

OMA

Historial, Cifras en millones de pesos

ESTADO DE SITUACIÓN FINANCIERA	dic-14	dic-15	dic-16	dic-17	dic-18	dic-19	dic-20	dic-21	dic-22	dic-23	dic-24	mar-25
Activo Total	12,418	12,497	13,545	14,201	15,590	17,277	18,136	22,889	23,070	25,238	27,233	28,411
Activo Circulante	3,404	3,203	4,098	3,499	3,960	4,811	4,675	7,776	5,593	4,908	4,293	5,170
Efectivo y Equivalentes de Efectivo	2,808	2,666	3,006	2,333	2,959	3,430	2,959	5,987	3,336	2,576	1,656	2,267
Largo Plazo	9,014	9,294	9,447	10,702	11,631	12,466	13,461	15,113	17,477	20,330	22,941	23,240
Propiedades, Planta y Equipo (Neto)	2,284	2,371	2,444	2,601	2,670	2,647	2,700	2,724	2,566	2,853	3,113	3,164
Pasivo Total	6,301	6,546	6,858	6,971	7,079	7,389	7,310	11,651	14,515	15,399	16,689	16,575
Pasivo Circulante	813	882	1,108	1,104	1,225	1,235	4,169	4,902	5,259	2,474	3,267	2,917
Créditos Bancarios	47	55	56	51	41	37	14	2,700	1,200	-	600	450
Créditos Bursátiles	-	-	-	-	-	-	3,000	-	1,500	-	-	-
Pasivo Largo Plazo	5,488	5,665	5,750	5,867	5,854	6,154	3,141	6,748	9,256	12,925	13,422	13,658
Créditos Bancarios	195	158	138	82	43	7	-	-	-	-	-	-
Créditos Bursátiles	4,500	4,500	4,500	4,500	4,500	4,500	1,497	4,997	7,484	10,677	10,682	10,683
Otros Pasivos Con Costo	-	-	-	-	-	-	-	-	-	154	160	160
Deuda Total	4,742	4,713	4,694	4,633	4,585	4,323	4,316	7,472	9,976	10,677	11,282	11,133
Deuda Neta	1,934	2,047	1,688	2,300	1,626	893	1,357	1,485	6,640	8,100	9,626	8,867
Capital Contable Consolidado	6,117	5,951	6,687	7,229	8,512	9,887	10,826	11,238	8,555	9,839	10,544	11,836
Capital Contable Mayoritario	6,065	5,870	6,555	7,070	8,347	9,715	10,650	11,056	8,369	9,670	10,385	11,669

ESTADO DE RESULTADOS ÚLTIMOS 12 MESES												
Ventas Netas	3,723	4,493	5,550	7,130	7,907	8,527	5,367	8,720	11,935	14,457	15,073	14,887
Utilidad de Operación	1,455	2,026	2,761	3,238	4,132	4,854	1,721	4,109	6,083	8,066	8,074	8,401
Margen Operativo	39.1%	45.1%	49.8%	45.4%	52.3%	56.9%	32.1%	47.1%	51.0%	55.8%	53.6%	56.4%
Utilidad (Pérdida) Neta Mayoritaria	1,025	1,234	1,870	2,128	2,852	3,220	1,094	2,857	3,901	5,012	4,929	5,137
Margen Neto	27.5%	27.5%	33.7%	29.8%	36.1%	37.8%	20.4%	32.8%	32.7%	34.7%	32.7%	34.5%

RESUMEN DE FLUJO OPERATIVO ÚLTIMOS 12 MESES												
Utilidad de Operación	1,455	2,026	2,761	3,238	4,132	4,854	1,721	4,109	6,083	8,066	8,074	8,401
Depreciación y Amortizac.	224	239	277	299	352	415	435	487	551	641	757	786
EBITDA	1,679	2,265	3,038	3,537	4,484	5,269	2,157	4,596	6,635	8,708	8,831	9,187
Margen EBITDA	45.1%	50.4%	54.7%	49.6%	56.7%	61.8%	40.2%	52.7%	55.6%	60.2%	58.6%	61.7%
Intereses pagados	280	326	330	353	326	376	420	517	953	1,269	1,329	1,327
Intereses ganados	77	81	199	127	194	171	112	129	171	298	245	199
Impuestos a la Utilidad	232	512	747	813	1,121	1,372	395	972	1,376	2,039	2,133	2,202
CAPEX	(172)	(165)	(120)	(215)	(211)	(87)	(158)	(101)	(236)	(404)	(321)	(309)
Flujo Operativo Neto	1,072	1,342	2,040	2,283	3,020	3,605	1,296	3,136	4,241	5,293	5,292	5,548
Variación en el Capital de Trabajo	-270.63	-386.871	-923.026	-890	-1,055	-1,808	(1,265)	(690)	(2,104)	(2,691)	(2,902)	(2,854)

MÚLTIPLOS HISTÓRICOS Y RAZONES FINANCIERAS												
Valor de mercado	26,819	32,788	37,322	37,322	42,445	61,109	46,823	59,078	69,003	59,098	84,042	86,913
Valor de la empresa	28,979	35,285	39,764	40,464	44,908	63,307	49,148	61,762	77,171	68,027	94,958	97,020
VE/EBITDA	17.26	15.58	13.09	11.44	10.01	12.01	22.79	13.44	11.63	7.81	10.75	10.56
P/U	26.17	26.58	19.96	17.54	14.88	18.98	42.79	20.68	17.69	11.79	17.05	16.92
P/VL	4.42	5.59	5.69	5.28	5.08	6.29	4.40	5.34	8.24	6.11	8.09	7.45
Deuda Neta / EBITDA	1.15	0.90	0.56	0.65	0.36	0.21	0.72	0.37	1.00	0.91	1.09	0.97
Deuda Neta / (EBITDA+Capex)	1.28	0.98	0.58	0.69	0.38	0.17	0.68	0.33	1.04	0.94	1.13	1.00
Deuda Neta / C.C.	0.32	0.34	0.25	0.32	0.19	0.11	0.14	0.15	0.78	0.80	0.91	0.75
Cobertura Intereses	6.00	6.95	9.20	10.02	13.77	14.01	5.13	8.90	6.96	6.86	6.64	6.92
ROA	8.3%	9.9%	13.8%	15.0%	18.3%	18.6%	6.0%	12.5%	16.9%	19.9%	18.1%	18.1%
ROE	16.8%	20.7%	28.0%	29.4%	33.5%	32.6%	10.1%	25.4%	45.6%	50.9%	46.7%	43.4%