

PEÑOLES

Historial, Cifras en millones de pesos

ESTADO DE SITUACIÓN FINANCIERA	dic-14	dic-15	dic-16	dic-17	dic-18	dic-19	dic-20	dic-21	dic-22	sep-23
Activo Total	98,453	110,859	141,891	147,639	152,972	154,505	183,848	200,606	195,499	180,330
Activo Circulante	39,587	40,256	55,354	56,972	54,918	49,755	75,996	88,663	80,667	72,414
Efectivo y Equivalentes de Efectivo	15,597	13,994	19,587	20,541	15,433	9,934	31,653	37,222	28,596	23,002
Largo Plazo	58,866	70,603	86,537	90,666	98,053	104,749	107,852	111,943	114,832	107,917
Propiedades, Planta y Equipo (Neto)	53,789	65,319	80,172	85,046	93,276	93,955	92,845	96,426	91,703	80,835
Pasivo Total	42,510	46,866	59,811	59,428	63,762	69,806	93,806	97,696	92,551	87,214
Pasivo Circulante	9,371	6,951	11,337	11,803	17,951	11,087	19,759	24,581	27,573	27,898
Créditos Bancarios	-	-	-	68	8,231	172	770	1,660	1,155	4,027
Créditos Bursátiles	1,913	-	-	-	-	-	-	-	6,181	5,538
Pasivo Largo Plazo	33,139	39,915	48,474	47,624	45,811	58,719	74,047	73,115	64,979	59,316
Créditos Bancarios	-	-	-	1,185	1,284	6,709	940	780	560	334
Créditos Bursátiles	20,399	23,872	28,699	27,439	27,353	35,136	55,957	57,718	48,715	43,620
Otros Pasivos Con Costo	-	-	-	-	-	1,866	1,843	1,896	1,834	1,629
Deuda Total	22,312	23,872	28,699	28,692	36,868	42,017	57,668	60,158	56,611	53,519
Deuda Neta	6,716	9,878	9,111	8,151	21,435	32,083	26,015	22,937	28,015	30,518
Capital Contable Consolidado	55,943	63,993	82,080	88,211	89,209	84,699	90,042	102,910	102,947	93,116
Capital Contable Mayoritario	46,421	52,409	66,462	70,892	71,438	66,563	69,011	79,218	79,315	71,455

ESTADO DE RESULTADOS ULTIMOS 12 MESES										
Ventas Netas	61,593	64,896	82,142	85,412	84,267	86,107	99,902	121,061	110,757	106,284
Utilidad de Operación	8,549	5,605	18,450	22,292	13,409	5,306	15,087	19,635	7,679	1,408
Margen Operativo	13.9%	8.6%	22.5%	26.1%	15.9%	6.2%	15.1%	16.2%	6.9%	1.3%
Utilidad (Pérdida) Neta Mayoritaria	1,199	(866)	5,745	10,892	5,915	685	(844)	7,870	3,656	2,240
Margen Neto	1.9%	-1.3%	7.0%	12.8%	7.0%	0.8%	-0.8%	6.5%	3.3%	2.1%

RESUMEN DE FLUJO OPERATIVO ULTIMOS 12 MESES										
Utilidad de Operación	8,549	5,605	18,450	22,292	13,409	5,306	15,087	19,635	7,679	1,408
Depreciación y Amortizac.	6,538	8,296	9,807	10,104	11,146	13,369	14,654	15,025	13,842	12,684
EBITDA	15,087	13,901	28,257	32,396	24,555	18,674	29,741	34,660	21,521	14,092
Margen EBITDA	24.5%	21.4%	34.4%	37.9%	29.1%	21.7%	29.8%	28.6%	19.4%	13.3%
Intereses pagados	978	1,015	1,009	976	913	1,589	2,217	2,687	2,946	3,152
Intereses ganados	85	63	138	274	335	320	144	154	633	1,309
Impuestos a la Utilidad	3,068	4,067	7,676	5,088	3,318	(633)	3,866	5,300	(1,986)	(6,902)
CAPEX	(9,085)	(11,490)	(12,726)	(17,862)	(19,956)	(17,601)	(11,517)	(15,798)	(14,717)	(11,125)
Flujo Operativo Neto	2,042	(2,608)	6,984	8,744	703	438	12,286	11,029	6,478	8,027
Variación en el Capital de Trabajo	-4,480	-4,507	-5,435	(14,891)	(12,124)	(8,850)	(7,362)	(11,386)	(10,475)	(10,489)

MULTIPLS HISTORICOS Y RAZONES FINANCIERAS										
Valor de mercado	110,120	67,643	166,141	166,141	94,619	76,637	116,452	121,011	94,448	80,616
Valor de la empresa	139,423	92,472	214,293	214,880	139,504	131,769	180,109	182,351	150,605	135,572
VE/EBITDA	9.24	6.65	7.58	6.63	5.02	7.06	5.98	5.20	7.00	9.62
P/U	91.83	(78.10)	28.92	15.25	14.32	111.92	(137.90)	15.38	25.83	35.99
P/VL	2.37	1.29	2.50	2.34	1.32	1.15	1.69	1.53	1.19	1.13
Deuda Neta / EBITDA	0.45	0.71	0.32	0.25	0.77	1.83	0.87	0.66	1.30	2.17
Deuda Neta / (EBITDA+Capex)	1.12	4.10	0.59	0.56	6.30	31.90	1.55	1.33	4.12	10.28
Deuda Neta / C.C.	0.12	0.15	0.11	0.09	0.24	0.40	0.31	0.24	0.27	0.33
Cobertura Intereses	15.43	13.69	28.02	33.21	28.70	11.75	13.42	12.90	7.30	4.47
ROA	1.2%	-0.8%	4.0%	7.4%	4.3%	0.4%	-0.5%	3.9%	1.9%	1.2%
ROE	2.1%	-1.4%	7.0%	12.3%	7.4%	0.8%	-0.9%	7.6%	3.6%	2.4%