITIES & STOCKHOLDERS' EQUITY            | 85,619      | 96,050 | 97,221 | 102,076      | 103,358 | 94,947 |

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#### **IV.V Pensiones**

| Million Pesos                            | 3Q23 | 4Q23 | 1Q24 | 2Q24 | 3Q24 | 4Q24 | Jan -<br>2023 | Dec<br>2024 |
|--|------|------|------|------|------|------|---------------|-------------|
| Premiums written                         | 0    | 0    | 0    | 0    | 1    | 0    | 0             | 1           |
| Premiums ceded                           | 0    | 0    | 0    | 0    | 0    | 0    | 0             | 0           |
| Retained Premiums                        | 0    | 0    | 0    | 0    | 0    | 0    | 0             | 0           |
| Increased in reserve for unearned        |      |      |      |      |      |      |               |             |
| premiums                                 | 0    | 1    | 3    | -16  | 3    | 0    | 0             | -10         |
| Retained earned premiums                 | 0    | 0    | -3   | 16   | 3    | 0    | 2             | 16          |
| Net Acquisition Cost                     | 0    | 0    | 0    | 0    | 0    | 0    | 0             | 0           |
| Net cost of claims and contractual       |      |      |      |      |      |      |               |             |
| obligations                              | 8    | 6    | 6    | 5    | 6    | 6    | 26            | 23          |
| Claims and other contractual obligations | 8    | 6    | 6    | 5    | 6    | 6    | 26            | 23          |
| Claims recovered from re-insurance       | 0    | 0    | 0    | 0    | 0    | 0    | 0             | 0           |
| Other claims                             | 0    | 0    | 0    | 0    | 0    | 0    | 0             | 0           |
| Technical Income                         | -8   | -6   | -9   | 11   | -9   | -6   | -25           | -13         |
| Net Increase in other technical reserve  | 0    | 0    | 0    | 0    | 0    | 0    | 0             | 0           |
| Gross profit                             | -8   | -6   | -9   | 11   | -9   | -6   | -26           | -13         |
| Net operating expenses                   | 1    | 2    | 1    | -1   | 1    | 2    | 5             | 3           |
| Administrative and operating expenses    | 1    | 2    | 1    | -1   | 1    | 2    | 5             | 3           |
| Personnel expenses                       | 0    | 0    | 0    | 0    | 0    | 0    | 0             | 0           |
| Depreciation and amortization            | 0    | 0    | 0    | 0    | 0    | 0    | 0             | 0           |
| Operating Profits                        | -9   | -8   | -10  | 12   | -9   | -8   | -30           | -15         |
| Net Financial Income                     | 39   | 68   | 56   | 51   | 71   | 49   | 210           | 227         |
| On investments                           | 49   | 52   | 53   | 54   | 57   | 56   | 189           | 220         |
| Investments sales                        | 0    | 5    | 0    | 0    | 0    | 0    | 5             | 0           |
| Investments revaluation                  | -12  | 11   | 3    | -3   | 14   | -7   | 13            | 7           |
| Charges on premiums                      | 0    | 0    | 0    | 0    | 0    | 0    | 0             | 0           |
| Others                                   | 2    | 0    | 0    | 0    | 0    | 0    | 2             | 0           |
| Forex                                    | 0    | 0    | 0    | 0    | 0    | 0    | 0             | 0           |
| Participated income from permanent       |      |      |      |      |      |      |               |             |
| investments                              | 424  | 329  | 103  | 23   | 568  | 661  | 1,474         | 1,355       |
| Income before income taxes &             |      |      |      |      |      |      |               |             |
| employee profit sharing                  | 454  | 389  | 149  | 86   | 630  | 702  | 1,654         | 1,567       |
| Provision for income tax                 | -1   | 7    | 4    | 17   | 8    | 2    | 24            | 31          |
| Provision for employee profit sharing    | 0    | 0    | 0    | 0    | 0    | 0    | 0             | 0           |
| Subsidiaries results                     | 0    | 0    | 0    | 0    | 0    | 0    | 0             | 0           |
| Net income                               | 455  | 382  | 145  | 68   | 621  | 700  | 1,630         | 1,533       |

| Million Pesos                          | 3Q23   | 4Q23   | 1Q24   | 2Q24   | 3Q24   | 4Q24   |
|--|--------|--------|--------|--------|--------|--------|
| ASSETS                                 |        |        |        |        |        |        |
| Investments                            | 2,166  | 2,224  | 2,274  | 2,316  | 2,373  | 2,406  |
| Securities                             | 2,166  | 2,224  | 2,274  | 2,316  | 2,373  | 2,406  |
| Government                             | 1,862  | 1,663  | 1,543  | 1,521  | 1,342  | 1,440  |
| Private companies                      | 306    | 563    | 733    | 797    | 1,034  | 967    |
| Debt Instruments                       | 240    | 493    | 664    | 729    | 964    | 903    |
| Equities                               | 66     | 70     | 69     | 68     | 70     | 64     |
| Net unrealized gain on valuation       | -2     | -2     | -2     | -2     | -2     | -2     |
| Repos                                  | 0      | 0      | 0      | 0      | 0      | 0      |
| Current assets                         | 0      | 1      | 0      | 0      | 0      | 0      |
| Permanent investments                  | 8,157  | 8,485  | 8,573  | 8,525  | 9,099  | 9,622  |
| Other assets                           | 27     | 19     | 21     | 26     | 31     | 43     |
| Sundry                                 | 27     | 19     | 21     | 26     | 31     | 43     |
| TOTAL ASSETS                           | 10,350 | 10,729 | 10,868 | 10,867 | 11,504 | 12,070 |
| LIABILITIES                            |        |        |        |        |        |        |
| Technical reserves                     | 373    | 372    | 375    | 358    | 361    | 359    |
| Unearned premiums                      | 355    | 355    | 358    | 341    | 345    | 344    |
| Life                                   | 355    | 355    | 358    | 341    | 345    | 344    |
| Accident and health and P&C            |        |        |        |        |        |        |
| Current bonds                          |        |        |        |        |        |        |
| Contractual obligations                | 4      | 2      | 3      | 3      | 3      | 1      |
| Claims and maturities                  | 0      | 0      | 0      | 0      | 0      | 0      |
| Prevision                              | 14     | 14     | 14     | 14     | 13     | 13     |
| Contingency                            | 7      | 7      | 7      | 7      | 7      | 7      |
| Specials                               | 7      | 7      | 7      | 7      | 7      | 7      |
| Reinsurers and rebounders              | 0      | 0      | 0      | 0      | 0      | 0      |
| Other liabilities                      | 0      | 0      | 6      | 25     | 31     | 38     |
| TOTAL LIABILITIES                      | 373    | 372    | 381    | 382    | 392    | 398    |
| STOCKHOLDERS'EQUITY                    |        |        |        |        |        |        |
| Paid in capital                        | 1,108  | 1,108  | 1,108  | 1,108  | 1,108  | 1,108  |
| Capital stock                          | 1,458  | 1,458  | 1,458  | 1,458  | 1,458  | 1,458  |
| (-)Unsubscribed capital                | 350    | 350    | 350    | 350    | 350    | 350    |
| Reserves                               | 1,280  | 1,280  | 1,280  | 1,293  | 1,293  | 1,293  |
| Legal                                  | 1,108  | 1,108  | 1,108  | 1,108  | 1,108  | 1,108  |
| Other                                  | 171    | 171    | 171    | 185    | 185    | 185    |
| Unrealized gain on valuation           | 0      | 0      | 0      | 0      | 0      | 0      |
| Subsidiaries                           | 5,435  | 5,433  | 5,418  | 6,822  | 6,828  | 6,690  |
| Retained earnings                      | 905    | 905    | 2,536  | 1,048  | 1,048  | 1,048  |
| Net income                             | 1,249  | 1,630  | 145    | 213    | 834    | 1,533  |
| Excess (insufficient) on Stockholders' |        |        |        |        |        |        |
| actualization                          |        |        |        |        |        |        |
| TOTAL STOCKHOLDERS'                    |        |        |        |        |        |        |
| EQUITY                                 | 9,977  | 10,357 | 10,487 | 10,484 | 11,112 | 11,673 |
| LIABILITIES & STOCKHOLDERS' EQUITY     | 10,350 | 10,729 | 10,868 | 10,867 | 11,504 | 12,070 |

# IV.VI Seguros de Caución y Fianzas

| Million Pesos                          | 3Q23 | 4Q23 | 1Q24 | 2Q24 | 3Q24 | 4Q24 | Jan -<br>2023 | Dec<br>2024 |
|--|------|------|------|------|------|------|---------------|-------------|
| Premiums accepted                      | 572  | 577  | 616  | 535  | 571  | 567  | 2,252         | 2,289       |
| Premiums ceded                         | 39   | 37   | 52   | 27   | 26   | 14   | 149           | 119         |
| RETAINED PREMIUMS                      | 533  | 540  | 564  | 508  | 545  | 553  | 2,103         | 2,170       |
| Application of reserve for outstanding |      |      |      |      |      |      |               |             |
| bonds                                  | -1   | 12   | 33   | -52  | 3    | 9    | 4             | -7          |
| NET PREMIUM REVENUES                   | 534  | 528  | 531  | 559  | 542  | 544  | 2,098         | 2,176       |
| Net Acquisition Cost                   | 2    | -9   | -2   | 6    | 9    | 0    | -4            | 13          |
| Commissions to agents                  | 0    | 0    | 0    | 0    | 0    | 0    | 0             | 0           |
| Commissions for rebounding taken       | 0    | 0    | 0    | 0    | 0    | 0    | 0             | 0           |
| Commissions for rebounding given       | -17  | -20  | -23  | -12  | -11  | -10  | -70           | -56         |
| Others                                 | 19   | 11   | 21   | 18   | 20   | 10   | 66            | 69          |
| Claims                                 | 325  | 406  | 416  | 419  | 373  | 382  | 1,405         | 1,590       |
| Technical Income                       | 207  | 131  | 117  | 134  | 160  | 162  | 697           | 573         |
| Net increase in other technical        |      |      |      |      |      |      |               |             |
| reserves                               | 41   | 29   | 88   | 81   | 87   | 89   | 212           | 345         |
| GROSS INCOME                           | 166  | 102  | 29   | 53   | 73   | 73   | 485           | 228         |
| Net Operating Expenses                 | -41  | -30  | -40  | -33  | -28  | -45  | -136          | -146        |
| Administrative & operating expenses    | -68  | -83  | -81  | -72  | -76  | -85  | -308          | -314        |
| Personnel expenses                     | 25   | 51   | 39   | 37   | 46   | 38   | 164           | 160         |
| Depreciation                           | 2    | 2    | 2    | 2    | 2    | 2    | 8             | 8           |
| <b>OPERATING INCOME</b>                | 207  | 132  | 69   | 86   | 101  | 118  | 621           | 374         |
| Financial Income                       | -11  | 263  | 161  | 144  | 225  | 181  | 522           | 711         |
| On investments                         | 135  | 161  | 163  | 178  | 175  | 178  | 550           | 694         |
| Investments sales                      | 6    | 18   | 0    | 0    | 0    | 17   | 24            | 17          |
| Investments revaluation                | -157 | 84   | 3    | -56  | 28   | -32  | -53           | -57         |
| Others                                 | 4    | -4   | 0    | 1    | 3    | 1    | 0             | 5           |
| Forex                                  | 1    | 4    | -5   | 21   | 19   | 17   | 0             | 52          |
| Participated income from               |      |      |      |      |      |      |               |             |
| permanent investments                  | 30   | 28   | 21   | 20   | 42   | 40   | 110           | 123         |
| INCOME BEFORE TAXES                    | 226  | 423  | 251  | 250  | 368  | 339  | 1,252         | 1,208       |
| Income taxes                           | 36   | 88   | 33   | 69   | 73   | 53   | 270           | 228         |
| Subsidiaries Net Income                | 0    | 0    | 0    | 0    | 0    | 0    | 0             | 0           |
| NET INCOME                             | 190  | 335  | 218  | 181  | 294  | 286  | 982           | 979         |

| Million Pesos                     | 3Q23  | 4Q23  | 1Q24  | 2Q24  | 3Q24   | 4Q24   |
|-----------------------------------|-------|-------|-------|-------|--------|--------|
| ASSETS                            |       |       |       |       |        |        |
| Investments                       | 6,704 | 7,127 | 7,407 | 7,482 | 7,813  | 8,177  |
| Securities                        | 6,344 | 6,756 | 7,038 | 7,114 | 7,446  | 7,815  |
| Government                        | 4,064 | 4,083 | 4,127 | 4,143 | 4,610  | 5,139  |
| Private companies                 | 2,280 | 2,674 | 2,911 | 2,971 | 2,835  | 2,676  |
| Debt Instruments                  | 1,210 | 1,451 | 1,564 | 1,661 | 1,493  | 1,350  |
| Equities                          | 1,071 | 1,223 | 1,347 | 1,309 | 1,342  | 1,326  |
| Net unrealized gain on valuation  | 0     | 0     | 0     | 0     | 0      | 0      |
| Interest debtors                  | 0     | 0     | 0     | 0     | 0      | 0      |
| Repos                             | 0     | 0     | 0     | 0     | 0      | 0      |
| Loans                             | 15    | 13    | 14    | 14    | 14     | 13     |
| Performing loans                  | 16    | 15    | 15    | 15    | 16     | 15     |
| Past due loans                    | 0     | 0     | 0     | 0     | 0      | 0      |
| Allowance for write-offs          | -1    | -1    | -1    | -1    | -1     | -1     |
| Real estate                       | 345   | 357   | 355   | 354   | 353    | 348    |
| Investments for labor obligations | 171   | 176   | 173   | 169   | 171    | 169    |
| Current assets                    | 12    | 10    | 34    | 8     | 42     | 18     |
| Cash and banks                    | 12    | 10    | 34    | 8     | 42     | 18     |
| Debtors                           | 549   | 515   | 479   | 559   | 588    | 703    |
| Premium debtors                   | 470   | 464   | 425   | 425   | 452    | 449    |
| Agents and adjusters              | 1     | 1     | 1     | 1     | 1      | 1      |
| Notes receivable                  | 0     | 0     | 0     | 0     | 0      | 0      |
| Employee loans                    | 14    | 14    | 14    | 97    | 97     | 97     |
| Other                             | 78    | 50    | 53    | 50    | 52     | 170    |
| Allowance for write-offs          | -14   | -14   | -14   | -14   | -14    | -14    |
| Rebounders                        | 151   | 131   | 142   | 247   | 231    | 213    |
| Bonding companies                 | 15    | 12    | 8     | 123   | 105    | 18     |
| Retained deposits                 | 0     | 0     | 0     | 0     | 0      | 0      |
| Others                            | 0     | 0     | 0     | 0     | 0      | 0      |
| Participation in rebounding       | 136   | 119   | 134   | 125   | 126    | 195    |
| Estimation for punishments        | 0     | 0     | 0     | 0     | 0      | 0      |
| Permanent investments             | 751   | 772   | 789   | 813   | 842    | 862    |
| Other assets                      | 311   | 396   | 198   | 241   | 315    | 410    |
| Furniture and equipment (net)     | 6     | 5     | 6     | 5     | 4      | 3      |
| Foreclosed and repossessed assets | 0     | 0     | 0     | 0     | 0      | 0      |
| Sundry                            | 305   | 390   | 193   | 236   | 311    | 407    |
| TOTAL ASSETS                      | 8,649 | 9,127 | 9,222 | 9,520 | 10,002 | 10,551 |

I. Highlights

II. Financial Results

III. Financial Statements

IV. Appendix

| Million Pesos                           | 3Q23  | 4Q23  | 1Q24  | 2Q24  | 3Q24   | 4Q24   |
|---|-------|-------|-------|-------|--------|--------|
| LIABILITIES                             |       |       |       |       |        |        |
| Technical reserves                      | 1,450 | 1,474 | 1,609 | 1,629 | 1,720  | 1,808  |
| Current bonds                           | 988   | 983   | 1,031 | 971   | 975    | 973    |
| Contingency bonds                       | 462   | 490   | 578   | 659   | 746    | 835    |
| Provision for labor obligations at      |       |       |       |       |        |        |
| retirement                              | 251   | 261   | 262   | 262   | 268    | 261    |
| Creditors                               | 31    | 45    | 32    | 36    | 38     | 142    |
| Agents and adjusters                    | 1     | 1     | 1     | 1     | 1      | 1      |
| Managed loss funds                      | 0     | 0     | 0     | 0     | 0      | 0      |
| Sundry                                  | 30    | 44    | 31    | 36    | 37     | 141    |
| Rebounders                              | 30    | 8     | 28    | 57    | 64     | 57     |
| Bonding companies                       | 25    | 3     | 23    | 3     | 10     | 2      |
| Other participation                     | 5     | 5     | 5     | 55    | 55     | 55     |
| Other liabilities                       | 355   | 454   | 193   | 247   | 333    | 404    |
| Provision for employee profit sharing & |       |       |       |       |        |        |
| Taxes                                   | 244   | 319   | 81    | 148   | 226    | 300    |
| Other liabilities                       | 111   | 105   | 108   | 98    | 107    | 103    |
| Deferred credits                        | 1     | 30    | 5     | 0     | 0      | 0      |
| TOTAL LIABILITIES                       | 2,118 | 2,242 | 2,123 | 2,232 | 2,423  | 2,671  |
| STOCKHOLDERS'EQUITY                     |       |       |       |       |        |        |
| Paid in capital                         | 235   | 235   | 235   | 235   | 235    | 235    |
| Capital stock                           | 310   | 310   | 310   | 310   | 310    | 310    |
| (-)Unsubscribed capital                 | -75   | -75   | -75   | -75   | -75    | -75    |
| Reserves                                | 279   | 278   | 280   | 280   | 280    | 283    |
| Legal                                   | 279   | 278   | 280   | 280   | 280    | 283    |
| Repurchase of shares                    |       |       |       |       |        |        |
| Other                                   |       |       |       |       |        |        |
| Unrealized gain on valuation            | 114   | 122   | 122   | 122   | 122    | 129    |
| Subsidiaries                            | 842   | 852   | 849   | 966   | 963    | 959    |
| Retained earnings                       | 4,474 | 4,474 | 5,456 | 5,346 | 5,346  | 5,346  |
| Net income                              | 647   | 982   | 218   | 399   | 693    | 979    |
| Others                                  | -59   | -59   | -60   | -60   | -60    | -51    |
| Excess (insufficient) on Stockholders'  |       |       |       |       |        |        |
| actualization                           | 0     | 0     | 0     | 0     | 0      | 0      |
| TOTAL STOCKHOLDERS' EQUITY              | 6,531 | 6,884 | 7,099 | 7,288 | 7,579  | 7,880  |
|   |       |       |       |       |        |        |
| LIABILITIES & STOCKHOLDERS' EQUITY      | 8,649 | 9,127 | 9,222 | 9,520 | 10,002 | 10,551 |